

10508 台北市敦化北路 201 號 7 樓
7th Floor, 201, Tun Hua N. Road
Taipei, Taiwan, R.O.C. 10508

金融 (Finance) Fax: 886-2-2514-9841
投資 (Investment) Fax: 886-2-2713-3966
訴訟 (Litigation) Fax: 886-2-2713-3966
專利 (Patent) Fax: 886-2-2718-8497
商標 (Trademark) Fax: 886-2-2718-7099



理律法律事務所

LEE AND LI

ATTORNEYS-AT-LAW

E-mail: attorneys@leeandli.com

Website: <http://www.leeandli.com>

Tel: 886-2-2715-3300 Fax: 886-2-2713-3966

新竹事務所

Tel: 886-3-579-9911

Hsinchu Office

Fax: 886-3-579-7880

台中事務所

Tel: 886-4-2376-0101

Taichung Office

Fax: 886-4-2376-2020

南部辦公室

Tel: 886-7-537-2188

Southern Taiwan Office Fax: 886-7-537-1717

10 May 2018

To All Hawaii Delegates and Primary Contacts

Dear Friends and Colleagues:

It is just days since PRAC's 63rd International Conference in Hawaii. I hope that your onward travels were pleasant. I thought now was the time to send you a short report to remind you of all that we achieved and to provide an update on our policy and membership initiatives.

On behalf of all PRAC members, I would like to extend our sincere appreciation to Michael O'Malley, Lisa Bail and the entire Goodsill team for hosting a wonderful conference. The social program started with Goodsill's warm welcome of delegates and guests at the Sheraton Waikiki at Saturday evening's opening reception, which was followed by dine arounds at local restaurants. Sunday's Delegation Luncheon and Tour to Iolani Palace was followed with a welcome reception at Goodsill's new state of the art offices.

The business program began Monday morning with a Country briefing presentation by Goodsill Managing Partner, Michael O'Malley and continued with a highly interesting topic "Security in the Pacific Region, presented by United States Pacific Command's Air Commodore Phillip Champion. This session was followed by PRACTice Management's very topical panel discussion and presentation "Artificial Intelligence and Technology in the Courts, with Moderator: David Hoftiezer, Goodsill (Honolulu; PRAC speakers: Sivi Sivanesan, Dentons Rodyk (Singapore); Harriet Pearson, Hogan Lovells (Washington); Jaap Stoop, NautaDutilh (Netherlands); Vinayaga Raj Rajaratnam, Skrine (Malaysia) and Bruce Johnson, Davis Wright Tremaine (Seattle).

Following lunch, the afternoon sessions started with PRAC Business Development Member Firm Spotlight presentation by James Craig, SIMPSON GRIERSON (New Zealand) and followed with Group Roundtable Discussions - "Bring a Message" All Delegates were asked to bring a message about their firm or practice area to share with pre-assigned table groups. Suggested messaging included recent firm initiatives such as new or expanded practice areas; use and/or implementation of new technologies and/or outsourcing; recent court rulings or case law impacting your jurisdiction; examples of recent referrals or joint projects between your firm and another PRAC member firm.

Monday afternoon's sessions continued with an informative panel discussion of PRACTice Development's topic - "Healthcare – Legal Issues and Opportunities" with Moderator: Dave Gruebner (Honolulu); Speakers: Juan Martín Allende, Allende Brea (Argentina); Ross Perrett, Clayton Utz (Australia); Heriberto Garza, Santamarina (Mexico); Lihuei Mao (Grace), Lee and Li (Taiwan); and Marietta Tibayan, SyCip (Philippines).

Monday's Partner Dinner hosted by Goodsill was held at the Royal Hawaiian Hotel and featured the wonderfully presented luau highlighting the varied cultures within the Polynesian and Hawaiian communities.

Tuesday morning featured a very special and inspiring presentation by Nainoa Thompson, President of the Polynesian Voyaging Society and navigator, on the Story of the Hōkūle'a, a performance-accurate wa'a kaulua, a Polynesian double-hulled voyaging canoe which travels around the globe bringing people together from all walks of life. Much more than a voyaging canoe—the Hōkūle'a, represents the common desire shared by the people of Hawaii, the Pacific, and the World to protect our most cherished values and places from disappearing.

PRACTice Development's informative panel discussion followed with the topic- "Trade in the Pacific" with Moderator: Sivi Sivanesan , Dentons Rodyk (Singapore; Speakers: Vicente Grau, Santamarina (Mexico); Gillian Paredes, Estudio Muniz (Peru); Phua Pao Yii, SKRINE; James Craig, Simpson Grierson (New Zealand); and Ian Michael, Bennett Jones (Toronto).

Tuesday sessions continued with PRACTice Management's panel discussion – "Law Firm Economics – AFA's and Non Traditional Service Providers" Moderator: Moira Huggard-Caine, TozziniFreire (Sao Paulo); Speakers: Niro Ananda, Clayton Utz (Brisbane); Bryan Haynes, Bennett Jones (Calgary); Carlos Urrutia, Brigard & Urrutia (Colombia); Francisco Ugarte, Carey (Chile); and Warren Gorrell, Hogan Lovells (Washington DC)

Once again all of the session discussions and forum exchanges proved interactive, informative and provided valuable takeaway.

You can find Hawaii Conference materials including presentations made over the course of the conference at PRAC website here:

http://www.prac.org/materials/ConferenceMaterials/2018_HAWAII/Materials.html

The Board Meeting followed and the meeting adjourned at 4:00 pm (see notes below), followed by the Conference Committee meeting. PRAC Membership and Policy & Planning Committees met during Monday and Tuesday lunch hours.

Tuesday's Closing Dinner at Sheraton Waikiki was highlighted with a wonderfully presented cultural dance and music backdrop for a fun-filled and warm hearted evening. .

The Board of Directors met Tuesday afternoon and the following are the salient points from that meeting:

1. **Financial** Reporting is in line with the approved 2018 budget, with the exception of outstanding but expected annual membership fees. Membership Invoices were sent out in January.

PRAC financial transactions are currently managed by member firm Bennett Jones in trust for PRAC Services, Inc. Bennett Jones has requested PRAC Services, Inc. establish

independent banking which is currently underway.

2. Membership Committee. Member firm Rousaud (Spain) had withdrawn from membership. Committee Chair will first confer with Latin American firms to seek a potential replacement candidate.

The Chair and Membership Committee are progressing initiatives with potential new member Firms in Japan, China, Vietnam, Germany and California.

China – discussions with the Han Kun Firm are underway.

Germany – the Committee will reach out to potential candidate firm Noerr to gauge interest.

Japan –The Committee Chair is seeking recommendations for relationship/connections and views for City Yuwa as a replacement candidate firm.

United States - California and Boston. The Committee is moving forward to gauge interest with potential replacement candidates Fenwick & West, Ropes & Gray and Foley.

Vietnam – the Committee is moving forward to gauge interest with a potential candidate firm SIAM Premier.

64th International Conference – Calgary – September 15- 18, 2018 Hosted by Bennett Jones LLP. Please take a moment to register your interest at the PRAC web site www.prac.org.

65th International Conference – Costa Rica – Spring 2019 Hosted by ARIAS.

Future dates are under review.

PRAC Business Development. Delegates are encouraged to follow up with your mutual areas of interest/ referral matters which were brought to light during the conference.

PRAC web site www.prac.org - Mention / direct link the PRAC web site within your firm's internal network.

Events - In addition to our conferences, we are always looking to interact with PRACites at other events – including INTA, IPBA, ABA, IBA and PDAC which are just a few of many other industry related events where PRAC members attend in numbers. In jurisdictions where there are host member firms, we encourage extending reception invites to PRAC delegates. Let us know which events your firm plans to be represented at and where we can, we will assist you with PRAC attendee lists and also publish your event details at our web site. Members can view upcoming event details and register online at www.prac.org/events .

PRAC e-Bulletin - monthly publication includes member news, member deals and country update on topical legal issues and reforms. Our e-Bulletin continues to gain recognition both among our members and externally via the PRAC website and our social media platforms

(LinkedIn). Delivered monthly by email to PRAC Primary, PRACTice Group and Marketing Contacts and also available on line to the public at www.prac.org or via LinkedIn. Member Firms are encouraged to distribute the e-Bulletin throughout your firm and to contribute articles for inclusion (deadline is 10th of each month) – send to susan.iannetta@prac.org .

Primary Contacts Matrix listing of PRAC Primary Contacts (including email addresses) - available at PRAC web site Private Libraries. Updated monthly – send revisions to susan.iannetta@prac.org

PRACTice Group Contacts Matrix (listing of member firm contacts for various PRACTice Groups) - available at PRAC web site Private Libraries.

Member Directory – A current pdf version is available at PRAC web site. Updated monthly, revisions/changes are welcome at any time – send to susan.iannetta@prac.org

Public Library has been established at the PRAC web site to host larger for public viewing.

Referral Database – online at our Private Libraries. Member firms are asked to continue providing referral and secondment details for inclusion in our ongoing database. Updated monthly, please send details to susan.iannetta@prac.org . You can find the latest Referral Report here: http://www.prac.org/PRACprivate/reports/PRAC_REFERRAL.pdf

For further information on ways to enhance your firm's membership in PRAC, see the Hawaii Business Development Package previously distributed to delegates and available online at the PRAC website.

I would like to thank all the delegates who attended the conference and all the speakers who shared their knowledge and insight on various topics discussed during the business sessions. Your participation contributed to a successful and productive conference in Honolulu.

Best regards,



Joyce C. Fan
Partner, Deputy Executive Officer
LEE AND LI