

#### **AGENDA**

#### MEETING OF THE BOARD OF DIRECTORS

Sao Paulo 2017 Chair: Ross Perrett

Tuesday October 24 – 3.00pm – 4.00pm – Grand Hyatt SP – Palm I and II All Delegates Welcome

- 1. Call to Order
- 2. Approval of Sao Paolo Board Meeting Agenda
- 3. Approval of draft Hong Kong 2016 Board Minutes [TAB 15]
- 4. Practice Group recommendations for <u>future meetings</u> (reported by group Co-Chairs)
  - (i) International Trade, Business and Finance (formerly Banking & Finance and Corporate Commercial Business Investment & Intl Trade groups) Ricardo Arango/Tim Fletcher/Vicente Grau/KJ Choi/Anjuli Sivaramakrishnan
  - (ii) Energy, Mining & Natural Resources Kevin Keenan

  - (iv) Dispute Resolution Patrick Sherrington
  - (v) PRACtice Management –Pablo Louge/John Shirbin /Moira Huggard-Caine
- 5. Policy and Planning Committee Ross Perrett/Joyce Fan
  - (i) Conference report and resolution: Conference Hosting –TozziniFreire [TAB 16]
- 6. Finance Joyce Fan/Ross Perrett
  - (i) Resolution and Financial Report Proposed 2018 Member Assessments [TAB 17]
- 7. Membership Committee MC Chair, Marcio Baptista (Oral Report)
- 8. Conference Committee (reporting by future hosts)
  - (i) Future Conference Schedule [TAB 20]
  - (ii) 63rd PRAC Conference Hawaii April 21 24, 2018 Hosted by Goodsill Anderson Quinn & Stifel LLP
  - (iii) Save the Date 64<sup>th</sup> PRAC Conference Calgary September 15-18, 2018 Hosted by Bennett Jones LLP
- 9. Nominating Committee (2018 thru 2019 term)
- 10. Turnover Chair (Incoming term)
- 11. Adjournment



#### Hong Kong 2017 Conference Draft Board Minutes

#### MEETING OF THE BOARD OF DIRECTORS

Tuesday, April 25, 2017 3:30pm - 4:30 pm

#### I. Call to Order/Representatives Present

PRAC Chairman, Ross Perrett, called the meeting of the Board of Directors to order. The following representatives were present during the Board Meeting and/or participated in the various activities during the conference including the Practice Group and Committee meetings, and other programme events:

Clayton Utz	Niro Ananda	Sydney	Australia	Partner, Corporate M&A	
Davis Wright Tremaine LLP	Bruce Johnson	Seattle	United States	Partner, Media, Telecom Litigation,	Sandra Davis
Dentons Rodyk & Davidson	S. Sivanesan	Singapore	Singapore	Partner, Corporate	Rachel Sivanesan
Dentons Rodyk & Davidson	Doreen Sim	Singapore	Singapore	Partner, Banking & Finance	
Dentons Rodyk & Davidson	Edric Pan	Singapore	Singapore	Partner, Employment, Insurance, Litigation	Valerie Pan
Gide Loyrette Nouel	Fan Jiannian	Shanghai	China	Partner, Corporate, M&A	
Goodsill Anderson Quinn & Stifel	Michael O'Malley	Honolulu	Hawaii	Partner, Corporate, Tax	
Goodsill Anderson Quinn & Stifel	Lisa Bail	Honolulu	Hawaii	Partner, Environmental	Wei Lee
Hoet Pelaez Castillo & Duque	Not Attending	Caracas	Venezuela		
Hogan Lovells	Tim Fletcher	Hong Kong	Hong Kong	Partner, Corporate & Finance	Jane Fletcher
Hogan Lovells	Owen Chan	Hong Kong	Hong Kong	Managing Partner, HK, Finance	Jasmine Ho
Hogan Lovells	Warren Gorrell	Washington	United States	CEO Emeritus, Partner	
Hogan Lovells	Patrick Sherrington	Hong Kong	Hong Kong	Regional Managing Partner, Asia Pacific & Middle East	Joy Sherrington
Hogan Lovells	Timothy Hill	Hong Kong	Hong Kong	Partner, Litigation, Construction & Engin	Lucy Hill

Hogan Lovells	Mark Lin	Hong Kong	Hong Kong	Partner, Litigation	
Hogan Lovells	Sammy Li	Hong Kong	Hong Kong	Partner, Corporate	
Hogan Lovells	Mark Parsons	Hong Kong	Hong Kong	Partner, Corporate / TMT	Maureen Tai
Hogan Lovells	Deanna Wong	Hong Kong	Hong Kong	Partner, Intellectual Property	
Hogan Lovells	Jennifer Quasdorf	Hong Kong	Hong Kong	Head of Marketing & Business Development, Asia Pacific & Middle East	
Kim, Chang & Lee	Moon Y. Han	Seoul	S. Korea	Partner, Corporate, M&A Interntl transactions	
Kochhar & Co.	Rohit Kochhar	New Delhi	India	Managing Partner, Corporate	
Kochhar & Co.	Stephen Mathias	Bangalore	India	Resident Partner, Corporate, TMT, Employments	
Kochhar & Co.	Sarika Raichur	New Delhi	India	Partner, Corporate Commercial	
Kochhar & Co.	Hufriz Wadia	Chennai	India	Partner, Corp Commercial	
Lee and Li	Joyce Fan	Taipei	Taiwan	Partner, Deputy Executive Officer, Corporate M&A,	
Lee and Li	Lihuei (Grace) Mao	Taipei	Taiwan	Partner, Corporate & Investment	
Mulla & Mulla & Craigie Blunt & Caroe	Not Attending	Mumbai	India		
Muniz Ramirez Perez- Taiman & Olaya	Gillian Paredes	Lima	Peru	Senior Partner, Capital Markets, Banking, Project Finance	
Muniz Ramirez Perez- Taiman & Olaya	Ricardo Silva	Lima	Peru	Partner, Energy	
NautaDutilh	Jaap Stoop	Amsterdam	Netherlands	Partner, Corporate M&A	
NautaDutilh	Jaap Jan Trommel	Amsterdam	Netherlands	Partner, Corporate M&A	
Pacific Rim Advisory Council	Susan lannetta	Toronto	Canada	Director, PRAC	
Richards Buell Sutton LLP	Jeff Lowe	Vancouver	Canada	Managing Partner, Corporate	Donna Lowe
Rousaud Costas Duran	Not Attending	Barcelona	Spain		
Santamarina y Steta	Heriberto Garza	Monterrey	Mexico	Partner, competition RE	Mary Garza

Santamarina y Steta	Vicente Grau	Mexico City	Mexico	Partner, M&A Competition, Real Estate	
Simpson Grierson	James Craig	Auckland	New Zealand	Partner, Ligitation	Elise Craig
SKRINE	Theresa Chong	Kuala Lumpur	Malaysia	Senior Partner , Head Corporate	
SKRINE	Vinayaga Rajaratnam	Kuala Lumpur	Malaysia	Partner, Litigation	Komala Valoo
SKRINE	Wong Chee Lin	Kuala Lumpur	Malaysia	Partner, Insolvency	C L Wong
SKRINE	Ashok Kumar Ranai	Kuala Lumpur	Malaysia	Partner, Construction, Engineering, Internat Arbitration	
SyCip Law	Alan Fontanosa	Manila	Philippines	Partner, Labor, Corporate, Land Transaction	Rosalinda Fontanosa
SyCip Law	RicardoMP Ongkiko	Manila	Philippines	Partner, Head Litigation	Vivien Ongkiko
Tozzini Freire	Marcio Baptista	New York	USA	Managing Partner New York; Corp; Foreign Inv; M&A	
Tozzini Freire	Moira Huggard- Caine	Sao Paulo, SP	Brazil	Partner, Institutional Clients	

II Approval of Agenda. The Chairman sought approval of the agenda and unanimously carried, the agenda was approved.

**III.Approval of Minutes of Manila Conference** Following review of the draft minutes, the Board approved a motion duly made, seconded and unanimously carried.

RESOLVED: Manila 2016 Vancouver Board of Directors minutes as set forth are approved.

#### IV. Chairman's Report

The Chairman commented generally on the strengths of PRAC, its attractive membership size and thus relative intimacy and the high level of participation by delegates in the conference proceedings.

(i) Hogan Lovells - PRAC Chairman reported on the many positive comments he had received with respect to the Hong Kong Conference and in particular the Host Firm's professional caliber of contributions to the business programme.

Upon motion duly made, seconded and unanimously carried, the following resolution was adopted:

WHEREAS the law firm HOGAN LOVELLS is a member of the Pacific Rim Advisory Council; and

**WHEREAS**, the success of the 62<sup>nd</sup> International Conference of the Pacific Rim Advisory Council has been specifically due to the efforts and enthusiasm of the entire **Hogan Lovells** team who have dealt patiently with the countless details and complexities of hosting an International Conference:

Owen Chan
Samantha Cheung
Timothy Fletcher
Jane Fletcher
Kelsey Lau
Yael Marwah
Michael Ng
Betty Nguyen
Jennifer Quasdorf
Joy Sherrington
Patrick Sherrington

**RESOLVED** that the Pacific Rim Advisory Council extends **Hogan Lovells LLP** its deepest gratitude for planning and hosting the 62<sup>nd</sup> International Conference in Hong Kong.

#### (ii)Practice Groups and Recommendations.

PRACtice Group co-chairs commented on planning for future conferences. Members were invited to contribute to future conferences by way of speaker participation and also to provide comments, feedback and suggestions by way of the Post Conference Survey.

V. Financial. Following a full reporting by Ross Perrett, the Board approved the 2017 1<sup>st</sup> Q Revised Budget.

#### VI. Policy and Planning

(i) Tax Issue — Reported by Jeff Lowe, Richards Buell Sutton (Vancouver). Further to Vancouver's Board approval, PRAC Services, Inc. has been established for purposes of tax reporting and a local (Toronto) accountant firm has been retained to handle reporting mechanism with Canadian tax authorities as it pertains to operating services in Ontario. Special thanks to Jay Munsie of Richards Buell Sutton for his support and assistance with this initiative.

#### VII. Membership Committee - MC Chair Marcio Baptista

- (i) The Chair and Membership Committee are progressing initiatives with potential member firms in Japan, China, Germany and California. The Committee is seeking recommendations and views for candidate firms.
- (ii) South Africa, Thailand and Boston. The Committee is commencing due diligence and seeking recommendations and views for replacement candidate firms.
- (iii) Vietnam and Myanmar. The Committee has begun its review of these new markets with a view to expansion consideration.

PRAC Membership Committee Chair will follow up with Member Firms to identify contacts and relationships with prospective new and replacement firms within these jurisdictions.

#### VIII. Conference Schedule

Please note our registration process has changed. Delegates are required to make hotel accommodations directly with the hotel, and book optional tours directly with the tour agent.

**62nd International Conference – Sao Palo –** October 21-24 2017 Hosted by Tozzini Freire Abogados 63<sup>rd</sup> International Conference – Hawaii – April 21 – 24, 2018

Further schedule is under further review.

**IX. Nominating Committee**: Following a report from Committee Chair, John Shirbin and discussion on the polling results for the incoming term effective 01 January 2018 thru December 31, 2019 and upon motion duly made, seconded and unanimously carried, the following are the appointments for the incoming term:

Chair – Joyce Fan, Lee and Li (Taiwan)
Vice Chair – Kevin Keenan, Baker Botts (Houston, United States).

x. Other. On behalf of the membership-at-large, the Chairman acknowledged the many contributions and long standing commitment and support of several member firm Delegates who recently or will shortly retire asPRAC Primary Contacts. Namely, Simpson Grierson – John Shackleton, Clayton Utz – John Shirbin, Allende & Brea – Pablo Louge.

#### X Adjournment.

There being no	further business t	the Board Meetir	g then ad	iourned and the I	Hong Kong 2017	' Conference closed.

Attest:	
 Ross Perret	t
PRAC Chairman - Clayton Ut	z



	DATE	VENUE	Follow on	SEMINAR		DATE	VENUE	Follow on	SEMINAR
1	February 1987	Singapore	-	Yes	37	April 16-20 2005	Honolulu		
2	June 1987	Los Angeles	-	Yes	38	Sept 17-21,2005	Toronto		No
3	February 1988	Honolulu	-	Yes	39	May 13-19 ,2006	Bangkok	Chang Mai	Yes
4	June 1988	Bangkok	-	No	40	Oct-Nov 2006	San Diego	Los Angeles	No
5	February 1989	Hong Kong	-	Yes	41	March 17-21, 2007	Bogota-Cartagena		Yes
6	June 1989	Vancouver	-	No	42	October 20-24 2007	Seoul		No
7	March 1990	Auckland	-	Yes	43	April 12 – 16, 2008	Paris		Yes
8	October 1990	Toronto	-	Yes	44	Nov 15-19, 2008	Mumbai		Yes
9	April 1991	Seoul	-	No	45	April 25-28, 2009	Boston		Yes
10	September 1991	Seattle	S Francisco	Yes	46	Oct 17-20, 2009	Beijing		Yes
11	April 1992	Sydney	-	Yes	47	April 17-20, 2010	Mexico City		Yes
12	October 1992	San Diego	Los Angeles	Yes	48	Oct 16-19, 2010	Kuala Lumpur		No
13	February 1993	Manila	Singapore	Yes	49	May 21-24, 2011	Amsterdam		No
14	October 1993	San Francisco	-	Yes	50	October 15-18, 2011	Singapore		Yes
15	April 1994	Hong Kong	-	Yes	51	April 21-24, 2012	Houston		No
16	September 1994	Mexico City	-	Yes	52	Oct 20-23, 2012	Buenos Aires		No
17	June 1995	Kuala Lumpur	-	Yes	53	April 13-16, 2013	Jakarta		No
18	October 1995	Boston	-	Yes	54	Sep 28 – Oct 1, 2013	Washington, DC		No
19	April 1996	Jakarta	-	Yes	55	April 16-29, 2014	Taipei		No
20	October 1996	Washington, D.C.	-	Yes	56	November 8-11, 2014	Atacama Chile		No
21	May 10-14 1997	Amsterdam	-	Yes	57	April 18 – 21, 2015	Brisbane		No
22	Nov 15-19 1997	Santiago	-	No	58	Sept 26-29, 2015	Vancouver		No
23	May 9-13 1998	Taipei		Yes	59	May 21 – 24, 2016	Barcelona		No
24	Nov 14-18 1998	<b>Buenos Aires</b>		Yes	60	Sep 24 – 27, 2016	Manila		No
25	April 24-28 1999	Singapore		Yes	61	April 22-25, 2017	Hong Kong		No
26	October 16-20 1999	Sydney		Yes	62	October 21-24, 2017	Sao Paulo		No
27	March 25-29 2000	South Africa		No	63	April 21-24,2018	Honolulu		
28	Oct 28-Nov 1 2000	Tokyo		Yes	64	September 15-18, 2018	Calgary		
29	May 5-9 2001	Los Angeles		Luncheon	65	Under Review			
30	Nov 3 - 7 2001	Rio de Janeiro		Tr Acts	66	Under Review			
31	May 11-15, 2002	Hong Kong	Beijing	Yes - both	67				
32	Oct 5-9 2002	Seattle		Luncheon	68				
33	April 5-9; 9-11 2003	Auckland	Queenstown	Yes	69				
34	Sept 20-24, 2003	Vancouver		No	70				
35	May 15-21 2004	Lima Cusco	Machu Picchu	No	71				
36	Oct 30 - Nov 5 2004	New Delhi	Agra	Yes	71				



GOODSILL

# Aloha!

The partners of **Goodsill Anderson Quinn & Stifel** send their warmest Aloha and cordially invite you to the 63rd PRAC conference to be held next year from 21 April to 24 April in Honolulu, Hawaii. We are working hard to put together an engaging program and memorable experience for your stay in our islands.

We encourage you to attend as we look forward to sharing our island home and culture with you. Formal registration will begin in January. In the meantime, please take a moment to complete an Early Indication Form at the PRAC website www.prac.org to let us know about your plans to attend or contact us with any questions in advance of your arrival.

## SAVE THE DATE

## **PRAC 64th International Conference**



### **Experience Canada's Global Energy Centre**

Where Big Business, Western Hospitality and Natural Beauty Come Together

September 15-18, 2018 Fairmont Palliser Hotel | Calgary, Alberta, Canada

Details to follow.



