

Directory of Member Firms



# Chair Introduction



The Pacific Rim Advisory Council ("PRAC") is a unique strategic alliance within the global legal community, with unparalleled expertise on the legal and business issues facing not only Asia but the broader Pacific Rim region.

PRAC members are top-tier, independent law firms, each of which provides legal services to major international companies conducting substantial business across the Pacific Rim region.

Sarah Tune With over 12,000 lawyers practicing in key business centers around the world, these prominent member firms provide independent legal representation and local market knowledge. Whether you are an Institutional client or an emerging business our member firms are leaders in their fields and understand your business needs and the complexities of your industry.

Each PRAC firm maintains its independence and sole responsibility for services to its clients while responding to the needs of clients referred by other PRAC members. Since PRAC members are premier firms within their domestic jurisdictions, client referrals are made to them with the confidence that prompt attention and quality expertise will be provided.

Founded in 1984, the PRAC network is based on close professional and personal relationships among its members. Semi-annual conferences are held to enhance ties; public seminars and collaborative publications on substantive areas of the law draw from our member firms' expertise. Lawyer exchange programs among member firms contribute to the interaction. Our web site maintains a public resource library and a private members' area for co-operative projects and information libraries. Through the other PRAC member firms, each member firm can make available to its clients:

- timely advice on the laws and procedures of other nations;
- skills in handling multinational matters through the assistance of PRAC member professionals already proficient in applicable foreign law;
- introductions to other PRAC member firms for direct representation on significant matters; and
- lawyers with access to information on trends, developments and business climates across the Pacific Rim region.

Meeting the business challenges that PRAC members face daily requires present day, immediate solutions. By anticipating future trends and working out collective strategies, PRAC endeavors to stay ahead of emerging client needs, ensuring the most effective and responsive delivery of legal services to clients.

Beyond the prominent standing that PRAC members already enjoy in their respective countries, member firms demand from each other that our unique alliance remains at the forefront of global and regional issues and trends. We remain committed and look forward to the challenge of ensuring that these objectives are met.

Sarah Tune PRAC Chair Davis Wright Tremaine LLP

For additional information about The Pacific Rim Advisory Council, visit www.prac.org

# ALLENDE & BREA

### **Buenos Aires Office**

Maipú 1300, 10th Floor C1006 ACT Buenos Aires Argentina

Tel: +54 11 4318 9900 Fax: +54 11 4318 9999

PRAC Primary Contact <a href="mailto:ssturla@allende.com">ssturla@allende.com</a>

Web Site: www.allendebrea.com

Allende & Brea is one of the largest and most prestigious full-service law firms in Argentina, focusing primarily on the business community.

The firm has specialists in all branches of law, qualified to provide its clients with practical business solutions that are viable, innovative when necessary, and always cost effective. With offices in Buenos Aires, and a worldwide network of correspondents developed over many years of cross-border practice, Allende & Brea can provide access to global legal assistance for its local clients.

The firm is organized into teams, each focusing on a specific industry or area of legal discipline. Depending on the scale and complexity of each case, we either provide a single attorney or put together a task force of appropriate size. Each client is assigned a supervising partner familiar with that client's business activities and legal needs and who is responsible for the overall relationship. Almost all of Allende & Brea's lawyers began their careers at the firm. This gives them a sense of belonging, promotes teamwork and guarantees consistency in the quality of work product. Moreover, many lawyers at Allende & Brea have completed graduate programs in the US or Europe and have worked as foreign associates at leading law firms, returning with crucial exposure to the common law system and global practice.

Allende & Brea's practice embraces the full spectrum of corporate matters, including joint ventures, mergers and acquisitions, banking, securities and financing, bankruptcies and reorganizations, foreign investments, government negotiations, insurance and reinsurance, oil, gas, mining and natural resources, litigation and arbitration, labor, tax and environmental law and other regulatory matters, communications and broadcasting, intellectual property, real estate and other related transactions.

For more information regarding Allende & Brea please contact Santiago Sturla.

# ARIAS

### **Costa Rica Office**

City Place, Radial Santa Ana -San Rafael - Belén, Piso 3, Oficina 40, San José, Costa Rica, C.A. Tel: +506 4036 2800

PRAC Primary Contact: vicente.lines@ariaslaw.com carolina.flores@ariaslaw.com

### **El Salvador Office**

Calle La Mascota #533 Colonia San Benito San Salvador, El Salvador, C.A. Tel: +503 2257 0900 Fax: +503 2257 901

PRAC Primary Contact: <a href="mailto:lilian.arias@ariaslaw.com">lilian.arias@ariaslaw.com</a>

### **Guatemala Office**

Diagonal 6 10-01 Zona 10 Centro Gerencial Las Margaritas Torre II Oficina 402 B Ciudad de Guatemala Guatemala, C.A. Tel: +502 2382-7700 Fax: +502 2382-7743

PRAC Primary Contact luispedro.delvalle@ariaslaw.com

### **Honduras Office**

Centro Comercial El Dorado 6° Piso, Boulevard Morazán. Tegucigalpa, Honduras, C. A. Tel: +2221 4505 Fax: +2221 4522

PRAC Primary Contact: evangelina.lardizabal@ariaslaw.com

### **Honduras Office**

Edificio Park Plaza local 19, Barrio Guamilito, 5 y 6 Calle, 11 Av. N.O. San Pedro Sula Cortes Honduras, C.A. Tel: +504 2550 2202

PRAC Primary Contact evangelina.lardizabal@ariaslaw.com

### Nicaragua Office

Fax: +504 2557 6488

Pista Jean Paul Genie, Edificio Escala, 3er piso, Managua, C. A. Tel: +505 2298 1360 Fax: +505 2298 1361

PRAC Primary Contact anna.rizo@arias.law.com

Panama Office Torre Global, Piso 24, Oficina 2401, Calle 50, Ciudad de Panama, Panama

Tel: +507 282 1400 Fax +507 282 1435

Web site: www.ariaslaw.com

Pioneers in the regionalisation of the Central American legal market, Arias has seven fully integrated offices spanning six countries, five of which are PRAC members: Guatemala, El Salvador, Honduras (Tegucigalpa and San Pedro Sula), Nicaragua, Costa Rica, with more than 115 attorneys, highly trained to provide full service in over 30 practice areas. One of the largest and most highly respected law firms in Central America, since 1942 Arias has been setting the standard in effective solutions, award-winning client service and unparalleled innovation to the region's legal market.

Practice Areas:

Antitrust

Administrative and Constitutional Law

Aviation and Transportation Banking, Finance and Insurance

Biotechnology Law

Capital Markets and Securities

. Civil and Notarial Law

Compliance, Anti-money Laundering and Anti-coruption

Consumer Protection Regulation Corporate and Commercial law

Dispute Resolution, Litigation and Arbitration

Energy Law Environmental Family Law

Government Affairs and International Relations

Government Procurement Healthcare Law and Life Science

Hospitality

Information Technology Law and Data Privacy Intellectual Property and Health Approval

International Trade, Foreign Investments and Free Trade Zones

Labour Law and Business Immigration

Maritime-land Zone

Mergers and AcquisitionsMining

Oil and Gas

Project and Infrastructure Finance

Public Infrastructure and Public Private Partnerships

Real Estate

Start-ups and Entrepreneurs Taxes and Fiscal Planning

Technology, Media and Telecommunications

## **OUR RECOGNITIONS**

- 2016, 2015 and 2008: Central America Law Firm of the Year by IFLR.
- 2016: Law Firm of the Year in El Salvador and Nicaragua by IFLR.
- 2016: Nicaragua Law Firm of the Year by Chambers Latin America.
- 2016 and 2015: Central America Tax Firm of the Year by International Tax Review.
- 2016, 2015, 2014, 2013 and 2012: Best Firm for Women in Business Law in Central America and Panama by Euromoney Legal Media Group.
- 2015, 2013, 2012 and 2011: Client Service Award by Chambers Latin America.
- 2015, 2014, 2013, 2011, 2010 and 2009: El Salvador Law Firm of the Year by Chambers Latin America.
- 2014 and 2009: Central America Law Firm of the Year by Chambers Latin America.
- 2007: Deal of the Year by Latin Lawyer; 2006: Central America Law Firm of the Year by Chambers Global.

For further information about **Arias**, please contact **Luis Pedro de Valle** in Guatemala; **Lilian Arias** in El Salvador; **Evangelina Lardizábal** in Honduras; **Ana Teresa Rizo**, in Nicaragua; or **Carolina Flores** or **Vicente Lines** in Costa Rica.

# ARIAS, FABREGA & FABREGA

### **Panama Office**

PH ARIFA, 9th & 10th Floors West Boulevard Santa Marina Business District Panama, Republic of Panama Tel: +507 205 7000 Fax +507 205 7001/02

Mailing Address: PO Box 0816-01098 Panama, Republic of Panama

PRAC Primary Contacts: rarango@arifa.com gcastillero@arifa.com falfaro@arifa.com eaparicio@arifa.com Belize Office New Horizon Building Ground Floor 3 ½ Miles Philip S.W. Goldson Highway PO Box 1906 Belize City, Belize Tel: +501 223 2144

Fax: +501 223 2143

British Virgin Islands Office Level 1, Palm Grove House Wickham's Cay 1 PO Box 985 Road Town, Tortola, B.V.I.

Tel: +284 393 4977 Fax:+284 393 4980 Hong Kong Office George's Bldg. Room 1805-6, 18<sup>th</sup> Floor No 2 Ice House Street Hong Kong

Tel: +852 2525 3903 Fax: +852 2845 0048 Email: cwong@arifa.com.hk

London Liaison Office Suite 103, Stanmore Place Howard Road, Honeypot Lane London, HA7 1BT United Kingdom

Tel: +44 (0) 208 731 5278 Fax:+44 (0) 208 731 5225 Montevideo Office World Trade Center Tower 3, Office 161

Luis Alberto de Herrera Ave. 1248

Montevideo, Uruguay Tel: +598 2623 0868 Fax: +598 2623 1158

Web Site: www.arifa.com

ARIAS, FABREGA & FABREGA —ARIFA— has been at the forefront of the legal profession, advising leading international financial institutions and multinational corporations, as well as some of the largest companies in Panama, for nearly 100 years.

As a full-service law firm, our practice spans over 28 areas of law, organized into 12 practice groups, as follows:

### Capital Markets & Banking

- Securities Regulation
- Banking and Finance

### Commercial and Real Estate

- Commercial Transactions and Contracts
- Real Estate and Property

## Corporate Services

Offshore Corporate Services

### **Estates and Private Clients**

- Estates, Trusts and Foundations
- Family Law

## **Government Contracts & Permits**

- Government Contracts and Concessions
- Government Permits and Administrative Matters

## Intellectual Property

Intellectual Property

### Labor and Immigration

- Labor and Employment
- Immigration

# **Litigation and Arbitration**

- Administrative
- Commercial and Civil Matters
- Intellectual Property
- Labor
- Shipping
- Taxation
- Arbitration

### M&A and Corporation:

- Mergers, Acquisitions and Joint Ventures
- Corporations

#### Regulatory Work

- Antitrust, Trade and Competition
- Environmental Matters
- Media and Communications
- Mining, Oil and gas
- Public Utilities

### **Shipping and Transportation**

- Shipping and Ports
- Aviation

## <u>Taxation Group</u> Taxation

The firm has a distinguished reputation for consistently providing the highest quality legal advice and is highly recognized for its unparalleled expertise in structuring complex and innovative mergers and acquisitions and capital market and financial transactions in Panama and the Central America region.

The firm also has a strong private client practice, for which it has developed its own network of affiliates in The British Virgin Islands, Hong Kong, Montevideo, Belize, and London (liaison office). Under our brand name ARIFA CORPORATE SERVICES, we offer clients and family offices a complete list of wealth management solutions, including company formation and management services, estate planning and asset protection services, as well as general trust and foundation services. For selected clients, we offer more sophisticated trustee services, through our affiliate SWISSARIFA and our BVI Office.

Our success is the result of the superior quality of our lawyers. Most of our lawyers have been educated in leading law schools in the United States and Europe or trained in law firms in New York. This unique background of our legal team enables the firm to act as a bridge between legal and business cultures and to provide effective legal services to clients, particularly in challenging cross-border transactions. The firm and many of its lawyers have always been top-ranked by the leading international legal publications, including Chambers & Partners, Legal500, IFLR1000, Who's Who Legal, and LatinLawyer 250.

For more information about **ARIFA**, please contact **Ricardo M. Arango**, Partner; **Gian Castillero**, Partner; **Federico Alfaro**, Partner; **or Estif Aparicio**, Partner;

# BRIGARD & URRUTIA

**Bogota Office** 

Calle 70 A No. 4-41 Bogotá, Colombia Tel: +5713462011 Fax: +57 1 310 0609

**PRAC Primary Contacts:** 

cumana@bu.com.co currutia@bu.com.co smichelsen@bu.com.co cfradique@bu.com.co imafla@bu.com.co jcadena@bc.com.co

**Barranquilla Office** 

Carrera 53 # 80 - 198 Colombia Tel: +57-5 3850469

Cali Office

Calle 6 norte #1-42 Colombia Tel: +57-2 4897394

**Medallin Office** 

Tel: +57-4 3224365

Colombia

Carrera 29C-10c-125

Web Site: www.bu.com.co

THE FIRM: Brigard & Urrutia has been Colombia's leading firm for over 80 years, providing legal advice and assistance in all relevant areas of business law, as well as representation in a wide range of matters, including transactional, non-transactional, litigation and dispute resolution advice. The firm has an extensive record as a supplier of first-rate legal services to a worldwide client base comprised of industrial and commercial companies from all business sectors and industries, banks, financial institutions, insurance companies and foreign governments.

The firm is keen on creating close working relationships with its clients, based upon the highest ethical standards. Its understanding of the financial markets, experience in mergers and acquisitions and commercial transactions, and successes in landmark litigation and arbitration cases, are all factors that place Brigard & Urrutia at the very forefront of the Colombian legal community. The firm's partners and associates often assume the role of trusted advisors concerning strategic aspects of their clients' businesses and deals, thereby adding value to the relationship.

The team is comprised of 18 partners, three of whom are devoted to intellectual property, 150 associates, 17 paralegals and an administrative staff of more than 130 members. Brigard & Castro is the associate firm of Brigard & Urrutia for intellectual property matters. Both firms are fully integrated into one organization.

INTERNATIONAL EXPERIENCE: Brigard & Urrutia's attorneys are recognized as leading practitioners in their respective fields. Many of them have earned post-graduate degrees from leading American and European universities. Several attorneys have practiced overseas with prominent international law firms and are admitted to practice in other jurisdictions, including the State of New York. The firm's substantial capabilities and legal experience covering all areas of business law enable it to regularly handle some of the largest and most complex transactions in Colombia. Throughout the firm's long history, its attorneys have advised clients on groundbreaking, landmark transactions. They have played a central role in developing the practice of corporate law in Colombia.

INTERNATIONAL CLIENTS: The firm's international clients include ABN AMRO Bank, American Airlines, Bank of America Merrill Lynch, Barclays Bank, British Airways, BNP Paribas, Casino Groupe, Citigroup Global Markets, Credit Suisse, CAF - Development Bank of Latin America, Goldman Sachs, Groupe Danone, Endesa Internacional, General Electric Company, Hewlett Packard, HSBC Securities, JP Morgan Chase, McDonalds Corporation, Millicom International Cellular, SABMiller Brewing Company, 3M Company, The World Bank, and Votorantim Metais, Banco Itau, to mention a few.

### **PRACTICE AREAS:**

- Antitrust and Competition Law
- Banking and Financial Services
- Capital Markets
- Corporate Law
- Customs and International Trade
- Due Diligence
- Estate Planning
- Foreign Exchange, Derivatives and Structured Finance
- Immigration
- Infrastructure and Public Utilities

- Insurance and Reinsurance
- Intellectual Property
- Labor and Employment
- Litigation, Arbitration and Insolvency
- Mergers and Acquisitions
- Natural Resources and Environment
- Private Equity
- Real Estate
- Telecommunications, Media, Entertainment and Technology
- Taxes

For further information about Brigard & Urrutia, please contact Carlos Umaña, Managing Partner; Carlos Urrutia, Senior Partner; Sergio Michelsen, Partner; Carlos Fradique-Méndez, Partner; José Francisco Mafla, Partner, or Juan Pablo Cadena, Managing Partner of Brigard & Castro.

# CAREY

**Santiago Office** 

Isidora Goyenechea 2800, 43rd Floor Las Condes, 755-0647 Santiago Chile Tel: +56 2 2928 2200

PRAC Primary Contact: fugarte@carey.cl

Fax: +56 2 2928 2228

Web Site: www.carey.cl

Carey is a full-service law firm, and with more than 280 legal professionals, it is the largest law firm in Chile. Thanks to the dedication of our lawyers and the loyalty of our clients, Carey has been awarded the highest number of band 1 and tier 1 rankings in Chile from Chambers and Legal 500, as well as being named Law Firm of the Year by Chambers for both Chile and Latin America in 2022 and 2012.

Our clients include some of the world's largest multinationals, international organizations, and some of the most important local companies and institutions. The firm's attorneys are committed to understanding the clients' business, challenges and objectives. The corporate, litigation and regulatory groups comprise specialized attorneys in all areas of law. All of Carey's lawyers have graduated from the best law schools in Chile and most of our mid- and senior-level associates have graduate degrees from some of the world's most prominent universities.

We are an effective bridge between legal systems, and most of our partners and senior associates have worked in North America, Asia, and Europe, as foreign or regular associates with leading international law firms, or as in-house counsel for major corporations or international institutions.

For further information about **Carey**, please contact **Francisco Ugarte** in Santiago.

# CITY-YUWA PARTNERS

**Tokyo Office** 

Marunouchi Mitsui Building (Reception: 7th floor) 2-2-2 Marunouchi, Chiyoda-ku Tokyo 100-0005, Japan Tel: +81-3-6212-5500

Tel: +81-3-6212-5500 Fax: +81-3-6212-5700

**PRAC Primary Contacts:** 

masaaki.sawano@city-yuwa.com yoko.maeda@city-yuwa.com Web Site: www.city-yuwa.com

**About Us.** City-Yuwa provides a full range of legal services to international and domestic clients. With approximately 150 lawyers, including three foreign attorneys and two licensed judicial scriveners, the firm is widely recognized as one of Japan's prominent law firms with an established reputation for providing the highest quality of legal services to its many diversified clients.

1. Professional Expertise. City-Yuwa Partners was formed on February 1, 2003, upon the merger of Yuwa Partners and the Law Department of Tokyo City Law & Tax Partners, resulting in one of Japan's leading law firms. With the merger in September of 2005 of Ohba, Ozaki & Shimasue, one of Japan's top patent litigation firms, and following the addition of new partners with various legal backgrounds, City-Yuwa has grown into one of Japan's preeminent law firms capable of providing a full range of diversified legal services.

City-Yuwa has many lawyers with experience working in various fields including as former prosecutors, high-ranking governmental officials, inhouse counsels for financial institutions, trading companies and other business corporations. Many of the lawyers at City-Yuwa have additional professional qualifications, including as patent lawyers and certified public accountants, with many lawyers licensed in both Japan and foreign jurisdictions. This broad professional background enables City-Yuwa to offer practical advice and to solve any legal issues confronting clients.

2. Broad Range of Practice Areas. City-Yuwa Partners routinely counsels its clients and have experiences in areas ranging from general corporate matters, mergers and acquisitions, international and domestic business transactions, financial transactions, real estate, intellectual property, information technology, civil, commercial and criminal litigation and arbitration, ADR, crisis management, regulatory matters and compliance.

Practice Areas include:

Corporate and Commercial
Mergers and Acquisitions
Bankruptcy and Restructuring
Intellectual Property and Information Technology
International

**Antitrust and Competition** 

Finance, Securities and Insurance

Real Estate Litigation

Labor and Employment

Compliance

Industry Sectors: Automobile, electronic and medical device, Asset Management, Constructions, Energy and Natural Resources, Fashion and Retail, Financial Institutions, Foods, Health Care, Hotels and Leisure, IT, Internet and Information & Communications, Insurance, Life Sciences, Manufacturing, Real Estate, Shipping, Transportation and Logistics, Telecommunications,

3. Cross-border Practice and Global Network. City-Yuwa routinely advises it's domestic and international clients in cross-border cases. It offers legal service in Japanese, English, German and Korean languages. Since City-Yuwa is located only in Japan, the firm maintains close contacts with leading law firms throughout the world, and often cooperates with foreign firms and their Tokyo branch offices in rendering services to their clients.

For more information regarding City-Yuwa Partners, please contact Masaaki Sawano or Yoko Maeda in Tokyo.

# DAVIS WRIGHT TREMAINE LLP

### **Seattle Office**

920 Fifth Avenue Suite 3300 Seattle, Washington 98104 United States of America Tel: 206 622 3150 Fax: 206 757 7700

### **PRAC Primary Contacts:**

sarahtune@dwt.com brucejohnson@dwt.com scottmaccormack@dwt.com

### **Bellevue Office**

Fax: 425 646 6199

929 108th Avenue NE Suite 1500 Bellevue, Washington 98004-5149 United States of America Tel: 425 646 6100 Anchorage Office 188 West Northern Lights Blvd Suite 1100 Anchorage, Alaska 99503 United States of America Tel: 907 257 5300

Chicago Office 300 North LaSalle Street Suite 2200 Chicago, Illinois 60654 Tel: 312-820-5460

Los Angeles Office 865 South Figueroa Street Suite 2400 Los Angeles, California 90017 United States of America Tel: 213 633 6800

New York Office 1251 Avenue of the Americas 21st Floor New York, New York 10020 United States of America Tel: 212 489 8230 Portland Office 1300 SW Fifth Avenue Suite 2400 Portland, Oregon 97201-United States of America Tel: 503 241 2300

Richmond Office 4870 Sadler Road Suite 301 Glenn Allen, Virginia 23060 Tel: 804 762 5320

San Francisco Office 50 California Street

Suite 2300 San Francisco, California 94111 United States of America Tel: 415 176 6500

Washington, D.C. Office 1301 K Street NW Suite 500 Washington, D.C. 20005 United States of America Tel: 202 973 4 200

Web Site: www.dwt.com

Davis Wright Tremaine LLP is a full-service law firm with more than 600 attorneys in eleven U.S. offices:

In addition to having depth and expertise across the full range of legal services, we have particularly deep experience supporting leading clients in the Technology, Financial Services, Healthcare, Media & Entertainment, Food & Beverage, and Energy industries.

For further information about **Davis Wright Tremaine LLP**, visit our web site or contact **Sarah Tune**, **Bruce Johnson** or **Scott MacCormack** in Seattle.

# **DENTONS RODYK & DAVIDSON LLP**

Singapore Office

80 Raffles Place #33-00 UOB Plaza 1 Singapore 048624 Tel: +65 6225 2626 Fax: +65 6225 1838

PRAC Primary Contacts <u>sivanesan.s@dentons.com</u> Web Site: www.dentons.com

## About Dentons Rodyk

Trusted since 1861, Dentons Rodyk is one of Singapore's largest and oldest law firms with a team of more than 200 lawyers offering clients a full suite of legal services necessary to do business locally and globally. We regularly represent a diverse clientele across a broad spectrum of industries in the following practice areas:

- Corporate
- Banking and Finance
- Intellectual Property and Technology
- Litigation and Dispute Resolution
- Arbitration
- Real Estate

Consistently ranked highly in leading publications, we pride ourselves on providing the highest quality advice to our clients while maintaining strong working relationships with key public sector agencies and leading organizations in the private sector.

Our combination with **global law firm Dentons** created the dominant global law firm in the Pacific Rim with more than 85 offices in the region. With more than 11,000 lawyers serving more than 190 cities, the Firm offers clients the benefit of quality experience in and of the communities in which they want to do business or resolve a dispute—from Canada and the United States, across Europe, the United Kingdom, the Middle East and Africa, and throughout the Asia Pacific region.

### About Us

Dentons is the world's first polycentric global law firm. The second best known law firm on 2021 Acritas Global Elite Brand Index, the Firm is committed to challenging the status quo in delivering consistent and uncompromising quality and value in new and inventive ways. Driven to provide clients a competitive edge, and connected to the communities where its clients want to do business, Dentons knows that understanding local cultures is crucial to successfully completing a deal, resolving a dispute or solving a business challenge. Now the world's largest law firm, Dentons' global team builds agile, tailored solutions to meet the local, national and global needs of private and public clients of any size in more than 190 locations serving 80-plus countries.

For further information about **Dentons Rodyk**, please contact **S. Sivanesan** in Singapore.

# GIDE

### **Paris Office**

26, Cours Albert 1er 75008 Paris France

Tel: +33 (0)1 40 75 36 21 Fax: +33 (0)1 40 75 37 21

Primary Contact : eck@gide.com

Algiers Office

6&8, rue Laroussie Amroune Les Glycines

16406 Algiers Algeria

Tel: +213 (0) 21 23 94 94 Fax: +213 (0) 21 23 92 73

Beijing Office

Unit 01-03, Floor 9, Tower B, Parkview Green Tower, No. 9, Dong Da Qiao Road Chaoyang District Beijing 100020 People's Republic of China

Tel: +86 (10) 6597 4511 Fax: +86 (10) 6597 4551

Brussels Office View Building

Rue de l'Industrie, 26-38 1040 Brussels

Belgium Tel: +32 2 23111 40 Fax: +32 2 23 11 77

Bucharest Office 10-12 Strada Major Sontu Sector 1 – Bucharest Romania

Tel: +40 21 223 03 10 Fax: +40 21 223 03 42

Budapest Office Roosevelt tér 7-8 "C" Mag 4th Floor 1051 Budapest Hungary

Tel: +36 1 411 74 00 Fax: +36 1 411 74 40

Casablanca Office

63, Boulevard Moulay Youssef 20000 Casablanca

Morocco

Tel: +212 22 27 46 28 Fax: +212 22 27 30 16

Hong Kong Suites 1517-19, 15th Floor,

Jardine House, 1 Connaught Place - Central,

Hong Kong Tel:. +852 2536 9110 Fax: +852 2536 9910

Istanbul Office Büyükdere Cad. Yapi Kredi Plaza

C Blok Kat 3 Levent 34330 Istanbul

Turkey

Tel: +90 212 325 35 81 Fax: +90 212 325 35 87 London Office 125 Old Broad Street London EC2N 1AR United Kingdom

Tel: +44 (0) 20 7382 5500 Fax: +44 (0) 20 7382 5501

Moscow Office Stoleshnikov Pereulok, 14 107031 Moscow Russian Federation Tel: +7 495 258 31 00 Fax: +7 495 258 31 01

New York Office 120 West 45th Street, 19th FI. New York, NY 10036 United States of America Tel: +1 (212) 403 6700 Fax:+1 (212) 403 6740

Shanghai Office Suite 2008

Sui On Plaza 333 Hua Hai Zhong Road 200021 Shanghai

People's Republic of China

Tel: +86 21 53 06 88 99

Web Site: www.gide.com

(The firm also has offices Hanoi, Ho Chi Minh City, Kyiv, New York, Saint Petersburg, Tunis and Warsaw.)

Founded in Paris in 1920, Gide is one of the leading international law firms worldwide with over 600 lawyers, including some 96 partners, drawn from 35 different nationalities. Operating out of 18 offices in 15 countries, the Firm's lawyers are recognised as being among the most talented specialists in all fields of national and international corporate law.

With some 320 lawyers and legal consultants based outside France, including those in London and Brussels, Gide Loyrette Nouel offer clients legal advice and assistance across a broad spectrum of legal disciplines to businesses, public and private sector institutions and governments. The Firm has offices across Europe (Brussels, Bucharest, Budapest, Istanbul, Kyiv, London, Moscow, Paris, Saint Petersburg and Warsaw), in North America (New York), across Asia (Beijing, Hanoi, Ho Chi Minh City, Hong Kong and Shanghai) and across North Africa (Algiers, Casablanca and Tunis).

Wherever we work in the world, be it Western Europe, Central and Easter Europe, the Americas, Asia, Africa, the Meditteranean and Middle East Region, we guarantee our clients perfect knowledge of the local markets, regional expertise and the resources of a truly international firm..

For further information about **Gide**, please contact **Christophe Eck** in Paris.

# GOODSILL ANDERSON QUINN & STIFELLLP

**Honolulu Office** 

999 Bishop St, Suite 1600 Honolulu, Hawaii 96813 United States of America Tel: 808 547 5600 Fax: 808 547 5880

momalley@goodsill.com lbail@goodsill.com

Primary Contacts:

Goodsill Anderson Quinn & Stifel LLLP has served clients locally and globally for more than a century. From its origin in 1878 as a one-person law office, the firm is one of the largest in Hawaii, providing a wide range of legal services to a broad spectrum of clients.

Web Site: www.goodsill.com

With over 50 attorneys located in downtown Honolulu, Goodsill offers legal services to individuals and businesses in several areas of law, including business and securities transactions, banking and finance, real estate, tax, trusts and estates, public utilities, immigration, international transactions and civil litigation. Our attorneys have experience in mergers and acquisitions, environmental law matters, antitrust compliance, aviation law, international trade, labor and employment, media, technology, entity formation and venture financing and health law.

Goodsill and its attorneys regularly receive professional awards and recognition from national and international organizations. Some recent recognitions include:

- Benchmark Litigation, which named Goodsill as one of only four highly recommended litigation firms in Hawaii and recognized two Goodsill Partners as "Local Litigation Stars" and one "Future Star".
- Chambers and Partners awarded Goodsill five firm rankings and 11 individual rankings in "Chambers USA 2019 Guide".
- Twenty-six attorneys with Goodsill are among the 2020 Best Lawyers® in America list; and five earned the distinction of "Lawyer of the Year" in the areas of Litigation-Land Use and Zoning, Environmental Law, Tax Law, Mergers and Acquisitions, and Insurance Law.
- Super Lawyers, which lists attorneys in each state who received the highest reviews, named 15 Goodsill partners to its list, of which eight were listed as rising stars.

Goodsill's role in the Hawaii community extends well beyond the courtroom and boardroom. The firm's attorneys have served over the years as Governor of the State, Chief Justice and Associate Justice of the Hawaii Supreme Court and Chairman of the Federal Deposit Insurance Corporation. In addition, Goodsill attorneys actively participate as volunteers and board members of local and national charitable and professional organizations and educational institutions, as well as governmental advisory boards.

The firm's international practice has a strong focus on the Asia-Pacific region, assisting clients in all aspects of their business including transactional and operational matters, and judicial, administrative and arbitration proceedings. Our membership in the Pacific Rim Advisory Council is enhanced by Goodsill attorneys and legal assistants who have capabilities in Japanese, Mandarin, French, Korean, Tagalog and Pampango/Kapampangan.

For more information about **Goodsill Anderson Quinn & Stifel**, a Limited Liability Law Partnership, visit our web site or contact Michael O'Malley or Lisa Bail.

# HAN KUN LAW OFFICES

### **Beijing Office**

9/F, Office Tower C1, Oriental Plaza, No. 1 East Chang An Ave., Beijing 100738, P. R. China Tel: (86 10) 8525 5500 Fax: (86 10) 8525 5511 / 5522:

PRAC Primary Contacts: joyce.li@hankunlaw.com xiaoming.li@hankunlaw.com aaron.zhou@hankunlaw.com

### **Shanghai Office**

33/F, HKRI Center Two, HKRI Taikoo Hui, 288 Shimen Road (No. 1), Shanghai 200041, P. R. China Tel: (86 21) 6080 0909 Fax: (86 21) 6080 0999

### **Shenzhen Office**

20/F, Kerry Plaza Tower 3, 1-1 Zhongxinsi Road, Futian District, Shenzhen 518048, Guangdong, P. R. China Tel: (86 755) 3680 6500 Fax: (86 755) 3680 6599 Hong Kong Office Rooms 3901-05, 39/F, Edinburgh Tower, The Landmark, 15 Queen's Road, Central, Hong Kong SAR Tel: :00852 2820 5600 Fax: 00852 2820 5611

Website

www.hankunlaw.com

Han Kun is a full-service law firm in China and has been consistently recognized as a leader in China in all the areas we practice. Our main practice areas include private equity, mergers and acquisitions, international and domestic capital markets, investment funds, assets management, competition law, banking and finance, aviation finance, foreign direct investment, compliance, intellectual property, and dispute resolution.

We have over 500 lawyers located in our four offices in Beijing, Shanghai, Shenzhen, and Hong Kong. All our lawyers are graduates of prestigious Chinese and foreign universities. Many have worked at length in top international law firms and multi-national companies. We pride ourselves in delivering first-class legal services with efficiency and practicality to assist clients in achieving their objectives.

Our working languages include Chinese, English, Japanese and Korean.

For further information about **Han Kun Law Offices**, please contact **Joyce Li, Xiaoming Li,** or **Aaaron Zhou** in Beijing.

# HOGAN LOVELLS

Hogan Lovells

**Hong Kong Office** 

11th Floor One Pacific Place 88 Queensway Hong Kong Tel: +852 2219 0888

Tel: +852 2219 0888 Fax: +852 2219 0222

**Primary Contacts:** 

owen.chan@hoganlovells.com

Hogan Lovells US LLP

### Washington, DC Office

Columbia Square
555 13th Street N.W. Washington, DC 20004
United States of America

Tel: +1 202 637 5600 Fax: +1 202 637 5910

**Primary Contacts:** 

warren.gorrell@hoganlovells.com elizabeth.donley@hoganlovells.com

Web Site: www.hoganlovells.com

Hogan Lovells is a global legal practice providing high quality advice to corporations, financial institutions and governmental entities across a broad spectrum of businesses involving complex legal and commercial issues, both globally and locally. We have over 2,500 lawyers operating from more than 40 offices, including associated offices, around the world in Alicante, Amsterdam, Baltimore, Beijing, Brussels, Budapest, Caracas, Colorado Springs, Denver, Dubai, Dusseldorf, Frankfurt, Hamburg, Hanoi, Ho Chi Minh City, Hong Kong, Houston, Jakarta, Jeddah, Johannesburg, London, Los Angeles, Luxembourg, Madrid, Mexico City, Miami, Milan, Moscow, Munich, New York, Northern Virginia, Paris, Perth, Philadelphia, Prague, Rio de Janeiro, Riyadh, Rome, San Francisco, São Paulo, Shanghai, Silicon Valley, Singapore, Sydney, Tokyo, Ulaanbaatar, Warsaw, Washington DC, and Zagreb. Our broad-based, international practice cuts across virtually all legal disciplines and industries.

Hogan Lovells lawyers have extensive experience in a wide range of disciplines and industries, including: aerospace and defense; antitrust, competition, and consumer protection; aviation and surface transportation; bankruptcy and creditors' rights; business, finance and tax; capital markets; corporate and securities; corporate governance; education (higher education and K-12); employee benefits and executive compensation; energy; environmental; estate planning and administration; financial services; food, drug, medical device and agriculture; government contracts; government services and homeland security; health; hospitality and lodging; immigration; infrastructure; insurance; intellectual property; international business transactions; international trade; labor and employment; legislative; lending; life sciences; litigation; mergers and acquisitions; pharmaceutical and biotechnology; privacy; private equity; pro bono; project and international finance; public finance; real estate; REITS; sports and recreational facilities; tax; technology; and telecommunications, media, and entertainment.

In Hong Kong, we are one of the largest full-service practices, and we provide transactional, dispute, and advisory services to clients doing business locally in China and throughout the Asia-Pacific region. In Asia Pacific, we have more than 500 staff in our network of offices in the major financial and business centers, providing an integrated service throughout the region. Our lawyers provide dedicated counsel in the key practice areas and industry sectors (listed above), and they are qualified in Hong Kong and often in other international jurisdictions. In addition to English, most lawyers also speak and write Chinese (Putonghua and/or Cantonese), with office capabilities in a number of other Asian and European languages, such as Japanese, Vietnamese, Italian, French, and German. We have an in-house team of Chinese and Japanese translators as well as Chinese and Japanese documentation capabilities.

Our Washington, D.C. office has over 500 lawyers, and is distinguished by its industry depth and breadth of knowledge in issues facing regulated industries as well as its large and recognized corporate transactional and litigation practices. A large number of our lawyers have worked in the federal government, often at high levels. Since our clients' most difficult problems often cross borders, we work alongside our colleagues in our overseas offices to ensure that business decisions, litigation, and transactions are informed by up-to-date advice from experienced practitioners. Our clients include a who's who of local, national, and international companies, domestic and international financial institutions, and individuals.

(Hogan Lovells refers to the international legal practice that includes Hogan Lovells International LLP, Hogan Lovells US LLP and their affiliated businesses.)

For more information please contact **Warren Gorrell or Elizabeth Donley** in Washington, D.C. about the U.S. practices. For information about the Asia Pacific, European, and Middle East practices, please contact **Owen Chan** in Hong Kong.

# KOCHHAR & CO.

New Delhi (Head Office) Suite # 1120 -21 11<sup>th</sup> Floor, Tower A, DLF Towers Jasola District Center, Jasola, New Delhi – 110 025 Delhi, India Tel: +91 -11 41115222; +91 -11 43129300

PRAC Primary Contacts: rohit@kochhar.com chandra.tampi@kochhar.com stephen.mathias@bgl.kochhar.com Bangalore Office # 201, Prestige Sigma 3, Vittal Mallya Road Bangalore - 560 001 Karnataka, India Tel: +91 -80-40308000

Chandigarh Office Greenwood Farms Opposite ATS Casa Espana Sector 57, Mohali Punjab -160055 Tel: +91- 172 2278869

Chennai Office Suite 305, Delta Wing 3<sup>rd</sup> Floor, Raheja Towers #177, Anna Salai Chennai -600 002 Tamil Nadu, India Tel: +91-44 40405222 Tel: +91-44-40405204 Mumbai Office 17<sup>th</sup> Floor, Nirmal Building Nariman Point, Mumbai - 400 021 Maharashtra, India Tel: +91-22 61120700

Gurgaon Office Ocus Technopolis Building Tower B, 3<sup>rd</sup> Floor DLF Golf Course Road Sector 54, Gurgaon – 122 011 Haryana, India

Tel: +91 124 454 5222

Hyderabad Office Dwaraka Square,1st Floor Plot No 21, Road No 71 Jubilee Hills, Hyderabad,500033 Tel: +91-40-4011 5222 Dubai Office Legal Consultants Suite 1406 to 1410, Citadel Tower Business Bay, P.O. Box 113297 Dubai, United Arab Emirates Tel: +971-4-2776075

Singapore Office Level 39, Marina Bay Financial Centre Tower 2 10 Marina Boulevard Singapore 018983 Tel. +65- 67256480

Chicago 1 South Dearborn Street 20th Floor Chicago, IL, 60603 USA Tel: +1-224-5549095

With more than 200 lawyers, Kochhar & Co. is one of the leading and largest corporate law firms in India ("Firm"). Kochhar & Co. enjoys the distinction of being the only law firm with a full-service presence in the seven (7) prominent cities of India namely: New Delhi, Mumbai, Bangalore, Chennai, Gurgaon, Hyderabad, and Chandigarh and three (3) overseas offices: Dubai, Singapore, Chicago. Kochhar & Co. is the only law firm from the Indian sub-continent to have been granted a license by the Dubai Legal Department to practice local UAE and DIFC laws.

The Firm offers a wide range of legal services in Corporate & Commercial Laws, Dispute Resolution, Tax (Direct & Indirect), and Intellectual Property (IPR) and specializes in representing major foreign and domestic corporations with diverse business interests in India.

Kochhar & Co. is the preferred law firm for multinational corporations doing business in India and represents some of the largest companies from North America, Europe, South-East Asia, and Japan, including 75 of the Global Fortune 500 corporations. The Firm also serves as a counsel to many large and prominent Indian corporations, including the 'Maharatna' and 'Navratna' companies (Public Sector Enterprises).

Awards & Recognitions: The Firm has been ranked as the Top-Tier (market leading) Firm in the areas of Aviation & Defense, Corporate and M&A, Dispute Resolution, White Collar Crime, Labour & Employment, Intellectual Property, Projects, Energy and Infrastructure Laws, Real Estate & Construction, Technology-Media & Telecom, Data Privacy and International Trade & WTO by leading publication including The Legal 500, Chambers & Partners & Indian Business Law Journal (IBLJ). In its recent publication, FORBES Magazine has recognised 10 of the firm's partners amongst India's Top 100 lawyers. FORBES acknowledged Kochhar & Co. as India's Top Law firm across various practice areas including Corporate M&A, Arbitration, Employment Law, White Collar Crime, and Technology Law.

Kochhar & Co. is also one of the most decorated Indian law firms, and in recognition of our achievements, quality, and excellence, amongst others, have been conferred the National Bar Award by the All India Bar Association for the Most Dynamic and Progressive Indian Law Firm, International Council of Jurists Award by the Prime Minister, the highly coveted Rajiv Gandhi Award as well as the 'Rashtriya Gaurav' (National Pride) Award (for excellence in the field of corporate law).

For additional information contact Rohit Kochhar, Chandrasekhar Tampi or Stephen Mathias.

# LEE AND LI

# **Taipei Office**

8F, No. 555 Sec. 4 Zhongziao E Road Taipei 11072 Taiwan

Tel: +886 2 2763 8000 Fax: +886 2 2766 5566

### **PRAC Primary Contacts**

joycefan@leeandli.com lihueimao@leeandli.com robinchang@leeandli.com

# **Hsinchu Office**

5F, Science Park Life Hub 1 Industry E 2nd Road Hsinchu Science Park Hsinchu 30075 Taiwan

Tel: +886 3 579 9911 Fax: +886 3 579 7880

## **Southern Taiwan Office**

Room 16, 9th F., No. 12 Fu-hsing 4th Road Chien Cheng District Kaohsiung Taiwan

Tel: +886 537 2188 Fax: +886 7 537 1717

## **Taichung Office**

12F.-2, No.179, Fuhuiyuan Blvd.,

Xitun District, Taichung 40758 Taiwan

Tel:: +886 4 2252 6161 Fax: +886 4 2252 9933

Web Site: www.leeandli.com

Lee and Li is the largest and longest-established law firm in Taiwan and favored by its clients in various fields of practice.

The firm offers a full range of legal services to local and international clientele, including cross-border investments, mergers and acquisitions, tax, labor, banking, securities, insurance, intellectual property rights, antitrust and competition, trade, environmental protection, governmental procurement, construction, aviation, maritime and litigation. In addition to being a leader in Taiwan for cutting-edge and new legal service, the firm has maintained for decades its time honoured expertise in patent and trademark fields. Among the firm's clients are prominent local and multinational institutions.

The main office is in Taipei, with branch offices in Hsinchu Science-Based Industrial Park, Taichung and Southern Taiwan.

For further information about **Lee and Li,** please contact **Joyce C. Fan, Robin Chang** or **Lihuei Mao** in Taipei.

# LEĜA ABOGADOS

**Caracas Office** 

Torre Atrium, Piso 3. Av Tamanaco El Rosal Caracas, 1060 Venezuela

Tel: +58 212 901 2600 Fax: +58 212 9513205

PRAC Primary Contacts : llopez@lega.law jtorrealba@lega.law Miami Office CCS 13031 PO Box 02523

Miami, Florida 33102-5323 United States of America

Mailing Address: P.O. Box 62414 Caracas 1060-A Venezuela Web Site: www.lega.law

LEĜA is a leading law firm in the Venezuelan market and of international renown. At LEĜA, we have a modern approach to the practice of law, supported by the use of technology and based on the values of excellence, tenacity, integrity, empathy, innovation and versatility. The firm brings together more than 500 years of experience in the practice of law and, in 2018, its partners decided to give it greater dynamism, a new image and its current name, coming from Esperanto.

LEĜA has 38 service areas, divided into 15 practice areas, covering all branches of law, and 23 industry areas, created on the basis of the extensive experience of our team in those business sectors. LEĜA is one of the largest law firms in Venezuela and its lawyers have accumulated more than 40 awards, granted by the world's most important legal publications, which have also certified the high quality of all our practice groups. LEĜA also provides prosecution services for Intellectual Property matters in association with Hoet Pelaez Castillo & Duque in Caracas.

With a strong international focus, LEĜA is the preferred law firm of a high number of multinational clients in Venezuela. The firm is the exclusive member for Venezuela in Pacific Rim Advisory Council. In Venezuela, LEĜA has been a key participant in academic associations and its lawyers have been involved in leadership roles in many of them.

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For more information regarding **LEĜA Abogados**, please contact **Luis López Duran or José Gregorio Torrealba** in Caracas.

# MULLA & MULLA & CRAIGIE BLUNT & CAROE

### **Mumbai Office**

Mulla House 51, Mahatma Gandhi Road, Fort, Mumbai 400 001, India

Tel: +912262166300 / +912222044960 / +912222875121 Fax: +912222040246 / +912222044717

PRAC Primary Contacts <u>shardul.thacker@mullaandmulla.com</u> <u>ypdandiwala@mullas.net</u> djkakalia@mullas.net Bangalore Office 209, Regency Enclave, 4, Magrath Road, Bangalore 560025,

Tel: 918025550370 Fax: +91 80 2559 854 New Delhi Office 502, Nilgiri Apartments, 5th floor, 9 Barakhamba Road, New Delhi 110 001,

Tel: +911123321501 Fax: +911123321520

Web Site:

www.mullaandmulla.com

**THE FIRM**: One of India's largest full service law firms. Founded in 1895 by Sir Dinshaw Mulla (Privy Counsellor and author of numerous authoritative legal treatises), the firm is a top tier leading law firm in India. The firm is acutely mindful of clients' distinct needs, providing exceptional business-oriented legal service based on its vast experience and rich heritage. The firm's in-depth knowledge and understanding of market realities results in legal solutions of real commercial value. It advises on managing litigation risk and facilitates negotiations to resolve disputes, resulting in the least possible adverse effect to clients' business. With over 100 Fee Earners and 150 support staff and offices in the three metro cities of Mumbai, Delhi and Bangalore, the firm has built a reputation for quality legal services provided to the highest professional standards. The firm maintains excellent relationships with regulatory bodies and is able to arrange dialogues with them and clients.

**Recognition.** Our firm's practice areas - Admiralty, Aviation, Banking, Dispute Resolution and Insurance, our firm and several of our partners are recognized and ranked by various law publications including Chambers, Who's Who Legal, Asia Law Profiles and Indian Business Law Journal the leading law journal exclusively covering the India legal market.

### MAIN AREAS OF PRACTICE:

Admiralty & Logistics: With a worldwide reputation as specialists in all aspects of shipping law, the firm represents ship owners, charterers, hull & cargo insurers, P&I Clubs and other stakeholders. It also advises on laws relating to trade of commodities, oils, metals, transport by land, sea and air.

Arbitration & Litigation: A seasoned litigation and dispute resolution practice representing Indian corporates and MNCs in commercial disputes across industries, including oil and gas, sub-sea, drilling and construction. It has extensive experience in litigation, domestic and international arbitration and the execution of foreign awards. Bolstered by a robust litigation practice across various high courts, Supreme Court and National Green Tribunal, the firm has handled corporate, commercial, construction and insurance litigations.

**Banking & Finance**: Acts for domestic and foreign lenders and is a one-stop destination in a full gamut of financial matters in areas such as ship, asset and structured finance, debt restructuring, bankruptcy and recovery proceedings, security creation and enforcement. It assists in bilateral and syndicated financing transactions and assists in structuring of deals, advising on full spectrum of Indian laws, documentation, regulatory approvals and reporting, closing and registration with statutory authorities.

**Corporate M&A & Competition:** The firm has a strong corporate M&A practice. Having in-depth knowledge of Companies Act, SEBI, FEMA, Competition law and regulatory compliances, the firm advises MNCs on the most beneficent structure for their India venture including legal due diligence and transaction documentation. Advising corporate debtors on debt restructuring.

**Energy, (oil & gas) Infrastructure:** The firm advises energy/renewable energy companies on regulatory issues, power, ports, offshore construction, FSRU, FPSO, LNG projects.

**Insurance & Reinsurance:** Representing Indian & foreign insurance/reinsurance companies, the firm has extensive experience in diverse insurance products, including marine, loss of profit, material damage, erection.

**IP, Media & Entertainment**: With a specialized and strong IP practice in trademarks, copyright and design law, the firm represents clients in IP rich sectors such as fashion, publishing, films, pharma, media & entertainment and technology, on the transactional and enforcement side. The practice advices on the evolving dynamic data protection laws which has gained great relevance in the digital landscape.

For further information about **Mulla & Mulla & Craigie Blunt & Caroe,** please contact **Shardul Thacker, Yazdi Dandiwala** or **Darius Kakalia** in Mumbai.

# **FSTUDIO MUÑIZ**

#### Lima Office

Las Begonias No. 475 6 Piso San Isidro, Lima 27 Peru Tel: 51 1 611 7000

Fax: +51 1 611 7010

## **Arequipa Office**

Calle Misti N. 410 – Yanahuara Arequipa, Peru Tel: +51 54 251 476 Fax: +51 54 273 207

### **Chincha Office**

Urb Magisterial MzA. Lote 6 Chincha Alta, Peru Tel: 51 56 26 5020

PRAC Primary Contact: jmuniz@munizlaw.com fboyle@munizlaw.com

### **Cusco Office**

Av. El Sol N. 316 Oficina 301 Cusco, Peru Tel: 51 84 252624

Guayaguil Office Junin N. 105 y Malecon Simon Bolivar Edificio Vista al Rio, Piso 2 Guayaquil, Ecuador Tel: 593 4 2300 814 Fax: +593 4 2302 113

### Ica Office

Calle Las Palmeras No. 195 Urb. San Jose Ica. Peru Fax: 51 56 23 8202

#### Piura Office

Calle Los Ceibos, Urb. Miraflores, . Castilla, Piura, Peru Tel: 51 73 304559

Quito Office

Av. Amazonas N. 4080 y Naciones Unidas, Edificio Puerta del Sol Piso 1, Oficina 103 Quito, Ecuador Tel: 59 32 2262 827 Fax: 59 32 2261 766

## **Trujillo Office**

Av. Fátima No. 541 Urb. La Merced Trujillo, Peru Tel: 51 44 42 3442

Fax: 51 44 42 3342

Web Site: www.munizlaw.com

Estudio Muñiz, founded in 1981, has considerable professional experience in all areas of the law and is the largest full service firm in Peru, playing a prominent role in Peru's legal circles. The firm's has attorneys have graduated from the most prestigious local universities and many of them hold a Master's degree from leading U.S. and European universities. Several of our lawyers regularly publish legal articles in specialized dailies and magazines.

Our firm tries to develop a solid commitment and a long-term relationship with its clients in order to be in a position to identify their business objectives and offer the necessary professional support, coupled with expertise, creativity and common sense. We assign a lawyer, called "Attache", to each client, and said Attache is responsible for being in direct contact with the client, and for seeking the most efficient and cost effective strategy to be applied in each specific case entrusted to our Firm. If due to the nature of any given case, the participation of more than one specialized area is required, the Attache will be responsible for setting up an appropriate work team of partners, associates and legal assistants to deal with said specific case. The firm's client base includes large bank, insurance, energy and industrial companies and multinational institutions conducting cross-border business.

Our attorneys practice in the following areas:

- Agribusiness
- Banking, Capital Markets and Project Finance
- Bankruptcy and Corporate Workout
- Bidding Processes
- Competition
- Communications & Privacy
- Concessions and Private Initiatives
- Dispute and Conflict Resolution
- Electric Power
- Energy & Mines
- Environment & Native Communities

- Foreign Trade
- Insurance
- Intellectual Property
- International Arbitration
- Labor Law and Social Security
- Mergers & Acquisitions
- Pension
- Projects, Authorizations and Urban Planning Law
- Real Estate and Construction
- Tourism and Hospitality Industry
- Transportation

For further information about Muñiz Ramirez Pérez-Taiman & Olaya, please contact Jorge Muniz or Frank Boyle in Lima.

# NAUTA DUTILH

### **Amsterdam Office**

Strawinksylaan 1999 1077 XV Amsterdam The Netherlands Tel: +31 20 7171 000 Fax: +31 20 7171 111

PRAC Primary Contact: jaap.stoop@nautadutilh.com

### **Brussels Office**

Terhulpesteenweg 120 1000 Brussels Belgium

Tel: +32 2 566 80 00 Fax: +32 2 566 80 01 London Office Bowman House 29 Wilson Street London EC2M 2SJ United Kingdom Tel: +44 207 786 9100

Fax: +44 207 786 9100

### **Luxembourg Office**

2, rue Jean Bertholet I-1233 Luxembourg Luxembourg Tel: +35 2 26 12 291 Fax: +35 2 26 68 43 31

### **Rotterdam Office**

Weena 750 3014 DA Rotterdam The Netherlands Tel +31 10 2240 000 Fax: +31 10 4148 444

New York Office One Rockefeller Plaza New York, New York 10020 United States of America Tel 212 218 2990 Fax: 212218 2999

Web Site: www.nautadutilh.com

### **About NautaDutilh**

NautaDutilh is a leading independent business law firm in the Benelux and one of the largest in the region with 450 lawyers, civil law notaries and tax advisers and offices in Amsterdam, Brussels, London, Luxembourg, New York and Rotterdam. NautaDutilh provides a wide range of high-quality legal services for a wide variety of clients. The firm has long standing non exclusive relationships with many other leading international law firms worldwide. The firm is recognized by major international legal directories, such as The European Legal 500 and Chambers' Global, both of which recommend NautaDutilh.

## Global reach, local insights

Whatever your legal issue is, NautaDutilh's experts can help, working closely together to provide you with the best possible solution. We give independent advice to a broad range of clients on a wide variety of issues. As the largest law firm in the Benelux we offer our clients unparalleled expertise. And thanks to our long standing relationships with many other leading international law firms around the globe, we can ensure that your needs are met and your interests well represented anywhere in the world.

For further information about NautaDutilh, please contact Jaap Stoop in Amsterdam.

# RICHARDS BUELL SUTTON

Vancouver Office

700-401 West Georgia Street Vancouver, British Columbia Canada V6B 5A1 Tel: 604 682 3664

Tel: 604 682 3664 Fax: 604 688 3830

PRAC Primary Contacts: jchan@rbs.ca **Surrey Office** 

310 - 15117 101 Avenue Surrey, British Columbia Canada V3R 8P7 Tel: 604 582 7743 Fax: 604 582.7753 Web Site: www.rbs.ca

Richards Buell Sutton LLP is British Columbia's oldest law firm, with a history dating back to 1871.

As one of Vancouver's most successful and accessible firms, we operate in a number of niche practice areas that serve sophisticated and well-established clients, both regionally and nationally; as well as a number of traditional areas of law. Often involved in complex legal issues, RBS is consistently focused on delivering the highest standards of service, while maintaining open communication with clients and sensitivity to time and cost.

Richards Buell Sutton knows how to respond to protect our clients' operations, implement any necessary counter measures and allow them to develop effective business strategies defined by appropriate, achievable goals. In addition to large multinationals, national and regional businesses, RBS also represent a number of public institutions, research and funding organizations and foundations. A number of our partners have been sought out for a collection of prominent board or director positions.

Richards Buell Sutton has particular strength regarding the policies and procedures of advanced education and research or in the areas of business law, commercial real estate (development, lending and leasing), securities and corporate finance, and wealth preservation. Our litigation department has experience at all provincial and federal courts and in hearings before administrative tribunals and regulatory bodies. RBS has an active mediation practice and every attempt is made to find solutions through alternative dispute resolutions where possible.

Richards Buell Sutton is structured with both departments and practice groups; therefore ensuring we remain current on any new developments in law that may affect our clients in the following areas:

- Advanced Education and Research
- Alternative Dispute Resolution
- Business Acquisitions & Divestures
- Commercial Litigation
- Commercial Real Estate Development, Lending, Leasing
- Construction
- Corporate Finance
- Employment

- Family Law
- Insolvency
- Insurance
- Intellectual Property
- Personal Injury
- Securities
- Wealth Preservation

Our professional team works across the boundaries of traditional thinking to supply our clients with effective and innovative legal solutions. Our primary goal is to understand our clients' business and their objective's, and then provide them with a suitable solution. Richards Buell Sutton is proud to provide our clients with quality work, team accessibility and credible results.

For further information about **Richards Buell Sutton**, please contact **Joe Chan** (Direct Line 604 661 9263).

# SANTAMARINA y STETA, S.C.

# Mexico City Office

Edificio "Omega"
Campos Eliseo 345-2nd, 3rd Floors
Col. Chapultepec Polanco 11560
Mexcio, D.F
Mexico
Tel +52 55 5279 5400

PRAC Primary Contact : vgrau@s-s.mx

## **Monterrey Office**

Torre Eqqus Ricardo Margáin Zozaya 335 torre I piso 7, Valle del Campestre. 66265 San Pedro Garza García, NL.

Tel: +52 81 8133 6000

PRAC Primary Contacts : hgarza@s-s.mx

# **Queretaro Office**

Av. Prolongación Tecnológico 950–B, Piso 16 San Pablo 76159 Querétaro, Querétaro México

Tel: +52 442 290.0293

PRAC Primary Contact: jayala@s-s.mx

Web Site: www.s-s.mx

### About us

Our firm provides 70 years of experience and strength in the legal field backed by a complete knowledge of the business environment and an extensive practice in a great variety of both domestic and international matters.

We offer comprehensive services in more than 35 practice areas of law related to business activities and industries, representing individuals and organizations with influence in the private, public and non-governmental sectors.

We provide a vast range of creative solutions to complex transactions while preventing conflicts and future contingencies. More than 1,000 active clients permanently rely on us to face business challenges. Some of them have been with us for over 60 years, as a result of our continuous development and expertise to cover practically all sectors of the economy.

Our partners have an extensive professional background and between 15 and 45 years of experience within Santamarina y Steta. A significant number of our lawyers have complemented their education at international law firms and universities abroad.

We have developed strong alliances with top law firms in more than 60 countries and we are the exclusive Mexican member of strategic international organizations to offer our clients a solid network without borders.

For further information about **Santamarina y Steta, S.C**. please contact **Vicente Grau** in Mexico City, **Heriberto Garza** in Monterrey or **José Ramón Ayala** in Queretaro.

# SYCIP SALAZAR HERNANDEZ & GATMAITAN

### **Manila Office**

SyCipLaw Center 105 Paseo de Roxas Makati City, Philippines 1226 Tel: +63 2 982 3500 Fax: +63 2 817 3896

PRAC Primary Contacts: <a href="mailto:hmdeleon@syciplaw.com">hmdeleon@syciplaw.com</a>

## **Cebu City Office**

4th Floor, Keppel Centre Cardinal Rosales Ave. corner Samar Loop Street Cebu Business Park Cebu, Philippines 6000 Tel: +63 32 233 1211

Fax: +63 32 233 1682

## **Davao City Office**

The Penthouse, 17th Floor Landco Corporate Centre JP Laurel Avenue, Bajada Davao, Philippines 8000 Tel: +63 82 222 2851 Fax: +63 82 224 2743

### **Subic Office**

134-136 Alpha Bldg. (888) Subic International Hotel Central Business District Subic Bay Freeport Zone Philippines 2222 Tel: +63 47 252 3983 Fax: +63 47 252 3986

Web Site: www.syciplaw.com

### The Firm

SyCip Salazar Hernandez & Gatmaitan (SyCipLaw) was founded in 1945. It is the largest law firm in the Philippines.

We offer a broad and integrated range of legal services, with departments in the following fields:

- Banking, finance and securities
- Special projects
- Corporate services
- General business law
- Tax
- Intellectual property
- Employment law and immigration
- Dispute resolution

Within this structure, we have specialists in key practice areas such as mergers and acquisitions, energy, power, infrastructure, natural resources, government contracts, real estate, insurance, international arbitration, mediation, media, business process outsourcing, and technology.

## **Our Clients**

We represent clients from almost every industry and enterprise, and the firm's client portfolio includes local and global business leaders. We also act for governmental agencies, international organizations, and non-profit institutions.

## **Recognitions and Awards**

SyCipLaw has consistently received professional accolades and recognitions, including:

- *Top Tier Firm,* Chambers Global 2015, Chamber Asia Pacific 2015, Asia Pacific Legal 500 2015, and IFLR1000 Financial and Corporate Rankings 2016
- Philippine Firm of the Year, Chambers Asia-Pacific Awards 2016
- Philippine Law Firm of the Year, Who's Who Legal Awards 2016
- Philippine Deal Firm of the Year, Asian Legal Business (ALB) Philippine Law Awards 2016

Languages: Chinese, English, Filipino, Japanese, Korean, Spanish

Number of lawyers: 142

For further information about **SyCip Salazar Hernandez & Gatmaitan**, please contact **Hector M. de Leon, Jr.** in Manila.