

TAB 14
PRAC BOARD MEETING AGENDA

AGENDA
MEETING OF THE BOARD OF DIRECTORS
Manila 2016
Chair: Ross Perrett

Tuesday September 27 - 3.00pm – 4.00pm - Fairmont Makati Hotel – Ballroom 2
All Delegates Welcome

1. Call to Order
2. Approval of Manila Board Meeting Agenda
3. Approval of draft Barcelona 2016 Board Minutes [TAB 15]
4. Practice Group recommendations for **future meetings** (reported by group Co-Chairs)
 - (i) International Trade, Business and Finance (**formerly Banking & Finance and Corporate Commercial Business Investment & Intl Trade groups**) Ricardo Arango/Tim Fletcher/Vicente Grau/KJ Choi/Anjuli Sivaramakrishnan
 - (ii) Energy, Mining & Natural Resources –Jorge Perez-Taiman/Kevin Keenan
 - (iii) Intellectual Property, Innovation & Technology Jeff Lowe/Ignasi Costas/Dan Waggoner
 - (iv) Dispute Resolution - John Shackleton/Patrick Sherrington
 - (v) PRACtice Management –Pablo Louge/John Shirbin /Moirra Huggard-Caine
5. Policy and Planning Committee – Ross Perrett/Joyce Fan
 - (i) Conference report and resolution: Conference Hosting –SyCipLaw [TAB 16]
 - (ii) Follow up reporting on Membership Guidelines
 - (iii) PRAC Statement of Policies and Objectives including in Sub Committee Report & Membership Guidelines [TAB 17]
6. Finance - Joyce Fan/Ross Perrett
 - (i) Resolution and Financial Report Proposed 2017 Member Assessments [TAB 17]
7. Membership Committee – MC Chair, Marcio Baptista (Oral Report)
8. Conference Committee (reporting by future hosts)
 - (i) Future Conference Schedule [TAB 20]
 - (ii) 61st PRAC Conference – Hong Kong – 22-25 April, 2017 – Hosted by Hogan Lovells [TAB 22]
 - (iii) Save the Date 62nd PRAC Conference – Brazil – 21-24 October – Hosted by TozziniFreire [TAB 23]
9. Nominating Committee (2018 thru 2019 term)
10. Adjournment

TAB 15
PRAC DRAFT BARCELONA BOARD MINUTES

Barcelona 2016 Conference
Draft Board Minutes
MEETING OF THE BOARD OF DIRECTORS
Tuesday, May 24, 2016
3:30pm – 4:30 pm

I. Call to Order/Representatives Present

PRAC Chairman, Ross Perrett, called the meeting of the Board of Directors to order. The following representatives were present during the Board Meeting and/or participated in the various activities during the conference including the Practice Group and Committee meetings, and other programme events:

FIRM	DELEGATE	CITY	COUNTRY	TITLE/POSITIONS HELD	ACC GUEST
Ali Budiardjo, Nugroho, Reksodiputro	Philip Payne	Jakarta	Indonesia	Foreign Counsel	
Allende & Brea	Pablo Louge	Buenos Aires	Argentina	Partner, Corporate M&A	
Arias & Munoz	Jorge Luis Arenales	Guatemala	Guatemala	Partner, Corporate	
Arias & Munoz	Armando Arias	San Salvador	El Salvador	Central America Managing Partner, Antitrust	
Arias & Munoz	Lilian Arias	San Salvador	El Salvador	Managing Partner El Salvador, Corporate	
Arias Fábrega & Fábrega	Not Attending	Panama City	Panama		
Baker Botts	Gillian Ward	Houston	United States	Chief Marketing Officer	
Baker Botts LLP	Kevin Keenan	Houston	United States	Partner, Co-Head Global Projects	
Bennett Jones LLP	Bryan Haynes	Calgary	Canada	Partner, Corporate	
Bennett Jones LLP	Randal Hughes	Toronto	Canada	Partner, Co-Chair Competition Anti-Trust + Foreign Invest	
Brigard & Urrutia	Carlos Urrutia	Bogota	Colombia	Senior Partner, Banking Arbitration	Leonor Urrutia
Carey	Jorge Carey	Santiago	Chile	Senior Partner and Chairman	Alejandrina Carey
Clayton Utz	Ross Perrett	Brisbane	Australia	Board Chair, Partner, Litigation/Dispute Resolution	Jennifer Perrett

Clayton Utz	John Shirbin	Sydney	Australia	Partner, Project Infrastructure	Glenda Shirbin
Davis Wright Tremaine LLP	Dan Waggoner	Seattle	United States	Partner, Co-chair, Communications, Media & Info Technology	
Dentons Rodyk	S. Sivanesan	Singapore	Singapore	Partner, Corporate	Rachel Sivanesan
Gide Loyrette Nouel	Not Attending	Paris	France		
Goodsill Anderson Quinn & Stifel	David Reber	Honolulu	Hawaii	Partner, Corporate Securities, M&A	Jacki Reber
Goodsill Anderson Quinn & Stifel	Michael O'Malley	Honolulu	Hawaii	Partner, Corporate, Tax	Cheryl Robello
Hogan Lovells	Tim Fletcher	Hong Kong	Hong Kong	Partner, Corporate & Finance	Jane Fletcher
Hogan Lovells	Owen Chan	Hong Kong	Hong Kong	Managing Partner, HK, Banking	Jasmine Ho
Hogan Lovells	Patrick Sherrington	Hong Kong	Hong Kong	Regional Managing Partner, LAE	Joy Sherrington
Hogan Lovells	Warren Gorrell	Washington	United States	CEO Emeritus, Partner	Catherine Gorrell
Hoet Pelaez Castillo & Duque	Luis Lopez	Caracas	Venezuela	Managing Partner	
Kim, Chang & Lee	Jung Un	Seoul	S. Korea	Senior Foreign Attorney	
Kochhar & Co.	Anjuli Sivaramakrishnan	Dubai			
Lee and Li	Joyce Fan	Taipei	Taiwan	Partner, Deputy Executive Officer, Corporate M&A, Investment, Environmental	
Lee and Li	Lihuei (Grace) Mao	Taipei	Taiwan	Partner, Corporate & Investment	Brian Chien
Mulla & Mulla Craigie Blunt & Caroe	Not Attending				
Muniz Ramirez Perez-Taiman & Olaya	Jorge Perez-Taiman	Lima	Peru	Partner, Member Exec Committee; Oil & Gas	
NautaDutilh	Jaap Stoop	Amsterdam	Netherlands	Partner, Corporate	Susan Stoop
Pacific Rim Advisory Council	Susan Iannetta	Toronto	Canada	Director, PRAC	
Richards Buell Sutton LLP	Jeff Lowe	Vancouver	Canada	Managing Partner, Corporate	
Rousaud Costas Duran	Adolf Rousaud	Barcelona	Spain	Managing Partner, Head of Corporate & Commercial	

Rousaud Costas Duran	Ignasi Costas	Barcelona	Spain	Partner, Head of Innovation and Entrepreneurship, Head Int' Relations
Rousaud Costas Duran	Jose Maria Duran	Barcelona	Spain	Partner, Head of Wealth Management
Rousaud Costas Duran	Diego Artacho	Barcelona	Spain	Partner, Head of Corporate Crime
Rousaud Costas Duran	Ramón Martínez	Barcelona	Spain	Partner, Head of Ges-Start; Accounting, Tax & Employment Consultancy
Rousaud Costas Duran	Javier Olmos	Barcelona	Spain	Partner, Head of Energy
Rousaud Costas Duran	Iñigo Montesino-Espartero	Barcelona	Spain	Partner, Corporate & Commercial
Rousaud Costas Duran	Jorge Sarró	Barcelona	Spain	Partner, Head of Tax
Rousaud Costas Duran	Jordi Albiol	Barcelona	Spain	Partner, Head of Bankruptcy
Rousaud Costas Duran	Carles Ros	Barcelona	Spain	Partner, Innovation and Entrepreneurship
Rousaud Costas Duran	Oscar Alegre	Barcelona	Spain	Partner, Innovation and Entrepreneurship
Rousaud Costas Duran	Jonathan Gil	Barcelona	Spain	Partner, Labor and Employment
Rousaud Costas Duran	Ignacio Benejam	Barcelona	Spain	Partner, Dispute Resolution
Rousaud Costas Duran	Jordi Sanchez	Barcelona	Spain	Partner, Dispute Resol
Rousaud Costas Duran	Alejandro Capdevila	Barcelona	Spain	Partner, Tax
Rousaud Costas Duran	Iñaki Silva	Barcelona	Spain	Partner, Tax
Rousaud Costas Duran	Eva Giménez	Barcelona	Spain	Partner, Head of Administrative and Urban Planning
Rousaud Costas Duran	Isabel Burón	Barcelona	Spain	Partner, Insurance
Rousaud Costas Duran	F. Javier Triviño	Barcelona	Spain	Partner, Tax
Rousaud Costas Duran	Iñaki Frías	Barcelona	Spain	Partner, Corporate & Commercial
Rousaud Costas Duran	Juan Manuel de Castro	Barcelona	Spain	Partner, Dispute Resolution
Rousaud Costas Duran	Cristina Samaranch	Barcelona	Spain	Partner, Labor and Employment

Santamarina y Steta	Vicente Grau	Mexico City	Mexico	Partner, Cross-border M&A, antitrust	
Santamarina y Steta	Heriberto Garza	Monterrey	Mexico	Partner, Competition and real estate	Mary Gonzalez
Simpson Grierson	Not attending				
SKRINE	Theresa Chong	Kuala Lumpur	Malaysia	Senior Partner , Head Corporate	
SKRINE	Lim Koon Huan	Kuala Lumpur	Malaysia	Partner, Dispute Resol	
Skrine	Leong Wai Hong	Kuala Lumpur	Malaysia	Partner, Head Litigation	Pamela Leong
Skrine	Ashok Kumar Mahadev	Kuala Lumpur	Malaysia	Partner, Construction Engin & Infra Litig	Nandi Ranai
SyCip Law	Russel Rodriguez	Manila	Philippines	Partner, Litigation & Arb, Employ& Immigration	Elisa Rodriguez
Tozzini Freire Advogados	Marcio Baptista	New York	USA	Managing Partner NYC, Corp; Foreign Inv; M&A	
Tozzini Freire Advogados	Moira Huggard-Caine	Sao Paulo, SP	Brazil	Partner, Head Inst Clients, Women's Task Force	
Tozzini Freire Advogados	Jose Luis de Salles Freire	Sao Paulo, SP	Brazil	Founding Partner, Chair Emeritus, Head Corporate	

II Approval of Agenda. The Chairman sought approval of the agenda amended with respect to order of discussion of Policy & Planning / Membership. Upon motion duly made, seconded, and unanimously carried, the agenda was approved.

III.Approval of Minutes of Vancouver Conference Following review of the draft minutes, the Board approved a motion duly made, seconded and unanimously carried.

RESOLVED: Vancouver 2015 Board of Directors minutes as set forth are approved.

IV. Chairman's Report

The Chairman commented generally on the strengths of PRAC, its attractive membership size and thus relative intimacy and the high level of participation by delegates in the conference proceedings.

(i) Rousaud Costas Duran - PRAC Chairman reported on the many positive comments he had received with respect to the Barcelona Conference and in particular the Host Firm's professional caliber of contributions to the business programme.

Upon motion duly made, seconded and unanimously carried, the following resolution was adopted:

WHEREAS the law firm **Rousaud Costas Duran SLP** is a member of the Pacific Rim Advisory Council; and

WHEREAS, the success of the 59th International Conference of the Pacific Rim Advisory Council has been specifically due to the efforts and enthusiasm of the entire **Rousaud Costas Duran SLP** team who have dealt patiently with the countless details and complexities of hosting an International Conference and, in particular the Host Committee Members:

**Adolf Rousaud
Ignasi Costas
Jose Marie Duran
Susana Iglesias
Laila Frahm
Cristina Pastor**

RESOLVED that the Pacific Rim Advisory Council extends **Rousaud Costas Duran SLP** its deepest gratitude for planning and hosting the 59th International Conference in Barcelona.

(ii) Practice Groups and Recommendations.

PRAC Chairman reported the PPC recommendation to merge the two Banking & Workouts and Corporate Commercial Business Investment & International Trade groups into a new, "**International Trade, Business and Finance Practice Group**" and a renaming of the Intellectual Property & Licensing Practice Group IP, Innovation to support a shift in emphasis for these groups that is more relevant to contemporary practice and PRAC members' interests.

RESOLVED that the established PRACTice Groups are:

Dispute Resolution (covering Litigation, Arbitration and Alternative Dispute Resolution)
Energy, Mining & Natural Resources
International Trade, Business & Finance
IP, Innovation & Technology

PRACTice Group co-chairs commented on planning for future conferences. Members were invited to contribute to future conferences by way of speaker participation and also to provide comments, feedback and suggestions by way of the Post Conference Survey.

V. Financial. Following a full reporting by Ross Perrett, the Board approved the 2016 Budget. Members were advised of the ongoing deficit which will need to be further addressed in the 2017 Budget being prepared for presentation in Manila.

VI. Policy and Planning

(i) Tax Issue – Reported by Jeff Lowe, Richards Buell Sutton (Vancouver). Further to Vancouver's Board approval, PRAC Services, Inc. has been established for purposes of tax reporting and a local (Toronto) accountant firm has been retained to handle reporting mechanism with Canadian tax authorities as it pertains to operating services in Ontario. Special thanks to Jay Munsie of Richards Buell Sutton for his support and assistance with this initiative.

(ii) Membership Guidelines – Members will recall at the Brisbane 2015 conference an issue arose concerning the continued "fit" within PRAC of global and large international firms. Following that conference then Chair, Jeff Lowe, conducted a survey of the PRAC membership on this important issue, and with the benefit of the feedback from that survey reported that the PRAC Executive would develop a set of principles to codify the expectations that PRAC has of its members in the ever changing legal landscape.

To assist the Policy and Planning Committee (PPC) in considering this matter Jeff Lowe, as the past Chair, and Chairman Ross Perrett produced a Joint Report, which was commended to the PPC in Barcelona and with some slight changes related to oversight, received their full support.

In that Report it was noted that PRAC must remain a relevant and evolving organisation, capable of accommodating top firms, but also with a clear definition around the boundaries of member expectations, as PRAC continues to develop in a manner that is relevant to the needs of its current members, and attractive to prospective members.

The report sought to objectively summarise the relevant background, and recommended Guidelines (“PRAC Guidelines”) which reflect the behaviours that ought reasonably be expected of member Firms who have, or will open a substantial office in the jurisdiction of another member Firm.

All member firms reported their comments and views and overwhelmingly approved the recommended approach outlined in the report.

At the Barcelona conference the Policy & Planning Committee discussed and ratified the PRAC Guidelines, which will be provided post conference to all Member Firms for their recordation.

(iii) PRAC Chairman commented further on the valuable Delegate views expressed over the course of the conference and, specific to suggested key strategic initiatives moving forward, in particular those initiatives which might proactively assist PRAC member firms seeking to further develop business opportunities and strengthen ties. PRAC Chairman and Vice Chair will be in touch with the membership-at-large to further develop the ideas and comments expressed.

VII. Membership Committee – MC Chair Marcio Baptista and PRAC Chairman reported:

(i) The Chair and Membership Committee are progressing initiatives with potential new member firms in **Japan, China, Germany and California.**

(ii) **South Africa, Thailand and Boston.** The Committee is commencing due diligence and seeking recommendations and views for replacement candidate firms.

(iii) **Vietnam and Myanmar.** The Committee has begun its review of these new markets with a view to expansion consideration.

PRAC Chairman will follow up with Member Firms to identify contacts and relationships with prospective new and replacement firms within these jurisdictions.

VIII. Conference Schedule

Please note our registration process has changed. Delegates are required to make hotel accommodations directly with the hotel, and book optional tours directly with the tour agent.

60th International Conference – Manila September 24 – 27, 2016 at Fairmont Makati Hosted by SyCip Salazar Hernandez & Gatmaitan. Visit www.prac.org/events.php to register. Before August 20 deadline.

61st International Conference – Hong Kong April 22-25, 2017 at Island Shangri-La hosted by Hogan Lovells. See www.prac.org/events.php for Save the Date details.

62nd International Conference – Sao Paulo – October 21-24 2017 Hosted by Tozzini Freire Abogados

Further schedule is under further review.

X Adjournment.

There being no further business the Board Meeting then adjourned and the Barcelona 2016 Conference closed.

Attest:

Ross Perrett
PRAC Chairman - Clayton Utz

TAB 16
PRAC RESOLUTION SYCIP



September 27, 2016

WHEREAS the law firm **SYCIP SALAZAR HERNANDEZ & GATMAITAN** is a member of the Pacific Rim Advisory Council; and

WHEREAS, the success of the 60th International Conference of the Pacific Rim Advisory Council has been specifically due to the efforts and enthusiasm of the entire **SyCIP SALAZAR HERNANDEZ & GATMAITAN** firm who have dealt patiently with the countless details and complexities of hosting an International Conference and, in particular the Host Committee Team Members:

Arlene M. Maneja
Imelda A. Manguiat
Leslie C. Dy
Mia G. Gentugaya
Rafael L. Encarcion
Ricardo Ma. P.G. Ongkiko
Rocky Alejandro L. Reyes
Rose Marie M. King-Dominguez
Russel L. Rodriguez
Simeon Ken R. Ferrer
Katherine Mae P. Sarmiento
Judy T. Villacruz
Catherine B. Montejo
Sachie Korina Reyes

RESOLVED that the Pacific Rim Advisory Council extends to **SyCIP SALAZAR HERNANDEZ & GATMAITAN** its deepest gratitude for planning and hosting the 60TH International Conference in Manila.

RESOLVED that the Pacific Rim Advisory Council extends its best wishes to **SyCIP SALAZAR HERNANDEZ & GATMAITAN** for continued success; and that the original of this resolution be presented to **SyCIP SALAZAR HERNANDEZ & GATMAITAN** with commendation and honours; and that a copy of this resolution be maintained in the archives of the Pacific Rim Advisory Council.

Ross Perrett, PRAC Chair

TAB 17
PRAC RESOLUTION AND
FINANCE REPORT



September 27, 2016

Upon motion duly made and seconded, it is

RESOLVED that the Financial Reporting for 2016 Estimated 3rd Quarter and Proposed 2017 Budget is hereby approved.

Dated this 27th day of September, 2016

Ross Perrett, PRAC Chair

PRAC
2016 Est 3rdQ and 2017 Proposed Revenue Budget

MEMBER CONTRIBUTIONS	2016 Revenue Budget	Est 3rd Quarter	Proposed 2017 Revenue
Base Assessments	344,800	337,244	371,555
Add On Assessments	21,000	21,000	19,000
Projected /Admission Fees held for credit	0	0	0
Subtotal	\$ 365,800	\$ 358,244	\$ 390,555
Less Prev year Admission Fees Credit	\$ (5,250)	\$ (5,250)	\$ -
Sub Total Member Assessments	\$ 360,550	\$ 352,994	\$ 390,555
MISCELLANEOUS REVENUES			
Advances/Receivables	1000	0	0
TOTAL REVENUE Est 3rd Quarter	\$ 361,550	\$ 352,994	\$ 390,555
Less Total Est YE Expenses	(420,000)	(420,000)	(381,000)
Est REVENUE - PROFIT (LOSS)	\$ (58,450)	\$ (67,006)	\$ 9,555
Estimated Reserve	179,000	170,444	179,999

2017 Proposed Assessments (Revenue)

Firm	Jurisdiction	Base Assessment	All City Counts	Juris Counts	1.5 Additional	2.5 Additional	2016 Credit	2017 incl 2016 Credit	2016 inc 2015 credit
ALI BUDIARDJO	Indonensia	\$ 10,658	108	105			\$ -	\$ 10,658	\$7,556
ALLENDE BREA	Argentina	\$ 8,138	75	75			\$ -	\$ 8,138	\$7,556
ARIFA	Panama	\$ 8,138	47	45			\$ -	\$ 8,138	\$7,556
ARIAS MUNOZ	Central America	\$ 10,658	155	141			\$ -	\$ 10,658	\$9,956
BAKER BOTTS	Houston	\$ 14,123	703	191	\$ 2,000	\$ 3,000	\$ -	\$ 19,123	\$18,256
BENNETT JONES	Calgary, Toronto	\$ 18,900	367	311			\$ -	\$ 18,900	\$18,000
BRIGARD URRUTIA	Colombia	\$ 10,658	127	127			\$ -	\$ 10,658	\$9,956
CAREY	Chile	\$ 14,123	187	187			\$ -	\$ 14,123	\$13,256
CLAYTON UTZ	Australia	\$ 25,883	680	680			\$ -	\$ 25,883	\$24,456
DAVIS WRIGHT	Seattle	\$ 14,123	541	227	\$ 2,000		\$ -	\$ 16,123	\$15,256
DENTONS RODYK	Singapore	\$ 14,123	184	180			\$ -	\$ 14,123	\$13,256
GIDE	France	\$ 18,900	471	345			\$ -	\$ 18,900	\$19,806
GOODSILL	Honolulu	\$ 8,138	62	62			\$ -	\$ 8,138	\$7,556
HOET PELAEZ	Venezuela	\$ 8,138	63	60			\$ -	\$ 8,138	\$7,556
HOGAN Legacy	Washington, DC	\$ 25,883	1610	507	\$ 2,000	\$ 3,000	\$ -	\$ 30,883	\$22,903
KIM CHANG & LEE	S.Korea	\$ 8,138	65	65			\$ -	\$ 8,138	\$7,556
KOCHHAR & CO.	New Delhi	\$ 8,138	177	96	\$ 2,000		\$ -	\$ 10,138	\$9,556
LEE AND LI	Taiwan	\$ 14,123	162	162			\$ -	\$ 14,123	\$9,956
LOVELLS Legacy	Hong Kong	\$ 8,138	1610	69	\$ 2,000	\$ 3,000	\$ -	\$ 13,138	\$12,653
MULLA & MULLA	Mumbai	\$ 8,138	77	70			\$ -	\$ 8,138	\$7,556
MUNIZ	Peru	\$ 14,123	243	243			\$ -	\$ 14,123	\$13,256
NAUTADUTILH	Netherlands, Belgium, Lux	\$ 18,900	393	377			\$ -	\$ 18,900	\$17,806
RICHARDS BUELL	Vancouver	\$ 8,138	42	42			\$ -	\$ 8,138	\$7,556
ROUSAUD	Spain	\$ 10,658	148	148			\$ -	\$ 10,658	\$13,256
SANTAMARINA	Mexico	\$ 8,138	92	92			\$ -	\$ 8,138	\$7,556
SIMPSON GRIERSON	New Zealand	\$ 14,123	188	188			\$ -	\$ 14,123	\$13,256
SKRINE	Malaysia	\$ 10,658	113	113			\$ -	\$ 10,658	\$9,956
SYCIP SALAZAR	Philippines	\$ 10,658	133	133			\$ -	\$ 10,658	\$9,956
TOZZINI FREIRE	Brazil	\$ 18,900	461	460			\$ -	\$ 18,900	\$17,806
TOTALS		\$ 371,555	9284	5501	\$ 10,000	\$ 9,000	\$ -	\$ 390,555	
Level increase headcounts	Level decrease headcounts								

Criteria

Base Assessment based on jurisdiction lawyer counts as of July 2016

Additional Assessments for all city counts totalling 1.5 and 2.5 times or more than jurisdiction count

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Level 1 under 100	\$ 6,768	\$ 6,768	\$ 7,700	\$ 7,750	\$ 7,750	\$ 7,750	\$ 7,750	\$ 7,750	7,750.00	8,138.00
Level 2 100-149	\$ 9,168	\$ 9,168	\$ 10,100	\$ 10,150	\$ 10,150	\$ 10,150	\$ 10,150	\$ 10,150	10,150.00	10,658.00
Level 3 150-249	\$ 12,468	\$ 12,468	\$ 13,400	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	13,450.00	14,123.00
Level 4 250-499	\$ 17,018	\$ 17,018	\$ 17,950	\$ 18,000	\$ 18,000	\$ 18,000	\$ 18,000	\$ 18,000	18,000.00	18,900.00
Level 5 500+	\$ 23,668	\$ 23,668	\$ 24,600	\$ 24,650	\$ 24,650	\$ 24,650	\$ 24,650	\$ 24,650	24,650.00	25,883.00

PRAC
2017 Proposed Expense Budget

	2016 Budget	2017 Proposed Budget
MARKETING		
Web Site annual maint/domain registration	15,000	6,000
Member Firm Directory (electronic only)	4,000	4,000
Other	0	0
Subtotal	\$ 19,000	\$ 10,000
CONFERENCES/MEETINGS		
Hong Kong	\$ 78,000	\$ 68,000
Brazil	\$ 78,000	\$ 68,000
Subtotal	\$ 156,000	\$ 136,000
CHAIR SECRETARIAT		
Reimbursable Expense	35,000	25,000
Travel Expense Chairman and Director	35,000	35,000
Subtotal	\$ 70,000	\$ 60,000
Chairman Honorarium	55,000	50,000
Director	110,000	115,000
Subtotal	\$ 165,000	\$ 165,000
MEMBERSHIP COMMITTEE		
Reimbursable Expense	\$ 5,000	\$ 5,000
Other	\$ -	\$ -
Subtotal	\$ 5,000	\$ 5,000
CONTINGENCY 2016/2015 GST Tax	5,000	5,000
Subtotal	\$ 5,000	\$ 5,000
TOTAL EXPENSES	\$ 420,000	\$ 381,000

TAB 18
PRAC POLICY & PLANNING

From: Perrett, Ross [mailto:rperrett@claytonutz.com]

Sent: Wednesday, August 10, 2016 1:33 AM

To: pgl@allendebrea.com.ar; jorgeluis.arenales@ariaslaw.com; armando.arias@ariaslaw.com; lillian.arias@ariaslaw.com; kevin.keenan@bakerbotts.com; Bryan Haynes; Randal Hughes; jcarey@carey.cl; Shirbin, John; danwaggoner@dwt.com; sivanesan.s@dentons.com; eck@gide.com; dreber@goodsill.com; momalley@goodsill.com; tim.fletcher@hoganlovells.com; owen.chan@hoganlovells.com; patrick.sherrington@hoganlovells.com; warren.gorrell@hoganlovells.com; llopez@hpcd.com; kjchoi@kimchanglee.co.kr; joycefan@leeandli.com; jorgept@munizlaw.com; jaap.stoop@nautadutilh.com; susan.iannetta@prac.org; jlowe@rbs.ca; icostas@rcdslp.com; vgrau@s-s.mx; tc@skrine.com; mbaptista@tozzinifreire.com.br; jfreire@tozzinifreire.com.br; ppayne@abnrlaw.com; currutia@bu.com.co; lihueimao@leeandli.com; lkh@skrine.com; lwh@skrine.com; amr@skrine.com; rlrodriguez@syciplaw.com; hgarza@s-s.mx; mhuggardcaine@tozzinifreire.com.br; rnazir@abnrlaw.com; nadwani@abnrlaw.com; rarango@arifa.com; jmunoz@ariaslaw.co.cr; evangelina.lardizabal@ariaslaw.com; ana.rizo@ariaslaw.com; Stephen Bowman; cumana@bu.com.co; smichelsen@bu.com.co; sarahtune@dwt.com; mokumura@goodsill.com; fhoet@hpcd.com; ejkim@kimchanglee.co.kr; rohit@kochhar.com; Anjuli.s@kochhar.com; nigelli@leeandli.com; ctchang@leeandli.com; daisywang@leeandli.com; ypdandiwala@mullas.net; shardul.thacker@mullaandmulla.com; jmunsie@rbs.ca; jbarrero@s-s.mx; asaavedra@s-s.mx; john.shackleton@simpsongrierson.com; pc@skrine.com; vrr@skrine.com; iamanguiat@syciplaw.com; rmpgongkiko@syciplaw.com

Subject: PRAC Membership Guidelines

Dear PRAC colleagues,

I trust this email finds you all well, and that delegates are looking forward to our conference in the Philippines next month. Our hosts at SyCip have a most excellent program planned for us.

I wish to update Primary Contacts and delegates on the position as regards the PRAC Membership Guidelines which have been under consideration the past 12 months, relevant to PRAC's operation within the evolving international legal market.

To refresh the background:

- a survey to obtain the views of all member firms concerning this evolving matter was undertaken in June/July 2015
- the results of the survey were discussed at the Vancouver conference last September
- with the benefit of the survey feedback Jeff Lowe (as past Chair) and I prepared a Sub-Committee Report and draft guidelines (**Report**), which were provided to all member firms for comment on 6 May this year.

I sincerely thank member firms for your comment on the draft guidelines. This feedback was invaluable to the Policy and Planning Committee (**PPC**) when it met to consider the Report in Barcelona.

At the Barcelona conference the PPC ratified 10 Guidelines applicable to a member firm which already has, or at any time in the future opens (or merges with a firm with) a substantial office in the jurisdiction for which another firm is the PRAC member. A copy of the Guidelines, as ratified by the PPC, and accompanying background commentary is **attached**. These Guidelines represent the expectations and behaviours reflective of the special relationship which exists between PRAC member firms.

The Guidelines will be placed with the PRAC Statement of Policies and Objectives.

I encourage all members to read and consider the Guidelines to determine that they, and their partners, can operate within these principles, and for any member firm who considers that it is unable to do so to consult with me.

Also, should you have any queries at all concerning the Guidelines or any related matter, please do not hesitate to contact me.

Best regards
Ross

Ross Perrett, Partner, Board Chair
Clayton Utz

Level 28 Riparian Plaza, 71 Eagle Street, Brisbane QLD 4000 Australia | D +617 3292 7011 | F +617 3221 9669 | M +614 18 155 173 | rperrett@claytonutz.com | www.claytonutz.com



FIRM OF THE YEAR
AUSTRALIA
2016 IFLR ASIA AWARDS



Pacific Rim Advisory Council Membership Guidelines (ratified May 2016)

1. Introduction

- 1.1 PRAC is a unique strategic alliance of leading law firms with a focus on conducting business across the Pacific Rim. PRAC's members are operating in an increasingly dynamic and evolving international legal market.
- 1.2 PRAC's uniqueness is characterised by the intimacy of the professional, interpersonal and networking relationships which exist within PRAC. These are a valued asset, underpinned by values of respect and trust. They distinguish PRAC from other larger and less personal legal networks and alliances.
- 1.3 Another core value of PRAC is the quality of its membership. At the heart of PRAC's success is that each member is a leading firm within its primary jurisdiction. The quality of its membership is integral to the confidence that member firms have in entrusting their clients to fellow PRAC members, to the quality of input to PRAC conferences, and to the value derived from the informal dialogue in which member firms and their representatives engage, both at and beyond the regular PRAC conferences.
- 1.4 The increasing internationalisation of legal practice has seen a number of member firms expand beyond their original boundaries, resulting in circumstances whereby an existing PRAC member has or may:
 - (a) open a substantial office in the jurisdiction of another PRAC member;
 - (b) merge with a non-PRAC firm resulting in the merged firm having a substantial office in the jurisdiction of another PRAC member.
- 1.5 PRAC members recognise that such expansion and mergers are a fact of the modern legal landscape. However, the expansion by existing or prospective PRAC members into the jurisdiction of another PRAC member must be undertaken in a manner which preserves and is consistent with PRAC's core values, and does not undermine the close relationships which are a special feature of PRAC.
- 1.6 PRAC's strength and longer term sustainability is dependent on its continuing to develop in a manner which is relevant to the needs of its current membership and attractive to prospective members. Members have long recognised that in the developing international legal market, limiting PRAC membership to unaligned domestic firms would exclude many leading firms from eligibility for PRAC, and would, over time, undermine and threaten the quality of PRAC.
- 1.7 PRAC can and must remain a relevant and evolving organisation, capable of accommodating the membership of leading law firms of various sizes and types, including international firms, provided such accommodation is effected within the boundaries of member expectations and behaviours reflective of the special relationship which exists between member firms.
- 1.8 Against this background, the guidelines in Section 2 below were ratified by the PRAC Policy and Planning Committee at the Barcelona (May 2016) conference. For further background as to the evolution of these guidelines reference may be had to Sub-Committee reports dated September 2006, April 2012 and April 2016.

2. Guidelines

- 2.1 The following ten (10) guidelines apply to a member firm (the **expanding member**) which already has, or at any time in the future opens (or merges with a firm with) a substantial office¹ in the jurisdiction for which another firm is the PRAC member (the **primary PRAC member**).
- 2.2 The expanding member should, to the extent possible, give advance notice to the primary PRAC member of the proposed expansion and discuss its nature/scope with the primary PRAC member.
- 2.3 The expanding member should consider opportunities for cooperation and collaboration with the primary PRAC member.
- 2.4 The expanding member should not allow partners in the new office to attend PRAC conferences without the primary PRAC member's consent.
- 2.5 Other than listing office locations, the expanding member should not publicise the new office in the PRAC publications or at PRAC conferences without the primary PRAC member's consent.
- 2.6 The expanding member should not approach clients of the primary PRAC member in the subject jurisdiction with a view to poaching them².
- 2.7 The expanding member should not approach partners or associates of the primary PRAC member in the subject jurisdiction with a view to poaching them;
- 2.8 Where the expanding member is approached by a partner or employee of the primary PRAC member, and agrees to employ that person, the expanding member shall notify, or request that the person so employed notify, the primary PRAC member of such employment prior to making any public announcement thereof.
- 2.9 Where a proposed new member firm already has an existing office in the same jurisdiction as an expanding member (**the existing jurisdiction**), the expanding member should not refuse consent to the admission to PRAC of the new member, that right of objection being reserved to the primary PRAC member for the existing jurisdiction.
- 2.10 The expanding member should not engage in conduct which is undermining or disparaging of the primary PRAC member or its partners.
- 2.11 In competing within the subject market, the expanding member should not pro-actively seek to procure or solicit referrals from other PRAC members in preference to the primary PRAC member.

3. Implementation

- 3.1 The expectations outlined in Section 2 are expressed as guidelines, not as rules, to be applied with common sense.
- 3.2 They describe the behaviours reflecting the values of respect and trust, inherent within PRAC and which ought be reasonably expected of businesses engaged in a close relationship such as PRAC and who share these values. Their observance will strengthen PRAC and the relationship between its members.

¹ A "substantial office" has been considered an office which would materially compete with the office of the other member.

² It is recognised that clients may have numerous law firm relationships within the subject jurisdiction and the Guidelines are not intended to restrict ordinary business development activities.

- 3.3 All member firms should consider the guidelines and determine that they can operate within these principles. Any member firm that considers it is unable to do so should consult with the Chair.
- 3.4 The protocol to be applied in circumstances of a breach or suspected breach of these guidelines is that the affected member firm should refer the breach or suspected breach to the Chair and Vice-Chair for consideration, and such further action as may be appropriate upon consultation by the Chair and Vice-Chair with the relevant member firms.
- 3.5 Finally, a concern that the presence within PRAC of large international firms may prejudice the recruitment of new members to PRAC is recognised as a legitimate concern. To date the evidence of such prejudice is, at best, anecdotal. However, if this was to emerge as material issue for PRAC it will need to be addressed, balancing the implications of this issue for each of the proposed new member firm, the existing firm whose membership has contributed to the issue and, most relevantly, in the overall best interests of PRAC and its members.

Ross Perrett
PRAC Chair

1 August 2016

2016 Perrett email Sub Committee Report

From: Perrett, Ross [mailto:rperrett@claytonutz.com]

Sent: Friday, May 06, 2016 6:48 AM

To: pgl@allendebrea.com.ar; jorgeluis.arenales@ariaslaw.com; armando.arias@ariaslaw.com; lilian.arias@ariaslaw.com; kevin.keenan@bakerbotts.com; Bryan Haynes; Randal Hughes; jcarey@carey.cl; Perrett, Ross; Shirbin, John; danwaggoner@dwt.com; sivanesan.s@dentons.com; eck@gide.com; dreber@goodsill.com; momalley@goodsill.com; tim.fletcher@hoganlovells.com; owen.chan@hoganlovells.com; patrick.sherrington@hoganlovells.com; warren.gorrell@hoganlovells.com; llopez@hpcd.com; kjchoi@kimchanglee.co.kr; joycefan@leeandli.com; jorgept@munizlaw.com; jaap.stoop@nautadutilh.com; susan.iannetta@prac.org; jlowe@rbs.ca; icostas@rcdslp.com; vgrau@s-s.mx; tc@skrine.com; mbaptista@tozzinifreire.com.br; jfreire@tozzinifreire.com.br; ppayne@abnrlaw.com; currutia@bu.com.co; lihueimao@leeandli.com; lkh@skrine.com; lwh@skrine.com; amr@skrine.com; rldrodriguez@syciplaw.com; hgarza@s-s.mx; mhuggardcaine@tozzinifreire.com.br; rnazir@abnrlaw.com; nadwani@abnrlaw.com; rarango@arifa.com; jmunoz@ariaslaw.co.cr; evangelina.lardizabal@ariaslaw.com; ana.rizo@ariaslaw.com; Stephen Bowman; cumana@bu.com.co; smichelsen@bu.com.co; sarahtune@dwt.com; mokumura@goodsill.com; fhoet@hpcd.com; ejkim@kimchanglee.co.kr; rohit@kochhar.com; Anjuli.s@kochhar.com; nigelli@leeandli.com; ctchang@leeandli.com; daisywang@leeandli.com; ypdandiwala@mullas.net; shardul.thacker@mullaandmulla.com; jmunsie@rbs.ca; jbarrero@s-s.mx; asaavedra@s-s.mx; john.shackleton@simpsongrierson.com; pc@skrine.com; vrr@skrine.com; iamanguiat@syciplaw.com; rmpongkiko@syciplaw.com

Subject: PRAC Sub-Committee Report

Dear PRAC Colleagues

I am greatly looking forward to welcoming all delegates to our Barcelona conference in two weeks' time. Our hosts from RCD are busy putting the final touches to an excellent conference, and I know that many of you have been actively involved in developing the business program for the conference.

However before we meet there is one matter of business that I wish to raise.

You will recall at the Brisbane conference last April an issue arose concerning the continued "fit" within PRAC of global and large international firms. Following that conference then Chair, Jeff Lowe, conducted a survey of the PRAC membership on this important issue, and with the benefit of the feedback from that survey reported that the PRAC Executive would develop a set of principles to codify the expectations that PRAC has of its members in the ever changing legal landscape.

To assist the Policy and Planning Committee (PPC) in considering this matter Jeff, as the past Chair, and I have produced a Joint Report (**attached**), which we commend to the PPC. In our Report we note that PRAC must remain a relevant and evolving organisation, capable of accommodating top firms, but also with a clear definition around the boundaries of member expectations, as we continue to develop in a manner that is relevant to the needs of our current members, and attractive to prospective members.

Our Report seeks to objectively summarise the relevant background, and recommends Guidelines which we consider reflect the behaviours that ought reasonably be expected of member Firms who have, or will open a substantial office in the jurisdiction of another member Firm.

The PPC will consider the Report and Guidelines when we meet in Barcelona and, if supported by the PPC, the Report and Guidelines can then be tabled for adoption by the Council.

It is important that all member Firms have an opportunity to consider the Report and Guidelines, and provide any comments that you may have. I encourage members to email or speak with me in Barcelona,

or with any PPC member as to your thoughts or comments, so that we have the benefit of these when we meet in Barcelona.

The PPC members are Joyce Fan (Lee and Li) Chair, Michael O'Malley (Goodsill Anderson Quinn & Stifel); Jaap Stoop (NautaDutilh); Pablo Louge (Allende & Brea) and Sivi Sivanesan (Dentons Rodyk).

Safe travels for all delegates, and until we meet in Barcelona,

Best Regards
Ross

Ross Perrett, Partner, Board Chair
Clayton Utz

Level 28 Riparian Plaza, 71 Eagle Street, Brisbane QLD 4000 Australia | D +617 3292 7011 | F +617 3221 9669 | M +614 18 155 173 | rperrett@claytonutz.com | www.claytonutz.com



FIRM OF THE YEAR
AUSTRALIA
2016 IFLR ASIA AWARDS



 Please consider the environment before printing this e-mail

PRAC - Sub-Committee Report

1. Introduction

- (a) Member firms will recall that following discussions in Brisbane (April 2015) member feedback was sought regarding Hogan Lovells' continued participation in PRAC. At the heart of these enquiries was whether Hogan Lovells profile as a global law firm, overlapping a considerable number of PRAC jurisdictions, continued to represent an appropriate "fit" for PRAC membership.
- (b) As reported to members by the Chair, Mr. Jeff Lowe on 22 July 2015, member feedback on this issue raised broader issues, not necessarily unique to Hogan Lovells, that PRAC must be prepared for in the ever evolving legal landscape.
- (c) Following consideration of the member feedback, the PRAC Executive resolved to take this as an opportunity to build on the work undertaken by the Policy and Planning Committee (PPC) in 2006 and in 2012 to develop a set of principles which would codify the expectations which PRAC has of its member firms in the increasingly dynamic international legal market.
- (d) This is an important task as PRAC's continued strength and longer term sustainability is dependent on its continuing to develop in a manner which is relevant to the needs of its current membership and attractive to prospective members.
- (e) As noted in the Chairman's email of 22 July 2015, PRAC can and must remain a relevant and evolving organisation capable of accommodating top firms, yet also have a clear definition around the boundaries of member expectations.
- (f) Recommended guidelines (**Guidelines**) developed as a result of this initiative are set out below. Following the Guidelines members will find the background and analysis which led to the formation of the Guidelines.
- (g) This report to the PPC is prepared and endorsed by the current Chair (Ross Perrett) and by the former Chair (Jeff Lowe) (**Sub-Committee**). Following consideration by the PPC it is proposed that the Guidelines approved by the PPC be tabled for discussion and adoption by the membership.

2. Guidelines

- (a) In the view of the Sub-Committee, the following guidelines should apply to a member firm (the **expanding member**) which already has, or at any time in the future opens (or merges with a firm with) a substantial office¹ in the jurisdiction for which another firm is the PRAC member (the **primary PRAC member**).
 - (i) The expanding member should, to the extent possible, give advance notice to the primary PRAC member of the proposed expansion and discuss its nature/scope with the primary PRAC member.
 - (ii) The expanding member should consider opportunities for cooperation and collaboration with the primary PRAC member.

¹ A "substantial office" has been considered an office which would materially compete with the office of the other member.

- (iii) The expanding member should not allow partners in the new office to attend PRAC conferences without the primary PRAC member's consent.
 - (iv) Other than listing office locations, the expanding member should not publicise the new office in the PRAC publications or at PRAC conferences without the primary PRAC member's consent.
 - (v) The expanding member should not approach clients of the primary PRAC member in the subject jurisdiction with a view to poaching them².
 - (vi) The expanding member should not approach partners or associates of the primary PRAC member in the subject jurisdiction with a view to poaching them;
 - (vii) Where the expanding member is approached by a partner or employee of the primary PRAC member, and agrees to employ that person, the expanding member shall notify, or request that the person so employed notify, the primary PRAC member of such employment prior to making any public announcement thereof.
 - (viii) Where a proposed new member firm already has an existing office in the same jurisdiction as an expanding member (**the existing jurisdiction**), the expanding member should not refuse consent to the admission to PRAC of the new member, that right of objection being reserved to the primary PRAC member for the existing jurisdiction.
 - (ix) The expanding member should not engage in conduct which is undermining or disparaging of the primary PRAC member or its partners.
 - (x) In competing within the subject market, the expanding member should not pro-actively seek to procure or solicit referrals from other PRAC members in preference to the primary PRAC member.
- (b) The Sub-Committee agrees with the 2006 sub-committee that these expectations should be expressed as guidelines and not as rules, to be applied with common sense.
 - (c) However the Guidelines do each describe behaviours reflecting the values of respect and trust, inherent within PRAC, and which ought be reasonably expected of businesses engaged in a close relationship such as PRAC, and who share these values. Their observance will strengthen PRAC and the relationship between its members.
 - (d) The Sub-Committee recommends the adoption of these Guidelines.
 - (e) Finally, the Sub-Committee notes the concern that the presence of large international firms within PRAC may prejudice the recruitment of new members to PRAC and would respond as follows:
 - (i) The Sub-Committee recognises this as a legitimate expression of concern. However, the evidence of such prejudice is, at best, anecdotal.
 - (ii) If this was to emerge as a material issue for PRAC, it will need to be addressed, balancing the implications for each of the proposed new

² It is recognised that clients may have numerous law firm relationships within the subject jurisdiction and the Guidelines are not intended to restrict ordinary business development activities.

member firm, the existing member firm whose presence is contributing to the issue, and, most relevantly, in the overall interests of PRAC and its members.

- (iii) It should be expected that this concern, should it arise, would be addressed by all concerned in a manner consistent with the values discussed in this report.

3. Global legal services market

- (a) It may be helpful to record briefly developments in the global legal services market, which inform issues currently confronting not only PRAC, but the broader legal services community.
- (b) The past 20 years has seen a growing trend to greater economic globalisation as trade barriers have relaxed, currencies floated, and enhanced technologies and communications have reduced or removed geography as an impediment to commerce.
- (c) This period has also seen the emergence of new major economies, primarily in Asia, but also in South America and to a lesser extent Africa. As these emerging economies have developed, they have been accompanied by significant increases in GDP, and a more highly educated and affluent middle class who are becoming increasingly significant consumers, increasing the demand for commodities and services.
- (d) This globalisation has seen some rebalancing of economic power between the traditional markets of the United States, United Kingdom and Europe, and these emerging markets. This has been accompanied by growth in investment and cross border activity, and a significant increase in the number of major corporations who are either based in, or doing business with these emerging markets.
- (e) The founders of PRAC were prescient, as PRAC was established with a focus on the Pacific Rim, in which many of these developing economies are now centred.
- (f) Law firms have responded to these trends, re-examining their business models, client offerings, and practice area and geographic priorities.

4. Consequences for law firms

- (a) These changes have been accompanied by increased competition for clients and for legal talent. As a result we have seen significant investment by law firms in developing deeper client relationships, in reprioritising their service offerings, in becoming more innovative, and in responding to cost pressures on clients.
- (b) Many firms have sought to broaden and deepen their international platform in geographic markets relevant to their clients. This has typically been achieved through:
 - (i) establishing a "greenfields" office;
 - (ii) merging with a local firm;
 - (iii) acquiring a major legal team (or teams) from an existing local firm (or firms), whether they be a domestic firm or another international firm.
- (c) In undertaking such international expansion, larger firms have a fiscal advantage over small firms as the cost per partner of the necessary investment is lower.

- (d) These trends will continue. The international and global legal markets will continue to develop, and the competition for clients and legal talent will continue to intensify.
- (e) PRAC recognises that to remain relevant and effective as an international network of leading law firms it must also adapt to these changes.

5. PRAC

- (a) PRAC first met in Singapore in February 1987, and is approaching its 30th anniversary. It was established as a unique strategic alliance of top-tier independent law firms having a focus on conducting business across the Pacific Rim.
- (b) As client needs and business imperatives changed over time, so too has PRAC. In recognition of the increased globalisation of client activity, the geographic spread of PRAC membership expanded beyond the immediate Pacific Rim, to include jurisdictions like India, South Africa, Brazil, Texas, France and Spain. Member firms have also developed, with many expanding internationally, most prominent among these being Hogan Lovells and Dentons Rodyk (following the recent announcement by Rodyk of its combination with Dentons), but more than a third of current member firms have at least one international office.
- (c) Another response to the globalisation trend has been the flourishing of international networks and alliances³. PRAC is effectively in competition with these networks, and the majority of PRAC member firms are also members of at least one other such network.

6. 2006 sub-committee report

- (a) PRAC's response to the changing legal services market, and the challenges this may present, was considered by a sub-committee of the PPC in 2006, whose Terms of Reference included addressing circumstances whereby:
 - (i) an existing PRAC member opened a substantial office in the jurisdiction of another PRAC member;
 - (ii) a member firm merging with a non-PRAC firm resulted in the merged firm having a substantial office in the jurisdiction of another PRAC member; and
 - (iii) the increasing international scope of operations of member firms generally.
- (b) The sub-committee noted that over the years a large number of member firms had expanded beyond their original boundaries, reflective of the nationalisation and internationalisation of business and the legal profession in that period.
- (c) Member feedback on these issues in 2006 reflected, on the whole, two primary, and unsurprising sentiments:
 - (i) firstly, recognising the increasingly global approach to business of clients and law firms, that where two PRAC member firms found themselves in a competitive position, dealing with this circumstance in a professional manner would be preferable to seeking to implement a structure that would attempt to avoid such conflicts, the latter approach being unlikely

³ Interlex, Lex Mundi, World Law, World Services Group and Terralex (amongst others).

to succeed, and one which would stand to weaken PRAC in the long run; and

- (ii) secondly, that PRAC is an organisation unique in its intimacy and tolerance of many sizes and types of firms, and that whilst the changing legal landscape had in some respects overtaken the original PRAC model, these were valuable and distinguishing characteristics which PRAC must seek to preserve.
- (d) Members recognised (in 2006) that many PRAC firms had practices based in cross-border transactions, reflecting the internationalisation of business generally. The great majority of members spoke of this increasing internationalisation as a positive element which should provide increasing opportunities for PRAC member firms to interact and cooperate.
- (e) The 2006 sub-committee noted that there is no provision in the PRAC Statement of Policies and Objectives which confers exclusivity on a member firm in relation to a particular city of jurisdiction, and that whilst expansions into another Firm's jurisdiction could create challenges, with goodwill and equanimity on both sides it has been possible to deal with the consequences of such mergers and expansions to the broader benefit of PRAC and all its member firms.
- (f) Against this background, and recognising that flexibility and pragmatism may not be sufficient on their own, the 2006 sub-committee recommended guidelines to apply to a member firm which opens (or merges with a firm with) a substantial office in the jurisdiction of another member.

7. 2012 sub-committee report

- (a) In 2012 a sub-committee of the PPC considered PRAC's expansion philosophy and new member criteria. Two compelling themes emerged from the member consultation:
 - (i) that the quality of member firms is a core value the membership does not want to sacrifice as PRAC moves forward; and
 - (ii) that a very high value was placed on the intimacy of the working relationships within PRAC, these interpersonal relationships being viewed as a valued asset and acknowledged as a unique aspect of PRAC.
- (b) The 2012 sub-committee also reported that, almost without exception, every firm interviewed acknowledged that mergers were a fact of the modern legal landscape and that although it is difficult to develop one comprehensive set of rules, PRAC must accommodate such mergers.
- (c) The sub-committee concluded that PRAC needed to move forward, replacing or securing membership in key jurisdictions, without sacrificing the quality of firms it attracts, and in a manner which did not undermine the close relationships which are a special feature of PRAC.

8. 2015 member feedback

- (a) Member feedback following the Brisbane conference identified the following primary challenges presented by the presence within PRAC of a global or international firm whose jurisdictions overlap with that of other "independent" member firms:
 - (i) the creation of competition for referral work into that jurisdiction from other member firms;

- (ii) direct competition for clients within that particular market;
 - (iii) direct competition for talent (partners and associates) within that market and;
 - (iv) indirect competition through business development and other firm profiling activities undertaken within that market.
- (b) On the other hand, the presence within PRAC of global or international firms was also seen to provide enhanced opportunities for member firms through client referrals (including for the "local" firm in those markets where the firms were in "competition", on account of the fact that the international firms presence was often not "full service" but focused on specialist capabilities), collaboration on cross-border opportunities and enhanced information/experience sharing.
- (c) A number of members expressed concern whether the presence of a global or international firm within PRAC was acting as an impediment to the recruitment of new members.
- (d) Other members observed that the presence of such firms within PRAC was important, as it enhanced the overall market perception of PRAC as an organisation.

9. The values and culture of PRAC

- (a) PRAC is viewed by its members as a unique organisation. This uniqueness is characterised by the intimacy of the professional and networking relationships within the group. This distinguishes PRAC from other networks and alliances.
- (b) This uniqueness is underpinned by values of respect and trust. Member firms must be comfortable to behave and to engage with each other in a manner reflective of these values, and in a manner which engenders mutual respect and trust. If there is a breakdown in these values, the fabric of PRAC is undermined.
- (c) As was noted in the 2012 sub-committee report the quality of the firms which comprise PRAC is a core value that the PRAC membership does not want to sacrifice as PRAC moves forward. The quality of its members represents PRAC's core currency, and members understand that compromising this currency represents a threat to PRAC.
- (d) This core value is readily accepted. At the heart of PRAC's success is that each member is a leading firm within its primary jurisdiction. The quality of PRAC's membership is integral to the confidence that member firms have in entrusting their clients to fellow PRAC members, to the quality of input to PRAC conferences, and to the value derived from the extensive informal dialogue engaged in by member firms and their representatives at and in between conferences.
- (e) Members have also long recognised that in the developing international legal market, limiting PRAC membership to unaligned domestic firms is inconsistent with the attainment of this core value. To limit PRAC membership in this way would exclude many leading firms from eligibility for PRAC, and, as noted in the 2006 sub-committee report, would weaken PRAC in the long run.
- (f) The Sub-Committee does not consider the exclusion of international firms from membership to be an option if PRAC is to remain relevant and effective as an organisation, capable of attracting high quality, top-tier members. The question is the basis upon which such membership within PRAC is accommodated.
- (g) One theme raised by some members in the 2015 survey was that permitting PRAC membership to an international or global firm, having many offices which overlap

with existing PRAC membership, will unfairly increase competition within the overlapping jurisdictions, and potentially impact referrals to the disadvantage of the primary PRAC member within that jurisdiction.

- (h) The Sub-Committee recognises this concern. However, as was noted by the 2006 sub-committee, there is no provision in the PRAC Statement of Policies and Objectives which confers exclusivity on a member firm in relation to a particular city or jurisdiction, and there have long been PRAC member firms who have confronted and successfully managed this very situation, for example the experiences of PRAC member firms in Singapore, Hong Kong, Washington DC, Paris and (if PRAC can secure a new Chinese member) Beijing and Shanghai.
- (i) A considerable number of respondents to the 2015 survey, including some who currently operate in an overlapping membership situation, identified the opportunity for enhanced referrals into their firms as an advantage of the multi-jurisdictional members. Some firms also noted the additional choice such firms presented for the "friendly" referral of clients into jurisdictions not represented in PRAC (for example the Middle East and parts of Africa).
- (j) Accepting each of these matters, the Sub-Committee nevertheless considers that the reality of such competition, with which all firms must inevitably contend, should be attended, in cases where the source of the potential competition is an expanding fellow PRAC member, by some behavioural constraints consistent with the special relationship which exists between member firms.
- (k) One of the principle objectives of PRAC is to admit as member firms significant law firms located, or with strong connections or business interests, in major commercial centres in the Pacific Rim. The PRAC Statement of Policies and Objectives provides that where a proposed new member firm has a substantial office outside its own principle jurisdiction, the admission of that new member requires the consent of any existing member firm in that other jurisdiction.
- (l) The Sub-Committee considers that the PRAC Statement of Policies and Objectives as to the admission of new members noted in (k) above, the recommendations of the 2006 sub-committee concerning the expansion of existing PRAC firms into other jurisdictions, and the recommendations of the 2012 sub-committee as to PRAC's expansion philosophy, provide a sound framework for setting the expectations that PRAC has of its existing and future members, as reflected in the proposed Recommendations.

Ross Perrett
Jeff Lowe

April 2016

2015 Lowe email to all member firms

From: Jeffrey J. Lowe [<mailto:JLowe@rbs.ca>]

Sent: Wednesday, July 22, 2015 6:27 PM

To: rnazir@abnrlaw.com; nadwani@abnrlaw.com; pgl@allendebrea.com.ar; rarango@arifa.com; jmunoz@ariaslaw.co.cr; david.powers@bakerbotts.com; Stephen Bowman (BowmanS@bennettjones.com); Randal Hughes (HughesR@bennettjones.com); cumana@bu.com.co; smichelsen@bu.com.co; jorge.carey@carey.cl; danwaggoner@dwt.com; sarahtune@dwt.com; joeweinstein@dwt.com; eck@gide.com; hds@gide.com; dreber@goodsill.com; mokumura@goodsill.com; momalley@goodsill.com; foet@hpcd.com; llopez@hpcd.com; ejkim@kimchanglee.co.kr; kjchoi@kimchanglee.co.kr; rohit@kochhar.com; Anjuli.s@kochhar.com; nigelli@leeandli.com; ctchang@leeandli.com; joycefan@leeandli.com; daisywang@leeandli.com; ypdandiwala@mullas.net; shardul.thacker@mullaandmulla.com; Hormazdiyaar.vakil@mullaandmulla.com; 'Perez-Taiman, Jorge' (jorgept@munizlaw.com); jaap.stoop@nautadutilh.com; s.sivanesan@rodyk.com; Ignasi Costas (ICostas@rcdslp.com); jbarrero@s-s.mx; asaavedra@s-s.mx; vgrau@s-s.mx; 'John Shackleton' (John.Shackleton@simpsongrierson.com); Kevin.jaffe@simpsongrierson.com; pc@skrine.com; tc@skrine.com; vrr@skrine.com; ramorales@syciplaw.com; ralreyes@syciplaw.com; jfreire@tozzinifreire.com.br; Gorrell Jr., J. Warren; Sherrington, Patrick; Fletcher, Tim
Cc: rperrett@claytonutz.com; mbaptista@tozzinifreire.com.br; Iannetta, Susan (susan.iannetta@prac.org); Jay M. Munsie

Subject: Hogan Lovells Membership Review [RBS-Active.99999.0016]

All,

As you know, following discussions in Brisbane we conducted a survey soliciting the opinion of each member firm regarding Hogan Lovells participation in PRAC. We are pleased to report that we have received the opinion and/or comments from every member firm in PRAC. Thank you for your input.

As you also know, Hogan Lovells has distinguished itself as an active and engaged member of PRAC over a long period of time. This would include making meaningful contributions to our conferences, playing a role in the management of PRAC and engaging with many other firms with respect to referring and receiving legal work. These qualities were widely acknowledged in the survey results.

With respect to Hogan Lovells continued membership in PRAC, a greater number of firms support their continued membership than those firms which would prefer them to withdraw. However, beyond this, the opportunity within the survey to include comment was also accepted by many firms, and this provided a rich platform for a range of helpful comments for the executive to consider, both relevant to, and also quite apart from Hogan Lovells role within PRAC. A number of issues raised by the members through their comments are not necessarily unique to Hogan Lovells, but are issues that PRAC must prepare to face in the ever evolving legal landscape.

After careful consideration of the valuable input received from members, the executive would propose to use this opportunity to develop a set of principles which will codify the expectations which PRAC has of its member firms. This work will build upon the work that was undertaken by the Policy and Planning Committee in 2006 and then again in 2012.

This will be a challenging exercise, but one which the executive hopes can align all member firms behind a principled approach to the issues which arise in an increasingly dynamic international legal market. The executive would propose to assign this task to the Policy and Planning Committee, and have the result reviewed, discussed and adopted by the membership.

Once adopted, all firms, including Hogan Lovells will have to consider these guidelines for the expectations of member firms and determine if they can operate within such principles. By adopting this approach, all firms will have a platform to express their views and help shape the future of PRAC as an organization. PRAC can and must remain a relevant and evolving organization capable of accommodating top firms, yet also having a clearer definition around the boundaries of member expectations.

I would ask each of you to work with the Policy and Planning Committee to complete this important task. The traditions of respectful behavior and professional camaraderie in PRAC provide a solid underpinning to take this important step forward. We look forward to continuing this work in Vancouver.

Best Regards

Jeff

Jeffrey J. Lowe, Q.C.

Managing Partner

Direct Tel:604.661.9202 | Email:jlowe@rbs.ca

RICHARDS BUELL SUTTON LLP | Established in 1871

Barristers & Solicitors

700 - 401 West Georgia Street

Vancouver, BCCanadaV6B 5A1

Tel:604.682.3664 | Fax:604.688.3830 | www.rbs.ca

Assistant: Cheryl Denny | 604.661.9286 | Email:cdenny@rbs.ca

Please consider the environment before printing this email.

This message and any attachments may be privileged and/or confidential. If it is not for you, do not read, copy or disseminate it. If you have received this in error, please notify us immediately by replying to the sender or by telephone (collect) at 604.682.3664 and delete the message.



PACIFIC RIM ADVISORY COUNCIL

STATEMENT OF POLICIES AND OBJECTIVES

The principal objectives of the Pacific Rim Advisory Council ("PRAC") are:

- (a) To admit as member firms significant law firms located, or with strong connections or business interests, in major commercial centers in the Pacific Region.
- (b) To be an effective, cost-efficient information and expertise-sharing network of law firms serving the needs of clients engaged in commercial transactions in, to and out of the Pacific Rim.
- (c) To draw on member firms' expertise in business transactions and related areas of law.
- (d) To assist member firms in developing ongoing working relationships with other PRAC member firms, to enhance appropriate referrals of legal business among the PRAC firms and to support high standards of service in the handling of referrals.
- (e) To promote the professional capabilities and resources of member firms through PRAC publications and educational seminars.

A PRAC, its Council and Committees

- (1) **Status.** PRAC is an unincorporated association operated by its member firms in accordance with the Statement of Policies and Objectives and in accordance with the policies adopted by the Council from time to time.
- (2) **Council.** All representatives of member firms are entitled and invited to participate in the deliberations of the Council provided, however, that each member is entitled to only one vote on any matter.
- (3) **Meetings.** The Council will meet at the time and place of each delegates' conference and at other times if called by the Chair by notice given in writing or electronically, on at least seven days' notice. Meetings may be in person or by telephone.
- (4) **Informality and Consensus.** Proceedings of the Council shall be informal and, generally, actions of the Council shall be premised, to the extent feasible, upon a consensus of all of the member firms.
- (5) **Required Vote.** Decisions of the Council at a meeting shall be approved by at least two-thirds of the member firms present and voting. Decisions of the Council may also be made by a written resolution consented to in writing by at least two-thirds of all member firms.

(6) **Proxies.** A member firm may, through any of its principal contacts, by designation in writing or by email to the Chair, delivered before a meeting of the Council, designate an individual who is not a member of such member firm, as proxy for the member firm to vote at such meeting of the Council.

(7) **Standing Committees.** The Chair shall appoint such standing committees as it deems appropriate, being currently a Membership Committee and a Policy and Planning Committee. In appointing such committees, the Chair will consult with all member firms in advance.

(a) The mandate of the Membership Committee will be to

- receive and consider Phase I reports and prepare Phase II reports on proposed new member firms and make recommendations on further steps.
- make recommendations on removal of member firms. consult with member firms on membership concerns.

(b) The mandate of the Policy and Planning Committee will be to

- review Policies and Procedures and make recommendations to the Council.
- provide input to holders of conferences and approve the schedule for future conferences.

Decisions of any standing or ad hoc committee shall be approved by at least two-thirds of the members of the committee present and voting. Decisions of any committee may also be made by a written resolution consented to in writing by at least two-thirds of the members of such committee. A member of any committee may designate another member of such committee as his or her proxy in the manner provided in paragraph A.6.

B Officers

(1) The Chair.

- (a) The Chair shall be the chief executive officer of PRAC.
- (b) The Chair shall oversee the organization of meetings of the Council.
- (c) The Chair shall oversee and facilitate the operation of all committees.
- (d) The Chair shall implement decisions of the Council.
- (e) The Chair shall be an ex-officio member of each of the standing committees.

(2) The Vice Chair.

- (a) The Chair may be supported by one Vice Chair.
- (b) The Vice Chair shall preside over meetings of the Council in the absence of the Chair.
- (c) The Vice Chair shall perform such other duties as the Council may reasonably request.

(3) Term of Office. At the first delegates' conference in the second year of the term of each Chair, his or her successor will be elected following the procedure set out in section B(4). The term of the incumbent Chair will end, and the term of his or her successor will begin, at the end of that calendar year, so that the term for each Chair will be two calendar years.

(4) Nominating Committee and Election of Chair and Vice Chair.

- (a) **Appointment of Nominating Committee.** The incumbent Chair shall appoint a

Nominating Committee of not less than five member firms at least three months before the date for the election of the next Chair.

(b) **Criteria for Nominating Committee Members.** Sitting members of the Nominating Committee shall not be eligible as candidates for Chair or Vice Chair, shall represent geographic diversity, and shall have been associated with PRAC for a period of time sufficient to give the members reasonable knowledge of potential candidates. The incumbent Chair shall not be a member of the Committee, but is encouraged to consult with the Committee as he or she sees fit.

(c) **Method of Ascertaining Candidates.** The Committee will communicate informally with each member firm as to possible candidates within such member firm and will encourage candidacy of persons that the Committee believes have characteristics sought by the Council.

(d) **Consensus Candidates.** The Committee will focus its efforts on attempting to find a consensus candidate for Chair and Vice Chair.

(e) **Single Candidates.** The Nominating Committee shall recommend to the Council a candidate for Chair and, if it deems it appropriate to nominate a Vice Chair, one candidate for Vice Chair.

(f) **Vote Required for Election.** The Chair and Vice Chair, if any, shall be elected by a resolution of the Council.

(5) PRAC Director.

(a) **Duties.** The PRAC Director shall manage the day-to-day administrative duties of PRAC including budgets, coordination of conferences, circulation of Council minutes, practice groups, marketing and publications (including PRAC web site and all printed materials).

(b) **Committee.** The PRAC Director shall be an ex-officio member of all committees to ensure continuity and assigned task accomplishment.

(c) **Appointment.** The PRAC Director shall be approved, and may be removed, by a resolution of the Council.

C. Payment of Chair and PRAC Director

(1) **Chair's Honorarium.** The Chair's firm shall be compensated by the member firms for the time expended by the Chair by a flat fee styled as "Honorarium" to be determined in advance of each calendar year plus such additional sum, if any, as the Council may determine is necessary for the Chair, as directed by the Council, to pursue new member firm discussions.

(2) **Payment of Honorarium.** The Honorarium shall be paid annually from operating funds in quarterly installments each year, or on such other basis as the Council may approve.

(3) **Chair's Reimbursable Expenses.** The Chair's firm shall be reimbursed for direct costs incurred in relation to PRAC matters. Such costs include charges for telephone, fax, photocopy, mail and other expenses which the firm normally bills as disbursement charges to its regular clients as well as Council-approved travel on new member firm discussions and the travel expenses to Council meetings.

(4) **PRAC Director's Salary and Overhead.** The PRAC Director shall be paid and the firm that is host to the PRAC Director, shall be reimbursed for him or her and administrative assistance to be styled as "PRAC Director's Salary and Overhead" as approved by the Council.

D Conferences

(1) **Conferences.** Conferences may be held in conjunction with the meetings of the Council. Such conferences will be presented principally in the city for which the host firm is a member firm.

(2) **Other Conferences.** Other conferences may be arranged from time to time to be co-sponsored by PRAC, a university in the host country and/or a trade or investment related organization or agency. Such co-sponsored conferences will be self-funding through registration fees or paid for by a member firm in its sole discretion, the Council if it so elects, or a combination thereof.

E Publications

(1) **Directory of Member Firms.** A Directory of member firms shall be updated regularly. Member firms are encouraged to display the Directory in their reception areas where that is ethically permissible and culturally acceptable.

(2) **e-Bulletin.** News shall be published for distribution PRAC-wide.

(3) **Website.** A public website shall be maintained to provide a range of information about PRAC including without limitation, membership, conferences, other activities and e-bulletins. PRAC member firms are encouraged to use the PRAC web site for PRAC communications, including conference registration. For ease of reference and maintaining a historical record, PRAC-wide communications should also be posted on the PRAC bulletin board located at the PRAC website. Materials for practice group discussions will be made available through the PRAC website.

(4) **Other Systems.** PRAC may facilitate additional computerized data transmission and storage systems from time to time as means to provide significant business advantages to member firms.

(5) **Compliance with Rules and Ethics.** Special attention will be given to compliance with law society rules and other ethical considerations in each jurisdiction in which such publications will be distributed.

F Practice Cooperation

(1) **General Cooperation.** The member firms shall promote cooperation between themselves by such actions as:

- (a) exchange of ideas;
- (b) development of personal relationships between partners and staff of member firms;
- (c) cooperation between member firms to improve the service delivered to common clients;
- (d) development of closer regional relationships;
- (e) exchange or secondments of staff;

- (f) sharing knowledge and expertise among member firms; and
 - (g) encouraging individual member firms to cooperate with one another on mutually agreeable business development activities.
- (2) **Specific Initiatives.** As specific initiatives, member firms are encouraged:
- (a) **Internal Firm Activities.** To enhance awareness of other PRAC member firms within their own firms and to assure firm wide support of PRAC's objectives and policies by, among other things, listing PRAC member firms in internal telephone directories, a link to the PRAC website, briefings of new and present staff on the PRAC network, inviting visitors from other PRAC firms to address staff on matters of interest in their country of origin, and displaying PRAC literature.
 - (b) **Partner Visits.** To invite their partners visiting cities of PRAC member firms to visit those member firms.
 - (c) **Secondments.** To secure from and provide to other member firms the highest calibre secondments.
 - (d) **Regional and One-On-One Meetings.** To initiate meetings of regional groups of firms and one-on one meetings with other member firms to explore mutually agreeable means of business-passing between the firms.
 - (e) **Shared Educational Material.** To share educational material and client information memoranda with one another.
 - (f) **Directory of Contacts.** To prepare directories of practice groups and other contacts and provide same to other member firms via the PRAC website.
 - (g) **Reference to PRAC.** To refer to their PRAC membership in public and media announcements pertaining to their own firms.
 - (h) **Client Presence at Conferences.** From time to time bring client-guests to participate in PRAC conferences.
 - (i) **Referrals.** To undertake internal steps to accomplish significant referrals of business to other member firms, provided, however, that it is the policy of PRAC that each member firm receiving a referral from or through another member firm shall be responsible for determining the identity of the party responsible for paying its fees and charges incurred in connection with the matter and for making arrangements for compensation satisfactory to it.

PRAC member firms retain absolute discretion with respect to referrals of matters and clients to lawyers in their own and other jurisdictions. This freedom of referral recognizes the existence of longstanding bilateral relationships enjoyed by PRAC member firms as well as the ethical and practical necessity to assure that the legal needs of clients are most effectively met.

Where referrals are made to and accepted by a member firm, the servicing firm is expected to respond immediately, to provide high quality work and to carry out the work in an efficient and effective manner.

G. Membership

- (1) **Selection.** Member firms shall be selected from such jurisdictions or major

commercial centers throughout the world as the Council may deem advisable. Admission of new member firms shall not be dependent upon admission of member firms from other geographical or cultural areas but shall be based upon the merits of each such prospective new member firm. Member firms shall have significant client interests in, to and out of the Pacific Region and shall be evaluated on the following criteria, among others:

- (a) history and length of establishment;
- (b) size, in the areas of practice directly related to business transactions relating to the Pacific Region;
- (c) range of skills, in the areas of practice directly associated with business transactions relating to the Pacific Region;
- (d) standard of skills;
- (e) general reputation;
- (f) major domestic clients; and
- (g) major foreign clients.

(2) Admission.

- (a) Admission of a new member firm to PRAC shall generally be performed by a two stage process:

Stage One. This stage is intended to lead to a decision by the membership committee whether to seek a member firm from a particular jurisdiction or commercial centre. The Membership Committee will request those member firms indicating a particular interest in adding a member firm from a new jurisdiction or commercial centre to prepare a short paper analyzing the jurisdiction or commercial centre, indicating why the jurisdiction or commercial centre in question would be appropriate for PRAC Membership and identifying representative law firms, taking into consideration the prevailing guidelines regarding admission of new members as they may exist from time to time. If a Stage One report is received by the Membership Committee it will deliver a report, together with the recommendation of the Membership Committee, to all member firms.

The Council may direct that a Stage Two report be prepared, that the consideration be deferred or that the proposal will not proceed.

Stage Two. This stage will include identification and investigation of all discussions with prospective member firms. Due diligence and investigation of new member firms candidates shall be conducted under the supervision of the Membership Committee by such individuals as it or the Council specifies. The Committee will attempt to involve a member firm from the region of the candidates for admission. The Membership Committee shall prepare a short report for consideration by all member firms.

- (b) Reports on Stage One and on Stage Two should, whenever possible, be disseminated at least 30 days in advance of a conference for proper consideration by all member firms.
- (c) Admission to PRAC will be by a resolution of the Council.
- (d) The admission of a member firm with a substantial office outside its own principal jurisdiction shall require the consent of any member firms in that jurisdiction. In this context, "substantial" is construed in the context of the jurisdiction and areas of

practice of the member firm being considered for admission and the existing member firm whose consent would be required.

(3) Withdrawal.

(a) A member firm wishing to withdraw from membership in PRAC shall give written notice to the Chair.

(b) To permit orderly budgeting, a notice of withdrawal must be given prior to August 1 to permit withdrawal for the following calendar year and shall not be revocable. Any firm giving notice on or after August 1 shall remain liable for its share of financial obligations for the following calendar year in the discretion of the Council.

(c) Upon notice of withdrawal being given by any member firm, such member firm's financial and other obligations to PRAC shall be terminated, except for its share of financial obligations previously approved by the Council in respect of the calendar year in which such notice of withdrawal is given (and, if notice is given on or after August 1, its share of financial obligations for the following calendar year in the discretion of the Council) and any obligations from prior years, which obligations shall be promptly discharged.

(d) A member firm which has given a withdrawal notice shall not be entitled to attend further Council meetings or PRAC conferences and shall have no further right to vote on any matter or participate in PRAC policy, marketing, telecommunications or other activities.

(4) Termination.

(a) A member firm's membership in PRAC may be terminated by a resolution of the Council, excluding any representative of the member firm in question.

(b) A member firm's membership in PRAC shall be reviewed following non-attendance at two out of three consecutive conferences. Such non-attendance may be cause for the Chair, at his or her discretion, to address the issue with the member firm in question to determine the reasons for lack of participation and to advise the Council accordingly.

(c) Upon termination of a member firm's membership in PRAC, such member firm's financial and other obligations to PRAC shall be terminated, except for its share of financial obligations previously approved by the Council and any obligations from prior years, which obligations shall be promptly discharged.

(d) A member firm which has been terminated by resolution of the Council shall not be entitled to attend further Council meetings or PRAC conferences and shall have no further right to participate in PRAC policy, marketing, telecommunications or other activities.

H. Dispute Resolution.

(1) Mediation. Disputes among member firms shall not be heard publicly, but shall be mediated through the good offices of the Chair or another member firm.

(2) Binding Resolution. If mediation is unsuccessful, disputes shall be subject to binding resolution by a three person committee appointed by the Council from among the member firm.

I. Name Protection.

Each member firm shall use reasonable efforts to make such applications and filings as may be desirable to secure infringement protection for the name "Pacific Rim Advisory Council" in the national and/or subnational jurisdiction of such member firms.

J. Operating Expenses.

(1) Operating Budget. An annual Operating Budget projecting both revenues and expenses shall be approved by the Council, acting through a member of a member firm identified as the Finance Chair.

(2) Method of Assessment. The Council shall fund its operations by assessing its budgeted expenses based upon (i) the number of lawyers in each member firm in all territories or cities which are designated as territories or cities represented by such member firm; and (ii) the proportion which is the total number of lawyers in all offices of the member firms; in particular an additional charge will be made if the proportion is less than 2/3 and a further charge if the proportion is less than 2/5.

Item (ii) will not apply to fees charged in respect of a member firm's participation in "shared cities", such as Los Angeles.

(3) Determination of Number of Lawyers. The number of lawyers of each member firm that exists as of August 31 in each year (or such other date as the Council may determine) shall be used in calculating member firm assessments for the succeeding budget year.

(4) Final Assessment and Payment by Member Firms. After the adoption of a budget by the Council for a succeeding year, the Director shall reformulate revenue and expense budgets at year-end to reflect actual revenues and expenses and invoice each firm for its assessment on or before December 31 of that year. The firms shall remit payment to the Director on or before February 15 of the budgeted year.

(5) Individual Firm Charges. Each member firm shall be charged individually for publications or products, including the member firms directory of PRAC based upon the number of such items ordered by such firm.

(6) PRAC Bank Account. PRAC funds shall be maintained in a bank with authorized signatories, as determined by the Council, from time to time.

K. Admission Fees.

(1) Admission Fee. A new member firm of PRAC shall pay an admission fee as established by the Council.

(2) Use of Admission Fee. Such admission fee shall inure to the benefit of incumbent member firms because they earlier deployed resources in developing PRAC which such new member firm enjoys upon its admission. Admission fees shall be allocated as revenue to the assessment of each member firm (other than the new member firm) which has paid its admission fee for the budget year following receipt of the funds so long as such member firm has been a member firm for at least one year prior to January 1 of the budget year in which the funds are to be applied.

(3) Initial Share of Operating Budget. A new member firm shall pay a prorated share of the Operating Budget for the year based upon the new member firm's date of admission.

L. Amendments.

These Policies and Objectives may be amended from time to time by the Council.

As revised and adopted April 20, 2010

_____/s/_____
Raymond J. Batla, Chairman

_____/s/_____
Susan Iannetta, Director

PRAC

REPORT OF SUB-COMMITTEE

1. Terms of Reference

On 16 March 2006 the Policy and Planning Committee asked a Sub-Committee comprising John Shirbin, Osvaldo Marzorati, Patrick Sherrington and Susan Iannetta (ex officio) to canvass PRAC members in relation to the Terms of Reference below and to report back to the Policy and Planning Committee with such comments and suggestions as may be appropriate prior to the San Diego Conference (October 14 - 18):

- *An existing PRAC member opening a substantial office in the jurisdiction of another PRAC member*
- *A member merging with a non-PRAC firm resulting in the merged firm having a substantial office in the jurisdiction of another PRAC member*
- *The increasing international scope of operations of member firms generally*
- *The concept of open cities with no PRAC members*
- *The concept of shared PRAC representation in particular jurisdictions (e.g. Los Angeles)*
- *The criteria for establishing what amounts to a jurisdiction for PRAC purposes where it is something other than a national jurisdiction*
- *Attendance at PRAC conferences by partners from offices other than the office of the firm's home jurisdiction for PRAC purposes*

2. Responses from Members

The Sub Committee has polled the membership. Approximately three quarters of PRAC members provided their views and comments to the Sub Committee. In general, members responded separately to each of the Terms and we have summarised the responses below. In some cases, members provided a general response and we have incorporated those responses into the first Term of Reference because that was the term which dominated the majority of members' thinking and comments on the issues raised by the Terms of Reference.

- (i) ***An existing PRAC member opening a substantial office¹ in the jurisdiction of another PRAC member***

Members' responses divide into three groups. ***The first (and largest) group*** believe that with the internationalisation of business and the legal profession, it is not possible to prevent PRAC members from opening offices - even substantial offices - in the jurisdiction of another PRAC member². Nor is it in the long term interest of PRAC that that should occur. However, it is advisable for an expanding firm to behave in ways sensitive to a member who is affected by the opening of a new office and perhaps for certain approaches to be taken to protect that member.

Examples of such responses are:

¹ In this Report a 'substantial office' is an office which would materially compete with the office of the other member.

² The concept of the 'jurisdiction of a PRAC member' is dealt with in section 3.3(vi) of this Report

- "Whilst PRAC member firms should be at liberty to decide opening offices (even substantial ones) in jurisdictions of other PRAC members, it should be the understanding of PRAC member firms that priority of referrals should be given to the existing PRAC member of that jurisdiction"
- "In general, if possible, a PRAC member planning to open an office in the jurisdiction of another PRAC member should notify such other PRAC member in advance and generally discuss the plans to open the office and the scope of the intended practice to be conducted from that office. There may be circumstances when advance notice and discussion is not feasible and, in such a situation it would be good to have such a discussion very shortly following the announcement of the new office. PRAC members should make an effort to find opportunities to co-operate with local members when opening new offices in their jurisdiction. i.e. in many cases the member firm opening in a foreign jurisdiction will not have the full range of expertise offered by the local PRAC member which could provide opportunities to collaborate."
- "Whilst existing PRAC members should not be restrained, through their PRAC membership, from opening a substantial office in the jurisdiction of another PRAC member (whether that jurisdiction is a state, a province, a country or a city) we believe that the PRAC member firm that is expanding (the Expanding Member) into the jurisdiction of an incumbent PRAC member should not allow any of its lawyers in the expansion office to attend or participate in PRAC members and that the incumbent PRAC member but not the Expanding Member should be viewed as being the PRAC representative from that jurisdiction."
- "This should be possible. The expanding PRAC member is under no obligation to leave PRAC. However, its lawyers in the jurisdiction of its expansion are not allowed to attend conferences."
- "You cannot stop it. However, it is important to have in place ethics and rules to encourage appropriate behaviour between PRAC members in these circumstances. Where possible, notice and discussion would assist greatly. The expanding member should not publicise its new office in PRAC material or conferences. Of course, some expansions will be so large and significant that the expanding law firm's strategy is incompatible with a strategy of being member of PRAC. In these circumstances, the expanding member could resign of its own volition or be asked by PRAC to resign. However, each case will depend on its own specific facts and circumstances and there could be no general rule."
- "At that time (of the establishment of PRAC) there were only a few firms with branches in jurisdictions other than the home jurisdiction and PRAC was perceived as a networking alliance enabling effective competition with the "branching" firms. (Now) the reality is that if we want to have premier firms as members of PRAC we have to accept that "branching" firms will be members, either because existing members of PRAC have opening new offices or merged or that the only suitable member is a firm that has branches."
- "We have no problem with this subject to the host member being told in advance."

A second group which comprises a handful of members have responded that in their view it should not be possible for a member to open a substantial office in the jurisdiction of another member firm. An example of such a response is as follows:

- "It should not be accepted and the PRAC member opening the office should withdraw from PRAC unless the PRAC member of that jurisdiction expressly agrees with such opening of a substantial office. The rule would create the need for the two member firms to discuss and reach an agreement on how to operate. Another point for which we do not have a solution is what happens when a rep office in time grows and becomes substantial. The discussion between the two affected firms should always be the best solution".

Several firms within this group saw a distinction between an expansion within the United States and outside. They say that outside the United States it should not be possible for a PRAC member firm to open a substantial office in the jurisdiction of another and, if it occurs, the expanding member should withdraw from PRAC unless the existing member agrees otherwise. They propose a less strict regime for an expansion within the United States.

There is a **third group** - reflecting positions which are arguably somewhere between the other two - which do not espouse concepts of prevention or withdrawal but, recognising the difficult nature of the issue, emphasis the importance of prior discussion and other appropriate behaviours. Examples of these responses:

- "PRAC was as a strategic alliance of independent law firms which joined together on the premise of geographical exclusivity to their jurisdiction. The changing legal landscape has been steadily overtaking the original model. The difficulty is that this may erode the enthusiasm for a network which I believe is unique in its intimacy and tolerance of many sizes and types of firms. ... as awkward as it may be, I would prefer to try to accommodate existing members' geographical exclusivity (through blackouts or other means). This is not to say that PRAC should not continue to try to grow, and perhaps in new and innovative ways such as shared cities or new jurisdictions. Having said this, if the jurisdiction of an existing member who has made contributions over many years to PRAC is to be compromised, then I believe that members views should carry considerable weight."
- (If another member expanded into our jurisdiction,) "our firm may desire to have a chance to be consulted with prior to or upon the occurrence of such an event."

(ii) ***A member merging with a non-PRAC member firm, resulting in the merged firm having a substantial office in the jurisdiction of another PRAC member***

In large part, members' responses to this Term closely reflected their responses to the first Term.

One firm remarked that in the case of a merger there was likely to be less opportunity for prior notification and discussion between the expanding firm and the other prior to publication of the merger. However, it recommended that wherever and to the extent possible, efforts be made to provide such prior notice and have such discussions.

(iii) ***The increasing international scope of operations of member firms generally***

Member's responses to this Term were very similar. They recognised that many PRAC member firms have practice bases in cross border transactions and that this reflects the internationalisation of business generally. Members uniformly acknowledge the internationalisation process under way within parts of the legal profession. It is inevitable, they say, that these processes will continue.

The great majority spoke of this increasing internationalisation as being a positive element which should provide increasing opportunities for PRAC members to interact and co-operate.

Typical of these responses are:

- "There have been and will be occasions in which PRAC members may be in competition with one another and occasions in which PRAC members may represent clients with adverse interests. However, there may also be opportunities for co-operation and referrals between PRAC members and operations in the same jurisdiction due to differing capabilities, conflicts and other circumstances. Given the increasingly global approach to business of clients and law firms, PRAC should offer opportunities for professional collaboration in a new environment that benefits member firms and their clients. Recognising and dealing with this environment in a professional manner, even in situations where a PRAC member firm find themselves in a competitive posture, will be far preferable to trying to implement a structure that would attempt to avoid such conflicts. The latter approach is not likely to succeed and will stand to weaken the organisation in the long run."
- "This is to be expected, in fact it is good that PRAC has firms who increase in size and stature, it means PRAC has quality top-tier firms. However, it is usually the US firms who are expanding internationally, and yet these same US firms do not wish to allow quality US firms from other non-PRAC US states (eg Chicago, Texas etc ..). This is an inconsistency. If a PRAC member wants to expand into any other jurisdiction (whether PRAC jurisdiction or not) then it must be prepared to have PRAC or new members expand or have 'non-substantial' presence in their own jurisdictions."
- "PRAC should be viewed as an opportunity to promote, not deter, the increasing international scope of operations of PRAC member firms generally. However, the understandable and natural momentum of PRAC members to increase the international scope of their operations should not be done at the expense of encroaching upon an incumbent PRAC member firms representation in a particular jurisdiction. The expanding member or merging member should not attempt to recruit lawyers or poach clients from the incumbent PRAC member in that jurisdiction."

One member, however, responded as follows:

- "I suggest we return to our original "raison d'etre". This was to secure access to high quality overseas legal services for firms with no overseas branches of their own. To do this would, unfortunately, require that several firms be asked to withdraw, including Gide, Hogan, Lovells, Morgan Lewis and Wilmer Hale. These firms presumably would be replaced with new members (of similar stature but without overseas branches) in Paris, Washington DC, Hong Kong, San Francisco, and Boston."

(iv) ***The concept of open cities with no PRAC members***

Almost all responses to this Term were to the effect that having London and New York as "open cities" is accepted. Firms are familiar and comfortable with the arrangement because many still have their own networks of relationships with firms in those two cities. Some commented that it would be very difficult to select acceptable members in those two cities in the circumstances.

Many also commented that the concept of open cities should not be extended beyond London and New York or should be kept to a small number of cities.

Two members commented that the concept of London and New York as open cities was a historical oddity and a "cop out" respectively.

(v) ***The concept of shared PRAC representation in particular jurisdictions (eg. Los Angeles)***

Again there was a uniformity of response to this Term.

Members described the Los Angeles shared jurisdiction approach as a novel but as yet untested arrangement, and a compromise for very particular circumstances. Members do not regard it as an ideal situation but will accept it if it is shown to work satisfactorily. They say that it is early days and it will be important moving forward to assess whether it is working satisfactorily and providing PRAC members with the benefits they would expect from the Los Angeles market. Members recognise that the concept should be reassessed and changed in the relatively near to medium term future if it is not shown to be working.

(vi) ***The criteria for establishing what amounts to a jurisdiction for PRAC purposes where it is something other than a national jurisdiction***

Below are quotes which reflect members' responses:

- "A PRAC jurisdiction does not necessarily coincide with the boundaries of a national jurisdiction. In large national jurisdiction such as India and the USA it is pretty obvious that a PRAC firm cannot cover the whole jurisdiction, or if it does, that it does not have the same strength in all parts."
- "A jurisdiction (i.e. a city or a major metropolitan area as distinct from a national jurisdiction) must be recognised as a distinct and significant business and legal market. Moreover, it would seem at least two additional criteria need be met before PRAC would consider needing a member to represent such a jurisdiction - to wit:
 - (1) PRAC members would not otherwise have reasonable access to that market; and
 - (2) any potential representative from that jurisdiction must have significant client interests and areas of practice directly related to business transactions in the Pacific region."
- "We would think that establishing a jurisdiction for PRAC purposes (where it is something other than a national jurisdiction) can only be justified by geographical distance from an existing jurisdiction in the country and the fact that the existing PRAC member does not have a branch or does not practice in the proposed jurisdiction."

- "The easiest criteria to apply would be to limit "jurisdictions", other than a nation to either a province or state (in jurisdictions that are federal jurisdictions) and to cities that are large urban centres in nations that have more than one large urban centre. Given the difference in sizes of metropolitan centres between one country and another, we think it would be inappropriate to attempt to use population in an urban centre as a threshold. Certainly, regardless of size, any city that is a capital city of nation or an internationally recognised financial centre should be viewed as a jurisdiction."
- "Currently only large countries have more than 1 member (ie USA and India). China would be another example where a 2nd member is possible ... or the Beijing member may be given the first right to take up membership for example Shanghai. We believe the criteria could be based on the economic strength of each jurisdiction and how relevant it is to PRAC as a whole. Would the interests of PRAC be better served if a particular country (large economy, strong flow of transactions in and out with other PRAC members etc) had more than a single member (bearing in mind the size, reach, practice areas of local firms etc...).
- "I have no prescriptive suggestions on this issue. I think it has to be handled in a case by case manner and proximity is one factor. For instance, I think DWT is the member for the entire state of Washington (with offices in Seattle and Bellevue) but that Oregon and Alaska are outside its jurisdiction. Thus a member could be admitted in Portland, Oregon or Anchorage, Alaska (where DWT already has offices), but not in Olympia, Washington where it doesn't."

That last comment illustrates the imprecision of the concept of jurisdiction within PRAC currently. Many members would consider that the jurisdiction of the US member firms relates to cities, not states.

Lastly, one member argued for the concept of jurisdiction in large countries to be changed so that members in those countries shared a national jurisdiction:

- "In large countries such as the US, Canada, and India, there are already multiple firms. Given that firms are expanding the number of cities in which they practice, it may make more sense simply to designate member firms as US firms, Canada firms, Indian firms, etc. The designation might help defuse the issue of whether to add, for example, firms in Chicago or Atlanta, a notion that most, if not all, of the US firms opposed."

(vii) ***Attendance at PRAC Conferences by partners from offices other than the office of the firm's home jurisdiction for PRAC purposes***

Again there was a broadly consistent set of responses from member firms to this Term.

Almost all are very happy to have firms send representatives from any of their offices and not just from the jurisdiction which they primarily represent. However, there was a strong view that firms should not send representatives from jurisdictions in which another firm is the PRAC member or, at least, that considerable sensitivity needs to be shown before that occurs.

Representative responses were:

- "A PRAC Conference should be accessible for all partners of a member firm unless they are located in a PRAC jurisdiction that is not the firm's. Exceptions are allowed with the consent of the member firm of that jurisdiction."
- "It is absurd to attempt limiting the access of lawyers of one member firm that are located in other cities."
- "I support the highest flexibility in this respect. It should be up to the partners to observe the spirit of PRAC."
- "We have no objections to this as one of the objectives of the Conferences is to encourage partners and member firms to meet each other and to share experiences and ideas."
- "Attendance at PRAC Conferences by partners from offices other than the office of the firm's home jurisdiction for the PRAC purposes should be permitted so long as the partners attending from those other offices are not representing an office that happens to be in the jurisdiction of an incumbent PRAC member, unless the jurisdiction is either an open city or a shared jurisdiction."
- "It should be PRAC policy to encourage members to have partners from all offices informed of PRAC, and, as appropriate, attend PRAC conferences. Partners from the offices of the firm's home jurisdiction for PRAC purposes should be expected to attend PRAC conferences. Partners from offices of the home jurisdiction for other PRAC members may attend PRAC Conferences, with appropriate discretion and discussion between the relevant PRAC member. Partners from offices without a PRAC member (eg. Texas or Vietnam) and from open city offices should be encouraged to participate."
- "We believe that if we are able to restrict attendance to only partners from PRAC jurisdictions, then so be it and the policy must be applied to all. This would give comfort to some partners and their expertise etc..."

Since we have to a large extent addressed the fees issue, it may be worthwhile to allow attendance by partners from offices other than the home jurisdiction. However, we would add that for panels and speakers for PRAC seminars, public forums etc relating to a particular jurisdiction (eg a seminar or session on banking laws and covering various jurisdictions) should be represented by the PRAC member of that country and not any other member who happens to have a partner from the jurisdiction attending."

- "We believe that it is fine and desirable that other partners, in addition to the designated delegates, join PRAC Conferences for the increase in the exposure of the firm. Each PRAC member should however respect the spirit of PRAC and not bring partners from an office of a jurisdiction of another PRAC firm."

3. Sub Committee

3.1 PRAC Statement of Policies and Objectives

The Sub Committee reviewed the current PRAC Statement of Policies and Objectives in the light of the Terms of Reference.

Paragraph G(1) provides that "Member Firms shall be selected from such jurisdictions or major commercial centres throughout the world as the Council may deem advisable."

Paragraph G(2) provides that Stage 1 of the admission process, "is intended to lead to a decision by the membership committee whether to seek a member firm from a particular jurisdiction or commercial centre."

Paragraph D(1) provides that PRAC Conferences "will be presented principally in the city for which the host firm is a member firm".

However, there is no provision in the Statement of Policies and Objectives which confers exclusivity on a member firm in relation to a particular city or jurisdiction. The only concession to the concept of exclusivity appears in paragraph G(2)(d) which provides that, when a new firm is being considered for membership and that firm has "a substantial office outside its own principal jurisdiction", the admission of that firm will require the consent of any member firms already in that jurisdiction. There do not appear to be any other terms of the Statement of Policies and Objectives which bear directly on the Terms of Reference.

3.2 The Current State of Play

Set out below is an analysis of the extent to which various member firms currently have overlapping offices. The analysis is presented in two forms, firstly overlap by firm and secondly overlap by city.

OVERLAP BY FIRM

FIRM	OVERLAPPING OFFICE
Ali Budiardjo, Nugroho, Reksodiputro	Singapore
Davis Wright Tremaine LLP	San Francisco, Washington DC
Fraser Milner Casgrain LLP	Vancouver
Gide Loyrette Nouel	Hong Kong, Brussels, Beijing
Hogan & Hartson	Beijing, Brussels, Caracas, Hong Kong, Paris, Tokyo
King & Wood	Tokyo, Hong Kong, Palo Alto
Kochhar & Co	Mumbai
Lovells	Beijing, Brussels, Singapore, Tokyo, Paris, Amsterdam
Luce Forward Hamilton & Scripps	San Francisco
Morgan Lewis & Bockius	Beijing, Boston, Washington DC, Paris, Tokyo
Mulla & Mulla & Craigie Blunt & Caroe	New Delhi
Rodyk & Davidson	Hong Kong
Wilmer Cutler Pickering Hale & Door LLP	Brussels, Washington DC, Beijing, Palo Alto

OVERLAP BY CITY

CITY	PRIMARY FIRM	OTHER FIRM'S OFFICES
Amsterdam	NautaDutilh	Lovells
Brussels	NautaDutilh	Gide Loyrette Noeul Lovells Wilmer Cutler Pickering Hale and Dorr LLP Morgan Lewis Hogan & Hartson
Beijing	King & Wood	Gide Loyrette Noeul Hogan & Hartson Lovells Wilmer Cutler Pickering Hale and Dorr LLP Morgan Lewis
Boston	Wilmer Cutler Pickering Hale & Dorr	Morgan Lewis
Caracas	Hoet Pelaez Castillio & Duque	Hogan & Hartson
Hong Kong	Lovells	Hogan & Hartson Rodyk & Davidson King & Wood Gide Loyrette Noeul
Mumbai	Mulla & Mulla & Craigie Blunt & Caroe	Kochhar & Co
New Delhi	Kochhar & Co	Mulla & Mulla & Craigie Blunt & Caroe
Palo Alto	Morgan Lewis	Wilmer Cutler Pickering Hale and Dorr LLP King & Wood
Paris	Gide Loyrette Noeul	Hogan & Hartson Lovells Morgan Lewis
San Francisco	Morgan Lewis & Bockius	Davis Wright Tremaine LLP Luce Forward Hamilton & Scripps
Singapore	Rodyk & Davidson	Ali Budiardjo, Nugroho, Reksodiputro Lovells NautaDutilh
Tokyo	Asahi Koma Law Office	Hogan & Hartson Morgan Lewis King & Wood Lovells
Vancouver	Richards Buell Sutton	Fraser Milner Casgrain LLP
Washington DC	Hogan & Hartson LLP	Davis Wright Tremaine LLP Morgan Lewis & Bockius Wilmer Cutler Pickering Hale and Dorr LLP

CITY	PRIMARY FIRM	OTHER FIRM'S OFFICES
Los Angeles	Shared City Special arrangement - shared by current US member firms	Davis Wright Tremaine LLP Hogan & Hartson LLP Luce Forward Hamilton & Scripps Morgan Lewis & Bockius
London	Open	Gide Loyrette Noeul Lovells NautaDutilh Hogan & Hartson Morgan Lewis & Bockius Wilmer Cutler Pickering Hale and Dorr LLP
New York	Open	Davis Wright Tremaine LLP Fraser Milner Casgrain LLP Hogan & Hartson Morgan Lewis & Bockius NautaDutilh Wilmer Cutler Pickering Hale and Dorr LLP Asahi Koma Law Offices Lovells

It is clear that over the years a large number of member firms have expanded beyond their original boundaries. This is reflective of the nationalisation and internationalisation of

business and the legal profession in that period. Many of the expansions into another firm's jurisdiction have not created undue concern on the part of the incumbent member. Some of the expansion offices have not been large. However, some have created challenges for PRAC and the members concerned (for example, the merger of Hale & Dorr and Wilmer Cutler Pickering which has a substantial office in Washington DC). However, with goodwill and equanimity on both sides it has been possible to deal with the consequences of such mergers and expansions and still maintain both expanding firm and the incumbent as members of PRAC. It is a tribute to PRAC and its member firms that these expansions and mergers have been addressed in a mature and generous way by those concerned. It has been to the benefit of PRAC and all its members firms.

3.3 Sub Committee Comments and Recommendations

(i) ***An existing PRAC member opening a substantial office in the jurisdiction of another PRAC member***

The Sub-Committee has given considerable thought to this Term. We have had regard to the interests of PRAC as a whole. We have, in particular, considered it from the perspective of a member firm in whose jurisdiction the office is opened.

We do not believe that PRAC should have strict rules that a member which establishes a substantial office in the jurisdiction of another member should be required to withdraw from PRAC. Why? It is not possible or desirable for PRAC to constrain member firms' strategies. Further, all expansions by law firms - whether new offices or mergers - are different. PRAC, its officeholders and its members need flexibility in order to wisely manage the consequences of an expansion having regard to the peculiar circumstances involved. In our view, it is likely that if a strict rule had been in place and flexibility of approach had not been available, PRAC would have lost some excellent members in the past. They would have been more likely to have felt more constrained to resign or have been asked to withdraw from PRAC as a result of such a rule. To have unnecessarily lost an otherwise contributing member would have been to PRAC's detriment. By way of example, we again cite the merger of Hale & Dorr and Wilmer Cutler Pickering. Were there to be a strict rule, there is a risk that over the years, it could lead to the departure from PRAC of the largest of the member firms. These firms provide a large percentage of the referrals amongst PRAC firms and contribute a lot to the network; in our view PRAC would be greatly diminished as a valuable network for the other members if that were to occur.

There will be circumstances when a member firm's expansion is so significant that it is not consistent with a commitment to PRAC. In those circumstances it would be expected that PRAC would require the member to resign. Most likely, the member would have identified beforehand that its strategy was incompatible with a commitment to and membership of PRAC and would resign voluntarily. However, it is in our view, preferable that any such an expansion be managed by PRAC pragmatically at the time in the light of the particular circumstances.

Flexibility and pragmatism are, however, not sufficient on their own. We recommend that the following guidelines apply to a member firm which opens (or merges with a firm with) a substantial office in the jurisdiction of another member:

- (a) The expanding member should, to the extent possible, give advance notice to the other member of the proposed expansion and discuss its nature / scope.
- (b) The expanding member firm should, to the extent possible, consider opportunities to cooperate with the other member.
- (c) The expanding firm should not allow partners in the new office to attend PRAC Conferences without the other member firm's consent.

- (d) The expanding firm should not publicise the new office in PRAC publications or at PRAC Conferences without the other firm's consent.
- (e) The expanding member should not approach staff or clients of the other firm with a view to poaching them.

In our view, these guidelines reflect standards of behaviour between businesses in a close relationship such as PRAC. Their observance will strengthen PRAC and improve the relationship between its members. We emphasise, however, that these should be guidelines and not rules.

- (ii) ***A member merging with a non-PRAC member firm, resulting in a merged firm having a substantial office in the jurisdiction of another PRAC member.***

Our comments in (i) above apply equally here.

- (iii) ***The increasing international scope of operation of firms generally***

This is fact. It reflects trends in business generally and, in particular, in our clients' businesses. It will continue.

In our view, any increase in the percentage of members' (and our clients') business which is cross-border or international in nature is a good thing and will create opportunities for PRAC member firms. There will be more opportunities to cooperate and work jointly together. More so than most members of the legal profession PRAC members are positioned to capitalise from this trend.

- (iv) ***The concept of open cities with no PRAC members***

In our view, having New York and London as open cities has been the right decision for PRAC. It has a high level of acceptance among PRAC members.

We see no argument currently for the open city concept to be extended to any other city.

- (v) ***The concept of shared PRAC representations in particular jurisdictions (eg Los Angeles)***

Members responses in relation to Los Angeles being a shared city are clear. It is an experiment which is in its early days. It is not yet clear whether it will be successful in giving member firms access to the LA market to the extent they would have access if LA were represented by a single significant commercial firm.

We hope that member firms support the LA concept. However, we suggest that the concept should be monitored closely and if, in the short to medium term, (say, 2 years) it is not regarded as successful, PRAC should look at alternatives.

(vi) ***The criteria for establishing what amounts to a jurisdiction for PRAC purposes where it is something other than a national jurisdiction.***

PRAC has appointed many members without articulating the extent of their jurisdiction whether it be a country, state, province or city. That is not the case in all cases.

We believe that, in the future, PRAC should decide the scope of the jurisdiction of a new member at the time it adopts a Stage One proposal.

[Deleted text for this paragraph follows: ~~generally regard a city – rather than a nation, state or province – as a jurisdiction for the purposes of PRAC members. By city, we mean a large commercial centre with links to or business in the Pacific Rim. This will preserve flexibility for PRAC and minimise the risk that the appointment of a firm as a member for a whole country leads to PRAC firms not having access to a city market in that country where the member does not have a strong presence. By way of example, we suggest that Vietnam would be two jurisdictions, Hanoi and Ho Chi Minh City, rather than a single national jurisdiction. In our view, it is important for PRAC to be well represented in all large commercial centres which have links to or businesses in the Pacific Rim.]~~

The concept of "the jurisdiction of PRAC member firm" where used in this Report is a reference to the city, state or nation in respect of which the firm is primarily a member of PRAC. For example, Lovells is the member for Hong Kong; it is not a member for the other cities in which it has offices. Likewise, Rodyk & Davidson is the member for Singapore; it is not a member for Hong Kong where it has an office.

(vii) ***Attendance at PRAC Conferences by partners from offices other than the office of those firms have jurisdiction for PRAC purposes.***

As a general rule all partners of member firms should be welcome to attend PRAC Conferences. It is in the interests of members that interaction between members in that sense is as wide and deep as possible.

The exception, however, is (as discussed in section 3.3(i) above) in the case of partners in a substantial office situate within the jurisdiction of another PRAC member. A firm which opens (or merges with a firm with) a substantial office in the jurisdiction of another member should not allow partners in the new office to attend PRAC conferences without the other member's consent.

The issue should be of less concern where the new office is not a substantial one. We do not envisage that the exception should apply where the proposed delegate comes from an office which is not a "substantial" one. However, we recommend that if a member with such an office in the jurisdiction of another member plans to send a partner in that office to a PRAC Conference, it should give advance notice to the other member of its intentions.

John Shirbin
Osvaldo Marzorati
Patrick Sherrington
Susan Iannetta (ex officio)
4 September 2006

**Pacific Rim Advisory Council
("PRAC")**

**Report of the Subcommittee of the Membership Committee
and Policy and Planning Committee**

Terms of Reference

In September, 2011 the Membership Committee undertook a survey of the member firms on:

- (a) Expansion philosophy; and
- (b) New member criteria/process

The results of that survey were circulated by John Shirbin, Chairman of the Membership Committee, in November of 2011. The results of the survey caused the executive of PRAC to appoint a subcommittee of the Membership Committee and Policy and Planning Committee (the "Subcommittee") for the following reasons:

- (a) On certain issues there was a high level of consensus among the member firms, however, on other important issues there were wide ranging responses;
- (b) The manner in which the responses were given gave the executive concern that some firms may have provided responses which were heavily influenced by historical sensitivities amongst members, while other firms provided responses that might be characterized as ambitious goals;
- (c) The responses engendered discussions about other related issues which, in some cases, clearly went beyond the mandate of the Membership Committee.

The Subcommittee was comprised of Jeff Lowe, John Shirbin, Tim Fletcher, Steve Bernard and Susan Iannetta (ex officio).

Survey

The Subcommittee canvassed PRAC members in relation to the following five matters:

- 1. Expansion philosophy:

PRAC membership has grown from its inception, to its current 29 member firms. From the last survey (2002 and 2006), the preponderant view of the member firms was that gradual growth was preferred (in addition to firms which retire from PRAC). Our firm is of the belief that the growth rate moving forward should be:

- (a) *Slower*
- (b) *The Same*
- (c) *Faster*
- (d) *No Growth*

2. Focus on the Pacific Rim

PRAC's original focus was on the Pacific Rim. Our firm believes that this general focus on the Pacific Rim:

- (a) Continues to be appropriate*
- (b) Continues to be appropriate but needs to be more flexibly applied*
- (c) Is out of date and needs to be re-considered.*

3. Additional jurisdictions to meet the needs of the members:

PRAC Membership is extended to candidate firms in jurisdictions or territories as required by the membership at large. Currently, our firm's need for PRAC members:

- (a) Is generally being met in all jurisdictions or territories relevant for our firms*
- (b) Is not being met in all jurisdictions relevant for our firm*

4. The appropriate approach for searching for firms in Boston and Los Angeles:

When looking at Boston and Los Angeles, our firm believes that the Committee should:

- (a) Follow the (a) approach - A non-national US firm which would not pose a material level of competition with a current member but would have a smaller referral capacity*
- (b) Follow the (b) approach - A large national US firm which would pose a material level of competition with a current member but would have greater capacity to refer matters and clients throughout PRAC*
- (c) Adopt another approach*

5. Mergers

Whether the recently announced mergers amongst two member firms impact the responses of the member firms with respect to the questions set out above.

Methodology

The Subcommittee prepared a written memorandum which outlined the issues set out above and provided the historic responses from each firm. Member firms were then polled by telephone interview to determine if the firms' responses were complete, required greater explanation or had changed in the interim.

Responses from Members

The Subcommittee interviewed by telephone all but two firms. In general, the interviews displayed more consistent views than the initial responses to the Membership Committee survey would have indicated.

There were two compelling themes which emerged from a high number of the responding firms:

- (a) The quality of firms is a core value that the membership does not want to sacrifice as PRAC moves forward with new strategic initiatives;
- (b) There is a very high value placed on the intimacy of the working relationships within the group. The interpersonal relationships that have been created are viewed as a valued asset and acknowledged as a unique aspect of PRAC.

Rate of Growth

Slower	The Same	Faster	No Growth
	15	9	

1. With respect to the firms requesting a faster rate of growth, a significant number of those wanted to discuss three topics:
 - (a) replacing a firm in Japan;
 - (b) Germany; and
 - (c) Spain

Another common comment was the need to be alive to emerging markets and key economic jurisdictions.

2. What additional jurisdictions would be required to meet your firm's needs (in order of priority identified by members):
 - (a) Germany;
 - (b) Spain;
 - (c) South Africa
3. The focus on the Pacific Rim:

There was overwhelming support for either "continues to be appropriate" or "is appropriate but needs to be more flexibly applied". Upon further discussion with most firms, it was acknowledged that, in reality, the concept of the Pacific Rim has already been flexibly applied. The obvious interest in Europe would demonstrate this. There was overwhelming support to keep the name "PRAC" and many firms view it as having significant goodwill associated with it. It was also discussed this being a market differentiator from other legal referral networks.

4. What is the appropriate approach for searching for firms in Boston and Los Angeles:

The Subcommittee acknowledges that the terminology of "national" versus "non-national" is not a perfect manner of characterizing firms. The historic approach is to seek a non-national firm which would not pose a material level of competition to existing U.S. members but may have a smaller referral capacity. The other approach is a large U.S. national firm which could pose a larger competitive threat to current U.S. members but may have a higher referral capacity. The

Subcommittee understands that there is a natural tension between the two approaches; however, there was an overwhelming majority to support the historic approach of selecting a “non-national” firm. This approach has seen firms such as Baker Botts LLP and Wilson Sonsini LLP join PRAC, which the membership views as being very successful.

With respect to Boston, there are no obvious solutions at the moment.

Mergers

Almost without exception, every firm interviewed acknowledges that mergers are a fact of the modern legal landscape. PRAC must accommodate the mergers, although it is difficult to develop one comprehensive set of rules. The Subcommittee would refer the members to the guidelines developed by a subcommittee in 2006 (copy attached as part of PRAC Policies & Objections and which are also located on the PRAC website).

Conclusion

1. PRAC is still viewed by its members as a very unique organization;
2. It is appropriate that we outline a few positive steps to be taken at this time;
3. We have recommended to the membership committee to:
 - (a) renew their efforts to find a replacement firm in Japan; however, we must manage expectations here as there has already been a good deal of effort going into this initiative without any success;
 - (b) the membership committee needs to turn their attention to:
 - (i) Germany;
 - (ii) Spain; and
 - (iii) possibly South Africa

PRAC needs to move forward as outlined above, but without sacrificing the quality of firms it attracts. The rate growth, and the manner in which growth is undertaken, should not be allowed to outstrip the close relationships which have been formed at PRAC.

Jeff Lowe

John Shirbin

Tim Fletcher

Steve Bernard

Susan Iannetta

April 24, 2012

TAB 19
PRAC REFERRAL & BUSINESS
DEVELOPMENT INITIATIVES



PRAC Business Development Materials – Manila 2016

August 31, 2016

Dear PRAC Primary Contacts and Manila Conference Delegates:

You will separately receive Advance Conference Materials detailing the social and business events taking place over the course of the Manila Conference hosted by **Sycip Law**, September 24-27. In the meantime, the attached Business Development materials will assist you with preparation of your firm's internal business development and marketing initiatives with PRAC member firms. You can also visit our web site to download our materials:.

www.prac.org/conferences/201608_MANILA.html

›Advance Contact List of Registered Delegates

›Business Meeting Overview – An outline of each business session including the newly reformatted **Business Development session** which provides a unique opportunity for peer-to-peer knowledge exchange and where Delegates speak candidly about key issues.

The first portion of Manila's **Business Development session** provides Delegates with a close-up look at member firm Arias Fabrega & Fabrega, Panama. The second portion incorporates Group Round Table discussions. We listened to your comments and have incorporated your suggestion of a fixed discussion topic. For Manila, *BREXIT Implications for Law Firms* will be discussed and we are looking for your views, particularly as they pertain to your regional client needs and importantly what member firms are doing NOW to address those challenges.

›Firm and Delegate Bios – If you provided your attorney profile before August 25 deadline, we've included it in our Delegate Bio Package. Due to size constraints this file is only available online at our web site conference link. You can view and download the file here: www.prac.org/conferences/201608_MANILA.html If your profile was submitted after August 25 deadline, it will be included in Delegate Bio materials distributed in Manila.

›PRAC Referral Database - As part of our ongoing initiative to enhance business development opportunities, we continue to focus on referral and/or joint initiatives among member firms. Please review the current database for updates. Send us your firm activities, such as client referrals, events, receptions, or seminars where PRAC members are invited as guests; and/or speakers; client or lawyer referrals/introductions; secondments; office visits etc. Edits to the Database received prior to August 25 deadline are included in this August edition. Edits submitted after the deadline and before September 9 will be included in the Delegate materials distributed in Manila.

›Headline copy of PRAC e-Bulletin - Our e-Bulletin is published monthly and emailed to all member firm contacts. It is also available to the public at our web site <http://www.prac.org/news.php> We are always looking for member contributions. Our **.org status** translates to a higher web ranking. Being mentioned at our site, for example in a news item in our e-Bulletin, results in higher profile search engine results for your firm and your clients. Our e-Bulletin focus is **deals and transactions, topical law related articles** relevant in your jurisdictions; and **firm news** such as expansion, new practice areas or lawyers; office moves or merges. All articles should include firm contact details and/or we will provide a direct link to your web site. Submit your contributions for consideration by the 10th of each month to editor@prac.org.



PRAC Business Development Materials – Manila 2016

Awards are wonderful recognitions of achievement however due to the sheer volume and varied types of awards our members receive on a regular basis, we are unable to include them in our e-Bulletin. In the alternative, consider including recognitions and achievements in the text of your firm's profile at our site.

>Member Hosted Receptions. Lastly, we are always looking to interact with PRACites in between our main conference events, such as INTA, IPBA, IBA and PDAC - just a few of the many industry related events where PRAC members attend in numbers. Let us know which events your firm plans to be represented at and where we can, we will assist you with PRAC attendee lists and also publish your event details at our web site.

In jurisdictions where there are member firm hosted events, we encourage extending your reception invites to PRAC Delegates. Examples of these are the receptions being hosted by member firms during the upcoming **IBA Washington Conference**, including Bennett Jones and Hogan Lovells (invites attached). You and your firm colleagues can register for these events by visiting the PRAC website and following the invitation links.

<http://www.prac.org/events.php>

While business development is daily, PRAC events and conferences in particular present unique opportunities to forge vital ties with member firms in various jurisdictions and continue to enhance opportunities for co-operative and innovative business development initiatives with friends we know and trust. Your continued support and active participation is appreciated.

You will be hearing from us prior to conference start with last minute updates ramping up to conference start. In the meantime, don't hesitate to reach out you need assistance.

I look forward to seeing everyone in Manila. Safe travels.

Best regards,

Susan

S. Iannetta
Director
PACIFIC RIM ADVISORY COUNCIL
3400 One First Canadian Place
P.O. Box 130
Toronto, ON Canada M5X 1A4
D: 416.777. 7463 | C: 416.358.3084 | F: 416.863.1716
E: susan.iannetta@prac.org
W: www.prac.org

**Pacific Rim Advisory Council
September 2016 e-Bulletin**

MEMBER NEWS

- ▶ BAKER BOTTS Noted IP Litigators Join Firm
- ▶ DAVIS WRIGHT Welcomes Highly Experienced Employment Lawyer
- ▶ GOODSILL Adds New Litigation Associate
- ▶ HOGAN LOVELLS Adds Leading London FINTECH Partner
- ▶ SyCipLaw Set to Host PRAC 60th International Conference

COUNTRY ALERTS

- ▶ **ALGERIA** New Investment Code GIDE
- ▶ **AUSTRALIA** Opening up Western Australia Residential and Small Business Electricity Market to Competition CLAYTON UTZ
- ▶ **BRAZIL** ANVISA Publishes New Rules on Transfer of Marketing Authorizations TOZZINIFREIRE
- ▶ **CANADA** Alberta Judge Upholds No-Fault Provisions of CAODOC Master Daywork Contract BENNETT JONES
- ▶ **CHINA** Second Draft of Cyber Security Law Continues to Propose More Stringent Regulation of Cyberspace, Further Escalating Concerns HOGAN LOVELLS
- ▶ **COLOMBIA** Self Control and Risk Management Systems Against Money Laundering and Terrorist Financing BRIGARD URRUTIA
- ▶ **COSTA RICA** Constitutional Chamber Declares Article 144 Unconstitutional ARIAS & MUNOZ
- ▶ **INDONESIA** Registration Procedure of IP Licensing Agreement ABNR
- ▶ **MEXICO** Special Economic Zones Decree SANTAMARINA
- ▶ **NETHERLANDS** Consultation of Renewable Fuels Legislation NAUTADUTILH
- ▶ **NEW ZEALAND** Statutory Framework Local Govt Sector - Is Key Legislation Working Properly? SIMPSON GRIERSON
- ▶ **PANAMA** New Requirements for Initial Temporary Residence Permit for Executives Whose Duties Have Effect Abroad ARIFA
- ▶ **SINGAPORE** Personal Data Commission Publishes Nine Decision on Data Protection Enforcement DENTONS RODYK
- ▶ **TAIWAN** Amendments to TFTC's Guidelines on Handling Cases Involving Trade and Other Organizations LEE & LI
- ▶ **UNITED STATES**
 - ▶ Can Claim Construction Arguments Impact Later Proceedings Due to Issue Preclusion or Judicial Estoppel? BAKER BOTTS
 - ▶ Ninth Circuit Rules All Common Carriers Beyond Reach of FTC's Consumer Protection Authority DAVIS WRIGHT TREMAINE

Reach. Reliability. Resources.

CONFERENCES & EVENTS

PRAC 60th International Conference
Manila - Hosted by SyCip Salazar Hernandez & Gatmaitan
September 24 - 27, 2016

IBA Washington, D.C. Member Receptions
September 19 - hosted by Bennett Jones
September 20 - hosted by Hogan Lovells

PRAC 61st International Conference
Hong Kong - Hosted by Hogan Lovells
April 22 - 25, 2017

PRAC 62nd International Conference
Sao Paulo - Hosted by TozziniFreire
October 21 - 24, 2017

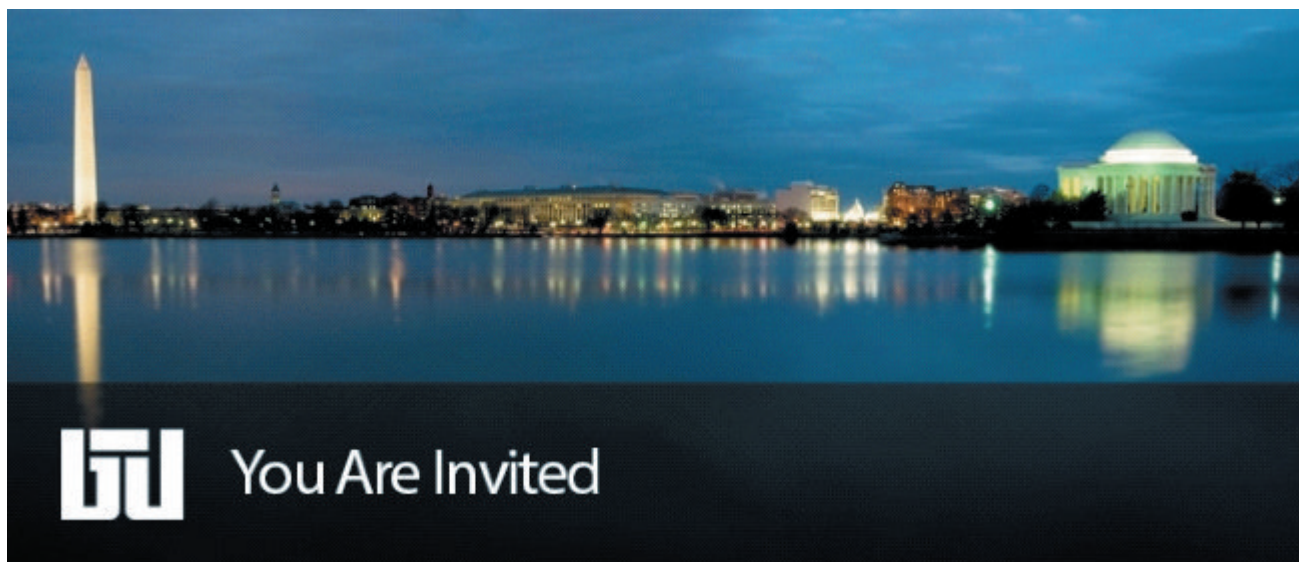
visit www.prac.org for full event details

MEMBER DEALS MAKING NEWS

- ▶ ARIFA Assists Banco General In Issuance DPR-backed Securities
- ▶ BAKER BOTTS Represents U.S. Department of Transportation in \$2.45 Billion RRIF Financing For New Amtrak High-Speed Trains
- ▶ BENNETT JONES Advising Devon Energy Corp Agreement to Sell Access Pipeline Interest
- ▶ CAREY Advises Rabobank Chile, The Bank of Nova Scotia, Banco de Crédito del Perú and Export Development Canada in USD100 million Cross Border Credit Agreement
- ▶ CLAYTON UTZ Advising on scheme of arrangement with Simonds Group
- ▶ GIDE Acts in Opening of Chinese Domestic Bond Market to French issuers
- ▶ HOGAN LOVELLS Assists CNN to Become First US company Granted Right to Fly Unmanned Aircraft Systems 'over people'
- ▶ NAUTADUTILH Assists Charlesbank Capital in Acquisition of Polyconcept
- ▶ SANTAMARINA y STETA Advises OCC Mundial in Acquisition of Empeolisto
- ▶ ROUSAUD advises CornerJob on a EUR 23M raising
- ▶ SyCipLaw Advises Borrower Energy World Corporation in P6.75 Billion Financing of Pagbilao LNG Power Plant and LNG Hub Terminal
- ▶ TOZZINIFREIRE Advises Joint Venture Corn Ethanol Plant Funding

PRAC TOOLS TO USE

[PRAC Contacts](#) [PRAC Member Directory](#) [Events](#)
Visit us online at www.prac.org



Raise the Roof with Bennett Jones

Please join Bennett Jones LLP on the rooftop of the iconic Old Ebbitt Grill for drinks and music during the 2016 IBA Conference.

Date: Monday, September 19, 2016

Time: 6:00 p.m. - 10:00 p.m.

Location: Rooftop of the Old Ebbitt Grill (around the corner from the White House), 675 15th Street, NW, Washington, DC 20005

RSVP by Wednesday, September 14, 2016

If you have any questions, please feel free to contact Caitlin McCoy by phone at 403.298.3292 or by [email](#).

This invitation is transferable; please forward to any colleagues that may be interested in attending.

[Click here to RSVP to this event](#)

We look forward to seeing you.

[Update Your Consent Preferences](#) | [Privacy Policy](#) | [Unsubscribe](#)
© Bennett Jones LLP 2016 All rights reserved. bennettjones.com.

3400 One First Canadian Place | P.O. Box 130 | Toronto, Ontario | M5X 1A4 Canada

**Bennett
Jones**

Your lawyer. Your law firm. Your business advisor.
www.bennettjones.com

Please join us

RSVP today

Hogan
Lovells

IBA Reception

On the occasion of the 2016 IBA Conference in Washington, D.C. Hogan Lovells warmly invites you for cocktails and monumental views from our brand new rooftop solarium.

With deep roots extending back more than one hundred years, our Washington, D.C. office is our largest in the U.S. The office is located between the White House and the Capitol, near many government agencies, trade organizations, and other important centers, symbolizing our prominent position at the intersection of business, government, and the law.

To mark this year's Conference, there will be a selection of drinks and street food stalls showcasing the very best of the Washington D.C. area.

We look forward to welcoming you.

Kindly RSVP by 20 July

** If you're unable to attend, please feel free to nominate someone else from your firm to take your place. Please ensure that they sign up with their details via the RSVP link so we can monitor any dietary requirements.*



Details

Date

Tuesday, 20 Sept 2016

Venue

Hogan Lovells

555 13th Street, NW
Washington, D.C. 20004

Time

6:00 p.m. - 9:00 p.m.

RSVP today

Contacts

Tony Marshall

Partner, London

Janet McDavid

Partner, Washington D.C.

Event Organizer

Jessica Moreau
+1 202 637 6912

hoganlovells.com

Disclaimer

This publication is for information only. It is not intended to create, and receipt of it does not constitute, a lawyer-client relationship.

So that we can send you this email and other marketing material we believe may interest you, we keep your email address and other information supplied by you on a database. The database is accessible by all Hogan Lovells' offices, which includes offices both inside and outside the European Economic Area (EEA). The level of protection for personal data outside the EEA may not be as comprehensive as within the EEA. To stop receiving email communications from us please [click here](#).

The word "partner" is used to describe a partner or member of Hogan Lovells International LLP, Hogan Lovells US LLP, or any of their affiliated entities or any employee or consultant with equivalent standing. Certain individuals, who are designated as partners, but who are not members of Hogan Lovells International LLP, do not hold qualifications equivalent to members.

For more information about Hogan Lovells, the partners and their qualifications, see <http://www.hoganlovells.com/>.

Where case studies are included, results achieved do not guarantee similar outcomes for other clients.

© Hogan Lovells 2016. All rights reserved. Attorney advertising.



PRAC Referral Initiative Update – September 2016

- ▶ Data shown is provided by Member Firms
- ▶ Monthly updates
- ▶ Report is available online at www.prac.org Members PRIVATE Libraries
- ▶ This report and all information contained herein is confidential to PRAC member firms only

NOT FOR PUBLIC RELEASE

ABNR	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	ABNR	2010		Rodyk	Optos plc- Employment Contract
ABNR	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	LUCE	2011		ABNR	Forensic accounting services in Indonesia

ALLENDE	OUTBOUND	DATE	OFFICE	TO	REFERENCE
ALLENDE		6/22/2015	Argentina	CAREY	Intel Advise in relation to a RFP from the Ministry of Health and possibly challenge a recently awarded bid.
ALLENDE		6/22/2015	Argentina	CAREY	Intel Corporation Public procurement/ tenders. Referral de Santiago Sturla
ALLENDE		2014		Nauta	Referral of Desmet litigation matter
Alende		2014		CAREY	Cognizant Technology Solutions review representation contract model
ALLENDE		2014		Carey	Referral of CSL Behrin
Alende		2014		CAREY	Cristian Alfredo Macri
Alende		2014		CAREY	Pernod Ricard - corporate advise
ALLENDE		2014		Santamarina	Referral of M&A Project
ALLENDE		2014		Tozzini	Referral of Generali
Alende		2013		CAREY	Checkwell Decision Limited aka Backcheck
Alende		2013		CAREY	Compañia de seguros Willis
ALLENDE		2013		Tozzini	Referral of Real Estate Investor
Alende		12/4/2013	PGL	TOZZINI	Harold Solomon e Jonathan Solomon
Alende		2/21/2014	PGL	TOZZINI	BYD
Alende		2/24/2014	PGL	TOZZINI	Dassault Systèmes Americas Corp
Alende		7/22/2014	PAP	TOZZINI	Sony Group
Alende		12/23/2014	LIK	TOZZINI	Renaissance Re Syndicate Management Ltd
Alende		4/16/2012	Sturla	TOZZINI	Smith & Nephew
Alende		4/17/2012	Lynch	TOZZINI	Millenium Partners
Alende		10/4/2012	Palazzi	TOZZINI	Pernord Ricard
Alende				TOZZINI	Smith & Nephew
ALLENDE		2012		Carey	Referral of CSL
ALLENDE		2012		Hoet	Referral of local pharmaceutical company
ALLENDE		2012		Tozzini	Referral of CSL
ALLENDE		2012		Tozzini	Referral of Smith & Nephew
ALLENDE		2012		Carey	Referral of Antitrust matter
ALLENDE		2012		Carey	Referral of The Hearst Corporation ref M&A Project
ALLENDE		2011		Tozzini	Referral ACE ref M&A Project
Alende		2011	Sturla	TOZZINI	Smith & Nephew
Alende		2011	Luque	TOZZINI	ACE Seguradora S.A
Alende		2011	Louge	TOZZINI	CSL Behring LLC
Alende		2011	Louge	TOZZINI	CSL Behring
ALLENDE		2011		Brigard	Referral ACE ref M&A Project
ALLENDE		2011		CAREY	Referral ACE ref M&A Project
ALLENDE		2011		Muniz	Referral ACE ref M&A Project
ALLENDE		2011		Santamarina	Referra ACE ref M&A Project
Alende		2010		Carey	Schroder Investment Mangement Luxembourg - tax, labour and other matters
Alende		2010		King	Purchsae re Argentina mining project
ALLENDE		2010		Muniz	Burgwart Construction Company
ALLENDE		2010		Muniz	Quito Office QBE
ALLENDE		2010		Tozzini	Burgwart Construction Company
ALLENDE		2009		Carey	Referral of Agropur (Canadian dairy company)
Alende		2009		CAREY	Sulzer Turbo Services negotiations with Central Tierra Amarilla
ALLENDE		2009		Fraser	Referral Nexcorp re aircraft sale
ALLENDE		2009		Tozzini	Several IP matters
ALLENDE		2009		Tozzini	Referral Sultzter Management ref M&A transaction
ALLENDE		2009		Tozzini	Client Referral ref Distribution Agreement
ALLENDE		2009		Tozzini	Client Referral OLAM ref banking matter
ALLENDE		2008		PRAC	Reception @ IBA - Buenos Aires
ALLENDE		2008		Carey	Katten - Review of new distribution scheme for Sony BMG (January 2008)
ALLENDE		2007		Brigard	Telecom matter
ALLENDE		2007		Carey	CSL Behring- Advise in connection with the purchase of assets in Chile (December 2007)
ALLENDE		2007		Carey	Insurance matter
ALLENDE		2007		King	Trademark matter
ALLENDE		2007		Santamarina	Real estate matter consult ref Miami
ALLENDE		2007		Tozzini	Solvay Indupa to act as Brazilian Counsel in the public offering of securities
ALLENDE		2007		Tozzini	Introduction contacts in London in the insurance and reinsurance industry.

ALLENDE	INBOUND FROM	DATE	TO	REFERENCE	
	TOZZINI	1/12/2015	PGL	Allende	Pirelli Pneus
	TOZZINI	3/11/2015	PGL	Allende	Haver & Boecker
	TOZZINI	3/30/2015	PGL	Allende	UPL Limited
	TOZZINI	3/30/2015	PGL	Allende	Skanska
	TOZZINI	6/16/2015	VGL	Allende	2020
	TOZZINI	7/22/2015	PGL	Allende	Dinâmica Organização Adm. & Contábil
	TOZZINI	10/23/2015	VGL	Allende	Plastipak Packaging do Brasil
	TOZZINI	11/19/2015	VGL	Allende	SmartVet Brazil
	TOZZINI	11/24/2015	PGL	Allende	
	TOZZINI	12/29/2015	PGL	Allende	Hisense International
	HoganLovells	2014	ALLENDE		Referral on labor matter related to an M&A project
	Muniz	2014	ALLENDE		Referral of Intursa
	Santamarina	2014	ALLENDE		Referral of Del Monte (M&A Project)
	DWT	2014	ALLENDE		Referral of CSR Quingdao
	Carey	2014	Allende		BioMarin Pharmaceutical Inc(Mauricio Pinheiro)
	TOZZINI	1/6/2014	PGL	Allende	Hyosung do Brasil LTDA
	TOZZINI	1/14/2014	PGL	Allende	Biotronik Com. Médica
	TOZZINI	2/12/2014	PGL	Allende	State Grid
	TOZZINI	3/7/2014	PGL	Allende	RIGESA
	TOZZINI	7/22/2014		Allende	Facebook
	TOZZINI	9/10/2014	Pena	Allende	Capsugel
	Tozzini	2014	ALLENDE		Referral of Hyosung on bankruptcy related matter
	TOZZINI	2013	ALLENDE		Referral Starret
	TOZZINI	4/18/2013	JMA	Allende	Ironshore
	TOZZINI	5/12/2013	PGL	Allende	ViroPharma Incorporated
	TOZZINI	8/5/2013	PGL	Allende	Integration
	TOZZINI	9/6/2013	PGL	Allende	Mccain
	King & Wood	2013	ALLENDE		referral of Starr Underwriting (review of data privacy policy)
	King & Wood	2013	ALLENDE		China Development Bank
	NautaDutilh	2013	ALLENDE		M&A transaction
	Carey	2013	ALLENDE		Legal Opinion to AMSAR
	Muniz	2013	ALLENDE		M&A transaction OPP
	Fraser Milner	2012	ALLENDE		Referral of HSBC on a finance project
	Tozzini	2012	ALLENDE		Referral of Sipex
	Carey	2012	ALLENDE		Referral of HSBC on a finance project
	Hogan Lovells	2012	ALLENDE		referral of Starr Underwriting (review of data privacy policy)
	HoganLovells	2012	ALLENDE		Referral of Colfax (antitrust filing)
	HoganLovells	2012	ALLENDE		Referral of DSBG
	Wilson	2012	ALLENDE		Referral of Roamware in M&A Project
	McKenna	2012	ALLENDE		Request for advice in a labor matter
	LUCE	2012	ALLENDE		National labor and employment law memorandum
	TOZZINI	1/13/2012	PGL	ALLENDE	CSL Behring - Argentinean Clinical Trial Template
	TOZZINI	2/29/2012	PGL	ALLENDE	Wabco
	TOZZINI	3/28/2012	PGL	ALLENDE	ZTE Corporation
	TOZZINI	8/2/2012	PGL	ALLENDE	seepex Inc.
	TOZZINI	10/17/2012	PGL	ALLENDE	Grupo Vival
	TOZZINI	11/5/2012	PGL	ALLENDE	Plastipak
	TOZZINI	12/19/2012	PGL	ALLENDE	DECA
	WILSON	2011	ALLENDE		M&A Matter
	CAREY	2011	ALLENDE		Royal Bank of Canada confidential agreement review
	CAREY	2011	ALLENDE		Airplus International (financial matter)
	Hogan Lovells	2011	ALLENDE		Advise AMEX ref data privacy issues
	Tozzini	2011	ALLENDE		Referral US Client ref M&A Project
	TOZZINI	1/17/2011	PGL	Allende	Air Conditioning Equipment Co
	TOZZINI	1/27/2011	PGL	Allende	Belden
	TOZZINI	3/10/2011	PGL	Allende	Shandong Gold
	TOZZINI	5/23/2011	VGL	Allende	Sungard

ALLENDE	INBOUND FROM	DATE	TO	REFERENCE
	TOZZINI	7/14/2011	PGL Allende	Hitachi Kohki
	TOZZINI	8/17/2011	PGL Allende	Integration
	TOZZINI	9/14/2011	PGL Allende	Paranapanema
	TOZZINI	10/7/2011	PGL Allende	Sanofi
	TOZZINI	12/6/2011	PGL Allende	CNP Paris
	Tozzini	2010	ALLENDE	Waste Disposal business client
	Tozzini	2010	ALLENDE	MTD Engenharia
	Tozzini	2010	PGL ALLENDE	Construction Co claim against Argentine Govnt Argentine Embassy in Brasilia
	TOZZINI	2010	PGL Allende	Banco do Brasil
	TOZZINI	2010	PGL Allende	Oxiteno
	TOZZINI	2010	PGL Allende	Samsung Eletronica
	TOZZINI	2010	PGL Allende	Air Conditioning Equipment Co
	Sanitmarina	2010	ALLENDE	Trademark Registration
	HoganLovells	2010	ALLENDE	Alston Areva Antitrust filing
	Hogan Lovells	2010	ALLENDE	Advise to Amex on Data privacy issues
	Hogan Lovells	2010	ALLENDE	Cosmonova
	King & Wood	2010	ALLENDE	Trademark Registration
	Tozzini	2010	ALLENDE	Solvi
	LUCE	2010	Allende	Argentine lawyer for matter in Paraguay
	Muniz	2010	ALLENDE	Client Bid Phone Company ref Collection System
	Nauta Dutilh	2010	ALLENDE	M&A Project
	HOGAN	2010	Allende	US Telecom inquiry
	Hogan	2009	Allende	IP related matters
	Nishimura	2009	Allende	Advise to pharmaceutical company ref dispute with local distributor
	Lovells	2009	Paris Allende	Advise re consulting agreement
	Tozzini	2009	Allende	IP related matters
	Tozzini	2009	Allende	Referral Compass Group LC
	TOZZINI	2/10/2009	PGL Allende	Ferro
	TOZZINI	3/4/2009	VGL Allende	Celestica
	TOZZINI	3/5/2009	PGL Allende	Telekom Malaysia
	TOZZINI	3/9/2009	PGL Allende	Hasbro
	TOZZINI	5/6/2009	PGL Allende	Novartis
	TOZZINI	6/10/2009	PGL Allende	BDO Trevisan
	TOZZINI	6/29/2009	PGL Allende	Novartis
	TOZZINI	10/8/2009	PGL Allende	Solvi
	TOZZINI	11/10/2009	PGL Allende	MTD Engenharia Ltda
	TOZZINI	11/10/2009	PGL Allende	VOLVO
	Tozzini	2009	Allende	Referral Celestica re customs issues
	Gide	2008	Allende	Europcar (car rental company). Advise re term of exist agrmt with its local franchisee
	Nauta	2008	Allende	Servier (French lab). Advise regarding research and trial contracts in Argentina
	TOZZINI	1/21/2008	Allende	Ferro Corporation
	TOZZINI	6/20/2008	Allende	Totvs
	TOZZINI	7/3/2007	OJM Allende	ABR Telecom
	TOZZINI	7/19/2007	PGL Allende	Morgan Lewis
	TOZZINI	7/31/2007	PGL Allende	Tegma
	TOZZINI	8/22/2007	PGL Allende	IMS Health
	TOZZINI	9/10/2007	PGL Allende	Natura
	TOZZINI	9/26/2007	PGL Allende	GP/Koch
	TOZZINI	11/21/2007	PGL Allende	IdeiasNet
	Fraser	2007	Allende	M&A in mining matters; various consult matters
	Gide	2007	Allende	Distribution litigation matter
	Hogan	2007	Allende	Apple – Review of new distribution scheme from an antitrust standpoint. (July 2007)
	Luce	2007	Allende	Trademark litigation
	Luce	2007	Allende	Brent Altomare – Advise on trademark issues and acquisition of trademarks in Argentina.
	Muniz	2007	Allende	Consult on contractual matter
	Nishimura	2007	Allende	Purchase of participation of Argentine company
	Tozzini	2007	Allende	Project Hevea - antitrust filing (December 2007)
	Tozzini	2007	Allende	Various advise requests for their clients on specific issues
	Tozzini	2007	Allende	Antitrust issues
	TOZZINI	3/16/2006	Allende	Cognizant Technology Solutions
	TOZZINI	9/6/2006	Allende	ZF DO BRASIL LTDA.
	TOZZINI	10/6/2006	Allende	Tekelec Inc.

ARIFA	OUTBOUND	DATE	OFFICE	TO	REFERENCE
-------	----------	------	--------	----	-----------

ARIFA	INBOUND	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	BVI	ARIFA	Referral for merger and acquisition counsel Raranago
	Richards	2015	Panama	Arifa	Securities
	TOZZINI	6/19/2014	Panama	Arifa	Osborne Clarke
	TOZZINI	2/28/2014	Panama	Arifa	CHEMTURA
	TOZZINI	1/14/2014	Panama	Arifa	Biotronik Com Médica
	TOZZINI	4/18/2013	Panama	Arifa	Ironshore
	TOZZINI	3/11/2013	Panama	Arifa	CMS Hasche Sigle
	TOZZINI	2/2/2012	Panama	Arifa	Banco do Brasil
	TOZZINI	1/27/2012	Panama	Arifa	Electrolux do Brasil
	TOZZINI	9/20/2011	Panama	Arifa	Mega Holdings Co
	TOZZINI	7/27/2011	Panama	Arifa	Drinker Biddle & Reath LLP
	TOZZINI	5/23/2011	Panama	Arifa	Huhtamaki
	TOZZINI	11/10/2009	Panama	Arifa	VOLVO
	TOZZINI	6/15/2009	Panama	Arifa	Drinkler Biddle
	TOZZINI	5/20/2009	Panama	Arifa	General Counsel Roundtable
	TOZZINI	3/9/2009	Panama	Arifa	Hasbro
	TOZZINI	11/18/2008	Panama	Arifa	Drinker Biddle & reath LLP
	TOZZINI	9/9/2008	Panama	Arifa	Petronas
	TOZZINI	5/9/2006	Panama	Arifa	World Law Group
	TOZZINI	5/9/2005	Panama	Arifa	Natura Cosméticos S/A

ARIAS Munoz	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	ARIAS MUNOZ	2015		BAKER	BB Partner appointment as Chair of arbitration tribunal ref dispute El Salvador
	ARIAS MUNOZ	7/16/2012		TOZZINI	MAGMA COLTAN
ARIAS MUNOZ	INBOUND	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Honduras	Arias Munoz	Referral request Lardizabal
	TOZZINI	2/19/2016	Panama	Arias Munoz	LATHAM & WATKINS
	TOZZINI	2/19/2016	El Salvador	Arias Munoz	LATHAM & WATKINS
	BAKER	2015	CostaR	Arias Munoz	Counseling to US publicly traded Panamanian corporation
	BENNETT	2015	Guatemala	Arias Munoz	Recommendation for a corporate, employment and immigration counsel
	TOZZINI	1/23/2015	San José	Arias Munoz	Vonpar
	TOZZINI	3/2/2015	Tegucigalpa	Arias Munoz	Sherwin Williams
	TOZZINI	1/14/2014	Costa Rica	Arias Munoz	Biotronik Com Médica
	TOZZINI	1/21/2014	Panama	Arias Munoz	Invivo
	TOZZINI	1/28/2014	Costa Rica	Arias Munoz	Agrocerec
	TOZZINI	2/28/2014	Costa Rica	Arias Munoz	CHEMTURA
	TOZZINI	2/28/2014	Nicaragua	Arias Munoz	CHEMTURA
	TOZZINI	12/10/2014	Costa Rica	Arias Munoz	Haver&Boecker
	TOZZINI	2014	Guatemala	Arias Munoz	Jorge Luis Arenales Guatemala
	WILSON	2013	CostaR	Arias Munoz	S Bernard
	TOZZINI	5/4/2012	San José	Arias Munoz	Electrolux do Brasil
	TOZZINI	11/13/2012	San José	Arias Munoz	Taisho
	FRASER	2012	Guatemala	Arias Munoz	HSBC bank financing /Guatemala ISMS Guatemala SA
	TOZZINI	4/17/2007	Costa Rica	Arias Munoz	Tekelec Inc.
	TOZZINI	5/9/2005	Costa Rica	Arias Munoz	Natura Cosméticos S/A
	TOZZINI	5/9/2005	El Salvador	Arias Munoz	Natura Cosméticos S/A

BAKER	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	BAKER	2/18/2016		CAREY	Cheniere Marketing International negotiation term sheet for two potential LNG SPA's ref Colburn
	BAKER	2015		Arias Munoz	Counseling to US publicly traded Panamanian corporation
	BAKER	2015		Bennett Jones	Tax Structuring of Candian Operations
	BAKER	2015		Clayton Utz	Local tax review of commercial forms of agreement
	BAKER	2015		Gide	Local tax review of commercial forms of agreement
	BAKER	2015		Santamarina	Potential construction of LNG project in Mexico
	BAKER	2015		Santamarina	Advice concerning commencing off-shore well containment operation
	BAKER	2015		Simpson	Local tax review of commercial forms of agreement
	BAKER	2014		Nauta	U.S. financing with Dutch entities providing guarantees or stock pledges
	BAKER	2014		Skrine	Bid to perform due diligence to support merger
	BAKER	2014		Clayton	Bid to perform due diligence to support merger
	BAKER	2014		Simpson	Bid to perform due diligence to support merger
	BAKER	2014		Nauta	U.S. financing involving Dutch entities
	BAKER	2014		Brigard	Bankruptcy matter
	BAKER	2014		Santamarina	FCPA investigation
	BAKER	2014		Skrine	Diligence support of merger transactions
	BAKER	2014		Clayton	U.S. financings
	BAKER	2014		Santamarina	Environmental law matter
	BAKER	2014		Santamarina	Workplace liability case
	BAKER	2013		Lee and Li	Joint venture of petrochemical companies
	BAKER	2013		Lee and Li	Proposed merger of petrochemical companies
	BAKER	2011		Clayton	potential litigation matter (New York)
	BAKER	2011		ALL	PRAC @ IBA Dubai delegate reception
	BAKER	2011		Clayton	Oil & Gas Initiative between firms
	BAKER	2010		Clayton	Oil & Gas Initiative between firms
	BAKER	2008		SyCip	Investment in the Phils Oi & Gas
BAKER	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Arias Munoz	2015		BAKER	BB Partner appointment as Chair of arbitration tribunal ref dispute EI Salvador
	Bennett Jones	2015		BAKER	US and UK aspects of Repsol's acquisition of Talisman
	Clayton Utz	2015		BAKER	LNG Project Litigation
	Gide	2015		BAKER	Participation in pitch to participate in panel Total law firms
	Lee and Li	2015		BAKER	Due diligence for a Taiwanese company acquisition and wind-down of US operations
	Rousaud	2015		BAKER	Drilling Agreement Arbitration
	Kim Chang Lee	2015		BAKER	Opportunity to act as co-counsel with KCL
	Kim Chang Lee	2015		BAKER	Acquisition Texas Ranch
	Santamarina	2015		BAKER	Opportunity to represent Mexican Govt in establishing upstream bidding processes
	Lee and Li	2014		BAKER	Assistance on US Acquisition
	RICHARDS	2014		Baker	Litigation matter
	RICHARDS	2013		BAKER	potential file J. Lowe inquiry
	RICHARDS	2013		Baker	litigation matter (referred out)
	Clayton	2013		BAKER	IP Litigation matter
	FRASER	2012		BAKER	Texas Law Mining Concession
	FRASER	2011		BAKER	ARMTEC Tennessee litigation
	Davis Wright	2011		BAKER	Oil and Gas Litigation
	Clayton	2011		BAKER	potential litigation matter (NEW YORK)
	Clayton	2010		BAKER	Oil & Gas Initiative between firms
	Skrine	2008		BAKER	Cross Border Unitization matter

BRIGARD	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	BRIGARD	1/19/2016	Colombia	CAREY	Grupo Odina ref BNP Paribas
	Brigard	2014		CAREY	NH Hoteles
	Brigard	2014		CAREY	Harley Davidson ref Berkley Research Group
	Brigard	2013		CAREY	CREDIBANCO
	Brigard	2013		CAREY	Carlos Laguado Giraldo, quien es el <i>Director of Legal Operations</i> de GMAC para Colombia & Chile
	Brigard	2010		CAREY	ISA tax advise re syndicated loan to purchase 60% Cintra Chile
	Brigard	2007		TOZZINI	Lanxess/Petroflex
BRIGARD	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Columbia	Brigard	Referral request from Air Canada Jose Romero
	BENNETT	2016	Columbia	Brigard	Prospectus Offering (reviewing title opinion) Urrutia
	TOZZINI	4/7/2016		Brigard	Almaviva
	TOZZINI	5/6/2015		Brigard	NGK do Brasil
	CAREY	2014		Brigard	SMC Mexico
	BAKER	2014		Brigard	Bankruptcy matter
	CAREY	2013		Brigard	Herbert Smith Freehills/Australia National Bank
	CAREY	2013		Brigard	Thassap
	CAREY	2013		Brigard	Craft Multimodal
	FRASER	2013		Brigard	Masstech Videolec Staff augmentation services
	WILSON	2012		Brigard	Client intending to do business in Colombia
	TOZZINI	3/28/2012		Brigard	ZTE Corporation
	ALLENDE	2011		Brigard	ACE M&A Project
	WILSON	2011		Brigard	M&A project in Colombia
	FRASER	2011		Brigard	PDAC Toronto reception/dinner
	HOGAN	2010		Brigard	US Financial Services Client ref Colombia
	HOGAN	2010		Brigard	US Telecom Client inquiry ref Colombia
	TOZZINI	6/29/2009		Brigard	Novartis
	TOZZINI	5/30/2009		Brigard	General Counsel Roundtable
	TOZZINI	4/30/2009		Brigard	Astellas
	TOZZINI	4/24/2009		Brigard	Hasbros
	TOZZINI	3/12/2008		Brigard	Coim
	TOZZINI	1/23/2008		Brigard	Hartz
	TOZZINI	9/26/2007		Brigard	Georgia Pacific
	TOZZINI	9/10/2007		Brigard	Nuvasive
	TOZZINI	8/7/2007		Brigard	DrinkerBiddleGardnerCarton
	ALLENDE	2007		Brigard	Telecom matter
	TOZZINI	7/3/2007		Brigard	ABR Telecom
	TOZZINI	5/22/2007		Brigard	Experian Americas
	TOZZINI	3/8/2007		Brigard	Miller & Martin PLLC
	TOZZINI	1/10/2007		Brigard	CMS Reich-Rohrwig Hainz
	TOZZINI	11/10/2006		Brigard	Itochu Brasil S/A
	TOZZINI	6/28/2006		Brigard	José Carlos de Mello Dias Advogados Associados
	TOZZINI	4/7/2006		Brigard	Waiver Participações S/C Ltda.
	TOZZINI	1/11/2005		Brigard	Miller & Martin PLLC

BENNETT	OUTBOUND	YEAR	OFFICE	TO	REFERENCE
BENNETT		2016	All	All Firms	Bennett Jones IBA @ Washington reception
BENNETT		2016	Manila	SyCip	Referral to advise on potential claim against insurer /Morales Rodriguez
BENNETT		2016	Fiji	Simpson	Referral for an EPC matter
BENNETT		2016	Spain	Rousaud	Referral for a commercial firm in Spain/ Icostas
BENNETT		2016	Singapore	RODYK	Legal Advice on JDTAP Holdings Pte. Ltd.
BENNETT		2016	Singapore	Rodyk	Recommendation for corporate counsel Sivanesan
BENNETT		2016	Taiwan	Lee and Li	Referral request for commercial support for a foreign investment Jfan
BENNETT		2016	China	Lee and Li	Rules of the Taiwan Stock Exchange Jfan
BENNETT		2016	China	Lee and Li	Referral request (no details) Jfan
BENNETT		2016	India	Kochhar	Cleather Estate matter
BENNETT		2016	Singapore	Hogan Lovells	Referral for legal assistance with a financial transaction Psherrington
BENNETT		2016	Hong Kong	Hogan Lovells	Referral for local counsel to work on an acquisition with our client TriWest Capital Partner Jolson
BENNETT		2016	London	Hogan Lovells	ATS's eLearning Training Services Pjoukador
BENNETT		2016	Alaska	Davis Wright	Prostar Energy matter - incorporating a company - Sarah Tune
BENNETT		2016	Seattle	Davis Wright	Referral for local counsel to work on an acquisition with our client TriWest Capital Partner Tune Waggoner
BENNETT		2016	Columbia	Brigard	Referral request from Air Canada Jose Romero
BENNETT		2016	Columbia	Brigard	Prospectus Offering (reviewing title opinion) Currutia
BENNETT		2016	BVI	ARIFA	Referral for merger and acquisition counsel Raranago
BENNETT		2016	Honduras	Arias Munoz	Referral request Lardizabal
BENNETT		2015	Guatemala	Arias Munoz	Recommendation for a corporate, employment and immigration counsel
BENNETT		2015		NAUTA	Stoop/Warner ref client tax matter in Amsterdam ref: sorensen
BENNETT		2015		BAKER	US and UK aspects of Repsol's acquisition of Talisman Jarenales
BENNETT		2015		Nauta	Elizabeth van Schilfgaarde/ NautaDutilh's (liaise with counsel in Curaçao)
BENNETT		2015		Hogan	Brussels and Frankfurt Trade sanctions matter/Catrian/Wybell
BENNETT		2015		Nauta	Securities matter referral/Stoop/Luxemburg
BENNETT		2015		Tozzini	Marcio Baptista (NYC)/ ref. arbitration matter Sao Palo
BENNETT		2015		Hogan	DC and Brussels trade sanctions matter/Peters/Catrain/Capobianco
BENNETT		2014		NAUTA	E. Schifflgaard NYC ref Tax matter Curacao
BENNETT	INBOUND FROM	YEAR	OFFICE	TO	REFERENCE
	Lee and Li	2015	Rhughes	BENNETT	Mediatek Confidential
	BAKER BOTTS	2015			Tax structuring of Canadian operations

CAREY	OUTBOUND	YEAR	OFFICE	TO	REFERENCE
	CAREY	2016		RODYK	TMA for CRYSTAL LAGOONS in class 42 in Singapore
	CAREY	2016		RODYK	NEW PATENT APPLICATION - CHILEAN PRIOROTY 16 1994
	CAREY	2016		RICHARDS	Trademark
	CAREY	2016		RICHARDS	Trademark
	Carey	4/22/2015		TOZZINI	Falabella
	Carey	8/11/2014		TOZZINI	Milliken
	CAREY	2014		Hogan Lovells	Sugal
	CAREY	2014		Hoet	Billabong
	CAREY	2014		Allende	BioMarin Pharmaceutical Inc(Maurício Pinheiro)
	CAREY	2014		Brigard	SMC México
	Carey	3/25/2014		TOZZINI	Bianchi Vending Group S.p.A (BVG)
	Carey	10/15/2013		TOZZINI	K+S Chile S.A.
	CAREY	2013		ALLENDE	Legal advice to AMSAR
	CAREY	2013		Brigard	Herbert Smith Freehills / Australia National Bank
	CAREY	2013		Muñiz	CWE South America Ltd (filial de China Three Gorges Corporation)
	CAREY	2013		Hogan Lovells	Republic of Chile
	CAREY	2013		Brigard	Thassap
	CAREY	2013		Muniz	Robeco
	CAREY	2013		Muniz	Intertrust New York, Invenergy LLC
	CAREY	2013		Brigard	Craft Multimodal.
	CAREY	2013		Tozzini Freire	Salinas Diamante Branco (SDB)
	Carey	1/9/2012		TOZZINI	Danone
	CAREY	2012		ALLENDE	Referral of HSBC on a finance project
	CAREY	2011		Muniz	TNT
	CAREY	2011		Allende	AirPlus International financial matter
	CAREY	2011		Allende	Royal Bank of Canada ref Confidentiality Agreement review
	Carey	6/14/2011		TOZZINI	Crystal Lagoon
	Carey	11/4/2010		TOZZINI	Fosfoquim
	Carey	10/28/2010		TOZZINI	Wellington
	Carey	9/21/2010		TOZZINI	Medplace
	Carey	2/25/2010		TOZZINI	Ober kaler
	CAREY	2010		Muniz	ESCO corp commercial and employment matters in Peru
	Carey	2010		WILSON	Potential representation of a private company
	Carey	2010		KING	IP Matter
	Carey	2010		KING	Corporate Expro
	CAREY	2009		Tozzini	Mainstream - jv opportunity in Brazil
	Carey	12/3/2009		TOZZINI	SITQ
	Carey	7/14/2009		TOZZINI	Mainstream Renewable Power
	Carey	5/27/2009		TOZZINI	Masisa
	CAREY	2008		King	Govt of Chile re Expo Shanghai 2010
	CAREY	2008		Brigard	VTR Global re marriage certificate
	CAREY	2008		Sycip	Pacific Hydro - documentation required in Philippines
	CAREY	2008		Clayton	Antofagasta Legal matters in Australia since they are interested in starting business there (mining projects)
	CAREY	2008		Brigard	Masisa required legal assistance in Colombia
	CAREY	2008		Tozzini	Crystal Lagoons License agreement and business structuring in Brazil
	CAREY	2008		Muniz	Astra Oil Company advice regarding doing business in Peru
	CAREY	2008		King	Chilean Government Expo Shanghai 2010 Eventual legal assistance
	CAREY	2008		Muniz	Bar & Karrer Zurich Searching lawyer in Peru
	Carey	9/26/2008		TOZZINI	Crystal Lagoons
	Carey	4/28/2008		TOZZINI	Synergex Corporation
	Carey	4/11/2008		TOZZINI	K+S Group (Alemanha)
	Carey	10/3/2007		TOZZINI	Grupo Cermag
	Carey	7/31/2007		TOZZINI	Amec International
	CAREY	2007		Brigard	Harris RF Communications Deal en Colombia
	CAREY	2007		Tozzini	Cermag Condition required was to have offices in Recife

CAREY	INBOUND FROM	YEAR	OFFICE	TO	REFERENCE
	TOZZINI	6/20/2016	Brazil	CAREY	Akamai acquisition tech company with subsidiary in Chile
	TOZZINI	6/14/2016	Brazil	CAREY	Akamai acquisition tech company with subsidiary in Chile
	SANTAMARINA	6/1/2016	Mexico	CAREY	Turnitin Labor Law issues in Chile and Panama
	SKRINE	4/13/2016	Malaysia	CAREY	Business Development (Vergara)
	DAVIS WRIGHT	4/4/2016	Washingtc	CAREY	Business Development Paula Silvana - DWT Stanley ref updates Carey Data Protection Practice
	HOGAN LOVELLS	3/9/2016	Mexico	CAREY	Keysight Technologies ref enforceability equipment to Chilean customers under California law
	HOGAN LOVELLS	2/23/2016	Madrid	CAREY	Telefonica International Wholesale Services ref insurance regulations
	HOGAN LOVELLS	2/15/2016	Mexico	CAREY	Estee Lauder revise IT service contract for Chilean subsidiary CELA Cosmetico
	BAKER BOTTS	2/18/2016		CAREY	Cheniere Marketing International negotiation term sheet for two potential LNG SPA's ref Colburn
	BRIGARD	1/19/2016	Columbia	CAREY	Grupo Odina ref BNP Paribas
	TOZZINI	4/29/2016		Carey	Asics
	HOGAN LOVELLS	12/1/2015	Mexico	CAREY	Elton Park International general inquiry credit and insolvency laws
	HOGAN LOVELLS	11/26/2015	London	CAREY	Mitsubishi Hitachi Power Systems Europe Assistance with the reviewing of a new framework agreement for the maintaining of the steam turbines in plants owned by the Enel Group in Italy. The agreement may well also be extended to cover plants in Spain, and possibly also in Chile, owned by Enel/Endesa SA.
	HOGAN LOVELLS	11/9/2015		CAREY	Fractyl Laboratories Advise on the development of clinical studies in Chile. Referral de Jonathan Kahan (DC)
	HOGAN LOVELLS	10/15/2015		CAREY	Alpine Electronics Advise on a possible product recall.
	SANTAMARINA	10/11/2015	Mexico	CAREY	Puerto Liverpool Advise on the acquisition of 40% of Ripley by way of a takeover bid. Referral de Alberto Saavedra
	HOGAN LOVELLS	10/10/2015	USA	CAREY	John Lewis Partnership The expansion of its e-commerce platform into various new markets. Referral de Richard Welfare a Ignacio Gilmore.
	ROUSAUD	9/30/2015	Spain	CAREY	Due Diligence for a possible aquisition. Referral de Alba Hinojosa
	MUNIZ	8/5/2015	PERU	CAREY	Bitex.la Establishing a subsidiary of their company in Chile. Referral de Mauricio Olaya
	RICHARDS BUELL	8/3/2015	Vancouver	CAREY	Pac West Properties Help establish this company and provide advice on doing business in Chile. Referral de Jeffrey J. Lowe
	RICHARDS BUELL	7/7/2015	Vancouver	CAREY	Coutinho & Ferrost AAL Advice on a potential recovery proceeding in Chile. Referral de Alex Eged
	HOGAN LOVELLS	7/2/2015	Mexico	CAREY	Munich Re Reinsurance dispute. Referral de Juan Francisco Torres Landa (México) a OA.
	HOGAN LOVELLS	7/2/2015	Germany	CAREY	Google Prepare a report on autonomous driving vehicles in Chile. Referral de Hogan Lovells Germany
	ALLENDE	6/22/2015	Argentina	CAREY	Intel Advise in relation to a RFP from the Ministry of Health and possibly challenge a recently awarded bid.
	ALLENDE	6/22/2015	Argentina	CAREY	Intel Corporation Public procurement/ tenders. Referral de Santiago Sturla
	HOGAN LOVELLS	6/17/2015	Miami	CAREY	SBA Communications Advice for the purchase of telecommunications infrastructure (towers) owned and Telefonía Rural Communication (CTR) and future full legal advice (corporate, commercial, real estate, telecommunications, etc.) to operate in Chile.
	HOGAN LOVELLS	6/8/2015	Madrid	CAREY	Acciona Energía Advise on the Chilean part of a multi-jurisdictional project on compliance and criminal liability of legal persons.
	HOGAN LOVELLS	5/20/2015	Poland	CAREY	KGHM Competition law compliance.
	HOGAN LOVELLS	3/16/2015	USA	CAREY	EchoStar Corporation and Hughes Network Systems Telecommunication regulation.
	TOZZINI	2/26/2015	Brazil	CAREY	Haver & Boecker Andina Cotización servicios jurídicos. Referral de Aloisio Carneiro da Cunha Menegazzo
	TOZZINI	5/6/2015		Carey	NGK do Brasil
	ALLENDE	2014		Carey	CSL Behring
	TOZZINI	12/2/2014		Carey	Haver & Boecker
	TOZZINI	10/2/2014		Carey	SA Bank
	TOZZINI	9/10/2014		Carey	Capsugel
	TOZZINI	7/22/2014		Carey	Facebook
	TOZZINI	2/28/2014		Carey	CHEMTURA
	TOZZINI	2/12/2014		Carey	State Grid
	TOZZINI	1/14/2014		Carey	Biotronik Com. Médica
	Allende	2014		Carey	Pernod Ricard
	Hogan Lovells	2014		Carey	Vodafone,empresa de UK
	Hogan Lovells	2014		Carey	DUAL IBÉRICA
	Brigard	2014		Carey	NH Hoteles
	Tozzini	2014		Carey	Bianchi Vending Group S.p.A
	Allende Brea	2014		Carey	CSL Behring
	Tozzini	2014		Carey	Milliken and Company
	Allende	2014		Carey	Cristian Alfredo Macri
	King	2014		Carey	BAIC International Development Co
	Brigard	2014		Carey	Harley Davidson
	Muniz	2014		Carey	Arellano Investigacion & Marketing
	Allende	2014		Carey	Cognizant Technology Solutions
	Muniz	2014		Carey	Werksmans Attornys(African bank "SA Bank"),
	Muñiz	2013		Carey	Quintana Minerals Corporation de Houston, Tx

CAREY	INBOUND FROM	YEAR	OFFICE	TO	REFERENCE
	Hogan Lovells	2013		Carey	Hogan Lovells US LLP
	Santamarina	2013		Carey	Kimberly Clark (México)
	Brigard	2013		Carey	CREDIBANCO (Colombia)
	Tozzini Freire	2013		Carey	Assist in locating competition counsel
	Tozzini Freire	2013		Carey	Pacific Alternative Asset Management Company
	Hogan Lovells	2013		Carey	Seguin Moreau - Grupo OENEO
	Hogan Lovells	2013		Carey	X-Trade Brokers Brokerage House
	Allende	2013		Carey	Compañía de seguros Willis
	Brigard	2013		Carey	Carlos Laguado Giraldo, quien es el <i>Director of Legal Operations</i> de GMAC para Colombia & Chile
	Hogan Lovells	2013		Carey	Backcountry Access, Inc
	Tozzini Freire	2013		Carey	Amsted Rail
	Gide Loyrette	2013		Carey	EDF
	Tozzini Freire	2013		Carey	Amsted Rail
	Hogan Lovells	2013		Carey	Mitsubishi Corporation
	Allende	2013		Carey	Checkwell Decision Limited (known as BackCheck)
	TOZZINI	12/5/2013		Carey	McCain
	TOZZINI	10/4/2013		Carey	CNI e IBRAC
	TOZZINI	9/6/2013		Carey	Integration
	TOZZINI	7/2/2013		Carey	Global Blue
	TOZZINI	4/18/2013		Carey	Ironshore
	TOZZINI	4/1/2013		Carey	Pillsbury Winthrop Shaw Pittman LLP
	TOZZINI	3/28/2012		Carey	ZTE Corporation
	LUCE	2012		CAREY	National labor and employment law memoranda
	ALLENDE	2012		CAREY	Referral of CSL
	ALLENDE	2012		CAREY	Referral of Antitrust matter
	ALLENDE	2012		CAREY	Referral of The Hearst Corporation in an M&A Project
	TOZZINI	3/6/2012		Carey	King Woods
	TOZZINI	3/1/2012		Carey	ARTEB
	TOZZINI	2/2/2012		Carey	Banco do Brasil
	TOZZINI	12/6/2011		Carey	CNP Paris
	WILSON	2012		CAREY	Acquisition in Chile
	ALLENDE	2011		CAREY	ACE M&A Project ref Compañía de Asistencia al Viajero de Chile Ltda.
	WILSON	2011		CAREY	Advice re pot acqu Chilean co Atakama Labs SA, Chilean VC funds Austral Capital and COPEC-UC
	FRASER	2011		Carey	Discovery Air Helicopter acquisitions in Chile
	Tozzini	2011		CAREY	Due diligence GD Midea Air Con Equip LTD
	HoganLovells	2011		CAREY	SBA Communications - broad legal assistance to operate in Chile
	Hogan Lovells	2011		CAREY	Yamaha Motor Corp USA Sales Distribution Agreements - golf carts
	Tozzini	2011		CAREY	Integration Consulting - intercompany sales agreements; transfer pricing
	Hogan Lovells	2011		CAREY	Credit Insurance company - confidential due diligence matter
	TOZZINI	8/17/2011		Carey	Integration
	TOZZINI	7/18/2011		Carey	Latin Lawyer
	TOZZINI	7/14/2011		Carey	Hitachi Kohki
	TOZZINI	6/20/2011		Carey	Anderson Mori
	TOZZINI	1/17/2011		Carey	Air Conditioning Equipment Co Ltd
	TOZZINI	12/30/2010		Carey	Pantheon Ventures Inc.
	Allende	2010		Carey	Schroder Investment Mangement Luxembourg - tax, labour and other matters
	Brigard	2010		Carey	ISA tax issues for syndicated loan to purchase 60% Cintra Chile
	Hogan Lovells	2010		Carey	EU Commission ref ground stations global immunity licensing use of radio frequencies
	Hogan Lovells	2010		Carey	Siemens Enterprise telecom project
	Hogan Lovells	2010		Carey	Varian Oncology Systems ref sale of equipment
	Hogan Lovells	2010		Carey	Suzuki report on guaranteesand product liality
	Hogan	2010	Miami	Carey	Vodafoone Contractual and labor issues; potential growth ref new call centers in Chile
	HoganLovells	2010		Carey	Long term financing for constuction electric generation plan Soproval CTG
	HoganLovells	2010		Carey	American Red Cross - guidance incorporation in Chilel
	Hogan Lovells	2010		Carey	H&M IP matters
	Hogan	2010		Carey	US Financial Services Client ref data protection issues in Chile
	Hogan	2010		Carey	US Telecom inquiry ref Chile
	Muniz	2010		Carey	Tech Data - headquartered in Miami - labor matters
	NISHIMURA	2010		Carey	Collaboration research certain Chilean law
	Tozzini	2010		Carey	Assistance translation legal documents re purchase ref. Gavilon Group Agrosuper
	TOZZINI	12/9/2010		Carey	Samsung Eletronica
	TOZZINI	10/25/2010		Carey	Toshiba Corporation
	TOZZINI	10/21/2010		Carey	Sutherland
	TOZZINI	9/13/2010		Carey	CFS Partners

CAREY	INBOUND FROM	YEAR	OFFICE	TO	REFERENCE
	TOZZINI	7/14/2010		Carey	HellermannTyton
	Fraser	2009		Carey	HSBC Canada - syndicated loan financing ref Redpath Canada
	Allende	2009		Carey	Sulzer Turbo Services ref negotiations with Central Tierra Amarilla SA
	Lovells	2009		Carey	Group Lotus PLC - Review distribution agreement and advice
	Muniz	2009		Carey	BPZ Energy - oil and gas advise in Chile
	Wilmer	2009		Carey	Hisock Barclay review of subcontracts in Chile
	Santamarina	2009		Carey	Winston Strawn ref Bank of America guarantees in Chile
	Muniz	2009		Carey	BSH Electromedicas Bosch subsidiary in Chile
	TOZZINI	11/10/2009		Carey	VOLVO
	TOZZINI	11/3/2009		Carey	Amanco
	TOZZINI	10/26/2009		Carey	Wabco
	TOZZINI	3/9/2009		Carey	Hasbro
	TOZZINI	4/15/2008		Carey	DTs
	TOZZINI	3/27/2008		Carey	Nytsar
	TOZZINI	3/12/2008		Carey	Coim
	Muniz	2008		Carey	Soldexa re aconsulting agreement
	Allende	2007		Carey	Standard Chartered Legal assistance in Chile after merger with another bank
	Hogan	2008		Carey	Xtent Inc Medical device regulation in Chile
	Lovells	2008		Carey	COIM Group Corporate matter of a subsidiary in Chile
	Lovells	2008		Carey	Bracco Diagnostics Medical regulatory advice in Chile
	Hogan	2008		Carey	MWH Global H&H needs to answer certain specific questions of their client MWH Global
	Santamarina	2008		Carey	Client of firm needs legal counsel in the negotiation of contracts with the government of Chile defense
	Allende	2008		Carey	Hunton & Williams clients privacy and personal data protection issues.
	Wilmer	2008		Carey	Danahaer Gilbarco Conversion of Gilbarco Latin America Andina S.A. to Gilbarco Latin America Andina Srl.
	Wilmer	2008		Carey	Urban Interactions Assistance reation branch in Chile; (ii) IP related issues, and (iii) general legal
	Hogan	2008		Carey	Fotolog Legal assistance in tax and consumer protection issues
	Hogan	2008		Carey	Amgen Assistance to Amgen in reviewing clinical trial agreements and other documents for use in Chile.
	Lovells	2008	Moscow	Carey	Austrian client Financial matter. Confidential
	Hogan	2007		Carey	Tornier Medical IP
	Hogan	2007		Carey	Amgen Medical IP
	Lovells	2007		Carey	Lionbridge Technologies Inc. Global review of a consulting agreement
	Allende	2007		Carey	Harrison Lovegrove - conflict of interest with ENAP so could not take it
	Allende			Carey	CSL Behring Legal counsel in Chile confirmation of a company's existence and good standing in Chile
	Allende	2007		Carey	Lewis Hackman Assistance in franchise operations in Chile of a client of Lewitt's
	TOZZINI	11/13/2007		Carey	Sita Legal
	TOZZINI	9/26/2007		Carey	GP/Koch
	TOZZINI	9/10/2007		Carey	Natura
	TOZZINI	9/6/2007		Carey	Abril
	TOZZINI	7/3/2007		Carey	ABR Telecom
	TOZZINI	10/16/2006		Carey	Conbrás Engenharia Ltda.
	TOZZINI	10/5/2006		Carey	BRAM - Bradesco Asset Management
	TOZZINI	8/18/2006		Carey	Waiver Participações S/C Ltda.
	TOZZINI	3/16/2006		Carey	Cognizant Technology Solutions
	TOZZINI	3/15/2005		Carey	Axer Partnerschaft
	TOZZINI	1/26/2005		Carey	Owens Corning Fiberglas A.S. Ltda.

CLAYTON	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	CLAYTON	2016		Rodyk	TMA PERPETUAL CORPORATE TRUST in classes 35, 36 & 38 in Singapore
	CLAYTON	2016	Sydney	KOCHHAR	IP matter
	CLAYTON	2016		Rodyk	Careers Australia Group Ltd
	CLAYTON	2016		Rodyk	Revocation for Non-Use against TM Reg. No. T9807657I In Class 36 in Singapore
	CLAYTON	2016		Rodyk	TMA for FINAL St Andrew s Cross 1 in Class 10 & 25 in Brunei
	CLAYTON	2016		Rodyk	TMA for FINAL St Andrew s Cross 2 in Class 10 & 25 in Brunei
	CLAYTON	2016		Rodyk	TMA for FINAL St Andrew s Cross 3 in Class 10 & 25 in Brunei
	CLAYTON	2016		Rodyk	TMA for 2XU [in plain script] in Class 10, 25, 28 & 35 in Brunei
	CLAYTON	2016		Rodyk	TMA for HUMAN PERFORMANCE. MULTIPLIED. [in plain script with punctuation] in Class 10 & 25 in Brunei
	CLAYTON	2016		Rodyk	TMA for CHAMPION OF THE HEART [in plain script] in Class 10 & 25 in Brunei
	CLAYTON	2016		Rodyk	IR No. 1209370 (S'pore TM No. T1411397D) for FINAL St Andrew's cross 1 in class 10 & 25
	CLAYTON	2016		Rodyk	TMA PERPETUAL+ Infinity Logo in Classes 35, 36 and 38 in Singapore
	CLAYTON	2016		Rodyk	International Registration no. 1211562 Singapore Trade Mark No. T1414243E
	CLAYTON	2016		Rodyk	International Registration no. 1213527 Singapore Trade Mark No. T1413494G
	CLAYTON	2016		Rodyk	TMR No. T0416617Z in Class 5 in Singapore
	CLAYTON	2016		Rodyk	TMS (1) GrowX (2)Grow (3) Fingerprint device in Classes 9 & 36 in Singapore
	CLAYTON	2016		Rodyk	IR No. 1239744 (S'pore TM No. 402015046977) in Classes 10 & 25
	CLAYTON	2016		Rodyk	TMA "POWERHELP" IN CLASS 9 IN S'PORE
	Clayton Utz	2015		BAKER	LNG Project litigation
	Clayton Utz	2015		SIMPSON	RMD (NZ) Limited, Project Surf
	Clayton Utz	2014		SIMPSON	
	Clayton Utz	26/11/2013		SIMPSON	RMD (nZ) Limited, Product Recall
	Clayton Utz	13/9/2013		SIMPSON	Youi Pty Ltd, General Insurance License C
	Clayton Utz	14/3/2013		SIMPSON	
	Clayton Utz	19/3/2013		SIMPSON	Revvies Energy Strips Ltd, Ingredient (Pullulan) advice
	Clayton Utz	30/1/2013	Sydney	SIMPSON	Clif Bar & Company, Website Terms of Use and Privacy Policy
	Clayton Utz	15/1/2013	Sydney	SIMPSON	
	Clayton Utz	2013		Rodyk	Singapore Corporate Advice
	Clayton Utz	2013		Rodyk	TMA "ProChoice Device" in classes 3, 9, 19, 20, 24 & 25 in Singapore
	Clayton Utz	2013		Rodyk	TMA "WORKKIT" in classes 9 & 25 in Singapore
	Clayton Utz	2013		Rodyk	Advice on Intermediary liability in Singapore (Davis Wright Tremaine LLP)
	Clayton Utz	2013		BAKER	IP Litigation
	Clayton	2012		SYCIP	Advise on possible pharmaceutical patent litigation
	Clayton Utz	2012		Rodyk	Due diligence on Singapore business of Dynea Group
	Clayton Utz	2012		Rodyk	Review of Deed Poll (Brisbane City Council)
	Clayton Utz	2012		Rodyk	Joint Venture for Central Queensland University Singapore
	King & Wood	2012		Rodyk	US\$751,000,000.00 Syndicated Refinance Facility to MMG (China Development Bank Corporation)
	Clayton Utz	2012		Rodyk	TMA "MERMAID" in classes 35, 37 & 39 in Singapore
	Clayton Utz	2012		Rodyk	TMA "KESTREL" in classes 35, 36 & 39 in Singapore
	Clayton Utz	2012		Rodyk	TMR Nos.T0209008G, T0209009E and T0209010I in Singapore
	Clayton Utz	2012		Rodyk	TMA "THORZT" in classes 05, 21 & 32 in Singapore
	Clayton Utz	2012		Rodyk	TMA SKIN DOCTORS Cosmeceuticals in class 03 in Singapore (Yr Ref: 149/17570/80137197)
	Clayton Utz	2012		Rodyk	TMR No. T03/04834C SKINDOCTORS DERMACEUTICALS Stylised & Device in Class 3 in Singapore
	Clayton	2012		FRASER	Caisse Desjardins enforcement of purchased receivables
	CLAYTON	2011		BAKER	Oil & Gas Initiative between firms
	Clayton	2011		WILSON	Cyber security advise for bank client
	CLAYTON	2011		WILSON	Key Contact initiative
	Clayton	2011		HOGANLOVELLS	NBN Co inquiry Litigation matter to contacts T. Weymouth Ty Cobb
	Clayton	2011		WILSON	potential litigation matter
	Clayton	2011		SIMPSON	Assistance Setting up a business in Wellington
	Clayton	2011		SIMPSON	Energy/M&A Work
	Clayton	2011		BAKER	potential litigation matter (New York)
	CLAYTON	2010		Baker	Oil & Gas Initiative between firms
	CLAYTON	2010		Nishimura	Secondment from Nishimura Yutaka Tamada thru Aug 2011
	CLAYTON	2010		Nishimura	Secondment from Nishimura Konno thru 2012
	CLAYTON	2010		Rodyk	ELI Lilly patent infringement dispute

CLAYTON	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Clayton	2010		Rodyk	Project Delivery Deed amongst Royal Rehabilitation Centre Sydney, Frasers Putney et l
	Clayton	2010		Rodyk	Advice on Employment Law
	Clayton	2010		Rodyk	Singapore Corporate Advice
	Clayton	2010		Rodyk	Recordal of Assignment for Trade Mark No.T00/09977Z in Class 5 in Singapore
	Clayton	2010		Rodyk	TMA "MERMAID" in classes 35, 37 & 39 in Singapore
	Clayton	2010		Rodyk	TMA "SKYNET GLOBAL" IN CL 38 IN SINGAPORE
	Clayton	2010		Rodyk	James Cook University- JCU Singapore Pte Ltd
	Clayton	2008	Perth	Kochhar	Creation of charge over mining licenses and issues reacted thereto
	Clayton	1997		SYCIP	Calvi Property
	Clayton	1997		SYCIP	Tax Assist in acquisition of a Philippine company
	Clayton	1997		SYCIP	Assistance in acquisition of a Philippine company
CLAYTON	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	SIMPSON	2016		Clayton	Transpower, FTRS in Australia
	BAKER	2015		Clayton	Local tax review of commercial forms of agreement
	BAKER	2014		Clayton	U.S. financings
	BAKER	2014		Clayton	Bid to perform due diligence to support merger
	SIMPSON	2013		Clayton	Kiwi Property Holdings Ltd North City Beauty Club PLA Notice
	FRASER	2012		Clayton	Caisse de Jardins enforcement of rights ref property
	MCKENNA	2012		Clayton	Unspecified matter to J. Shirbin
	WILSON	2012		Clayton	Australian corporate and regulatory matters
	HOGAN	2011		Clayton	Ford Australia - Dicastal ref aluminum wheels
	FRASER	2011		Clayton	Immigration matter
	FRASER	2011	Calgary	Clayton	Calgary syndicate lenders with Australian subsidiary ref. security agmt
	FRASER	2011		Clayton	Masalama Ltd start up in Brisbane
	RODYK	2011		Clayton	M. Konoshita - acquisition of Australia properties
	SIMPSON	2011		Clayton	Focus on Business Commercial Dispute arising from a contract governed by NSW law
	WILSON	2011		Clayton	Registration Australian Stock Exchange
	Baker	2010		Clayton	Oil & Gas Initiative between firms
	NISHIMURA	2010		Clayton	Collaboration research certain Australian law
	NISHIMURA	2010		Clayton	Advice on Australian trademark law re infringement dispute
	Hogan	2010		Clayton	Guardian Industries Antidumping issues ref Australia
	Hogan	2010		Clayton	Lockheed Martin - telecon presentation ref Australia issues
	Hogan	2010		Clayton	US Telecom inquiry
	Rodyk	2010		Clayton Utz	Astral Oil
	Rodyk	2010		Clayton Utz	Mining licences
	Davis	2009		Clayton	FEI JK Tech Pty Ltd Acquisition
	Davis	2009		Clayton	FEI General Matters
	Davis	2009		Clayton	Wham-O Inc World Bodyboards
	Wilmer	2009		Clayton	Thermo Fisher Scientific Inc Proj Bearcat
	Wilmer	2009		Clayton	VistaPrint Establishment of Australian
	Wilmer	2009		Clayton	Watts Water Technologies USD Loan Arrangement
	Wilmer	2009		Clayton	Aegis Lightware Acquisition
	Morgan	2009		Clayton	Better Place Australian Operations
	Hogan	2009		Clayton	Petrobras Australia
	Hogan	2009		Clayton	Medicis Pharmaceutical Corp re Peplin
	Lovells	2009		Clayton	Nordex Energy Regulatory Advices
	Lovells	2009		Clayton	Nintendo Product Labeling
	Rodyk	2009		Clayton	RHB Opinion
	Rodyk	2009		Clayton	Astra Funding Arrangements
	Simpson	2009		Clayton	NRM Assignment of TM 586739 NRM Moozlee
	Simpson	2009		Clayton	Trade Marks General File
	Simpson	2009		Clayton	DBB Oppo TM 1248417 Export Gold & Dev
	Simpson	2009		Clayton	DBB Oppo TM 1248473 XXX Pure Gold
	Simpson	2009		Clayton	Maurice Letter of Consent to Domani
	Davis	2008		Clayton	FEI Intellection Advice
	Davis	2008		Clayton	Avocent Audit fy08
	Davis	2008		Clayton	Avocent Product Warranty
	Carey	2008		Clayton	Antofagasta Advice re Ivanhoe Mines Australia

CLAYTON	INBOUND FROM	DATE	TO	REFERENCE
	Carey	2008	Clayton	Antofagasta Project Al Tiro
	Hogan	2008	Clayton	Restrictive Covennts Agreement
	Hogan	2008	Clayton	Integra Life Sciences Legal Compliance
	Hogan	2008	Clayton	KAI Pharmaceuticals Clinical Trial
	Lovells	2008	Clayton	Danfoss Project Zukunft
	Lovells	2008	Clayton	Packaging Covenant
	Lovells	2008	Clayton	Motor Vehicle Recall
	Lovells	2008	Clayton	Cancellation Claimed Interest
	Lovells	2008	Clayton	Microsoft Spare Parts
	Lovells	2008	Clayton	Refurbished Reconditioned Goods
	Lovells	2008	Clayton	Portable Audio Play
	Lovells	2008	Clayton	Voca Limited POS Acqu Service MBL
	Rodyk	2008	Clayton	DBS Bank Agrifresh
	Rodyk	2008	Clayton	DBS Bank AMPCI Allco Max Securities
	Rodyk	2008	Clayton	Illumina T&C's
	Fraser	2008	Clayton	TM Renewals
	Fraser	2008	Clayton	RBC Security
	Simpson	2008	Clayton	Ecova Financing Australian Aspects
	Simpson	2008	Clayton	Aerobelt FOI Request
	Simpson	2008	Clayton	Westfarmers AU TM COLDKILLA (word)
	Simpson	2008	Clayton	Westfarmers AU TM COLDKILLA (device)
	Simpson	2008	Clayton	DBB AU TM Export Gold & Device
	Simpson	2008	Clayton	DBB AU TM X device series 2
	Simpson	2008	Clayton	DBB AU TM Export Gold & Device series 2
	Simpson	2008	Clayton	DBB AU TM Device Series 2
	Simpson	2008	Clayton	Pumkin Patch
	Simpson	2008	Clayton	Barworks AU TM Barworks
	Simpson	2008	Clayton	DBB AU TM EXPORT 33
	Simpson	2008	Clayton	Griffins Foods Rmvl TM 73642 EXTR
	Simpson	2008	Clayton	Westfarmers Opp COLDKILLA logo
	Simpson	2008	Clayton	Westfarmers Opp COLDKILLA by Upcoming
	Simpson	2008	Clayton	Ecomist Systems Trade Mark Renewals
	Simpson	2008	Clayton	Specialized Bicycle Components Aust ops
	Simpson	2008	Clayton	Specialized Bicycle Components Sheppard
	Simpson	2008	Clayton	Vibrant AU TM GRAB A TAB
	Luce	2008	Clayton	Intelli-Track TM
	Luce	2008	Clayton	TM Au Taper LOC
	Luce	2008	Clayton	Sommer
	Skrine	2008	Clayton	Crest Link TM TMR AU
	Skrine	2008	Clayton	Devices Wolrd AU TMisCADA
	FRASER	2007	Clayton	Enforcement of Judgment BMO
	Hogan	2007	Clayton	OPTUS - advice relating to subpoena to produce documents;
	Hogan	2007	Clayton	TM Control Room
	Hogan	2007	Clayton	World's Toughest B&B TM Toughest Cowboy
	Simpson	2007	Clayton	Netball NZ Inc TM Tasman Trophy
	Simpson	2007	Clayton	Two Little Boys Ltd TM Little Boys
	Simpson	2007	Clayton	Sports Technology LTD TM Vitazone
	Simpson	2007	Clayton	MDS Diagnostics Pate
	Hogan	2006	Clayton	AQS TM Greengaurd
	Hogan	2006	Clayton	ACW TM Greengaurd & Dev
	Simpson	2006	Clayton	MCKMP TM TITAN & D c6 and 12
	Simpson	2006	Clayton	MCKMP TM Titan +D Series c12
	Simpson	2006	Clayton	MCKMP TM Titan +D series c6
	Simpson	2004	Clayton	MCKMP TM TITAN c6 and 12

DAVIS	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Davis Wright	2016		Kenya	Kenya referral / Waggoner
	Davis Wright	2016	USA	KOCHHAR	IP Matters (BlackBerry & Ira Sohn Conference Foundation, Inc.)
	Davis Wright	2016		South Africa	Privacy referral /Waggoner
	Davis Wright	2016		Egypt	Egypt general corporate matter/Waggoner
	Davis Wright	2016		RODYK	Due Diligence on CSC Technology Singapore Pte Ltd
	DAVIS WRIGHT	4/4/2016	Washingt	CAREY	Business Development Paula Silvana - DWT Stankey ref updates Carey Data Protection Practice
	Davis Wright	7/8/1905		RICHARDS	Commercial Transactions
	Davis Wright	2015		RICHARDS	Trade-Marks
	Davis Wright	2015		RICHARDS	Trade-Marks
	Davis Wright	2015		RICHARDS	Trade-Marks
	Davis	2014		ALLENDE	Referral of CSR Quingdao
	Davis	2014		RICHARDS	Commercial Transactions
	Davis	2014		BAKER	Oil & Gas Litigation
	Davis	2013		RICHARDS	Civil Litigation
	DAVIS	2012		SYCIP	Queries on Telecoms Law
	Davis	2011		SIMPSON	Adjusters International Assistance with db in NZ rChristchurch earthquake disaster relief
	Davis	2011		RICHARDS	Incorporation/Corporate records
	Davis	2010		Rodyk	TMR Nos. T01/03647Z, T01/03648H, T01/3653D & T01/03654B in classes 38 & 42 in Singapore
	DAVIS	2008		PRAC	Referral Afghanistan lawyer
	DAVIS	2008		PRAC	Association Corp Counsel AM Seattle
DAVIS	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Seattle	Davis Wright	Referral for local counsel to work on an acquisition with our client TriWest Capital Partner /Tune Waggoner
	BENNETT	2016	Alaska	Davis Wright	Prostar Energy matter - incorporating a company / Sarah Tune
	RICHARDS	2015		Davis Wright	Commercial IP
	SIMPSON	2013		Davis Wright	Tuaropaki Trust, PCW's Wasabi Grower's Agreement
	RICHARDS	2014		Davis Wright	Commercial Transactions
	RICHARDS	2014		Davis Wright	Corporate
	RICHARDS	2014		Davis Wright	Bankruptcy
	MCKENNA	2012		Davis	Co-Operative Group Insurance in-house legal team for Wash State supply contract Bill Weigand
	RICHARDS	2012		Davis	Business Expansion to United States
	FRASER	2011		Davis	North Carolina litigation referral
	PRAC	2009		Davis	Referral for Guam related work
	Mulla	2007		Davis	Entertainment/media work
	Kochhar	2007		Davis	Immigration matter
	Richards	2007		Davis	Trademark matter
	Asahi	2006		Davis	Sale of resort property
	Asahi	2006		Davis	Representation of Japanese bank
	Hogan	2006		Davis	Sale of resort property
	Wilmer	2006		Davis	Acquisition of mobile technology company
	Richards	2005		Davis	Immigration matters
	Asahi	ongoing		Davis	Arbitration representing US division of Japanese equipment maker
	Wilmer	ongoing		Davis	Representation aerospace company in negotiations with Boeing
	Asahi	ongoing		Davis	Principally, IP representation of Japanese food company in US
	Richards	ongoing		Davis	Representation of fish farming start up
	Davis			Davis	2008 To date, we have been the benefactors of about \$1.5M in PRAC referrals.

DENTONS	OUTBOUND	DATE	TO	REFERENCE
DENTONS		5/3/2015	SIMPSON	Dentons Canada Dealertrack Employee Stock Options
DENTONS		2014	RICHARDS	Landlord Tenant & Property Management
DENTONS		2013	Brigard	Masstech Videolec staff augmentation services
DENTONS		2013	Clayton Utz	BMO legal counsel Hull
DENTONS		2013	TozziniFreire	HSBC Brazilian Financing
DENTONS		2013	Kim Chang Lee	Loan Investment Company ref Itwell Co
DENTONS		2013	Rodyk	Advice on Employment and Related Matters (Navtech, Inc.)
FRASER		2012	Montreal Clayton Utz	Enforcement of rights ref property Caisse de Jardins
FRASER		2012	Rodyk	Breach of Claim Martech
FRASER		2012	RODYK	Acquisition of Woleco Hotel Supplies Pte. Ltd. (Hunter Amenities International Limited)
FRASER		2012	ALLENDE	Referral of HSBC on a finance project
FRASER		2012	Ottawa Rodyk	BIT Systems incorporation of subsidiary in Singapore and related issues
FRASER		2012	Arias Munoz	HSBC bank financing for corp customer in Guatemala bank ISMS Guatemala SA
FRASER		2012	Ottawa Kim Chang Lee	Kinaxis Corp establish operations in S. Korea
FRASER		2012	Santamarina	IBI Group Employment Labor Issues
FRASER		2012	TozziniFreire	IBI re foreign investment
FRASER		2012	BAKER	Texas law mining concession
FRASER		2012	Rodyk	Royal Bank financing EDC
FRASER		2012	Rodyk	Hunter Amenities re Woleco acquisition China Malaysia Thailand and S. Asia
FRASER		2011	Baker	ARMTEC Tennessee legal action inquiry
FRASER		2011	Davis	Canadian bank client with banking / secured lending transaction
FRASER		2011	Carey	Helicopter acquisitions in Chile
FRASER		2011	Clayton Utz	Immigration matter
FRASER		2011	Kim Chang Lee	Tax Matter BMO
FRASER		2011	Rodyk	Share Purchase Agreement Canadian client multi jurisdictions incl Singapore Malaysia Thailand
FRASER		2011	Hogan	Visit Prague office
FRASER		2011	PRAC Firms	PDAC Toronto reception/dinner
FRASER		2011	HOGAN	ARMTEC Tennessee legal action inquiry
FRASER		2011	US Firms	North Carolina Referall Inquiry
FRASER		2011	Calgary Clayton Utz	Calgary energy syndicate with Australian subsidiary ref. security agreement
FRASER		2011	Sycip	Vancouver Mining Client major investment Philippines
FRASER		2010	Ottawa HoganLovells	Tim Fletcher HK re possible representation of a company acquisition in Italy
FRASER		2010	Mulla	ZYLOG shareholder stock note conversion
FRASER		2010	Gide	First Uranium security - Comhurex
FRASER		2010	Brigard	Corporate matter out of Montreal
FRASER		2010	Rodyk	Meeting with Olier Montreal client re wealth management, tax issues
FRASER		2010	Skrine	GuestLogix dispute AirAsia matter
Fraser		2009	Carey	HSBC Bank Canada - syndicated bank finance ref JS Redpath Holdings
FRASER		2009	WilmerHale	Germany ref securities client referral
FRASER		2009	Santamarina	Bridgewater
FRASER		2009	Kim	Corporate Banking matter
FRASER		2009	Melbourn Clayton Utz	Med Mal Litigation - Melbourne
FRASER		2009	Munich Hogan	Injunction German Banking matter
FRASER		2009	Wilmer	Litigation Group Visits (WM in Toronto and FMC in Boston)
FRASER		2009	Munich Hogan	Canadian Banking Client involved in injunction against German Bank
FRASER		2009	London Nc Lovells	BMO financing Barry Group Ltd. & affiliates
FRASER		2009	Lee	Service of Process (Edmonton office)
FRASER		2009	Mulla	Telecom JV India
FRASER		2008	London Lovells	BMO financing takeover bid
FRASER		2008	Mulla	Calgary referral
FRASER		2008	Skrine	Introductions Sen David Smith
FRASER		2008	Rodyk	Introductions Sen David Smith
FRASER		2008	Gide	Introductions Sen David Smith
FRASER		2008	Morgan	Minneapolis referral
FRASER		2008	Santamarina	Invitation FMC TSX Mining Seminar Mexico City
FRASER		2008	London Lovells	BMO Thomas Cook Guarantee
FRASER		2008	PRAC Members	Canadian Film/TV China Trade Mission Introductions
Fraser		2008	Sycip	Setting up Money Remittance

DENTONS	OUTBOUND	DATE	TO	REFERENCE
	FRASER	2007	Clayton Utz	Enforcement of Judgment BMO
	FRASER	2007	Gide	Riyadh referral from Montreal office
	FRASER	2007	Hong Kon Lovells	CFM manufacturing expansion in China
	FRASER	2007	Luxembou Nauta	BMO structured finance ref Bayview Financial
	FRASER	2007	Simpson	TAG offshore drilling leases - disputes
	FRASER	2007	Santamarina	M&A transaction
	FRASER	2007	Tilleke	Project Finance
	FRASER	2007	Tilleke	Mining Natural Resources

DENTONS	INBOUND FROM	DATE	TO	REFERENCE
	PRAC	2013	Dentons	IP Business advise Calgary
	HOGAN	2010	Fraser	Dual Listing Hong Kong / Canada IPO
	KING	2010	Fraser	Aircraft Purchase Bombardier Challenger 850
	Rodyk	2009	Fraser	Service of Process Iksander
	Nishimura	2009	Fraser	Incorporation BC client
	Wilmer	2009	Toronto Fraser	Envista Technology Corp - Winnipeg Canadianization of Agreements
	Wilmer	2009	Calgary Fraser	Software Licensing Co-Development Agreement ViFor Pharma
	unknown	2008	Fraser	Arbutus Gen Corp matters
	unknown	2008	Fraser	Saudi Oger Ltd Acquisition Condev Electric
	unknown	2008	Fraser	Mitsui Sumutomo Insurance Ranch
	unknown	2008	Fraser	Irdeto Patent Litigation
	unknown	2008	Fraser	Irdeto Split Pledged Share Escrow
	Hogan	2008	Fraser	1753749 Ontario Inc.
	Clayton	2008	Fraser	Zinifex Limited
	Clayton	2008	Fraser	Oxiana Ltd Project
	unknown	2008	Fraser	Irdeto matters
	Wilmer	2008	Fraser	Analog Device IP matter
	Wilmer	2008	Fraser	IGA Partners IP Matter
	Wilmer	2008	Fraser	Analog Device Stock Appreciation Matter
	Wilmer	2008	Fraser	Synthetic Geonomics Ltd IP matter
	Wilmer	2008	Fraser	EMC Corp IP Matter
	Wilmer	2008	Fraser	Confidential Employment Matter MONTREAL
	unknown	2008	Fraser	FL Smith Machine Corporate advice (Quebec)
	unknown	2008	Fraser	ACE Comm Corp Transaction Hariston Global
	unknown	2008	Fraser	ACE Comm Corp Stefan Mihai
	Wilmer	2007	Fraser	Interdigital Canada Ltd
	unknown	2007	Fraser	Hitachi Maxco Ltd Sale of Shares Maxcess Technologies
	unknown	2007	Fraser	Constant Contact - Spam Email and Privacy Issues
	Hogan	2007	Fraser	IMAGEMATE (CA)
	Hogan	2007	Fraser	Antonio Sanchez de Lozado
	Simpson	2007	Fraser	Dynamo Surge - declined due to conflict
	Werksmans	2007	Fraser	Candian Copyright Laws
	Wilmer	2006	Fraser	IGA Partners IP Matter
	Wilmer	2006	Fraser	Analog Devices Stock Appreciation Rights

GIDE	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	GIDE	2016		Rodyk	Memorandum - DCNS
	Gide	2016		Rodyk	Due Diligence
	Gide	2016		Rodyk	Review security documents and to issue legal opinion for New Hope Singapore Pte Ltd
	Gide	2016		Rodyk	General Enquiries
	Gide	2016		Rodyk	Vineland Sale and purchase of Prodigy
	Gide	2013		Rodyk	Investment in Myanmar (France Telecom)
	Gide	16/2/2013	Paris	SIMPSON	
	Gide	7/2/2013	Paris	SIMPSON	De Sangosse Group, Due Diligence Mantissa
	Gide	2013		CAREY	EDF purchase re Dalkai France
	Gide	2013		Rodyk	Review of Christian Louboutin Terms of Use and Advice on e-Commerce Platform
	Gide	2013		Rodyk	Singapore Law Memo
	Gide	2012		Rodyk	Restructuring of A&O Group
	Gide	2010		Rodyk	Galleries Lafayette Singapore Pte Ltd - Corporate Advisory
	Gide	2010		Rodyk	Corporate Advice
	Gide	2010		Rodyk	Project Dimitri
	Gide	2010		Rodyk	Legal opinion on Trust
	Gide	2010		Rodyk	Succession Matter - France/Singapore
	Gide	2010		Rodyk	Project Sequana (Singapore)
	Gide	2010		Rodyk	Cache Cache Franchise

GIDE	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BAKER	2015		Gide	Local tax review of commercial forms agreement
	RICHARDS	2013		Gide	Litigation
	MCKENNA	2012		Gide	Due diligence Millenium Technology ref Neolane shareholders
	FRASER	2010		Gide	First Uranium security - Comhrex
	KING	2010		Gide	IT Equipment leasing in Morocco
	LUCE	2010	Vietnam	Gide	Construction project in Vietnam
	Rodyk	2010	Vietnam	Gide	Singapore Cruise Centre - Danang

GOODSILL	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	GOODSILL	2012		MCKENNA	Domestic violence matter
	GOODSILL	2011		WILSON	Tax advise for bank client
	GOODSILL	2008		PRAC Members	Referral for Abu Dhabi transaction counsel
	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	LUCE	2011		Goodsill	Criminal law matter

HOET	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	HOET				
HOET	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	CAREY	2014		Hoet	Billabong
	ALLEND	2012		Hoet	Referral of local pharmaceutical company

HOGAN	OUTBOUND	DATE	OFFICE	TO	REFERENCE *Note Lovells now reported under HOGAN LOVELLS
	HOGAN LOVELLS	2016	Washington	All Firms	Hogan Lovells IBA @ Washington reception
	HOGAN LOVELLS	2016	Spain	KOCHHAR	IP - Trademark watch services (caterpillar)
	HOGAN LOVELLS	2016	Spain	KOCHHAR	IP - Trademark watch services (caterpillar)
	HOGAN LOVELLS	2016	Hong Kong	KOCHHAR	IP matter
	HOGAN LOVELLS	2016	London	KOCHHAR	Corporate advisory matter
	HOGAN LOVELLS	2016	Hong Kong	KOCHHAR	Corporate advisory matter
	HOGAN LOVELLS	2016	Washington	KOCHHAR	Corporate & Regulatory Advise
	HOGAN LOVELLS	3/9/2016	Mexico	CAREY	Keysight Technologies ref enforceability equipment to Chilean customers under California law
	HOGAN LOVELLS	2/23/2016	Madrid	CAREY	Telefonica International Wholesale Services ref insurance regulations
	HOGAN LOVELLS	2/15/2016	Mexico	CAREY	Estee Lauder revise IT service contract for Chilean subsidiary CELA Cosmetico
	HOGAN LOVELLS	12/1/2015	Mexico	CAREY	Elton Park International general inquiry credit and insolvency laws
	HOGAN LOVELLS	11/26/2015	London	CAREY	Mitsubishi Hitachi Power Systems Europe Assistance with the reviewing of a new framework agreement for the maintaining of the steam turbines in plants owned by the Enel Group in Italy. The agreement may well also be extended to cover plants in Spain, and possibly also in Chile, owned by Enel/Endesa SA.
	HOGAN LOVELLS	11/9/2015		CAREY	Fractyl Laboratories: Advise on the development of clinical studies in Chile. Referral de Jonathan Kahan (DC)
	HOGAN LOVELLS	10/15/2015		CAREY	Alpine Electronics Advise on a possible product recall.
	HOGAN LOVELLS	10/10/2015	USA	CAREY	John Lewis Partnership. The expansion of its e-commerce platform into various new markets. Referral de Richard Welfare a Ignacio Gilmore.
	HOGAN LOVELLS	7/2/2015	Mexico	CAREY	Munich Re Reinsurance dispute. Referral de Juan Francisco Torres Landa (México) a OA.
	HOGAN LOVELLS	7/2/2015	Germany	CAREY	Google Prepare a report on autonomous driving vehicles in Chile. Referral de Hogan Lovells Germany
	HOGAN LOVELLS	6/17/2015	Miami	CAREY	SBA Communications Advise for the purchase of telecommunications infrastructure (towers) owned and Telefonía Rural Communication (CTR) and future full legal advice (corporate, commercial, real estate, telecommunications, etc.) to operate in Chile.
	HOGAN LOVELLS	6/8/2015	Madrid	CAREY	Acciona Energía Advise on the Chilean part of a multi-jurisdictional project on compliance and criminal liability of legal persons.
	HOGAN LOVELLS	5/20/2015	Poland	CAREY	KGHM Competition law compliance.
	HOGAN LOVELLS	3/16/2015	USA	CAREY	EchoStar Corporation and Hughes Network Systems Telecommunication regulation.
	Hogan Lovells	5/20/2015	São Paulo	TOZZINI	Eletrobras
	Hogan Lovells	1/23/2015	Washington	TOZZINI	Billfinger
	Hogan Lovells	8/14/2014	Miami	TOZZINI	Alstom
	Hogan Lovells	7/28/2014	Washington	TOZZINI	3M do Brasil Ltda
	Hogan Lovells	2014		ALLENDE	Referral on labor matter related to an M&A project
	Hogan Lovells	29/5/2014		SIMPSON	Hogan Lovells US LLP Medical Device Regulatory Survey (FMCG)
	Hogan Lovells	11/3/2014		SIMPSON	Hogan Lovells Interntl LL TCV/Campaign Monitor
	Hogan Lovells	2014		RICHARDS	Commercial Transaction
	Hogan Lovells	2014		RICHARDS	Commercial Transaction
	Hogan Lovells	2014		CAREY	Dual Iberica
	Hogan Lovells	2014		CAREY	Vodafone Regulatory
	Hogan Lovells	5/30/2013		TOZZINI	PPG Industries, Inc.
	Hogan Lovells	2013		CAREY	Backcountry Access, Inc ref SERNAC
	Hogan Lovells	2013		CAREY	X-Trade Brokers Brokerage House
	Hogan Lovells	2013		CAREY	Seguin Moreau - Grupo OENEO
	Hogan Lovells	2013		CAREY	Mitsubishi Corp - IBA Grupo Construction - multiple jurisdictions metals trading project
	Hogan Lovells	2013		CAREY	Review Agreement Preference Survey Medical Device
	Hogan Lovells	6/5/2013		SIMPSON	Hogan Lovells Intl Medical Device Project
	Hogan Lovells	4/10/2013		SIMPSON	
	Hogan Lovells	26/4/2013		SIMPSON	
	Hogan Lovells	12/13/2012	Washington	TOZZINI	PPG Industries
	Hogan Lovells	8/28/2012	Miami	TOZZINI	Grunenthal Pharma GmbH
	Hogan Lovells	7/26/2012	Hong Kong	TOZZINI	ASCO
	Hogan Lovells	5/2/2012	Miami	TOZZINI	Grunental S.A
	Hogan Lovells	3/7/2012	Washington	TOZZINI	Amazon
	HOGAN LOVELLS	2012		ALLENDE	Referral of DSBG
	HOGAN LOVELLS	2012		ALLENDE	referral of Starr Underwriting (review of data privacy policy)
	HOGAN LOVELLS	2012		ALLENDE	Referral of Colfax (antitrust filing)
	HOGAN LOVELLS	2012		MUNIZ	via Claudette Christian
	HOGAN LOVELLS	2012		RICHARDS	Incorporation/Corporate Records
	Hogan Lovells	10/25/2011	London	TOZZINI	MoneyGram
	Hogan Lovells	9/27/2011	Washington	TOZZINI	Agri Stats Inc
	Hogan Lovells	9/8/2011	Miami	TOZZINI	Euler Hermes (Grupo Allianz)
	Hogan Lovells	8/16/2011	Washington	TOZZINI	AEG
	Hogan Lovells	7/13/2011		TOZZINI	Yamaha Motor Corporation USA
	Hogan Lovells	7/4/2011	Washington	TOZZINI	XO Communications, Inc
	Hogan Lovells	6/9/2011	Washington	TOZZINI	Hogan Lovells (Siemens)
	Hogan Lovells	6/9/2011	Washington	TOZZINI	Hogan Lovells LLP (Sikorsky Helicopters)
	Hogan Lovells	4/13/2011	London	TOZZINI	Bank of Scotland/Lloyds
	Hogan Lovells	3/10/2011	Washington	TOZZINI	JigoCity
	Hogan Lovells	2/9/2011	Hong Kong	TOZZINI	Sony Computer entertainment
	Hogan Lovells	2/2/2011	Paris	TOZZINI	CSL Behring
	HOGAN LOVELLS	2011		ALLENDE	AMEX Data privacy issues
	HOGAN LOVELLS	2011		CLAYTON	Ford Australia - Dicastal Aluminium wheels

HOGAN	OUTBOUND	DATE	OFFICE	TO	REFERENCE *Note Lovells now reported under HOGAN LOVELLS
	HOGAN LOVELLS	2011		ALL	PRAC @ IBA Dubai delegate reception
	HOGAN LOVELLS	2011		CAREY	Credit Insurance Company - Confidential Due Diligence and negotiations
	HOGAN LOVELLS	2011		CAREY	Yamaha Motor Corp USA warranty and sales distribution agreement review - golf carts
	HOGAN LOVELLS	2011		CAREY	SBA Communications - broad legal assistance re Chile market entry
	HOGAN LOVELLS	2011		Fraser	FMC visit to PRAGUE Office
	HOGAN LOVELLS	2011		Muniz	Potential criminal investigations matter
	HOGAN LOVELLS	2011		SIMPSON	Fixed price quote for brief report on telecom market entry
	HOGAN LOVELLS	2011		Tozzini	Ref Washington Office C. Christian
	HOGAN LOVELLS	2011		Tozzini	Ref Washington Office C. Christian
	HOGAN LOVELLS	2011		Tozzini	Ref Washington Office C. Christian
	HOGAN LOVELLS	2010		Allende	US Telecom client inquiry Argentina
	HOGAN LOVELLS	2010		Brigard	US Financial Services client - data protection issues
	HOGAN LOVELLS	2010		Brigard	US Telecom client inquiry Colombia
	HOGAN LOVELLS	2010		Carey	US Financial Services client - data protection issues
	HOGAN LOVELLS	2010		Carey	US Telecom client inquiry Chile
	Hogan Lovells	2010		Carey	EU Commission ref ground stations global immunity licensing use of radio frequencies
	Hogan Lovells	2010		Carey	Siemens Enterprise telecom project
	Hogan Lovells	2010		Carey	Varian Oncology Systems ref sale of equipment
	Hogan Lovells	2010		Carey	Suzuki report on guarantees and product liability
	Hogan Lovells	2010	Miami	Carey	Vodafoone Contractual and labor issues; potential growth ref new call centers in Chile
	Hogan Lovells	2010		Carey	Long term financing for construction electric generation plan Soprol CTG
	Hogan Lovells	2010		Carey	American Red Cross - guidance incorporation in Chile
	Hogan Lovells	2010		Carey	H&M IP matters
	HOGAN LOVELLS	2010		Clayton	Guardian Industries Antidumping issues
	HOGAN LOVELLS	2010		Clayton	Lockheed Martin - Australia employment issues telecon presentation
	HOGAN LOVELLS	2010		Clayton	US Telecom client inquiry Australia
	HOGAN LOVELLS	2010		Fraser	Dual Listing Hong Kong/Canada IPO
	HOGAN LOVELLS	2010		Kim	US Financial Services client - data protection issues
	HOGAN LOVELLS	2010		Lee & Li	US Telecom client inquiry Taiwan
	HOGAN LOVELLS	2010		Mulla	US Telecom client inquiry India
	HOGAN LOVELLS	2010		Muniz	US Financial Services client - data protection issues
	HOGAN LOVELLS	2010		Muniz	US Telecom client inquiry Peru
	HOGAN LOVELLS	2010		RICHARDS	Corporate registered & records office
	HOGAN LOVELLS	2010		Rodyk	US Telecom client inquiry Singapore
	HOGAN LOVELLS	2010		Rodyk	US Telecom client re Singapore
	HOGAN LOVELLS	2010		Rodyk	TMA "MAGENTA RESEARCH" in Class 9 in Singapore
	HOGAN LOVELLS	2010		Rodyk	DOMAIN NAME REGISTRATION FOR "ROADRUNNER.COM.SG" & "RR.COM.SG" IN (S)
	HOGAN LOVELLS	2010		Rodyk	Barclays PLC: New Joiners Cash Plan advice - Singapore
	HOGAN LOVELLS	2010		Rodyk	BGI - BGI EOP Advice Request - Singapore
	HOGAN LOVELLS	2010		Rodyk	MESAS/VESAS/PSP/ISP Review
	HOGAN LOVELLS	2010		Rodyk	Advice on New Cash Award Plan
	HOGAN LOVELLS	2010		Skrine	US Financial Services client - data protection issues
	Hogan Lovells	2010		Sycip	Shipping Competition
	Hogan Lovells	2010		Sycip	Records Retention advice for a cosmetics company
	Hogan Lovells	2010		Sycip	Opinion ref importation, distribution or use of chrysotile asbestos in vehicle parts
	Hogan Lovells	2010		Sycip	World Vision International
	HOGAN LOVELLS	2010		Tilleke	Corning re real estate
	HOGAN LOVELLS	2010		Tilleke	US Telecom client inquiry Thailand
	HOGAN LOVELLS	2010		Tozzini	US Telecom client inquiry
	HOGAN LOVELLS	2010		Tozzini	Major telecom client
	Hogan Lovells	12/22/2010	London	TOZZINI	eBay
	Hogan Lovells	9/9/2010	Washington	TOZZINI	American Institutes for Research in the Behavioral Sciences
	Hogan Lovells	6/29/2010		TOZZINI	Zodiac Aerospace
	Hogan Lovells	6/14/2010	Shanghai	TOZZINI	CTA Commerciale Tubi Acciaio SpA
	Hogan Lovells	6/7/2010	McLean	TOZZINI	Acon Investments
	Hogan Lovells	6/4/2010	London	TOZZINI	Suzuki
	Hogan Lovells			TOZZINI	
	Hogan Lovells	8/15/2009	Washington	TOZZINI	Al Khorayef Petroleum Company Limited
	HOGAN LOVELLS	2009		Sycip	US Financial Services client - data protection issues
	HOGAN	2009		Abnr	Referral aviation client
	HOGAN	2009		Clayton	Petrobras ref Australia
	HOGAN	2009		Kim Chang Lee	Corporate Matter - KJ Choi
	HOGAN	2009		PRAC Members	INTA Reception Seattle
	HOGAN	2009		Simpson	Petrobras
	HOGAN	2009		Sycip	S1 Corp Software License Agreement - Sta Maria
	Hogan Lovells	5/27/2009	Washington	TOZZINI	ICON
	Hogan Lovells			TOZZINI	

HOGAN	OUTBOUND	DATE	OFFICE	TO	REFERENCE *Note Lovells now reported under HOGAN LOVELLS
	Hogan Lovells	3/11/2009	McLean	TOZZINI	Ziff Brothers Investments LLC
	Hogan Lovells	2/5/2009	Boulder	TOZZINI	One Technologies LP
	Hogan Lovells	8/29/2008	Miami	TOZZINI	Chubb & Sons - a subsidiary of Federal Insurance Company
	Hogan Lovells	7/1/2008		TOZZINI	MWH Global
	Hogan Lovells	6/16/2008		TOZZINI	Cabot
	Hogan Lovells	5/23/2008		TOZZINI	Telme Comunicaciones y Servicios
	Hogan	2007		SYCIP	Development of mixed use condo in Makati City
	HOGAN	2007	Allende		Washington office M&A matter
	HOGAN	2007	Allende		Recommendation to Air Canada ref labor matters
	HOGAN	2007		Asahi	Hogan referral of one of its clients to Asahi, Davis Wright and Richards Buell in the transaction discussed at the San Diego meeting.
	HOGAN	2007		Clayton	Major bid that ultimately was unsuccessful due to economics but the client was very pleased with the cooperation between our two firms.
	HOGAN	2007		Clayton	On a matter for client EDF, the French utility, our Paris and London offices teamed with Clayton Utz (Darren Fooks and Barry Irwin) to win a pitch relating to a major contract in Australia, which is not a matter of public record as yet. The project is in its early stages and we may be able to disclose more at a later date.
	HOGAN	2007	London	Clayton	Our London office has attempted to use Clayton Utz on other projects which did not move forward, including a hotel acquisition for Kingdom Holdings and Prince Al Walid.
	HOGAN	2007		Kochhar	Our DC office has referred a number of matters to Kochhar in years past but I have not found anything recent.
	HOGAN	2007		Gide	Our London office has called on Gide in connection with North Africa matters.
	HOGAN	2007		Nauta	Nauta was Dutch counsel on the Norilsk Nickel deal with OM Group noted above.
	HOGAN	2007		Nauta	Nauta was Dutch counsel in the sale of S1 Corporation's FRS business to a private equity group for an amount not publicly disclosed. S1 is Nasdaq listed and is a leading provider of customer interaction software solutions for financial and payment services. This transaction involved cooperation between Nauta and our NY, DC, London, Paris and Brussels offices.
	HOGAN	2007		Nauta	We have referred our client Smithfields Foods to Nauta.
	HOGAN		London	Rodyk	Our London office called on Rodyk on behalf of Kingdom Hotels and Prince Al Walid.
	HOGAN	2007	Miami	Rodyk	Miami office referral
	HOGAN	2007	London	Simpson	Our London office referred a confidential M&A matter
	HOGAN	2007		Skrine	Washington office M&A matter
	HOGAN	2007		Sycip	Washington office works regularly with SyCip on infrastructure . Beijing and DC offices represent the Chinese export credit/insurance agency Sinosure/Sinomach on the EPC financing and Sycip represents GNP on a project currently in development.
	HOGAN		Beijing	Tozzini	Our Beijing office to Tozzini re oil exploration leasing project between Jilin Oil Group Corp. and a Brazilian company.
	Hogan Lovells	7/6/2007	Caracas	TOZZINI	Apple
	Hogan Lovells	6/21/2007	Caracas	TOZZINI	Amapa Gold
	Hogan Lovells	1/23/2007	Los Angeles	TOZZINI	Glory Ltd
	Hogan Lovells	1/2/2007	Caracas	TOZZINI	Lanxess/Petroflex
	Hogan Lovells	5/2/2006		TOZZINI	Umicore S/A.
	Hogan Lovells	9/19/2005		TOZZINI	Amcor PET Packaging Latin America

HOGAN	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Singapore	Hogan Lovells	Referral for legal assistance with a financial transaction /Sherrington
	BENNETT	2016	HK VTN Sh	Hogan Lovells	Referral for local counsel to work on an acquisition with our client TriWest Capital Partner /Olson
	BENNETT	2016	London	Hogan Lovells	ATS's eLearning Training Services /Joukador
	BENNETT	2015		HoganLovells	DC and Brussels trade sanctions matters Catrain/Capobianco/Peters
	BENNETT	2015		HoganLovells	Brussels and Frankfurt trade sanctions matter/Catrain/Wybutil
	CAREY	2014		Hogan Lovells	Sugal - review of enforceability personal guarantee under New York law
	CAREY	2013	Madrid	Hogan Lovells	Representation of Chile in a trial to enforce ICSID's award related to Diario Clarin.
	RICHARDS	2013		Hogan Lovells	Litigation matter (referred out)
	SIMPSON	13/9/2013		Hogan Lovells	
	SIMPSON	20/3/2013		Hogan Lovells	
	LUCE	2012	Moscow	Hogan Lovells	Entertainment lawyer in Moscow
	FRASER	2011	Toronto	HoganLovells	PDAC Toronto Reception/dinner
	LUCE	2011	Hong Kong	Hogan Lovells	Hong Kong Regulatory requirements affecting marketing of residences in the US
	LUCE	2011		Hogan Lovells	Joint venture advice on gold mining operation in Colombia
	SIMPSON	2011		Hogan Lovells	Methven Ltd Advice on outsourcing manufacturing arrangements in China with Hong Kong governing law
	Santamarina	2011		HOGANLOVELLS	Dubai inquiry ref Monterrey office
	Clayton	2011		HOGANLOVELLS	NBN Co Inquiry re litigation matter to T Weymouth Ty Cobb
	KOCHHAR	2011		HOGAN LOVELL	Referral Singapore
	FRASER	2010	Ottawa	HoganLovells	Tim Fletcher inquiry of representation for possible acquisition of a company in Italy
	LUCE	2010	Madrid	HOGAN LOVELL	Spanish labor law matter
	TOZZINI	2010	Sao Palo	HoganLovells	Oxiteno
	Nishimura	2010	Washingt	Hogan Lovells	Representation multinational communications company for securities advise in US and Europe
	FRASER	2009	Munich	Hogan	Injunction matter German Bank
	Nauta	2009		Hogan	Referral US Securitization matter
	Rodyk	2009		Hogan	Unsure to take matter due to conflict
	TOZZINI	2008		Hogan	Coimex Trading
	Clayton	2007		Hogan	Corporate matter to Washington office
	Kochhar	2007		Hogan	Dwnay Day - US securities advice
	Luce	2007		Hogan	Referral to Berlin office
	Richards	2007		Hogan	USC matter to Moscover office
	Rodyk	2007		Hogan	Financing matter to DC office
	Simpson	2007		Hogan	Joint venture matter to LA office
	Skrine	2007		Hogan	Corporate matter to LA office
	Tozzini	2007		Hogan	Coimex - ref ethanol project in the US Caribbean
	Asahi	2006		Hogan	Kirin Brewery to our Brussels office in a major EU regulatory matter.
	Goodsill	2006		Hogan	government contracts assistance with defense contracting matters in Hawaii.
	Luce	2006		Hogan	Several clients to our Washington office for regulatory work.
	Rodyk	2006		Hogan	banking client referral to our Northern Virginia office on financing matters
	Tozzini	2006		Hogan	Petrobras. Sadia Moscow office

KIM	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Kim	2016	Seoul	KOCHHAR	IP matter - conducting trademark search
	Kim	2015-6		RODYK	TMR No. T0503848E in Singapore
	Kim	2015		BAKER BOTTS	Acquisition Texas Ranch
	Kim	2015		BAKER BOTTS	Opportunity to act as co-counsel with KCL
	Kim	2010		Rodyk	Singapore trade mark application No T05/0384E for "SKIN FOOD" in Class 3 in Skin Food Co., Ltd.
KIM	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	FRASER	2013		Kim	Loan investment Itwell Co.
	FRASER	2012		Kim	Kinaxis establish operations in S. Korea
	LUCE	2011		Kim	Regulatory requirements affecting marketing of residences in the US
	HOGAN	2010		Kim	US Financial Services client with data protection issues in South Korea
	HOGAN	2009		Kim	Corp Banking Matter

KING	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	King	2014		CAREY	BAIC International Development Co re automobile R&D, importation, assembly and sale.
	King	23/8/2014		SIMPSON	Export Import Bank of China, Lianhua Trading Group Limited
	King	2014		RICHARDS	Escrow Services
	King	2014		RICHARDS	Commercial Transactions
	King	2013		Rodyk	Memo on "Over-the Counter" rules and regulations
	King	2012		Rodyk	Corporate Affairs (KMT Waterjet Asia Pacific Ltd)
	King	2012		Sycip	G&L International Inc.
	King & Wood	2012		Rodyk	US\$751,000,000.00 Syndicated Refinance Facility to MMG (China Development Bank Corporation)
	KING	2011		Lee	Government project Railway bidding in Taiwan
	King	2011		SIMPSON	Instructions from chinese client on commercial matter (Kjaffe)
	King	2011		Sycip	Hilton Request
	King	2010		Rodyk	legal opinion on Forever Glowing International Pte. Ltd. (the "Borrower")
	KING	2010		Allende	Acquisition mining project in Argentina
	KING	2010		Fraser	Purchase Bombardier Challenger 50
	KING	2010		Gide	IT Equipment Leasing in Morocco
	KING	2010		Simpson	IT Equipment Leasing in New Zealand
	King	2010		Rodyk	General enquiry regarding Cook Islands company law
	KING	2009		Ali Budiardjo	Anti-Corruption
	KING	2009		Clayton	Aircraft Finance Lease Aircraft to Australian Operator
	KING	2009		Lee	Anti-Corruption
	KING	2009		Mulla	Anti-Corruption
	KING	2009		Rodyk	Banking Overseas Acquisition in Singapore
	King	2009		Rodyk	Anti-Corruption
	KING	2009		Sycip	Anti-Corruption
	KING	2009		Tilleke	Anti-Corruption
	KING	2008		Kochhar	International Trade - Export Medical devices to India
	KING	2008		Rodyk	Aviation Finance
	KING	2008		Tilleke	Banking Finance to a project in Vietnam
	KING	2008		Tozzini	International Trade CDR and DVDR that export products to Brazil
	KING	2007		Kim	Corporate - Daimler AG
	KING	2007		Santamarina	Banking - China Development Bank - setting up office in Mexico
	KING	2006		Clayton	Project Finance - PNG RAMU Nickel
	KING	2005		Hoet	Project Finance - China Development
	KING	2006		Kochhar	Corporate
	KING	2006		Tilleke	Litigation - Asia Thai Group Enterprises
	KING	2006		Tilleke	Litigation - Altria Corporate Services International
	KING	2006		Tilleke	Banking - Bank of China
	KING	2005		Tilleke	Banking - Song Ba Ha Project

	INBOUND FROM	DATE	TO	REFERENCE
	LUCE	2011	King	China Regulatory requirements affecting marketing of residences in the US
	NISHIMURA	2010	King	Chinese Antitrust law re Japanese company business consolidation
	Carey	2010	King	IP Matter
	Carey	2010	King	Corporate matter Expro
	Kochhar	2010	King	Fortune 500 client real estate matter Johnson Controls
	Kim	2009	King	Antitrust matter
	Luce	2009	King	Trademark California Franchisor/Manufacturer
	Nauta	2009	King	International Funding Holland Financial Centre
	Skrine	2009	King	Corporate Credit Research and General Legal Advice
	Tozzini	2009	King	Trademark Brazilian company
	Tozzini	2009	King	Brazilian Client Patent Applications in China
	Clayton	2008	King	Agreement between several companies incorporated in different countries compeition antitrust
	Davis	2008	King	Defense of a defamation suite
	Fraser	2008	King	Banking - Legal advice for a Canadian Bank
	Kim	2008	King	Trademark - Korean corporation
	Kim	2008	King	Finance Translation Agreement

KING	INBOUND FROM	DATE	TO	REFERENCE
	Luce	2008	King	Advertising a high end residential condominium project
	Nauta	2008	King	M&A Project Sapphire
	Nauta	2008	King	International Funding - Holland Financial Centre
	Simpson	2008	King	corporate - NZ listed clients setting up office in Xiamen
	Tozzini	2008	King	Litigation Brazilian bank and Chinese Textile Company
	Kim	2007	King	FDI Hyundai Motor Company
	Kim	2007	King	Litigation - Pemstar Tianjin Enterprises
	Luce	2007	King	Litigation Energy Systems Internation LLC
	Nauta	2007	King	Litigation Advice on enforcement of judgments in Wuhan
	Nishimura	2007	King	Copyright - Digital recording devices
	Skrine	2007	King	Corporate - Establish JV in NingXia
	Tozzini	2007	King	Tax - Harbin Embraer Aircraft (Heai)
	Tozzini	2007	King	Patent - Embraco
	Davis	2006	King	Banking - Blue Point Capital
	Fraser	2006	King	Banking - Bank of Montreal
	Skrine	2006	King	Legal due diligence acquisition shares in Malaysian parent company
	Davis	2005	King	Promotions
	Goodsill	2005	King	JV Cendant Corporation
	Morgan	2005	King	Corporate
	Skrine	2005	King	Corporation - Yunnan construction projects

KOCHHAR	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Kochhar	2016		Rodyk	TMA SEEMATTI & Device in Classes 24 & 25 in Singapore
	Kochhar	2016		Rodyk	IR 1205746 (Singapore TM No. T14095688) in class 30
	Kochhar	2016		Rodyk	IR 1240611 (Singapore TM No. 40201505235W) in Classes 29 & 30
	Kochhar	2016		Rodyk	Matter referred by Kochhar Singapore office
	Kochhar	2016	Delhi	Rodyk	Banking matters - EXIM BANK
	Kochhar	2015	Delhi	Sycip law	Company Incorporation matter
	Kochhar	2015	Delhi	Tilleke	M&A matter - Acquisition Thai subsidiary of american co by Belgian client of K&Co. (Approx. Billing USD 46000)
	Kochhar	2012		Rodyk	Advise on investments in Tonbo Imaging Pte Ltd
	Kochhar	2012		Rodyk	Advice on the use of "Texas Chicken" by McDonalds in Singapore (Kochhar & Co)
	Kochhar	2010		Rodyk	Bizfile Searches
	Kochhar	2010		KING	Real Estate Fortune 500 client, Johnson Controls
	Kochhar	2010		Rodyk	Establishment of Singapore Office
	Kochhar	2010		Rodyk	Touche Golf – Feasibility studies on setting up in Singapore
	Kochhar	2010		Rodyk	Advice on the use of "Texas Chicken" by McDonalds in Singapore
	KOCHHAR	2008		Rodyk	Establishment of Kochhar Singapore office
	KOCHHAR	2008		Rodyk	Bifile searches
	KOCHHAR	2008	Lovells		Tax Advice in relation to employees seconded overseas
	KOCHHAR	2008	Lovells		Advise and guidance on English law and business practices relating to records, data privacy, media requirements and transfer of data across countries
	KOCHHAR	2007	Lovells		Advise on Iran Pakistan India pipeline project (conflict - file not opened)
	KOCHHAR	2007	Davis		Immigration matter
	KOCHHAR	2007	Hogan		Dwnay Day - US Securities Advise
	KOCHHAR	2007	Wilmer		Corporate Acquisition of US Company

KOCHHAR	INBOUND FROM	DATE		TO	REFERENCE
	BENNETT	2016	India	Kochhar	Cleather Estate matter
	Rodyk	2016	Singapore	KOCHHAR	Corporate advisory matter
	Kim Chang & Lee	2016	Seoul	KOCHHAR	IP matter - conducting trademark search
	Clayton Utz	2016	Sydney	KOCHHAR	IP matter
	Hogan Lovells	2016	Spain	KOCHHAR	IP - Trademark watch services (caterpillar)
	Hogan Lovells	2016	Hong Kong	KOCHHAR	IP matter
	Hogan Lovells	2016	London	KOCHHAR	Corporate advisory matter
	Hogan Lovells	2016	Hong Kong	KOCHHAR	Corporate advisory matter
	Hogan Lovells	2016	Washington	KOCHHAR	Corporate & Regulatory Advise
	Davis Wright Tremaine LLP		USA	KOCHHAR	IP Matters (BlackBerry & Ira Sohn Conference Foundation, Inc.)
	Richards	2014		Kochhar	Commercial transactions
	Snell & Wilmer	2012		Kochhar	PRAC S Iannetta Attorney Richard Cohen @ Snell @ Wilmer Denver
	Richards	2012		Kochhar	University student recruitment
	LUCE	2011		Kochhar	Indian Securities law matter
	Clayton	2008	Perth	Kochhar	Creation of charge over mining licenses and issues reacted thereto
	Lovells	2008	London	Kochhar	Advise re operation of a cash plan
	Lovells	2008	London	Kochhar	Sale of Electronic goods and labeling requirements of same
	Lovells	2008	London	Kochhar	Employee Share plans including tax implication thereof
	Lovells	2008	London	Kochhar	Safety norms for manufacturers of products
	Lovells	2008	Japan	Kochhar	Copyright issues licensing and infringement of copyrights
	Lovells	2008	Hong Kong	Kochhar	Schering Plough - nature of work not clear
	Lovells	2008	London	Kochhar	Advise re telecom issues
	Lovells	2008	London	Kochhar	Advise of Employee Share Plan and award
	Lovells	2008	Hong Kong	Kochhar	Advise on Indian lotteries
	Lovells	2008	Hong Kong	Kochhar	Activision
	Lovells	2008	Hong Kong	Kochhar	Trade Mark registration
	Lovells	2008	Hong Kong	Kochhar	Foreign investment in property in India
	Lovells	2008	London	Kochhar	Trademark opposition
	Lovells	2008	Spain	Kochhar	Trademark prosecution and opposition
	Morgan	2008		Kochhar	Trademark opposition
	Morgan	2008		Kochhar	Trademark application and opposition
	Richards	2008		Kochhar	Due diligence of an Indian company
	Wilmer	2008		Kochhar	Advice ref capital markets regulations SEBI regulations and compliance issues
	Wilmer	2008		Kochhar	Patent application work
	Wilmer	2008		Kochhar	Patent application work
	Asahi	2006		Kochhar	Elpida property rights protection agreement
	Asahi	2006		Kochhar	Janssen Rechtsanwalte - incorporation subsidiary limited liability company
	Asahi	2006		Kochhar	License Agreement review Seiki Hogyosho. Ongoing matter
	Lovells	2006		Kochhar	IP advice to Kype Technologies SA ref trademark dispute
	Lovells	2006		Kochhar	Corporate assistance review of publication notice Equitable Life to Canada Life
	Lovells	2006		Kochhar	Corp ref Tokio Marine ref disposal asbestos materials
	Rodyk	2006		Kochhar	Arbitration National Kidney Foundation Singapore
	Rodyk	2006		Kochhar	Finance - United Overseas Bank standby letter of credit
	Rodyk	2006		Kochhar	Corp search ROC
	Fraser	2006		Kochhar	IP JWin Electronics registration trademark
	Hogan	2006		Kochhar	Corp/Securities matter Cair Energy PLC and Cairn India Ltd

KOCHHAR	INBOUND FROM	DATE	TO	REFERENCE
	Nauta	2006	Kochhar	Corporate Optiver review advertisement recruitment personnel
	Wilmer	2006	Kochhar	Corp MKS Instruments ref Honeywell Automation agreement for provision R&D services
	Wilmer	2006	Kochhar	Finance Company formation-CIBC investment in India; Mauritius route
	Wilmer	2006	Kochhar	Corporate - insider trader guidance
	Wilmer	2006	Kochhar	Corporate review teaming agreement ref Airwid Aust and Ericsson
	Wilmer	2006	Kochhar	Corporate ref WHALE communications withdrawal of tender
	Wimer	2006	Kochhar	Acquisition New River Inc ref NuWave
	Asahi	2005	Kochhar	Finance ref transfer monetary claims from seller to servicer
	Asahi	2005	Kochhar	Acquisition ref Mintz Levin Cohn advice pharmaceutical acquisition
	Asahi	2005	Kochhar	JV Tokai Rubber Industries (ongoing client)
	Fraser	2005	Kochhar	Joint venture Leggett Platt jv in Bangalore
	Fraser	2005	Kochhar	IP trademark application
	Fraser	2005	Kochhar	Corporate BMO outsourcing arrangements
	Hogan	2005	Kochhar	Corp ref Answerthink acquisition in Herderabad
	Hogan	2005	Kochhar	Corporate - CIENA Corp set up R&D center in India
	King	2005	Kochhar	Corp - primer university licensing center in US re venture in China India Russia
	Lee	2005	Kochhar	Corp - formation Taiwanese IT founding outsourcing software projects
	Morgan	2005	Kochhar	Finance Kleiner Perkins re vc investment in India
	Morgan	2005	Kochhar	Tax query direct investment in early stage companies in India
	Morgan	2005	Kochhar	Real Estate - SEE Technologies building construction in Hyderabad
	Lovells	2005	Kochhar	Regulatory advise ref BAT
	Lovells	2005	Kochhar	Corp Mitsubishi existing compliance code
	Lovells	2005	Kochhar	Employment ref Barclays Performance Share
	Lovells	2005	Kochhar	Insurance premium tax and regulations in India
	Lovells	2005	Kochhar	Telecom ref Travelex prepaid card compensation scheme
	Lovells	2005	Kochhar	Due diligence HG Capital
	Rodyk	2005	Kochhar	Finance legal opinion
	Rodyk	2005	Kochhar	Real Estate Central Equity issues
	Wilmer	2005	Kochhar	Securities QVT Fund
	Wilmer	2005	Kochhar	Acquisition Thermo Electron Corp (now firm client ongoing work)
	Wilmer	2005	Kochhar	Corp ref Quallaby purchase of software licenses
	Wilmer	2005	Kochhar	Acquisition / due diligence MAPinfo purchase RMSI
	Wilmer	2005	Kochhar	Corporate - formation whole owned subsidiary Authoria (Ongoing client)
	Wilmer	2005	Kochhar	Acquisition Keane Inc. (ongoing client)
	Wilmer	2005	Kochhar	Corp Mudulink setup in India
	Wilmer	2005	Kochhar	Securities purchase convertible notes ref Jeffries International
	Wilmer	2005	Kochhar	Finance - student loans ref Marblead Corporation
	Wilmer	2005	Kochhar	Regulatory/Tax Hudson Fairfax
	Wilmer	2005	Kochhar	Securities Fiserve Securities Inc.

LEE	OUTBOUND	DATE	OFFICE	TO	
LEE					Comments: We do not yet have a system that would track outbound referrals to PRAC members. In the past few years, we have more and more frequently called upon PRAC colleagues to assist our clients all over the world.
Lee	2015		Toronto	BAKER BOTTS	Due diligence for a Taiwanese company acquisition and wind-down of US operations
Lee	2015			BENNETT	MediaTeck (Confidential)
Lee	2014			BAKER BOTTS	Assistance on US Acquisition
Lee	2014			RICHARDS	Commercial Transaction
Lee	2014			RICHARDS	Commercial Transaction
Lee	2012			RODYK	Advice on patent laws. (Your reference: M38514/P01)
Lee	2012			MCKENNA	Real Estate purchase in Los Angeles
Lee	2010			RODYK	TMR No. T00/21500A "E job view" in class 42 in Singapore (Your Ref: T12073-TF140-hiw)

LEE	INBOUND FROM	DATE	TO	REFERENCE	
	BENNETT	2016	Taiwan	Lee and Li	Referral request for commercial support for a foreign investment Jfan
	BENNETT	2016	China	Lee and Li	Rules of the Taiwan Stock Exchange Jfan
	BENNETT	2016	China	Lee and Li	Referral request (no details) Jfan
	BAKER	2013		Lee	Joint venture of petrochemical companies
	BAKER	2013		Lee	Proposed merger of petrochemical companies
	RICHARDS	2013		Lee	Wealth Preservation
	WILSON	2012		Lee	Contractual matter requiring Taiwan counsel
	King	2011		Lee	Government project Railway bidding in Taiwan
	Hogan	2010		Lee	US Telecom Inquiry - Taiwan
	Rodyk	2010		Lee	Balda/TPK
	Baker	2008		Lee	Trademark - 12 files
	Baker	2008		Lee	Patent - 40 files
	Clayton	2008		Lee	Trademark
	Clayton	2008		Lee	Trademark
	Clayton	2008		Lee	Corporate and Investment
	Davis	2008		Lee	Patent - 38 files
	Davis	2008		Lee	Contract
	Davis	2008		Lee	Joint Venture
	Davis	2008		Lee	General Corporate
	Davis	2008		Lee	General Corporate
	Davis	2008		Lee	Trademark
	Gide	2008		Lee	Corporate and Investment
	Gide	2008		Lee	Corporate and Investment
	Gide	2008		Lee	Corporate and Investment
	Gide	2008		Lee	Trademark
	Gide	2008		Lee	Trademark
	Gide	2008		Lee	Insurance
	Hogan	2008		Lee	Labor
	Hogan	2008		Lee	Medical
	Hogan	2008		Lee	Medical
	Hogan	2008		Lee	Capital Markets
	Kim	2008		Lee	Trademark - 8 files
	King	2008		Lee	Banking
	King	2008		Lee	Banking
	Luce	2008		Lee	Patent
	Lovells	2008		Lee	Banking
	Lovells	2008		Lee	Banking
	Lovells	2008		Lee	Banking
	Lovells	2008		Lee	Labor
	Lovells	2008		Lee	Corporate and Investment
	Lovells	2008		Lee	Corporate and Investment
	Lovells	2008		Lee	Corporate and Investment

LEE	INBOUND FROM	DATE	TO	REFERENCE
	Lovells	2008	Lee	Corporate and Investment
	Lovells	2008	Lee	Trademark
	Lovells	2008	Lee	Trademark
	Lovells	2008	Lee	Trademark
	Morgan	2008	Lee	Patent
	Morgan	2008	Lee	Patent
	Morgan	2008	Lee	Patent
	Morgan	2008	Lee	Trademark - 5 files
	Morgan	2008	Lee	Labor
	Morgan	2008	Lee	Tax
	Morgan	2008	Lee	Tax
	Nauta	2008	Lee	Trademark - 6 files
	Nishimura	2008	Lee	Banking
	Nishimura	2008	Lee	Banking
	Nishimura	2008	Lee	Corporate and Investment
	Nishimura	2008	Lee	Patent
	Rodyk	2008	Lee	Trademark
	Rodyk	2008	Lee	Trademark
	Rodyk	2008	Lee	Trademark
	Rodyk	2008	Lee	Miscellaneous
	Tilleke	2008	Lee	Patent
	Tilleke	2008	Lee	Patent
	Tilleke	2008	Lee	Patent
	Tilleke	2008	Lee	Patent
	Baker	2007	Lee	Trademark - 14 files
	Baker	2007	Lee	Patent Prosecution - 27 files
	Clayton	2007	Lee	Trademark
	Clayton	2007	Lee	Trademark
	Clayton	2007	Lee	Trademark
	Carey	2007	Lee	Trademark
	Carey	2007	Lee	Trademark
	Carey	2007	Lee	Trademark
	Davis	2007	Lee	Trademark - 11 files
	Davis	2007	Lee	Contracts
	Gide	2007	Lee	Corporate
	Gide	2007	Lee	Corporate
	Gide	2007	Lee	Corporate
	Hogan	2007	Lee	General
	Hogan	2007	Lee	General
	Hogan	2007	Lee	General
	Morgan	2007	Lee	Labor
	Morgan	2007	Lee	Labor
	Morgan	2007	Lee	Tax
	Nauta	2007	Lee	Trademark
	Rodyk	2007	Lee	Trademark
	Rodyk	2007	Lee	Patent
	Rodyk	2007	Lee	Patent
	Richards	2007	Lee	Estate Tax
	Richards	2007	Lee	Trademark
	Richards	2007	Lee	Trademark
	Lovells	2007	Lee	Corporate
	Lovells	2007	Lee	Corporate
	Lovells	2007	Lee	Trademark
	Lovells	2007	Lee	Trademark
	Lovells	2007	Lee	Trademark
	Lovells	2007	Lee	Trademark
	Lovells	2007	Lee	Labor

LOVELLS	OUTBOUND	OFFICE	TO	REFERENCE *NOTE as of 2010 Lovells reported under HOGAN LOVELLS
LOVELLS	2008	Hong Kong	Skrine	Data protection advise sought
LOVELLS	2008	Hong Kong	Kochhar	Data protection advise sought
LOVELLS	2008	Hong Kong	Tilleke	Data protection advise sought
LOVELLS	2008	Hong Kong	Kim	Data protection advise sought
LOVELLS	2008	London	Clayton	Advise sought on Australian matter (Stuart Clark)
LOVELLS	2008	London	Brigard	Advise on enforcement of payment schedule agreement under local law
LOVELLS	2008	Hong Kong	Luce	Advise potential enforceability agreement in China or SAR and related queries
LOVELLS	2008	Munich	Tozzini	Re Brazilian litigator who could monitor an appeal litigation
LOVELLS	2008	Madrid	Santamarina	Specialised legal IRE assistance in relation to claims
LOVELLS	2008	London	Carey	Potential advice on freezing assets in Santiago
LOVELLS	2008	Beijing	Tozzini	Advice for client in relation to investing in a joint venture in Manaus
LOVELLS	2008	London	Clayton	Litigation advice in Perth in relation to banking matters
LOVELLS	2008	Chicago	Skrine	Litigation advice in Kuala Lumpur
LOVELLS	2008	Paris	Tilleke	Potential claim
LOVELLS	2008	Paris	Allende	Drafting contract in relation to genetic inbred maize
LOVELLS	2008	Paris	Tozzini	Potential automotive PL case
LOVELLS	2008	New York	Kim	Advice re a franchise in Asia in relation to corporate and insurance regulation
LOVELLS	2008	Munich	Sycip	Local law advice sought on legal and political aspects of an issue relating to some chemicals being loaded onto a ship in the Philippines
LOVELLS	2008	London	Clayton	Lovells recommended Clayton Utz for advice on an energy matter in Australia
LOVELLS	2008	Madrid Singapore	Muniz	Advice in relation to a potential matter concerning a tender procedure for a project for the concession of design, financing, construction, operation and maintenance of the project plant for effluent treatment of residual water in Taboada on PPP principle
LOVELLS	2008	Madrid	Tozzini	Potential investment in Brazil
LOVELLS	2008	London	Allende	Termination and commencement of distribution agreements
LOVELLS	2008	London	Brigard	Termination and commencement of distribution agreements
LOVELLS	2008	London	Carey	Termination and commencement of distribution agreements
LOVELLS	2008	London	Hoet	Termination and commencement of distribution agreements
LOVELLS	2008	London	Tozzini	Termination and commencement of distribution agreements
LOVELLS	2008	Paris	Mulla	Regarding an engineering contract in India
LOVELLS	2008	London	Nishimura	Advice on setting up a new company and office in London for the purposes of exploring possibilities of establishing an e-commerce business in the UK
LOVELLS	2008	London	Allende	Legal research exercise to identify company record keeping requirements in Argentina and Mexico
LOVELLS	2008	London	Santamarina	Legal research exercise to identify company record keeping requirements in Argentina and Mexico
LOVELLS	2007	London	Allende	Local counsel re asbestos related issues in Argentina as well as Nigeria and Dubai
LOVELLS	2007	Singapore	Allende	Argentinian acquisition
LOVELLS	2007	London	Carey	Advise re potential safety issue with product which had been distributed in Chile
LOVELLS	2007	London	Clayton	Due diligence exercise in Sydney
LOVELLS	2007	Warsaw	Fraser	Establishing a company in Edmonton and further corporate arrangements in Canada
LOVELLS	2007	London	Fraser	Acquisition in Newfoundland
LOVELLS	2007	Beijing	Fraser	China State Development Investment Corp wanted help to set up meetings for senior managers from electric power companies re best practices for management of legal risks, etc.
LOVELLS	2007	Hong Kong	Kochhar	Shortlisting KLexServe legal outsourcing arm of Kochhar for major document job
LOVELLS	2007	Hong Kong	Kochhar	Allan Leung referred Sophie Wathne through Katherine Huang of ABP to advise on criminals matters in India

LOVELLS	OUTBOUND	OFFICE	TO	REFERENCE
LOVELLS	2007	Hong Kong	Mulla	Allan Leung referred Sophie Wathne through Katherine Huang of ABP to advise on criminals matters in India
LOVELLS	2007	Hong Kong	Kim	IPMT work; review and localisation of various sets of competition rules and advise on local lotteries and promotions law
LOVELLS	2007	Hong Kong	Kochhar	IPMT work; review and localisation of various sets of competition rules and advise on local lotteries and promotions law
LOVELLS	2007	Hong Kong	Simpson	IPMT work; review and localisation of various sets of competition rules and advise on local lotteries and promotions law
LOVELLS	2007	Hong Kong	Skrine	IPMT work; review and localisation of various sets of competition rules and advise on local lotteries and promotions law
LOVELLS	2007	Hong Kong	Tilleke	IPMT work; review and localisation of various sets of competition rules and advise on local lotteries and promotions law
LOVELLS	2007	Hong Kong	Kim	IPMT work; review, localisation of data prot pol and consent notices; advise local dp laws
LOVELLS	2007	Hong Kong	Kochhar	IPMT work; review, localisation of data prot pol and consent notices; advise local dp laws
LOVELLS	2007	Hong Kong	Simpson	IPMT work; review, localisation of data prot pol and consent notices; advise local dp laws
LOVELLS	2007	Hong Kong	Skrine	IPMT work; review, localisation of data prot pol and consent notices; advise local dp laws
LOVELLS	2007	Hong Kong	Kim	IPMT work; Review of Privacy Charter and advice on cross jurisdictional transfer of personal data
LOVELLS	2007	Hong Kong	Kochhar	IPMT work; Review of Privacy Charter and advice on cross jurisdictional transfer of personal data
LOVELLS	2007	Hong Kong	Tilleke	IPMT work; Review of Privacy Charter and advice on cross jurisdictional transfer of personal data
LOVELLS	2007	Hong Kong	Kim	IPMT work; Review of Privacy Policy and advice on disclosure of personal data to foreign authorities
LOVELLS	2007	Hong Kong	Kochhar	IPMT work; Review of Privacy Policy and advice on disclosure of personal data to foreign authorities
LOVELLS	2007	Hong Kong	Simpson	IPMT work; Review of Privacy Policy and advice on disclosure of personal data to foreign authorities
LOVELLS	2007	Hong Kong	Skrine	IPMT work; Review of Privacy Policy and advice on disclosure of personal data to foreign authorities
LOVELLS	2007	Hong Kong	Tilleke	IPMT work; Review of Privacy Policy and advice on disclosure of personal data to foreign authorities
LOVELLS	2007	Hong Kong	Kim	IPMT work; review and localization of Partner Edge Agreement
LOVELLS	2007	Hong Kong	Kochhar	IPMT work; review and localization of Partner Edge Agreement
LOVELLS	2007	Hong Kong	Simpson	IPMT work; review and localization of Partner Edge Agreement
LOVELLS	2007	Hong Kong	Skrine	IPMT work; review and localization of Partner Edge Agreement
LOVELLS	2007	Hong Kong	Tilleke	IPMT work; review and localization of Partner Edge Agreement
LOVELLS	2007	Hong Kong	Kim	Data protection advise -
LOVELLS	2007	Hong Kong	Kochhar	Legal advise in India re a change in packaging laws requiring graphic health warnings
LOVELLS	2007	London	Kochhar	Advice re potential safety issue with product which had been distributed in India
LOVELLS	2007	London	Kochhar	Possibility of funding a strategic partner in England for an off-shoring adventure
LOVELLS	2007	London	Lee and Li	Advice re potential safety issue with product which had been distributed in Taiwan
LOVELLS	2007	London	Kim	Advice re potential safety issue with product which had been distributed in Taiwan
LOVELLS	2007	London	Mulla	Advice on life assurance and financial services law and regulations
LOVELLS	2007	Beijing	Muniz	Bolivian legal advise in relation to a mining development
LOVELLS	2007			(referred on to recommended Dr Ricard Indacocochea & Asociados
LOVELLS	2007		Nishimura	Recommendation of Brunei counsel
LOVELLS	2007	Munich	Santamarina	Advice re Mexican consumer protection laws re warranty services
LOVELLS	2007	London	Tozzini	General corporate lawyer for domestic M&A and JV project in Sao Paulo Brazil
LOVELLS	2007	Hong Kong	Tozzini	Restructuring, insolvency and banking matters in relation to restructuring of LG
LOVELLS	2007	Munich	Tozzini	Detlef Hass to JL Freire
LOVELLS	2007	Beijing	Tozzini	Joint pitch to provide legal services for China Development Bank re unsecured financing nat gas pipeline in Brazil
LOVELLS	2007	Paris	Tozzini	Corporate/commercial work in Brazil

LOVELLS	INBOUND FROM	OFFICE	TO	REFERENCE
	Fraser	2008	Lovells	Advice in relation to the financing of a takeover bid
	Goodsill	2008	Madrid Lovells	Proposal for legal services in relation to CSP generating plants in Spain
	Brigard	2008	London Lovells	Advice and opinion on UK based asset management company planning to expand business into Colombia
	Kim	2008	Hong Kong Lovells	Instructions received in relation to trademark filings in Hong Kong
	Kochhar	2008	London Lovells	Advice on tax in relation to employees being seconded overseas
	Fraser	2008	London Lovells	UK legal advice in connection with a parent guarantee to be given as part of a financing
	Wilmer	2008	Hong Kong Lovells	Advice on typical costs and timeframe in relation to registration with SAFE of non-PRC listed companies which provide stock-based compensation to their employees
	Wilmer	2008	London Lovells	Advice on Polish matter about whether a US Code of Compliance conflicts with Polish law
	Kochhar	2008	Warsaw London Lovells	Recommendation for expert lawyer in London/Kazakhstan for energy company - Lovells unable to act due to conflict
	Kochhar	2008	London Lovells	Advice and guidance on English law and business practices relating to records management issues, (data privacy, media requirements and transfer of data across countries)
	Nishimura	2008	London Lovells	Request for advice on insider trading regulations
	Luce	2008	London Dubai Lovells	Advice on restrictions in Dubai or UAE governing the advertising and sale of foreign real estate
	Nishimura	2008	Lovells	Request for advice on insider trading regulations
	Clayton	2007	Lovells	MTQ Engine System (AUST Pty v CSR Limited
	Fraser	2007	Lovells	Service of Process on Estate of Wong Su Tze and Wong Yuk Keung
	Fraser	2007	Lovells	Referred on to Peter Montgomery (Humphreys & Co) and Andrew Morgan Field Fisher Waterhouse London Insuran/Acc Lawyer
	Fraser	2007	London Lovells	British Tax Advice
	Fraser	2007	Lovells	Advice re potential financing of an acquisition by Bank of Montreal re Cannacord
	Fraser	2007	Lovells	FMC trying to effect introduction for China oil and gas execs to mtg with Canadian counterparts
	Fraser	2007	Lovells	Advice on proposed transaction between Dai Min Holdings Ltd and Gbex Holdings
	Fraser	2007	Lovells	Acting as UK counsel for Bank of Montreal
	Kochhar	2007	Lovells	Iran-Pakistan-India pipeline project (conflict - file not opened)
	Luce	2007	Lovells	New start up in Hong Kong
	Luce	2007	Lovells	Advice on restrictions in Dubai or UAE governing advertising and sale of foreign real estate
	Morgan	2007	Lovells	Referral on to Sarajevo counsel (Jankovic Popovic & Mitic; Kovanovic & Nikovic)
	Morgan	2007	Lovells	Introduction between KKR and Lovells partners
	Mulla	2007	Lovells	Request to act as legal counsel re ECB loan facility of USD 35 million
	Mulla	2007	Lovells	Working together on a project acting as legal advisers to lenders to ECA
	Nishimura	2007	Lovells	Advice on securities business in Hong Kong (Mizuho Securities Co Ltd)
	Simpson	2007	Lovells	Contractual dispute governed by UK law
	Skrine	2007	Lovells	Conduct company search on Wisers Information Ltd
	Skrine	2007	Lovells	Possible IPO of paper business
	Wilmer	2007	Lovells	Request to update RSU memo

McKENNA	OUTBOUND	YEAR	OFFICE	TO	REFERENCE Note as of March 2012 McKenna Long & Aldridge
MCKENNA		2015		RICHARDS	Trademarks
McKenna		7/6/2013		SIMPSON	
MCKENNA		2014		RICHARDS	Property Purchase & Sale - Residential
MCKENNA		2014		RICHARDS	Residential Property Purchase & Sale
MCKENNA		2014		RICHARDS	Commercial Transactions
MCKENNA		2013		RICHARDS	Corporate
MCKENNA		2013		RICHARDS	Trade-Marks
MCKENNA		2013		RICHARDS	Trade-Marks
MCKENNA		2012		Allende	National Labor and employment law memoranda
MCKENNA		2012		Gide	Millenium Value Technology Partners due dilligence shareholders Neolane
MCKENNA		2012		Davis	Co-operative Group in-house counsel for legal team ref Washington States supply contract
MCKENNA		2012		Tozzini	Cubic Corporation acquisition in Brazil
MCKENNA		2012		Rodyk	Ref opening office in Singapore
MCKENNA		2012		Clayton	Non Specific matter to J. Shirbin
MCKENNA		2012		Tozzini	KTM North America Inc matter M.Baptista
MCKENNA		2012		SyCip	Allied International Credit matter to R. Morales
LUCE		2012		Carey	National Labor and employment law memoranda
LUCE		2012	Moscow	HoganLovells	Entertainment lawyer in Kazakhstan
LUCE		2012		Richards	Canadian real estate lawyer
LUCE		2012		Rodyk	Ritz Cartlon residences project in Singapore
LUCE		2012		Rodyk	LA Live entertainment matters in Singapore
LUCE		2011		ABNR	Forensic accounting services in Indonesia
LUCE		2011		Goodsill	Criminal law matter
LUCE		2011		HoganLovells	Joint venture advice on gold mining operation in Colombia
LUCE		2011		HoganLovells	Hong Kong regulatory requirements affecting marketing of residences in the US
LUCE		2011		King	China regulatory requirements affecting marketing of residences in the US
LUCE		2011		Kim	S. Korea regulatory requirements affecting marketing of residences in the US
LUCE		2011		Kochhar	Indian securities law matter
LUCE		2011		Nauta	Acquisition of company in Denmark
LUCE		2011		Rodyk	Singaporean entity formation and tax issues
LUCE		2011		Tozzini	Brazilian law advice
LUCE		2011		Tozzini	Brazilian guaranty ref US real estate development
LUCE		2010		Allende	Argentine lawyer for matter in Paraguay
LUCE		2010		Gide	Construction project in Vietnam
LUCE		2010	Madrid	Lovells	Spanish labor law matter
LUCE		2010		Mulla	Indian tax withholding matter
LUCE		2010		Richards	Employment Matter
LUCE		2009		Kochhar	Formation Real Estate Investment Fund in India
LUCE		2009		Richards	Client request for BC tax attorney
LUCE		2009		Richards	Real Estate Acquisition
LUCE		2008		Kochhar	Client Introduction ref. India business ventures; fee quote; no engagement
LUCE		2008		Rodyk	Client introduction ref financing sources for real estate development in China
LUCE		2008		Davis	Request for Oregon counsel (Weinstein)
LUCE		2008		Fraser	Major business litigation in Calgary (conflict)
LUCE		2008		Hogan	Marking Luxury Condos in Moscow (Batla)
LUCE		2008		Tozzini	Purchase Real Estate in Brazil (referred out)
LUCE		2007		Santamarina	Industrical Theft (Saavedra/Grau/Hugo)
LUCE		2007		Hogan	Listing on Berlin Bremen Stock Exchange (Batla)
LUCE		2007		Gide	20M Sale of Turbine generators to Benin (Eck/Cazalet)

McKENNA	OUTBOUND	YEAR	OFFICE	TO	REFERENCE <i>Note as of March 2012 McKenna Long & Aldridge</i>
	LUCE	2007		Mulla	10M Hotel Investments (Thacker/Dandiwala)
	LUCE	2007		Lovells	HK and Beijing PRC Business startup
	LUCE	2007		Davis	Alaska Corporate Formation (Weinstein/Johnson)
	LUCE	2007		Wilmer	Sale on Promissory Note (Johnston)
	LUCE	2007		Nishimura	Real Estate Matter (Hiramatsu and Ozawa)
	LUCE	2007		Kochhar	Setting up a company in India
	LUCE	2007		Rodyk	High net worth tax advice
	LUCE	2007		Muniz	Property purchase in Galapagos
	LUCE	2007		Nauta	Termination of Dutch distributor
	LUCE	2007		Santamarina	Advice on law re desalination systems
	LUCE	2007		RBS	Corporate formation and acquisition
	LUCE	2007		Hogan	PRC-Russian JV Project to Moscow office
	LUCE	2007		Hogan	Community Bank regulatory matter
	LUCE	2006		Allende	Various IP Prosecution Matters
	LUCE	2006		Asahi	Various IP Prosecution Matters
	LUCE	2006		Clayton	Various IP Prosecution Matters
	LUCE	2006		Kim	Various IP Prosecution Matters
	LUCE	2006		Lovells	Various IP Prosecution Matters
	LUCE	2006		RBS	Various IP Prosecution Matters
	LUCE	2006		Santamarina	Various IP Prosecution Matters
	LUCE	2006		Simpson	Various IP Prosecution Matters
	LUCE	2006		Tozzini	Various IP Prosecution Matters
	LUCE	2006		Lovells	Trademark applications (Paris/Alicante)
	LUCE	2006		Clayton	Patent Infringement/Litigation Support
	LUCE	2005		Gide	Contract dispute with French sub
	LUCE	2005		Clayton	Client dispute with McQuarrie Bank
	LUCE	2005		DWT	Apartment house acquisition in Portland
	LUCE	2005		Tozzini	Real estate advice in Rio
	LUCE	2005		King	NXTV matters in Hong Kong
	LUCE	2005		King	Setting up a Representative Office in China.
	LUCE	2005		Tozzini	Advice concerning Brazilian subsidiary.
LUCE	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Goodsill	2012		MCKENNA	Domestic violence matter
	Santamarina	2012		MCKENNA	Readymix Concrete supply agreement review Grau
	Richards	2012		MCKENNA	UBC expert testimony Seidman
	Lee	2012		MCKENNA	Real estate purchase Los Angeles Ding
	Skrine	2012		MCKENNA	Concerning the shipment of agricultural commodities from the US to Malaysia (aflatoxin limits for grain).
	FRASER	2011		Luce	Referral for North Carolina litigator
	Nishimura	2011		Luce	Federal and California tax issues
	Rodyk	2011		Luce	Tortious interference with contract
	PRAC Members	2008		Luce	Referral for National Prominent Mediator
	Rodyk	2007		Luce	Legal Opinion on American Depositary Shares
	Tilleke	2007		Luce	Request for Investigative Information (no fee)
	Santamarina	2007		Luce	Trust Administrative Matters
	Kim	2007		Luce	Class Action Defense of Client in Southern California
	Luce			Luce	<i>Commentary: As of February 09, Luce Forward Management reported PRAC based expenses of \$103,371 (excluding 2006 Host Firm Expenses) and PRAC based revenues of \$942,005 were report, resulting in a three-year return on investment of 911%. In addition, during the last two years, LuceForward was had numerous contacts with fellow PRAC firms on a courtesy basis, ranging from assisting in research projects to arranging Conference Room facilities, and from identifying nationally-known experts to placing interns.</i>

MORGAN LEWIS: OUTBOUND	DATE	OFFICE	TO	REFERENCE
MorganLewis	2016		RODYK	Gen Corp Advise Sungard
MorganLewis	21/5/2013		SIMPSON	Samsung Ventures Investment Corporation, Power by Proxi Series C

MULLA	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Mulla	2012		Rodyk	Corporate Advice
	Mulla	2012		Rodyk	Claim against Modern Road Makers Pvt Ltd for Charterparty 18 August 2009 for MT JANESIA ASPHALT II
	Mulla	2012		Rodyk	Claim against Modern Road Makers Pvt Ltd for Contract No. 180809 - CRD 0009712
	Mulla	2010		Rodyk	Modern Road Makers Pvt Ltd
	Mulla	2010		Rodyk	Modern Road Makers Pvt Ltd - CRD 0009712
	MULLA	2007		Morgan	With regard to acquisition of US company by an Indian pharma co
	MULLA	2007		Skrine	Malaysian regulation for flagging of ships in Malaysia
	MULLA	2006		Davis	Entertainment/media work

MULLA	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Snell Wilmer	2012		Mulla	PRAC via S Iannetta Attorney Richard Cohen @ Snell Wimer Denver
	Rodyk	2011		Mulla	Lawrence Pumps India Office
	FRASER	2010		Mulla	Zylog Convertible note exchange
	HOGAN	2010		Mulla	Telecom client re India
	LUCE	2010		Mulla	Indian tax withholding matter
	Wilmer	2007		Mulla	Setting up an Indian entity
	Nishimura	2007		Mulla	Advice re start up Indian operation of Japanese corporate client
	Nishimura	2007		Mulla	Trademarks/agreement including employment issues multinational Japanese corp
	Luce	2007		Mulla	Advice to set up a non-profit organisation in India
	Lovells	2003		Mulla	Acting for an Australian company in arbitration with US entity in gas prospecting field dispute
	Lovells	2001		Mulla	Due diligence exercises with the possible acquisition of interest in major power gen co

MUNIZ	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	MUNIZ	8/5/2015	PERU	CAREY	Btex.la Establishing a subsidiary of their company in Chile. Referral de Mauricio Olaya
	Muniz	2014		ALLENDE	Referral of Intursa
	Muniz	2014		CAREY	Arrelano Investigacion - advise re employee selection contracts
	Muniz	2014		CAREY	Werksmans Attorneys African Bank SA
	Muniz	2013		ALLENDE	M&A transaction
	Muniz	2013		CAREY	Quintana Minerals Corp - Houston TX
	Muniz	2010		Carey	Tech Data Peru - labor matters in Chile
	MUNIZ	2009		Carey	BPZ ENERGY oil and gas issues in Chile
	MUNIZ	2008		All	PRAC Members invite to Oil & Gas convention
MUNIZ	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	CAREY	2013		Muniz	Robeco pension fund assist
	CAREY	2013		Muniz	Intertrust New York, Invenergy LLC
	CAREY	2013		Muniz	CWE South America Ltd (filial de China Three Gorges Corporation)
	ALLENDE	2011		Muniz	ACE M&a PROJECT
	CAREY	2011		Muniz	TNT
	HOGAN LOVELLS	2011		Muniz	Potential criminal investigation
	HOGAN	2010		Muniz	US Telecom Inquiry - Peru
	HOGAN	2010		Muniz	US Financial Services client with data protection issues in Peru
	ALLENDE	2010		Muniz	Burgwart Construction Company
	ALLENDE	2010		Muniz	Quito Office QBE
	CAREY	2010		Muniz	ESCO Corporation re corporate matters in Peru

NISHIMURA	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	NISHIMURA	2010		Carey	Collaboration research certain Chilean law
	NISHIMURA	2010		Clayton	Collaboration research certain Australian law
	NISHIMURA	2010		Clayton	Advise Australian trademark law ref trademark dispute
	NISHIMURA	2010		King	Chinese Antitrust law re Japanese company business consolidation
	Nishimura	2010		HOGANLOVELLS	Representation multinational communications client for securities law advise in US and Europe
	NISHIMURA	2010		Tilleke	Research law on securities, antitrust and foreign direct investment in Thailand
	NISHIMURA	2010		Tozz	Collaboration research certain Brazilian law
	NISHIMURA	2009		Nauta	Gen Corp Debt Collection
	NISHIMURA	2009		Rodyk	Gen Corp Debt Collection
	NISHIMURA	2009		Tilleke	M&A; Legal Legal due diligence of manufacturing companies in Thailand in relation to a worldwide acquisition of certain business between Japanese companies.
	NISHIMURA	2009		Sycip	M&A; Legal Legal due diligence of manufacturing companies the Philippines in relation to a worldwide acquisition of certain business between Japanese companies.
	NISHIMURA	2008		Tozzini	Tax; Legal advice in relation to the tax treatment applicable to the investment that a Japanese client of Nishimura & Asahi intends to make in the Brazilian financial market in connection with a Brazilian
	NISHIMURA	2008		Rodyk	Advice on disclosure requirements in relation to acquisition (securities, antitrust, banking and other application laws and regulations in Singapore
	NISHIMURA	2008		Tilleke	Legal due diligence of a local company
	NISHIMURA	2008		Davis	Information related to Ethiopian counsel
	NISHIMURA	2008	Moscow	Lovells	Introduction Japanese corporate client to Lovells Moscow office for law advise in connection with client's operation in Russia
	NISHIMURA	2007		Nauta	Contract issues in connection with wind up of a Japanese corporate client on orderly termination of contracts with a Netherlands supplier and a French licensor in connection with the planned wind-up of a clients Japanese subsidiary. Matter ongoing
	NISHIMURA	2007		Gide	Contract issues in connection with wind up of a Japanese corporate client on orderly termination of contracts with a Netherlands supplier and a French licensor in connection with the planned wind-up of a clients Japanese subsidiary. Matter ongoing
	NISHIMURA	2007		Mulla	Advice re Start up Indian operation of Japanese corporate client
	NISHIMURA	2007		Skrine	Dispute resolution in relation to joint venture . Matter ongoing
	NISHIMURA	2007		Tozzini	Review of status of several pending litigation involving the dissolved Brazilian subsidiary, for the purpose of reporing to its Japanese headquarters
	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	WILSON	2010		Nishimura	Potential litigation matter in Japan
	Rodyk	2010		NISHIMURA	Assist Hong Kong IPO involving Japanese partner
	Gide	2010		NISHIMURA	Corporate housekeeping for Japanese subsidiary of US client which acquired it Danish parent
	Clayton	2010		NISHIMURA	Japanese regulatory filing advise for Canadian company acquisition shares Australian company
	Fraser	2009		NISHIMURA	Advice on form of offer letter to employees in Japan
	WilmerHale	2009		NISHIMURA	Advice on termination of employment of senior officer of Japanese subsidiary
	Gide	2008		NISHIMURA	M&A - Assisted Gide's US client in its proposed bidding for the acquisition of a French company having subsidiaries in various jurisdictions including Japan
	Gide	2008		NISHIMURA	M&A - Assisted Gide French client in its proposed merger with another French institution involving their respective subsidiaries, branches and other entities in various jurisdictions including Japan.
	Hogan	2008		NISHIMURA	Advised Hogan & Hartson on two separate occasions ref Japanese merger filings
	Wilmer	2007		NISHIMURA	Advised a U.S. inventor as a client of WilmerHale on a proposed investment
	Wilmer	2007		NISHIMURA	Advised US client on its planned video surveillance of its employees in Japan
	Lee	2006		NISHIMURA	International trade law matter. Assistance for a Taiwanese company in obtaining clearance from the competent Japanese ministry which expressed national security concerns for its import of a certain product from Japan to Taiwan
	Richards	2006		NISHIMURA	Advice on Japanese import regulations Advice for a Canadian company in exporting its products to Japan
	Wilmer	2004-2006		NISHIMURA	Japanese labor law advice Advice for employment by a U.K. company of a Japanese national working in Japan

NAUTA	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Nauta	2015-6		Rodyk	Singapore Tax Question regarding Employee Participation Plan
	Nauta	2015		SIMPSON	Bostik New Zealand Limited Corporate Compliance
	Nauta	2013		ALLENDE	M&A project
	Nauta	2012		Rodyk	SMARTRAC Employment Agreement
	Nauta	2012		Rodyk	Tax and securities law questions (Louis Dreyfus Investment Group)
	Nauta	2011		Rodyk	Project Pacorini
	Nauta	2011		Wilson	General Corporate Matters
	Nauta	2010		Rodyk	Project Rollercoaster
	Nauta	2010		Rodyk	Employee Share Option Scheme Advice for Dutch BV Entity
	Nauta	2010		Rodyk	Tax question employee participation plan
	Nauta	2010		WILSON	Representation of two private companies
	NAUTA	2009		Davis	Inta Seattle Inquiry for group presentation
	Nauta	2009		Rodyk	Advice relating to Investment Funds under Singapore Law
	Nauta	2008		Allende	Servier (French lab). Advise regarding research and trial contracts in Argentina
	Nauta	2005		Rodyk	Joint Venture
NAUTA	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Bennett Jones	2015		Nauta	Securities matter Stoop
	Bennett Jones	2015		Nauta	Seeking advise client wanting to do business in Amsterdam/Warner/Stoop
	ALLENDE	2014		Nauta	Referral of Desmet (litigation matter)
	Bennett Jones	2014		Nauta	E. Schiffelgaard NYC ref Tax matter Curacao
	BAKER	2014		Nauta	U.S. financing with Dutch entities providing guarantees or stock pledges
	BAKER	2014		Nauta	U.S. financing involving Dutch entities
	WILSON	2013		Nauta	S Bernard
	WILSON	2012		Nauta	Formation of a Dutch subsidiary
	WILSON	2012		Nauta	Investor-side representation on a venture financing
	WILSON	2012		Nauta	Acquisition of company in Belgium
	WILSON	2011		Nauta	Advice re Belgian option grant
	LUCE	2011		Nauta	Acquisition of company in Denmark
	NISHIMURA	2009		Nauta	Gen Corp Debt Collection
	FRASER	2007	Luxembou	Nauta	BMO structured finance ref Bayview Financial
	HOGAN	2007		Nauta	Nauta was Dutch counsel on the Norilsk Nickel deal with OM Group.

RICHARDS	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Richards	2015		Arias, Fabrega	Securities
	Richards	2015		Davis Wright	Corporate/IP
	RICHARDS	8/3/2015	Vancouver	CAREY	Pac West Properties Help establish this company and provide advice on doing business in Chile. Referral de Jeffrey J. Lowe
	RICHARDS	7/7/2015	Vancouver	CAREY	Coutinho & Ferrost AAL Advice on a potential recovery proceeding in Chile. Referral de Alex Eged
	Richards	2014		SYCIP	Advise on legal and tax obligations of client conducting testing in Philippines
	Richards	2014		Baker Botts	Litigation
	Richards	2014		Davis	Commercial Transactions
	Richards	2014		Davis Wright	Corporate
	Richards	2014		Davis Wright	Bankruptcy
	Richards	2014		Kochhar	Commercial Transactions
	Richards	2014		Rousaud Costas	Corporate/IP
	Richards	2014		Skrine	Notary Services
	Richards	2014		SyCip Salazar	Corporate
	Richards	2013		Baker Botts	potential file J Lowe inquiry
	Richards	2013		Simpson	Corporate/Real Estate
	Richards	2013		Lee and Li	Wealth Preservation
	Richards	2013		Baker Botts	Litigation matter (referred out by Baker Botts)
	Richards	2013		Hogan Lovells	Litigation (referred out by HL)
	Richards	2013		Gide	Litigation
	Richards	2012		Rodyk	TMA "SKINGLIDE" in class 03 in Singapore (Your Ref: 28503-0120)
	Richards	2012		MCKENNA	University British Columbia expert witness testimony Seidman
	Richards	2012		Kochhar	University Sudent recruitment
	Richards	2012		Davis	Business expansion to United States
	Richards	2012		Tozzini	University student recruitment
	RICHARDS	2010		ALL	IBA Vancouver reception co-host invite
	Richards	2010		Rodyk	TMA "My Dentist's Choice tooth tissues & Device" in class 3 in Singapore.
	Richards	2010		Rodyk	TMS "DR. BATTERY" in class 09 in Singapore (Your Reference: #38156-0008)
	Richards	2010		Rodyk	TMA "DR. BATTERY & Device" in class 09 in Singapore
	RICHARDS	2008		Allende	trademark business
	RICHARDS	2008		Carey	trademark business
	RICHARDS	2008		Clayton	Setting up a business
	RICHARDS	2008		Clayton	trademark business
	RICHARDS	2008		Davis	Joint venture matter
	RICHARDS	2008		Davis	trademark business
	RICHARDS	2008		Davis	Securities Matter
	RICHARDS	2008		King	trademark business
	RICHARDS	2008		Kim	trademark business
	RICHARDS	2008		Kochhar	trademark business
	RICHARDS	2008		Lovells	trademark business
	RICHARDS	2008		Lee	estate matter
	RICHARDS	2008		Lee	trademark business
	RICHARDS	2008		Luce	trademark business
	RICHARDS	2008		Rodyk	trademark business
	RICHARDS	2008		Simpson	trademark business
	RICHARDS	2008		Simpson	trademark business
	RICHARDS	2008		Skrine	trademark business
	RICHARDS	2008		Sycip	trademark business
	RICHARDS	2008		Tilleke	trademark business

RICHARDS	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Carey	2016		Richards	Trade-Marks
	Carey	2016		Richards	Trademark
	Davis Wright	2016		Richards	Commercial Transactions
	Davis Wright	2015		Richards	Trade-Marks
	Davis Wright	2015		Richards	Trade-Marks
	Davis Wright	2015		Richards	Trade-Marks
	McKenna Long	2015		Richards	Trade-Marks
	Lee & Li	2014		Richards	Commercial Transactions
	Davis Wright	2014		Richards	Commercial Transactions
	Dentons	2014		Richards	Landlord/Tenant & Property Management
	Lee & Li	2014		Richards	Commercial Transactions
	King & Wood Malle	2014		Richards	Escrow Services
	King & Wood Malle	2014		Richards	Commercial Transactions
	McKenna Long	2014		Richards	Property Purchase & Sale - Residential
	McKenna Long	2014		Richards	Commercial Transactions
	Santamarinay Stetz	2014		Richards	Corporate Finance/Securities
	Hogan Lovells	2014		Richards	Commercial Transactions
	Davis Wright	2013		Richards	Civil Litigation
	McKenna Long	2013		Richards	Corporate
	McKenna Long	2013		Richards	Trade-Marks
	McKenna Long	2013		Richards	Trade-Marks
	McKenna	2012		Richards	Canadian Real estate lawyer
	Sycip	2012		Richards	Matrimonial
	Hogan	2012		Richards	Incorporation/Corporate Records
	WILSON	2012		Richards	Questions regarding US Citizen joining a B.C. Company's board
	Davis	2011		Richards	Incorporation/Corporate Records
	Morgan Lewis	2011		Richards	Information & Privacy Agreement
	Hogan	2010		Richards	Corporate registered and records office
	Luce	2010		Richards	Employment Matter
	Luce	2009		Richards	Real estate acquisition
	LUCE	2009		Richards	Client request for BC tax attorney
	Davis	2008		Richard	Trademark matter
	Luce	2008		Richards	Ongoing trademark matters
	Luce	2008		Richards	Review of Debt Instrument
	Hogan	2008		Richards	Review of loan documents
	Hogan	2008		Richards	Assist in proposed purchase of shares of a publicly traded corporation
	Sycip	2008		Richards	Trademark matters
	Hogan	2008		Richards	construction and real estate matter
	Luce	2008		Richards	trademark business
	Rodyk	2008		Richards	trademark business
	Simpson	2008		Richards	trademark business
	Hogan	2006		Richards	Construction Litigation

RODYK	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Rodyk	2016	Singapore	KOCHHAR	Corporate advisory matter
	Rodyk	11/19/2014		TOZZINI	Mitsui Konoshita (Group Lease Public Company Limited)
	Rodyk	6/12/2013		SIMPSON	file
	Rodyk	2/29/2012		TOZZINI	Incorporation of Company
	Rodyk	2012		Sycip	Oil & Fuel Distribution Project in the Philippines
	RODYK	2011		ALL	PRAC Singapore 2011 Conference
	RODYK	2011		Luce	Tortious interference with contract
	RODYK	2011		Clayton	M. Konoshita - acquisition of Australia properties
	RODYK	2011		Mulla	Lawrence Pumps India Office
	Rodyk	2011		Sycip	Acquisition of insurance brokerage firm
	RODYK	2010		Clayton Utz	Astral Oil
	Rodyk	5/11/2010		TOZZINI	Temasek Holdings
	Rodyk	11/11/2010		TOZZINI	Sakura Tech
	RODYK	2010		Clayton Utz	Mining licences
	RODYK	2010	Vietnam	Gide	Singapore Cruise Centre - Danang
	RODYK	2010		Kim, Chang & Le	Project Rollercoaster
	RODYK	2010		Lee & Li	Balda/TPK
	RODYK	2010		Skrine	Financial Facilities for SDB Asia
	Rodyk	9/25/2009		TOZZINI	Changi Airports International Pte
	RODYK	2008		Richards	Trade Mark Issues
	RODYK	2008		Skrine	Company Search
	Rodyk	2007		Sycip	M/V "Gwendolyn"
	RODYK	2007		Hogan	Financing matter to DC office
	RODYK	2007		Lee	Trade Mark Issue
	RODYK	2007		Lee	Patent Issue
	RODYK	2007		Lee	Patent Issue
	Rodyk	2007		Sycip	Bareboat Registry
	Rodyk	2007		Sycip	Distribution Agreement termination with local distribution in Philippines
	Rodyk	2007		Sycip	Query on Mactan Holdings, Inc.
	RODYK	2006		Hogan	Financing matters in Virginia
	RODYK	2006		Kochhar	Arbitration - National Kidney Foundation
	RODYK	2006		Kochhar	Financing - United Overseas Bank Standby Letter of Credit
	RODYK	2006		Kochhar	Corporate Search - ROC
	RODYK	2005		Kochhar	Financing - Legal opinion
	RODYK	2005		Kochhar	Real Estate Central Equity Issues
	RODYK	2005		SYCIP	Omnicare clinical research pte employee hiring in Philippines
	RODYK	2003		SYCIP	Assist client review of contracts
	Rodyk	1997		SYCIP	Termination of Distribution Agreement with local distributor in Philippines

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016		RODYK	Legal Advice on JDAP Holdings Pte. Ltd.
	BENNETT	2016	Singapore	RODYK	Recommendation for corporate counsel Sivanesan
	Carey y Cia. Ltda.	2016		RODYK	TMA for CRYSTAL LAGOONS in class 42 in Singapore
	Carey y Cia. Ltda.	2016		RODYK	NEW PATENT APPLICATION - CHILEAN PRIOROTY 16 1994
	Clayton Utz	2016		RODYK	TMA PERPETUAL CORPORATE TRUST in classes 35, 36 & 38 in Singapore
	Clayton Utz	2016		RODYK	Careers Australia Group Ltd
	Clayton Utz	2016		RODYK	Revocation for Non-Use against TM Reg. No. T98076571 In Class 36 in Singapore
	Clayton Utz	2016		RODYK	TMA for FINAL St Andrew s Cross 1 in Class 10 & 25 in Brunei
	Clayton Utz	2016		RODYK	TMA for FINAL St Andrew s Cross 2 in Class 10 & 25 in Brunei
	Clayton Utz	2016		RODYK	TMA for FINAL St Andrew s Cross 3 in Class 10 & 25 in Brunei
	Clayton Utz	2016		RODYK	TMA for 2XU [in plain script] in Class 10, 25, 28 & 35 in Brunei
	Clayton Utz	2016		RODYK	TMA for HUMAN PERFORMANCE. MULTIPLIED. [in plain script with punctuation] in Class 10 & 25 in Brunei
	Clayton Utz	2016		RODYK	TMA for CHAMPION OF THE HEART [in plain script] in Class 10 & 25 in Brunei
	Clayton Utz	2016		RODYK	IR No. 1209370 (S'pore TM No. T1411397D) for FINAL St Andrew's cross 1 in class 10 & 25
	Clayton Utz	2016		RODYK	TMA PERPETUAL+ Infinity Logo in Classes 35, 36 and 38 in Singapore
	Clayton Utz	2016		RODYK	International Registration no. 1211562 Singapore Trade Mark No. T1414243E
	Clayton Utz	2016		RODYK	International Registration no. 1213527 Singapore Trade Mark No. T1413494G
	Clayton Utz	2016		RODYK	TMR No. T0416617Z in Class 5 in Singapore
	Clayton Utz	2016		RODYK	TMS (1) GrowX (2)Grow (3) Fingerprint device in Classes 9 & 36 in Singapore
	Clayton Utz	2016		RODYK	IR No. 1239744 (S'pore TM No. 40201504697T) in Classes 10 & 25
	Clayton Utz	2016		RODYK	TMA "POWERHELP" IN CLASS 9 IN S'PORE
	Davis Wright Tremi	2016		RODYK	Due Diligence on CSC Technology Singapore Pte Ltd
	Gide	2016		RODYK	Memorandum - DCNS
	Gide	2016		RODYK	Due Diligence
	Gide	2016		RODYK	Review security documents and to issue legal opinion for New Hope Singapore Pte Ltd
	Gide	2016		RODYK	Vineland Ltd Sale and Purchase of Prodyg Pacific Ltd
	Gide	2016		RODYK	General Enquiries
	Kochhar & Co	2016		RODYK	TMA SEEMATTI & Device in Classes 24 & 25 in Singapore
	Kochhar & Co	2016		RODYK	IR 1205746 (Singapore TM No. T1409568B) in class 30
	Kochhar & Co	2016		RODYK	IR 1240611 (Singapore TM No. 40201505235W) in Classes 29 & 30
	Kochhar	2016		RODYK	Matter referred by Kochhar Singapore office
	Kochhar	2016		RODYK	Banking matters - EXIM BANK
	Morgan, Lewis & B	2016		RODYK	General Corporate Advice – SunGard
	Nauta Dutilh	2016		RODYK	Singapore Tax Question regarding Employee Participation Plan
	Santamarina	2016		RODYK	Advice on Corporate Affairs of Aspen Holdings Pte Ltd and Plan B Ventures Pte Ltd
	Skrine	2016		RODYK	Resealing of Grant of Probate - Estate of Ling Nyuk Ying, Deceased
	Skrine	2016		RODYK	COURT SEARCHES - MITSUI FUDOSAN ASIA PTE. LTD.
	Skrine	2016		RODYK	Review of Mutual Separation Agreement
	Skrine	2016		RODYK	Estate of Keith McCreary Graham, Deceased - Resealing of Grant of Probate
	Skrine	2016		RODYK	ACK International Employment matters
	TOZZINI	6/16/2015		RODYK	TPK HOPPT HOLDINGS PTE. LTD. e JETA IND. E COM. LTDA.
	SIMPSON	17/4/2014		RODYK	Serving Mortagor with PLA notices
	Clayton Utz	2013		Rodyk	Singapore Corporate Advice
	Clayton Utz	2013		Rodyk	TMA "ProChoice Device" in classes 3, 9, 19, 20, 24 & 25 in Singapore
	Clayton Utz	2013		Rodyk	TMA "WORKIT" in classes 9 & 25 in Singapore
	Clayton Utz	2013		Rodyk	Advice on Intermediary liability in Singapore (Davis Wright Tremaine LLP)
	Gide Loyrette Noue	2013		Rodyk	Investment in Myanmar (France Telecom)
	Gide Loyrette Noue	2013		Rodyk	Review of Christian Louboutin Terms of Use and Advice on e-Commerce Platform
	Gide Loyrette Noue	2013		Rodyk	Singapore Law Memo
	Santamarina y Stet	2013		Rodyk	Advice on Corporate Affairs of Aspen Holdings Pte Ltd and Plan B Ventures Pte Ltd
	King & Wood	2013		Rodyk	Memo on "Over-the Counter" rules and regulations
	Fraser Milner Caspi	2013		Rodyk	Advice on Employment and Related Matters (Navtech, Inc.)
	Simpson Grierson	2013		Rodyk	Service of Notice
	Simpson Grierson	2013		Rodyk	Service of Notice
	Skrine	2013		Rodyk	Legal Opinion On Issuance of Guarantee By Singapore Related Company
	Skrine	2013		Rodyk	Legal Opinion on Issuance of Guarantee By Greatearth Construction Pte Ltd
	Skrine	2013		Rodyk	Resealing of Grant of Probate
	Skrine	2013		Rodyk	Resealing of Grant of Probate
	Skrine	2013		Rodyk	Incorporation of Company - We Do Technologies Singapore Pte Ltd (Sonaecom Group)

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Skrine	2013		Rodyk	Review of Master Agreement under Singapore law (TC Euro Cars Sdn. Bhd.)
	Tilleke & Gibbins In	2013		Rodyk	Review of Agreements
	Clayton Utz	2012		Rodyk	Due diligence on Singapore business of Dynea Group
	Clayton Utz	2012		Rodyk	Review of Deed Poll (Brisbane City Council)
	Clayton Utz	2012		Rodyk	Joint Venture for Central Queensland University Singapore
	King & Wood	2012		Rodyk	US\$751,000,000.00 Syndicated Refinance Facility to MMG (China Development Bank Corporation)
	Clayton Utz	2012		Rodyk	TMA "MERMAID" in classes 35, 37 & 39 in Singapore
	Clayton Utz	2012		Rodyk	TMA "KESTREL" in classes 35, 36 & 39 in Singapore
	Clayton Utz	2012		Rodyk	TMR Nos.T0209008G, T0209009E and T0209010I in Singapore
	Clayton Utz	2012		Rodyk	TMA "THORZT" in classes 05, 21 & 32 in Singapore
	Clayton Utz	2012		Rodyk	TMA SKIN DOCTORS Cosmeceuticals in class 03 in Singapore (Yr Ref: 149/17570/80137197)
	Clayton Utz	2012		Rodyk	TMR No. T03/04834C SKINDOCTORS DERMACEUTICALS Stylised & Device in Class 3
	Simpson Grierson	2012		Rodyk	Product Labelling Requirements (Click Clack Limited)
	Gide Loyrette Nout	2012		Rodyk	Restructuring of A&O Group
	Fraser Milner Casg	2012		Rodyk	Acquisition of Woleco Hotel Supplies Pte. Ltd. (Hunter Amenities International Limited)
	King & Wood	2012		Rodyk	Corporate Affairs (KMT Waterjet Asia Pacific Ltd)
	Kochhar & Co	2012		Rodyk	Advice on the use of "Texas Chicken" by McDonalds in Singapore (Kochhar & Co)
	Lee and Li	2012		Rodyk	Advice on patent laws. (Your reference: M38514/P01)
	NautaDutilh	2012		Rodyk	Tax and securities law questions (Louis Dreyfus Investment Group)
	Mulla & Mulla & Cr	2012		Rodyk	Claim against Modern Road Makers Pvt Ltd Charterparty dated 18 August 2009 MT JANESIA ASPHALT II
	Mulla & Mulla & Cr	2012		Rodyk	Claim against Modern Road Makers Pvt Ltd for Contract No. 180809 - CRD 0009712
	Morgan, Lewis & B.	2012		Rodyk	Advice on Information Memo
	Morgan, Lewis & B.	2012		Rodyk	Singapore Proprietary Information and Assignment Agreement
	Morgan, Lewis & B.	2012		Rodyk	Toys R Us - Packaging Language Requirements
	Morgan, Lewis & B.	2012		Rodyk	Advice on restrictive covenants
	Mulla & Mulla & Cr	2012		Rodyk	Corporate Advice
	NautaDutilh	2012		Rodyk	SMARTRAC Employment Agreement
	Richards Buell Sutti	2012		Rodyk	TMA "SKINGLIDE" in class 03 in Singapore (Your Ref: 28503-0120)
	Skrine	2012		Rodyk	Review of IT Guidelines under Singapore law
	Skrine	2012		Rodyk	Review Whistleblower policy under Singapore law
	Skrine	2012		Rodyk	Resealing of Grant of Probate
	Skrine	2012		Rodyk	Company Searches
	Skrine	2012		Rodyk	Resealing of Grant of Probate
	Skrine	2012		Rodyk	Incorporation of Company - We Do Technologies Singapore Pte Ltd (Sonaecom Group)
	Tilleke & Gibbins In	2012		Rodyk	Review of Agreements
	Kochhar & Co	2012		Rodyk	Advise on investments in Tonbo Imaging Pte Ltd
	FRASER	2012		Rodyk	Kinaxis Corp establish operations in S. Korea
	FRASER	2012		Rodyk	Breach of Claim Martech
	LUCE	2012		Rodyk	Ritz Carlton residences projects in Singapore
	LUCE	2012		Rodyk	LA Live Entertainment matters in Singapore
	FRASER	2012		Rodyk	Royal Bank financing EDC
	LUCE	2011		Rodyk	Singaporean entity formation and tax issues
	Nauta	2011		RODYK	Project Pacorini
	Wilson	2011		RODYK	M&A matter in Singapore
	Simpson	2011		Rodyk	Click Clack Limitd Product Labelling requirement for Singapore (Igray)
	Simpson	2011		Rodyk	Service of proceedings in Singapore (Ntuck)
	TOZZINI	4/14/2011		Rodyk	Clariant
	Fraser	2011		Rodyk	Share purchase agreement for Can client with assets in Singapore and multi jurisdictions
	Ali	2010		Rodyk	Optos plc- Employment Contract

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Carey	2010		Rodyk	TMA "CRYSTAL LAGOONS" in class 42 in Singapore (Your Ref:
	Carey	2010		Rodyk	Review of technology licensing agreement
	Clayton	2010		Rodyk	Project Delivery Deed amongst Royal Rehabilitation Centre Sydney, Frasers Putney et l
	Clayton	2010		Rodyk	Advice on Employment Law
	Clayton	2010		Rodyk	Singapore Corporate Advice
	Clayton	2010		Rodyk	Recordal of Assignment for Trade Mark No.T00/09977Z in Class 5 in Singapore
	Clayton	2010		Rodyk	TMA "MERMAID" in classes 35, 37 & 39 in Singapore
	Clayton	2010		Rodyk	TMA "SKYNET GLOBAL" IN CL 38 IN SINGAPORE
	Clayton	2010		Rodyk	James Cook University- JCU Singapore Pte Ltd
	Davis	2010		Rodyk	TMR Nos. T01/03647Z, T01/03648H, T01/3653D & T01/03654B in classes 38 & 42 in Singapore
	FRASER	2010	Montreal	Rodyk	Wealth Management, Tax Singapore issues
	Gide	2010		Rodyk	Galleries Lafayette Singapore Pte Ltd - Corporate Advisory
	Gide	2010		Rodyk	Corporate Advice
	Gide	2010		Rodyk	Project Dimitri
	Gide	2010		Rodyk	Legal opinion on Trust
	Gide	2010		Rodyk	Succession Matter - France/Singapore
	Gide	2010		Rodyk	Project Sequana (Singapore)
	Gide	2010		Rodyk	Cache Cache Franchise
	HOGAN	2010		Rodyk	US Telcom client re Singapore
	Hogan	2010		Rodyk	TMA "MAGENTA RESEARCH" in Class 9 in Singapore
	Hogan	2010		Rodyk	DOMAIN NAME REGISTRATION FOR "ROADRUNNER.COM.SG" & "RR.COM.SG" IN (S)
	Kim	2010		Rodyk	Singapore trade mark application No T05/0384E for "SKIN FOOD" in Class 3 in the name of Skin Food Co., Ltd
	King	2010		Rodyk	legal opinion on Forever Glowing International Pte. Ltd. (the "Borrower")
	King	2010		Rodyk	General enquiry regarding Cook Islands company law
	Kochhar	2010		Rodyk	Bizfile Searches
	Kochhar	2010		Rodyk	Establishment of Singapore Office
	Kochhar	2010		Rodyk	Touche Golf – Feasibility studies on setting up in Singapore
	Kochhar	2010		Rodyk	Advice on the use of "Texas Chicken" by McDonalds in Singapore
	Lee	2010		Rodyk	TMR No. T00/21500A "E job view" in class 42 in Singapore (Your Ref: T12073-TF140-hiw)
	Lovells	2010		Rodyk	Barclays PLC: New Joiners Cash Plan advice - Singapore
	Lovells	2010		Rodyk	BGI - BGI EOP Advice Request - Singapore
	Lovells	2010		Rodyk	MESAS/VESAS/PSP/ISP Review
	Lovells	2010		Rodyk	Advice on New Cash Award Plan
	Mulla	2010		Rodyk	Modern Road Makers Pvt Ltd
	Mulla	2010		Rodyk	Modern Road Makers Pvt Ltd - CRD 0009712
	Morgan	2010		Rodyk	Legal advice on flexible work options (Singapore)
	Morgan	2010		Rodyk	Advice on Singapore Employment Law
	Morgan	2010		Rodyk	Savi Technology - Compensation plan
	Nauta	2010		Rodyk	Project Rollercoaster
	Nauta	2010		Rodyk	Employee Share Option Scheme Advice for Dutch BV Entity
	Nauta	2010		Rodyk	Tax question employee participation plan
	Nishimura	2010		Rodyk	Merger Regulations in Singapore - Nippon Paper Group & Rengo Co
	Nishimura	2010		Rodyk	Proposed Liquidation of Dowa F-Tec (Singapore) Pte. Ltd.
	Richards	2010		Rodyk	TMA "My Dentist's Choice tooth tissues & Device" in class 3 in Singapore.
	Richards	2010		Rodyk	TMS "DR. BATTERY" in class 09 in Singapore (Your Reference: #38156-0008)
	Richards	2010		Rodyk	TMA "DR. BATTERY & Device" in class 09 in Singapore (Your Ref:
	Santamarina	2010		Rodyk	Shareholder issues for Rassini NHK Investment Pte Ltd.
	Skrine	2010		Rodyk	Review of Non-Compete and Retention Agreement
	Skrine	2010		Rodyk	Re-sealing of Grant of Probate - Estate of Nah Teng Cheng, Deceased
	Skrine	2010		Rodyk	Sale of Shares in Learning Universe Pte. Ltd.
	Skrine	2010		Rodyk	Review of Distribution Agreement and Technical Assistance Agreement
	Skrine	2010		Rodyk	Sonaecom Group- Incorporation of Company
	Skrine	2010		Rodyk	Foster & Partners-Regulatory framework advice applicable to architects in Singapore
	Tilleke	2010		Rodyk	TMA "LEO & Device" in class 32 in Singapore
	Wilmer	2010		Rodyk	Visterra , Inc- Incorporation of Company
	Wilmer	2010		Rodyk	Review of acquisition of Chartered Semiconductor
	Wilmer	2010		Rodyk	MIT- Establishment of new university
	Wilmer	2010		Rodyk	Mixed Signal, Inc- Acquisition off Pixelmetrix Corporation Pte Ltd
	Wilmer	2010		Rodyk	Skyworks solutions- Establishment of Singapore Operations
	Wilson	2010		Rodyk	Project Warrior

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Clayton	2009		Rodyk	TMR and recordal change for T9908423J Class Singapore
	Clayton	2009		Rodyk	Employment Advice
	Gide	2009		Rodyk	Cache Cache Franchise
	Lee	2009		Rodyk	Authorised signatories in Singapore
	Lee	2009		Rodyk	TMR No. T99/01056C T99/05067A Singapore
	Lovells	2009		Rodyk	BGI EOP Singapore
	Lovells	2009		Rodyk	BGI Dividend to Employee Shareholders
	Nauta	2009		Rodyk	Advice relating to Investment Funds under Singapore Law
	Sycip	2009		Rodyk	TMA TOKIO TOKIO & Device Class 43 in Singapore
	Wilmer	2009		Rodyk	Unica Option Repricing
	Abnr	2008		Rodyk	Project Black Sheep
	Carey	2008		Rodyk	TMA Crystal Lagoons Class 42
	Clayton	2008		Rodyk	Monash University / Monash Education Centre
	Clayton	2008		Rodyk	TMS CQUniversity & Device Class 13 in Singapore
	Clayton	2008		Rodyk	TMR Too/01233J in Class 13 Singapore
	Clayton	2008		Rodyk	TMA CQ University & Device in Classes 9, 16, 25, 41 and 43 Singapore
	Clayton	2008		Rodyk	Trade Mark Application
	Clayton	2008		Rodyk	Trade Mark Application
	Clayton	2008		Rodyk	Trade Mark Application
	Gide	2008		Rodyk	Advice on potential Singapore subsidiary
	Gide	2008		Rodyk	Project Sequana (Singapore)
	Hogan	2008		Rodyk	TMA GETCO Class 36
	Hogan	2008		Rodyk	Securities offering for US Company IPO
	Hogan	2008		Rodyk	infoUSA Employment Agreement
	Hogan	2008		Rodyk	Review of Globecast Employment Contract
	Hogan	2008		Rodyk	Trade Mark Application
	Hogan	2008		Rodyk	Project Swift - Sale of Asset
	Hogan	2008		Rodyk	Broker/Salesman Agency Agreement
	Hogan	2008		Rodyk	Trade Mark Application
	Kim	2008		Rodyk	Trade Mark Application
	Kochhar	2008		Rodyk	Bifile Searches
	Kochhar	2008		Rodyk	Establishment of Kochhar Singapore Office
	Lee	2008		Rodyk	Parexel International Corp ESOP
	Lovells	2008		Rodyk	Reviewing dividends to employee shareholders (FCAR)
	Lovells	2008		Rodyk	BGI EOP
	Lovells	2008		Rodyk	Advising on ISP
	Lovells	2008		Rodyk	BGI EOP Singapore
	Lovells	2008		Rodyk	BGI New Employee Share Plan - Singapore
	Lovells	2008		Rodyk	Barclays plc advice on company employee share schemes ESAS/PSP/IPS
	Lovells	2008		Rodyk	Barclays advice on company's long term cash plan 2009
	Morgan	2008		Rodyk	Advice on Restricted Stock Units
	Morgan	2008		Rodyk	Advice on employee background check
	Morgan	2008		Rodyk	Query on bonus plan for employees
	Morgan	2008		Rodyk	Pharmanet 2008 Intl Employee Stock Purchase Plan
	Morgan	2008		Rodyk	Advice on Information Memo
	Morgan	2008		Rodyk	Advice on independent contractor issue
	Morgan	2008		Rodyk	Application to Ministry of Manpower
	Morgan	2008		Rodyk	Advice on Implementing Stock Acquisition Scheme
	Morgan	2008		Rodyk	Trade Mark Application
	Nishimura	2008		Rodyk	Advice on Insider Trading
	Nishimura	2008		Rodyk	Shareholding Restrictions
	Nishimura	2008		Rodyk	Incorporation of Deka Singapore B Pte Ltd
	Nishimura	2008		Rodyk	Incorporation of Deka Singapore A Pte Ltd
	Nishimura	2008		Rodyk	Singapore Securities Law Issues
	Nishimura	2008		Rodyk	Merger Regulations in Singapore Nippon Paper
	Nishimura	2008		Rodyk	Proposed liquidation Dow Ftec Singapore
	Richards	2008		Rodyk	TMR T99/07311E and T99/07312C FANNY BAY classes 29 and 31 Singapore
	Skrine	2008		Rodyk	Sale of Shares in Learning Universe Pte
	Sycip	2008		Rodyk	TMS TOKYO TOKYO & Logo Class 43
	Scyip	2008		Rodyk	Consularization of Documents

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Wilmer	2008		Rodyk	Application for Singapore Citizenship AB Initio Software LLC
	Wilmer	2008		Rodyk	Institute of Pharmaceutical Sciences U No Carolina Chapel Hill
	Wilmer	2008		Rodyk	Analog Devices Inc Advice on Stock Incentive Plan
	Wilmer	2008		Rodyk	Advice on Claim against PT Mandala
	Wilmer	2008		Rodyk	Six Ventures Services Pte Ltd
	Clayton	2007		Rodyk	Trade Mark Issue
	Clayton	2007		Rodyk	Information relation to Asbestos Use
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Issue
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Issue
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Clayton	2007		Rodyk	Trade Mark Application
	Gide	2007		Rodyk	Succession Matter - France/Singapore
	Hogan	2007		Rodyk	Dell Computer
	Hogan	2007		Rodyk	Food Labelling Rules
	Hogan	2007		Rodyk	Review of Employment Agreement
	Hogan	2007		Rodyk	Trade Mark Application
	Hogan	2007		Rodyk	Trade Mark Application
	Hogan	2007		Rodyk	Trade Mark Application
	Hogan	2007		Rodyk	Trade Mark Application
	Hogan	2007		Rodyk	Trade Mark Application
	Hogan	2007		Rodyk	Trade Mark Application
	Kim	2007		Rodyk	Amendment of Singapore Trade Mark
	Kim	2007		Rodyk	Trade Mark Application
	Lee	2007		Rodyk	Acquistion
	Lee	2007		Rodyk	Recordal of Assignment for Trade Mark
	Lovells	2007		Rodyk	BGI - Project Crystal -Singapore
	Lovells	2007		Rodyk	Advice on Company's Employees' Shares Scheme
	Lovells	2007		Rodyk	BGI Equity Ownership Plan 2007 - Singapore
	Lovells	2007		Rodyk	Trade Mark Issue
	Lovells	2007		Rodyk	Trade Mark Issue
	Luce	2007		Rodyk	Trade Mark Issue
	Morgan	2007		Rodyk	Singapore Employee Manual
	Morgan	2007		Rodyk	Confidentiality and Non-Compete Agreement
	Morgan	2007		Rodyk	PIMCO - International Assignment Letter Agreement
	Morgan	2007		Rodyk	Sale of Riverstone
	Morgan	2007		Rodyk	Advice on Enforceability
	Morgan	2007		Rodyk	Trade Mark Application
	Nauta	2007		Rodyk	Review of Moulding S&P agreement
	Nishimura	2007		Rodyk	Stock Price Index Futures
	Richards	2007		Rodyk	Trade Mark Application
	Richards	2007		Rodyk	Recordal of Assignment for Trade Mark
	Richards	2007		Rodyk	Trade Mark Application
	Simpson	2007		Rodyk	Review of Sky City Employment Contract
	Skrine	2007		Rodyk	Litigation Suit
	Skrine	2007		Rodyk	Resealing of Grant of Probate
	Tilleke	2007		Rodyk	Reviewing of Distribution and license Agreements
	Tilleke	2007		Rodyk	Trade Mark Application
	Tilleke	2007		Rodyk	Trade Mark Application
	Tilleke	2007		Rodyk	Trade Mark Application
	Wilmer	2007		Rodyk	Project Orkney - Atlantic Bridge Ventures
	Wilmer	2007		Rodyk	Registration of Branch - Endeca Technologies, Inc.
	Wilmer	2007		Rodyk	Teaming Agreement with NCS - Keane, Inc.

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Wilmer	2007		Rodyk	Advice on Foreign Employment Agency
	Allende	2006		Rodyk	Incorporation of Singapore Company and Advice
	Abnr	2006		Rodyk	Project Golden Palm (Citic)
	Abnr	2006		Rodyk	Application for Money Remittance license
	Asahi	2006		Rodyk	Advice on Singapore Product Liability Law
	Asahi	2006		Rodyk	Advice on trade secret protection
	Asahi	2006		Rodyk	Review of Master Agreement
	Asahi	2006		Rodyk	Data Privacy Policy for Canon Inc.
	Asahi	2006		Rodyk	Competition Law Inquiry
	Asahi	2006		Rodyk	Removal of Managing Director
	Asahi	2006		Rodyk	Trade Mark Application
	Clayton	2006		Rodyk	Trade Mark Issue
	Clayton	2006		Rodyk	Litigation Claim
	Clayton	2006		Rodyk	Trade Mark Assignments in Singapore
	Clayton	2006		Rodyk	Trade Mark Application
	Clayton	2006		Rodyk	Trade Mark Application
	Clayton	2006		Rodyk	Recording Security Interests over IP in Singapore
	Clayton	2006		Rodyk	Company Search
	Clayton	2006		Rodyk	Transformation of International Trade Mark
	Clayton	2006		Rodyk	Delivery of Bid Documents
	Gide	2006		Rodyk	Legal Advice re Investlife Luxembourg SA
	Gide	2006		Rodyk	Competition Law Advice on Licence Agreement
	Hogan	2006		Rodyk	Trade Mark Application
	Hogan	2006		Rodyk	Trade Mark Application
	Hogan	2006		Rodyk	Trade Mark Application
	Hogan	2006		Rodyk	Trade Mark Application
	Hogan	2006		Rodyk	Trade Mark Issue
	Hogan	2006		Rodyk	Establishing Singapore Operations
	Hogan	2006		Rodyk	Review of Master Software & Services Agreements
	Lee	2006		Rodyk	Acquisition by Arcadis Asia BV
	Lee	2006		Rodyk	Trade Mark Issue
	Lovells	2006		Rodyk	Barclays PLC - Singapore - Advice
	Lovells	2006		Rodyk	Barclays Global Investors UK Holdings Limited
	Lovells	2006		Rodyk	Barclays Global Investors UK Holdings Limited
	Lovells	2006		Rodyk	Advice on Employment Law in Singapore
	Lovells	2006		Rodyk	Advice on Data Protection Law
	Lovells	2006		Rodyk	Trade Mark Issue
	Morgan	2006		Rodyk	Singapore Employment Law
	Morgan	2006		Rodyk	Sale of Riverstone
	Morgan	2006		Rodyk	Application to Ministry of Manpower
	Morgan	2006		Rodyk	Advice on Employees Share
	Nauta	2006		Rodyk	Regulations for Leasing
	Richards	2006		Rodyk	Advice concerning Securities Offer
	Richards	2006		Rodyk	Trade Mark Application
	Richards	2006		Rodyk	Trade Mark Application
	Simpson	2006		Rodyk	Review of Employment Agreement
	Skrine	2006		Rodyk	Review of Agreements
	Skrine	2006		Rodyk	Enforcement of Malaysian Judgment
	Wilmer	2006		Rodyk	Registration of Branch
	Wilmer	2006		Rodyk	Advice on Employment Agency
	Asahi	2005		Rodyk	Assignment of Contracts
	Clayton	2005		Rodyk	Patent Assignment
	Clayton	2005		Rodyk	Trade Mark Opposition
	Clayton	2005		Rodyk	Trade Mark Opposition
	Clayton	2005		Rodyk	Trade Mark Issue
	Clayton	2005		Rodyk	Trade Mark Application
	Clayton	2005		Rodyk	Trade Mark Application
	Clayton	2005		Rodyk	Trade Mark Application
	Clayton	2005		Rodyk	Transformation of International Trade Mark

RODYK	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Clayton	2005		Rodyk	Recordal of Assignment of Trade Mark
	Clayton	2005		Rodyk	Information relating to Asbestos Use
	Davis	2005		Rodyk	Arbitration
	Hale	2005		Rodyk	CPIB Investigation
	Hale	2005		Rodyk	Registration of Branch - Endeca Technologies, Inc.
	Hogan	2005		Rodyk	Trade Mark Issue
	Hogan	2005		Rodyk	Trade Mark Application
	Hogan	2005		Rodyk	Trade Mark Application
	Hogan	2005		Rodyk	Termination of Manugistic's Employee in Singapore
	Hogan	2005		Rodyk	Review of Distribution Agreement
	Kim	2005		Rodyk	Trade Mark Issue
	Lee	2005		Rodyk	Trade Mark Opposition
	Lovells	2005		Rodyk	Trade Mark Issue
	Lovells	2005		Rodyk	Barclays Global Investors UK Holdings Limited
	Lovells	2005		Rodyk	Barclays Global Investors UK Holdings Limited
	Lovells	2005		Rodyk	Trade Mark Issue
	Morgan	2005		Rodyk	Litigation Claim
	Skrine	2005		Rodyk	Company Searches
	Skrine	2005		Rodyk	Joint Venture
	Skrine	2005		Rodyk	Project Simba - San Miguel Corporation
	Skrine	2005		Rodyk	Advice on Contract Manufacturing Agreement
	Sycip	2005		Rodyk	Litigation Claim
	Sycip	2005		Rodyk	Ambergris Solutions, Inc
	Tilleke	2005		Rodyk	Establishment of South-East Asia Operations
	Werksmans	2005		Rodyk	Legal Opinion on Guarantee

ROUSAUD	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Rousaud	2015		BAKER	Drilling Agreement arbitration
	ROUSAUD	9/30/2015	Spain	CAREY	Due Diligence for a possible aquisition. Referral de Alba Hinojosa

ROUSAUD	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Spain	Rousaud	Referral for a commercial firm in Spain/ Icostas
	RICHARDS	2016		Rousaud	Corporate/IP
	PRAC	05/012016		Rousaud	Cuba law firms

SANTAMARINA OUTBOUND	DATE	OFFICE	TO	REFERENCE
Santamarina	2016		RODYK	Advice on Corporate Affairs of Aspen Holdings Pte Ltd and Plan B Ventures Pte Ltd
SANTAMARINA	6/1/2016	Mexico	CAREY	Turnitin Labor Law issues in Chile and Panama
SANTAMARINA	10/11/2015	Mexico	CAREY	Puerto Liverpool Advise on the acquisition of 40% of Ripley by way of a takeover bid. Referral de Alberto Saavedra
Santamarina	2015		BAKER	Opportunity to represent Mexican Government in establishing upstream bidding processes
Santamarina	2014		ALLENDE	Referral of Del Monte (M&A Project)
Santamarina	2014		CAREY	Kimberly Clark ref Distribution Agreement
Santamarina	2014		RICHARDS	Corporate Finance/ Securities
Santamarina	23/1/2014		SIMPSON	New Zealand Trust Advise
Santamarina	2013		RODYK	Advice on Corporate Affairs of Aspen Holdings Pte Ltd and Plan B Ventures Pte Ltd
Santamarina	2012		MCKENNA	Readymix Concrete Supply Agreement review Grau
Santamarina	2011		HOGAN	Dubai inquiry ref Monterrey office
Santamarina	2010		Rodyk	Shareholder issues for Rassini NHK Investment Pte Ltd.
SANTAMARINA	2009		Carey	Winston & Strawn ref Bank of America structuring of Guarantees in Chile

SANTAMARINA INBOUND FROM	DATE	OFFICE	TO	REFERENCE
BAKER	2015		Santamarina	Advice ref commencing offshore well containment operations in Mexico
BAKER	2015		Santamarina	Potential Construction of an LNG Project in Mexico
ALLENDE	2014		Santamarina	Referral of an M&A Project
BAKER	2014		Santamarina	FCPA investigation
BAKER	2014		Santamarina	Environmental law matter
BAKER	2014		Santamarina	Workplace liability case
FRASER	2012		Santamarina	IBI Group Employment Labor Issues
ALLENDE	2011		Santamarina	ACE M&A Project
FRASER	2011		Santamarina	Bridgewater

SIMPSON	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	SIMPSON	18/2/2016	Sydney	Clayton Utz	TransPower, FTRs in Australia
	SIMPSON	20/4/2015		Skrine	
	SIMPSON	27/1/2015		Skrine	Westpac New Zealand Limited. Serving PLA notice
	SIMPSON	12/11/2013		Skrine	Westpac New Zealand Limited, service of documents in Kuala Lumpur
	SIMPSON	17/4/2014		Rodyk	serving a mortagor with PLA notices
	SIMPSON	14/11/2013		Davis	Tuaropaki Trust, PCW's Wasabi Grower's Agreement
	SIMPSON	14/11/2013		Davis	
	SIMPSON	13/9/2013		Hogan Lovells	
	SIMPSON	1/5/2013		Clayton Utz	Kiwi Property Holdings Ltd - North City, Beauty Club: PLA Notice
	SIMPSON	10/4/2013		SyCip	
	SIMPSON	28/3/2013		Tilleke	Global Survey Systems Pty Limited
	SIMPSON	20/3/2013		Hogan Lovells	
	SIMPSON	2013		Rodyk	Product Labelling Requirements (Click Clack Limited)
	SIMPSON	2013		Rodyk	Service of Notice
	SIMPSON	2013		Rodyk	Service of Notice
	SIMPSON	2011		Clayton	Commercial Dispute Arising from a contract governed by NSW Law
	SIMPSON	2011		HoganLovells	Advise on Outsourcing manufacturing arrangements in China with Hong Kong as governing law/courts
	SIMPSON	2011		Rodyk	Click Clack Limited Product labelling requirements in Singapores
	SIMPSON	2011		Wilson Sonsini	Advise on sale of NZ it business to San Fracisco IT company
	SIMPSON	2011		SKRINE	Westpac Tracing and service in Malaysia
	SIMPSON	2011		Rodyk	Westpac Service of proceedings in Singapore
	SIMPSON	2009		Clayton	Castel Inc; technology company advice
	SIMPSON	2009		Gide	Copy court case on urgent basis (free advice)
	SIMPSON	2008		Clayton	Swiss pharmaceutical co referred
	SIMPSON	2008		King	Ref of NZ listed co establishingin China
	SIMPSON	2008		Nishimura	Referral of large US client involved with direct selling
	SIMPSON	2007	Brisbane	Clayton	Arbitrators role for Kluggy
	SIMPSON	2007	Sydney	Clayton	Cerebos Greegs - IP work in OS
	SIMPSON	2007	Sydney	Clayton	Brett Neil property purchase
	SIMPSON	2007	Sydney	Clayton	Jenkin Timber - challenge to proposed standards on treatment
	SIMPSON	2007	Melbourn	Clayton	term sheet for acquisition
	SIMPSON	2007		Gide	Barry Milne - Tax query
	SIMPSON	2007		Gide	Mountain Buggy
	SIMPSON	2007		King	Dist of Moutain Buggy
	SIMPSON	2007		Rodyk	Ref of International Federation of Netball Association for 2011 World Chmpshp Sing
	SIMPSON	2007		Skrine	Te Wananga O Aotearoa litigation
	SIMPSON	2007		Sycip	Ref of Perth based mining client
	SIMPSON	2007		Tilleke	Ref shipping property matter

SIMPSON	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Fiji	Simpson	Referral for an EPC matter
	BAKER	2015		SIMPSON	Local tax review of commercial forms of agreement
	NautaDuthil	13/4/2015		SIMPSON	Bostik New Zealand Limited, Corporate Compliance
	Clayton Utz	19/3/2015		SIMPSON	RMD (NZ) Limited, Project Surf
	PRAC referral	5/3/2015		SIMPSON	Dentons Canada LLP, Dealertrack Employee Stock Options
	Hibiya-Nakata	7/10/2014		SIMPSON	Daifuku Co Ltd, Acquisition of BCS Group Limited
	King & Wood M	23/8/2014		SIMPSON	The Export-Import Bank of China, Lianhua Trading Group Limited
	Clayton Utz	23/6/2014		SIMPSON	
	Hogan Lovells	29/5/2014		SIMPSON	Hogan Lovells US LLP, Medical Device Regulatory Survey (FMCG)
	Clayton Utz	11/3/2014		SIMPSON	Hogan Lovells International LLP, TCV / Campaign Monitor
	Santamaria	23/1/2014		SIMPSON	Santamarina Steta, New Zealand Trust Advice
	BAKER	2014		SIMPSON	Bid to perform due diligence to support merger
	Rodyk	6/12/2013		SIMPSON	
	Clayton Utz	26/11/2013		SIMPSON	RMD (NZ) Limited, Product Recall
	Hogan Lovells	4/10/2013		SIMPSON	
	Clayton Utz	13/9/2013		SIMPSON	Youi Pty Ltd, General Insurance Licence (E)
	McKenna	7/6/2013		SIMPSON	
	Hogan Lovells	6/5/2013		SIMPSON	Hogan Lovells International LLP, Medical Device Project
	Morgan Lewis	21/5/2013		SIMPSON	Samsung Ventures Investment Corporation, PowerbyProxi Series C
	Richards Buell	4/5/2013		SIMPSON	
	Hogan Lovells	26/4/2013		SIMPSON	
	Clayton Utz	14/3/2013		SIMPSON	
	Clayton Utz	19/3/2013		SIMPSON	Revvies Energy Strips Ltd, Ingredient (Pullulan) advice
	Gide	7/2/2013		SIMPSON	De Sangosse Group, Due Dilligence - Mantissa
	Clayton Utz	30/1/2013		SIMPSON	Clif Bar & Company, Website Terms of Use and Privacy Policy
	Wilson Sonsini	13/2/2013		SIMPSON	
	Clayton Utz	15/1/2013		SIMPSON	
	Gide Loyrette	16/2/2013		SIMPSON	
	Richards	2013		SIMPSON	Corporate/Real Estate
	King	2011		SIMPSON	Instruction from a Chinese client on a commercial matter (Kjaffe)
	Hogan Lovells	2011		SIMPSON	Fixed Price quote for a brief report on telecom market entry requirements for Nz and privacy issues (Kngan)
	Clayton Utz	2011		SIMPSON	Energy / M&A work (Dtrueman/Scave)
	Davis	2011		SIMPSON	Adjuster Intl ref doing business in NZ relating to Christchurch earthquake disaster relief (Sward)
	Clayton	2011		SIMPSON	Assistance setting up business in Welling (Sward)
	Lovells	2010		SIMPSON	Speak First - Immigration Advice
	Lovells	2010		SIMPSON	Speak First - Insolvency advice/assistance
	Rodyk	2010		SIMPSON	Price Proposal advice to ship owner on corporate structure
	King	2010		SIMPSON	Advice on equipment leasing contract New Zealand
	HoganLovells	2010		SIMPSON	Media Legal Defence Initiative - Overview of relevant domestic law
	King	2010		SIMPSON	Free quote for the legal due diligence of potential NZ company
	Clayton	2010		SIMPSON	Vaillant - Product Liability advice
	Clayton	2010		SIMPSON	Registration in NZ of US Life Insurer
	Hogan Lovells	2010		SIMPSON	European Union - RFP opportunity relating to EU's global satellite nav & telecom system advice
	Hogan	2009		Simpson	Petrobras
	Abnr	2009		Simpson	Alleged fraud in Wellington brokerage firm
	Hogan	2009		Simpson	Litigation matter
	King & Wood	2009		Simpson	Unnamed PRC company - Employment issues
	Nishimura	2009		Simpson	Trademark rights and insolvency issues - Conflict - not able to act
	Skrine	2009		Simpson	Unnamed Russian Client - debt recovery
	Nishimura	2009		Simpson	Down Corning Tokyo - Debt recovery
	Gide	2009		Simpson	Video internet game rules for NZ compliance
	Clayton	2009		Simpson	Monsanto IP related advice

SIMPSON	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Clayton	2009		Simpson	NCR IP matter
	Clayton	2009		Simpson	UK Foreign & Commonwealth Office DTZ Outsourcing advise; GST advice
	Clayton	2009		Simpson	Caromel Ocean and Burkart Fisheries; lobster quota
	Clayton	2009		Simpson	Spotless Group; A\$240M syndicated cash advance facility from ANZ
	Clayton	2009		Simpson	M&A transaction; conflict - declined
	Clayton	2009		Simpson	Pandora Holdings Purchase of Ad Astra Holdings
	Clayton	2009	Sydney	Simpson	Sanjay Punja; property purchases in Auckland
	Clayton	2009	Melbourne	Simpson	Employment Law advise - employee entitlements
	Clayton	2008		Simpson	Litigation wrongful use of tradename AB Auctions
	Clayton	2008		Simpson	Commercial - proposed share buy back
	Lovells	2008		Simpson	Litigation video evidence for hearing
	Kochhar	2008		Simpson	trademark filing
	Skrine	2008		Simpson	Proposed restructuring and Hong Kong listing of Malasian company with forestry interests in New Zealand
	Davis	2007		Simpson	Estate and trust planning matter
	Clayton	2007	Sydney	Simpson	Caroma lease issues with PFI
	Clayton	2007	Sydney	Simpson	DCK takeover of bling business
	Clayton	2007	Melbourne	Simpson	Takeover tidy up re Owens
	Clayton	2007	Sydney	Simpson	Cerebos Greggs - Medicum sized acquisition
	Gide	2007		Simpson	Advice on private placement for hedge fund
	Gide	2007		Simpson	Corp matter Soc Gen
	Hoet	2007		Simpson	Tax issue - overseas companies, capital gains
	Hogan	2007		Simpson	Employment advice on sale of a New Zealand subsidiary
	Hogan	2007		Simpson	Referral of a motor company selling

[illegible]

SKRINE	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Clayton	2008	Brisbane	Skrine	trademark application; search
	Clayton	2008	Brisbane	Skrine	trademark application; search
	Clayton	2008	Brisbane	Skrine	trademark application; search
	Clayton	2008	Brisbane	Skrine	trademark application; search
	Clayton	2008	Perth	Skrine	JV Malaysian company Oil and Gas
	Clayton	2008	Sydney	Skrine	trademark
	Clayton	2008	Sydney	Skrine	proprietor name search
	Davis	2008		Skrine	advise incorporation of a company
	Davis	2008		Skrine	patent application
	Davis	2008		Skrine	acquisition company
	Davis	2008		Skrine	employment advice
	Hogan	2008		Skrine	Review broadcasting issues in Malaysia
	Hogan	2009		Skrine	Ford Motor advise strategic review re possible sale to Volvo
	Lovells	2008		Skrine	Refurbishment program
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	trademark renewals
	Lovells	2008		Skrine	patent trademark; name search;
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	trademark search
	Lovells	2008		Skrine	trademark renewals
	Lovells	2008		Skrine	trademark search
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	trademark search
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	patent trademark; name search;
	Lovells	2008		Skrine	patent trademark; name search;
	Lovells	2008		Skrine	patent trademark; name search;
	Lovells	2008		Skrine	service mark applications
	Lovells	2008		Skrine	Service Mark for PPEM and Face Log (Series of Three)
	Lovells	2008		Skrine	Trademark Search PPEM in Class 36 Malaysia
	Lovells	2008		Skrine	Project Bound (Malaysia)
	Lovells	2008		Skrine	Trademark Application for Qibla Card (Arabic Letters)
	Lovells	2008		Skrine	Service Mark for The Face You Can trust With Fact
	Lovells	2008		Skrine	Service Mark Whats Your Number Series of 2
	Lovells	2008		Skrine	Service Mark Whats Your Number With Face Logo
	Lovells	2008		Skrine	Secretarial Acision Malaysia Sdn Bhd
	Lovells	2008		Skrine	Acquisition of Balch Kaltmeschien
	Lovells	2008		Skrine	service mark applications
	Lovells	2008	Dubai	Skrine	Organized seminar in Dubai "Synergistic Investment Opportunities
	Nishimura	2008		Skrine	environmental law advice
	Nishimura	2008		Skrine	general corporate advice
	Nishimura	2008		Skrine	corporate advice on assignment of loans
	Nishimura	2008		Skrine	trademark searches
	Lee	2008		Skrine	registration trademark
	Lee	2008		Skrine	corporate advice on employee incentive plan
	Morgan	2008		Skrine	corporation advice acquisition of a Malaysian company
	Rodyk	2008		Skrine	company search
	Simpson	2008		Skrine	assignment of a trademark
	Sycip	2008		Skrine	renewal of trademark Rotex Clas 12 Malaysia
	WilmerHale	2008		Skrine	Synthetic Geonomics Inc advise related third party transactioin

SKRINE	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	WilmerHale	2008		Skrine	advice on acquisition of a business
	Rodyk	2007		Skrine	Skrine assisted in the Malaysian aspects of a facility agreement and security documentation in relation to a USD50 million revolving facility granted by the Singapore branch of an offshore bank to a Singapore company
	Lovells	2007	London	Skrine	Skrine assisted in the Malaysian aspects of a facility agreement and security documentation in relation to a facilities granted/obligations of a Belgian corporation and its related corporations in Belgium, Spain, Germany, Netherlands, France, England, Singapore.
	Lovells	2007	London	Skrine	Skrine is assisting in the Malaysian aspects of security documentation.
	Hogan	2007		Skrine	Skrine assisted and is assisting in the financing of palm oil bio-mass projects in Malaysia by a US fund. The projects are expected to conform to the Clean Development Mechanism projects as promoted under the Kyoto Protocol.

SYCIP	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	SYCIP	2015		Tilleke	Assist on potential project in Thailand

SYCIP	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	BENNETT	2016	Manila	SyCip	Referral to advise on potential claim against insurer /Morales Rodriguez
	KOCHHAR	2016		SYCIP	Company Incorporation Matter
	Richards Buell	2014		SYCIP	Advice on legal and tax obligations of client conducting testing in Philippines
	RICHARDS BUELL	2014		Sycip	Corporate
	SIMPSON	10/4/2013		SyCip	
	MCKENNA	2012		Sycip	Allied International Credit
	Rodyk	2012		Sycip	Oil and Fuel Distribution Project in the Phils.
	Davis	2012		Sycip	Queries on Telecoms Law
	Clayton Utz	2012		Sycip	Advise on possible pharmaceutical patent litigation
	King & Wood	2012		Sycip	G&L International Inc
	Rodyk	2011		Sycip	The matter relates to an acquisition of an insurance brokerage firm.
	FRASER	2011		Sycip	Vancouver Mining client major investment inquiry
	King & Wood	2011		Sycip	Hilton Request
	Hogan Lovels	2010		Sycip	SHIPPING COMPETITION
	NISHIMURA & ASAI	2010		Sycip	AFTER-SALES SERVICE
	WILSON	2010		Sycip	Regulatory advice in Philippines
	HOGAN	2010		Sycip	US Financial Services Client with data protection issues in Philippines
	HOGAN	2010		SYCIP	Opinion law or regulation ref chrysotile asbestos in vehicle parts
	HOGAN	2010		Sycip	Record retention requirements for a cosmetic company
	HOGAN	2009		Sycip	S1 Corp License Agreement
	Hogan	2009		Sycip	World Vision International
	King & Wood	2009		Sycip	Query on anti-corruption laws
	Morgan Lewis	2008		Sycip	SERVING OF SUMMONS
	Rodyk	2008		Sycip	M/V "GWENDOLYN"
	Nishimura	2008		Sycip	DUE DILIGENCE
	Baker Botts LLP	2008		Sycip	INVESTMENT IN THE PHILS-OIL & GAS
	Fraser Miner	2008		Sycip	SETTING UP A MONEY REMITTANCE
	Rodyk	2007		Sycip	BAREBOAT REGISTRY
	Rodyk	2007		Sycip	Query on Mactan Holdings, Inc.
	Hogan Hartson	2007		Sycip	Development of a mixed use condo in Makati City
	Skrine	2006		SYCIP	Assist client w/proposed investment in real estate
	Hogan Hartson	2006		Sycip	INVESTMENT
	Rodyk	2005		SYCIP	Omnicare clinical research pte hiring of employees in philippines
	Rodyk	2003		SYCIP	Assist client with review of contracts
	Clayton Utz	1997		Sycip	CALVI PROPERTY
	Rodyk	1997		SYCIP	Termination of Distribution Agreement with local distribution in Philippines
	Clayton Utz	1997		SYCIP	Assistance in acquisition of a Philippine company
	Clayton Utz	1997		SYCIP	Tax aspects related to assistance oin acquisition of Philippine company

TILLEKE	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	Tilleke	2013		Rodyk	Review of Agreements
	Tilleke	2012		Rodyk	Review of Agreements
	Tilleke	2011		Wilson	Launch of web-based service in US
	Tilleke	2010		Rodyk	TMA "LEO & Device" in class 32 in Singapore

TILLEKE	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	KOCHHAR	2016		Tilleke	M&A acquisition Thai subsidiary of American coby Belgian client of K&Co. (Approx. Billing USD 46000)
	SYCIP	2015		Tilleke	Assist on potential project in Thailand
	SIMPSON	2013		Tilleke	Global Survey Systems Pty Limited
	HOGAN	2010		Tilleke	US Telecom Client inquiry ref Thailand
	HOGAN	2010	Bangkok	Tilleke	Corning re real estate
	NISHIMURA	2010		Tilleke	Research law on securities, antitrust and foreign direct investment in Thailand

TOZZINI	OUTBOUND	DATE	OFFICE	TO	REFERENCE
TOZZINI		6/20/2016	Brazil	CAREY	Akamai acquisition tech company with subsidiary in Chile
TOZZINI		6/14/2016	Brazil	CAREY	Akamai acquisition tech company with subsidiary in Chile
TOZZINI		4/29/2016		CAREY	Asics
TOZZINI		4/7/2016		Brigard Urrutia	Alnaviva
TOZZINI		3/29/2016		ALLENDE BREA	Schneider Electric
TOZZINI		2/19/2016		ARIAS MUNOZ	LATHAM & WATKINS
TOZZINI		2/19/2016		ARIAS MUNOZ	LATHAM & WATKINS
TOZZINI		2/17/2016		ALLENDE BREA	CJ do Brasil
TOZZINI		12/29/2015		ALLENDE BREA	Hisense International
TOZZINI		11/24/2015		ALLENDE BREA	rescisão de contrato de distribuição
TOZZINI		11/19/2015		ALLENDE BREA	SmartVet Brazil
TOZZINI		10/23/2015		ALLENDE BREA	Plastipak Packaging do Brasil
TOZZINI		7/22/2015		ALLENDE BREA	Dinâmica Organização Adm. & Contábil
TOZZINI		6/16/2015		ALLENDE BREA	2020
TOZZINI		6/16/2015		Rodyk	TPK HOPPT HOLDINGS PTE. LTD. e JETA IND.
TOZZINI		5/6/2015		Brigard Urrutia	NGK do Brasil
TOZZINI		5/6/2015		Carey	NGK do Brasil
TOZZINI		3/30/2015		ALLENDE BREA	UPL Limited
TOZZINI		3/30/2015		ALLENDE BREA	Skanska
TOZZINI		3/11/2015		ALLENDE BREA	Haver & Boecker
TOZZINI		3/2/2015		ARIAS MUNOZ	Sherwin Williams
TOZZINI		1/23/2015		ARIAS MUNOZ	Vonpar
TOZZINI		1/12/2015		ALLENDE BREA	Pirelli Pneus
Tozzini		2014		ALLENDE	Referral of Hyosung on bankruptcy related matter
TOZZINI		12/10/2014		ARIAS MUNOZ	Haver&Boecker
TOZZINI		12/2/2014		Carey	Haver & Boecker
TOZZINI		10/2/2014		Carey	SA Bank
TOZZINI		9/10/2014		ALLENDE BREA	Capsugel
TOZZINI		9/10/2014		Carey	Capsugel
TOZZINI		7/22/2014		ALLENDE BREA	Facebook
TOZZINI		7/22/2014		Carey	Facebook
TOZZINI		6/19/2014		ARIAS FABREGA	Osborne Clarke
TOZZINI		3/7/2014		ALLENDE BREA	RIGESA
TOZZINI		2/28/2014		ARIAS FABREGA	CHEMTURA
TOZZINI		2/28/2014		ARIAS MUNOZ	CHEMTURA
TOZZINI		2/28/2014		ARIAS MUNOZ	CHEMTURA
TOZZINI		2/28/2014		Carey	CHEMTURA
TOZZINI		2/12/2014		ALLENDE BREA	State Grid
TOZZINI		2/12/2014		Carey	State Grid
TOZZINI		1/28/2014		ARIAS MUNOZ	Agroceres
TOZZINI		1/21/2014		ARIAS MUNOZ	Invivio
TOZZINI		1/14/2014		ALLENDE BREA	Biotronik Com. Médica
TOZZINI		1/14/2014		ARIAS FABREGA	Biotronik Com Médica
TOZZINI		1/14/2014		ARIAS MUNOZ	Biotronik Com Médica
TOZZINI		1/14/2014		Carey	Biotronik Com. Médica
TOZZINI		1/6/2014		ALLENDE BREA	Hyosung do Brasil LTDA
TOZZINI		2014		ARIAS & MUNO	Guatemala - Jorge Luis Arenales
TOZZINI		2014		CAREY	Bianchi Vending Group
TOZZINI		2014		CAREY	Milliken and Company labor agreements
TOZZINI		12/5/2013		ALLENDE BREA	Mccain
TOZZINI		12/5/2013		Carey	McCain
TOZZINI		10/4/2013		Carey	CNI e IBRAC
TOZZINI		9/6/2013		ALLENDE BREA	Integration
TOZZINI		9/6/2013		Carey	Integration
TOZZINI		8/5/2013		ALLENDE BREA	ViroPharma Incorporated
TOZZINI		7/2/2013		Carey	Global Blue
TOZZINI		4/18/2013		ALLENDE BREA	Ironshore
TOZZINI		4/18/2013		ARIAS FABREGA	Ironshore
TOZZINI		4/18/2013		ARIAS MUNOZ	Ironshore
TOZZINI		4/18/2013		Carey	Ironshore
TOZZINI		4/1/2013		Carey	Pillsbury Winthrop Shaw Pittman LLP
TOZZINI		3/11/2013		ARIAS FABREGA	CMS Hasche Sigle
TOZZINI		2013		ALLENDE	Referral of Starret

TOZZINI	OUTBOUND	DATE	OFFICE	TO	REFERENCE
TOZZINI		2013		CAREY	Assist locating competition counsel for international transaction
TOZZINI		2013		CAREY	Pacific Alternative Asset Management Company advise structuring investments
TOZZINI		2013		CAREY	Amsted Rail JV negotiations MGyT Chile
TOZZINI		12/19/2012		ALLENDE BREA	DECA
TOZZINI		11/13/2012		ARIAS MUNOZ	Taisho
TOZZINI		11/5/2012		ALLENDE BREA	Plastipak
TOZZINI		10/17/2012		ALLENDE BREA	Grupo Vipal
TOZZINI		8/2/2012		ALLENDE BREA	seepex Inc.
TOZZINI		5/4/2012		ARIAS MUNOZ	Electrolux do Brasil
TOZZINI		3/28/2012		ALLENDE BREA	ZTE Corporation
TOZZINI		3/28/2012		Brigard Urrutia	ZTE Corporation
TOZZINI		3/28/2012		Carey	ZTE Corporation
TOZZINI		3/6/2012		Carey	King Woods
TOZZINI		3/1/2012		Carey	ARTEB
TOZZINI		2/29/2012		ALLENDE BREA	Wabco
TOZZINI		2/2/2012		ARIAS FABREGA	Banco do Brasil
TOZZINI		2/2/2012		Carey	Banco do Brasil
TOZZINI		1/27/2012		ARIAS FABREGA	Electrolux do Brasil
TOZZINI		1/13/2012		ALLENDE BREA	CSL Behring - Argentinean Clinical Trial
TOZZINI		2012		ALLENDE	Referral of Sipex
TOZZINI		2011		ALLENDE	US CLIENT M&A Project
TOZZINI		2011		CAREY	GD MIDEA Air Condition Eqpt Ltd Due diligence; distribution agreement review
TOZZINI		2011		CAREY	Integration Consulting intercompany services agreement, transfer pricing
TOZZINI		12/6/2011		ALLENDE BREA	CNP Paris
TOZZINI		12/6/2011		Carey	CNP Paris
TOZZINI		10/7/2011		ALLENDE BREA	Sanofi
TOZZINI		9/20/2011		ARIAS FABREGA	Mega Holdings Co
TOZZINI		9/14/2011		ALLENDE BREA	Paranapanema
TOZZINI		8/17/2011		ALLENDE BREA	Integration
TOZZINI		8/17/2011		Carey	Integration
TOZZINI		7/27/2011		ARIAS FABREGA	Drinker Biddle & Reath LLP
TOZZINI		7/18/2011		Carey	Latin Lawyer
TOZZINI		7/14/2011		ALLENDE BREA	Hitachi Kohki
TOZZINI		7/14/2011		Carey	Hitachi Kohki
TOZZINI		6/20/2011		Carey	Anderson Mori
TOZZINI		5/23/2011		ALLENDE BREA	Sungard
TOZZINI		5/23/2011		ARIAS FABREGA	Huhtamaki
TOZZINI		4/14/2011		Rodyk	Clariant
TOZZINI		3/10/2011		ALLENDE BREA	Shandong Gold
TOZZINI		1/27/2011		ALLENDE BREA	Belden
TOZZINI		1/17/2011		ALLENDE BREA	Air Conditioning Equipment Co
TOZZINI		1/17/2011		Carey	Air Conditioning Equipment Co Ltd
TOZZINI		2010		CAREY	Assistance translation legal documents re purchase ref. Gavilon Group Agrosuper
TOZZINI		12/30/2010		Carey	Pantheon Ventures Inc.
TOZZINI		12/9/2010		ALLENDE BREA	Samsung Eletronica
TOZZINI		12/9/2010		Carey	Samsung Eletronica
TOZZINI		10/25/2010		Carey	Toshiba Corporation
TOZZINI		10/21/2010		Carey	Sutherland
TOZZINI		9/13/2010		Carey	CFS Partners
TOZZINI		7/22/2010		ALLENDE BREA	Oxiteno
TOZZINI		7/19/2010		Hogan Lovells	Oxiteno
TOZZINI		7/14/2010		Carey	HellermannTyton
TOZZINI		7/12/2010		ALLENDE BREA	Banco do Brasil
TOZZINI		11/10/2009		ALLENDE BREA	MTD Engenharia Ltda
TOZZINI		11/10/2009		ALLENDE BREA	VOLVO
TOZZINI		11/10/2009		ARIAS FABREGA	VOLVO
TOZZINI		11/10/2009		Carey	VOLVO
TOZZINI		11/3/2009		Carey	Amanco
TOZZINI		10/26/2009		Carey	Wabco
TOZZINI		10/8/2009		ALLENDE BREA	Solvi
TOZZINI		6/29/2009		ALLENDE BREA	Novartis
TOZZINI		6/29/2009		Brigard Urrutia	Novartis
TOZZINI		6/15/2009		ARIAS FABREGA	Drinkler Biddle
TOZZINI		6/10/2009		ALLENDE BREA	BDO Trevisan

TOZZINI	OUTBOUND	DATE	OFFICE	TO	REFERENCE
TOZZINI		5/20/2009		ARIAS FABREGA	General Counsel Roundtable
TOZZINI		5/20/2009		Brigard Urrutia	General Counsel Roundtable
TOZZINI		5/6/2009		ALLENDE BREA	Novartis
TOZZINI		4/30/2009		Brigard Urrutia	Astellas
TOZZINI		4/24/2009		Brigard Urrutia	Hasbros
TOZZINI		3/9/2009		ALLENDE BREA	Hasbro
TOZZINI		3/9/2009		ARIAS FABREGA	Hasbro
TOZZINI		3/9/2009		Carey	Hasbro
TOZZINI		3/5/2009		ALLENDE BREA	Telekom Malaysia
TOZZINI		3/4/2009		ALLENDE BREA	Celestica
TOZZINI		2/10/2009		ALLENDE BREA	Ferro
TOZZINI		2009		Allende	Plouge - Ferro
TOZZINI		2009		Allende	Vlynch - Celestica
TOZZINI		2009		Allende	Plouge - Telekom Malaysia
TOZZINI		2009		Allende	Plouge - Hasbro
TOZZINI		2009		Carey	JaimeCarey - Hasbro
TOZZINI		2009		Hoet	Fpelaiez - Telekom Malaysia
TOZZINI		2009		Hoet	Fpelaiez - Hasbro
TOZZINI		2009		Muniz	JPTaimain - Telekom Malaysia
TOZZINI		2009		Muniz	Jptaiman - Hasbro
TOZZINI		2009		Santamarina	Jorantes - Hyndai Motors
TOZZINI		2009		Santamarina	Jorantes - Hasbro
TOZZINI		11/18/2008		ARIAS FABREGA	Drinker Biddle & reath LLP
TOZZINI		9/9/2008		ARIAS FABREGA	Petronas
TOZZINI		6/20/2008		ALLENDE BREA	Totvs
TOZZINI		4/15/2008		Carey	DTS
TOZZINI		3/27/2008		Carey	Nystar
TOZZINI		3/12/2008		Brigard Urrutia	Colm
TOZZINI		3/12/2008		Carey	Colm
TOZZINI		3/11/2008		Hogan Lovells	Colmex Trading
TOZZINI		1/23/2008		Brigard Urrutia	Hartz
TOZZINI		2008		Allende	Atty Sturla - Ferro Corporation
TOZZINI		2008		Allende	Atty Louge - TOTVS
TOZZINI		2008		Allende	Atty Pena - Corp matter
TOZZINI		2008		Carey	Atty Jcarey - Nystar
TOZZINI		2008		Carey	Atty Jcarey - DTS
TOZZINI		2008		Carey	Att JaimeCarey - Corp Matter
TOZZINI		2008		Fraser	Atty Rscott - Petrobras
TOZZINI		2008		Hogan	Atty Rbatla - Colmex Trading
TOZZINI		2008		Hoet	Att Jacedo - Ferro Corporation
TOZZINI		2008		Hoet	Atty Fpelaiez - Petroflex
TOZZINI		2008		Hoet	Atty Fpelaiez - Solvi
TOZZINI		2008		Hoet	Atty Fpelaiez - Petronas
TOZZINI		2008		Hoet	Atty Fpelaiez - ABDI
TOZZINI		2008		King	Att Snig
TOZZINI		2008		Muniz	Atty JPTaiman - Nystar
TOZZINI		2008		Muniz	Atty JPTaiman - Genentech
TOZZINI		2008		Muniz	Atty JPTaiman - Infinity
TOZZINI		2008		Muniz	Atty JPTaiman - PURAS DO BRASIL SOCIEDADE ANÔNIMA
TOZZINI		2008		Muniz	Atty JPTaiman - Champion Technologies
TOZZINI		2008		Santamarina	Atty Jorantes - COIM
TOZZINI		2008		Santamarina	Puras do Brasil
TOZZINI		2008		Santamarina	Unibanco
TOZZINI		2008		Santamarina	GENBAND Inc.
TOZZINI		11/21/2007		ALLENDE BREA	IdeiasNet
TOZZINI		11/13/2007		Carey	Sita Legal
TOZZINI		9/26/2007		ALLENDE BREA	GP/Koch
TOZZINI		9/26/2007		Brigard Urrutia	Georgia Pacific
TOZZINI		9/26/2007		Carey	GP/Koch
TOZZINI		9/10/2007		ALLENDE BREA	Natura
TOZZINI		9/10/2007		Brigard Urrutia	Nuvasive
TOZZINI		9/10/2007		Carey	Natura
TOZZINI		9/6/2007		Carey	Abril
TOZZINI		8/22/2007		ALLENDE BREA	IMS Health

TOZZINI	OUTBOUND	DATE	OFFICE	TO	REFERENCE
	TOZZINI	7/31/2007		ALLENDE BREA	Tegma
	TOZZINI	7/19/2007		ALLENDE BREA	Morgan Lewis
	TOZZINI	7/3/2007		ALLENDE BREA	ABR Telecom
	TOZZINI	7/3/2007		Brigard Urrutia	ABR Telecom
	TOZZINI	7/3/2007		Carey	ABR Telecom
	TOZZINI	5/22/2007		Brigard Urrutia	Experian Americas
	TOZZINI	4/17/2007		ARIAS MUNOZ	Tekelec Inc.
	TOZZINI	3/8/2007		Brigard Urrutia	Miller & Martin PLLC
	TOZZINI	1/10/2007		Brigard Urrutia	CMS Reich-Rohrwig Hainz
	TOZZINI	11/10/2006		Brigard Urrutia	Itochu Brasil S/A
	TOZZINI	10/16/2006		Carey	Conbrás Engenharia Ltda.
	TOZZINI	10/6/2006		ALLENDE BREA	Tekelec Inc.
	TOZZINI	10/5/2006		Carey	BRAM - Bradesco Asset Management
	TOZZINI	9/6/2006		ALLENDE BREA	ZF DO BRASIL LTDA.
	TOZZINI	8/18/2006		Carey	Waiver Participações S/C Ltda.
	TOZZINI	6/28/2006		Brigard Urrutia	José Carlos de Mello Dias Advogados
	TOZZINI	5/9/2006		ARIAS FABREGA	World Law Group
	TOZZINI	4/7/2006		Brigard Urrutia	Waiver Participações S/C Ltda.
	TOZZINI	3/16/2006		ALLENDE BREA	Cognizant Technology Solutions
	TOZZINI	3/16/2006		Carey	Cognizant Technology Solutions
	TOZZINI	5/9/2005		ARIAS FABREGA	Natura Cosméticos S/A
	TOZZINI	5/9/2005		ARIAS MUNOZ	Natura Cosméticos S/A
	TOZZINI	5/9/2005		ARIAS MUNOZ	Natura Cosméticos S/A
	TOZZINI	3/15/2005		Carey	Axer Partnerschaft
	TOZZINI	1/26/2005		Carey	Owens Corning Fiberglas A.S. Ltda.
	TOZZINI	1/11/2005		Brigard Urrutia	Miller & Martin PLLC

TOZZINI	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Hogan Lovells	5/20/2015	Sao Paulo	TOZZINI	Eletrobras
	Carey	4/22/2015	Chile	TOZZINI	Falabella
	Hogan Lovells	1/23/2015	Washington	TOZZINI	Bilfinger
	Allende Brea	12/23/2014	Argentina	TOZZINI	Renaissance Re Syndicate Management Ltd
	Rodyk	11/19/2014	Singapore	TOZZINI	Mitsui Konoshita (Group Lease Public Co
	Hogan Lovells	8/14/2014	Miami	TOZZINI	Alstom
	Carey	8/11/2014	Chile	TOZZINI	Milliken
	Hogan Lovells	7/28/2014	Washington	TOZZINI	3M do Brasil Ltda
	Allende Brea	7/22/2014	Argentina	TOZZINI	Sony Group
	Carey	3/25/2014	Chile	TOZZINI	Bianchi Vending Group S.p.A (BVG)
	Allende Brea	2/24/2014	Argentina	TOZZINI	Dassault Systèmes Americas Corp
	Allende Brea	2/21/2014	Argentina	TOZZINI	BYD
	ALLENDE	2014		Tozzini	Referral of Generali
	CAREY	2014		Tozzini	Salinas Diamante Branco (SDB) CADES' re salt producers
	DENTONS	2013		Tozzini	HSBC Financial Bilateral Credit Facility
	Allende Brea	12/4/2013	Argentina	TOZZINI	Harold Solomon e Jonathan Solomon
	Carey	10/15/2013	Chile	TOZZINI	K+S Chile S.A.
	Hogan Lovells	5/30/2013	Washington	TOZZINI	PPG Industries, Inc.
	Hogan Lovells	12/13/2012	Washington	TOZZINI	PPG Industries
	Allende Brea	10/4/2012	Argentina	TOZZINI	Pernord Ricard
	Hogan Lovells	8/28/2012	Miami	TOZZINI	Grunenthal Pharma GmbH
	Hogan Lovells	7/26/2012	Hong Kong	TOZZINI	ASCO
	Arias Munoz	7/16/2012	Costa Rica	TOZZINI	MAGMA COLTAN
	Hogan Lovells	5/2/2012	Miami	TOZZINI	Grunental S.A
	Allende Brea	4/17/2012	Argentina	TOZZINI	Millenium Partners
	Allende Brea	4/16/2012	Argentina	TOZZINI	Smith & Nephew
	Hogan Lovells	3/7/2012	Miami	TOZZINI	Amazon
	Rodyk	2/29/2012	Singapore	TOZZINI	Incorporation of Company
	Carey	1/9/2012	Chile	TOZZINI	Danone
	FRASER	2012		Tozzini	IBI foreign investment
	MCKENNA	2012		Tozzini	KTM North America Inc Baptista
	MCKENNA	2012		Tozzini	Hubasis - distribution agreement, JV and acquisition Baptista
	MCKENNA	2012		Tozzini	Cubic acquisition agreement Barbosa
	ALLENDE	2012		Tozzini	Referral of Smith & Nephew
	LUCE	2012		Tozzini	National Labor and employment law memoranda
	RICHARDS	2012		Tozzini	University Student Recruitment
	Hogan Lovells	10/25/2011	England / U	TOZZINI	MoneyGram
	Hogan Lovells	9/27/2011	Washington	TOZZINI	Agri Stats Inc
	Hogan Lovells	9/8/2011	Miami	TOZZINI	Euler Hermes (Grupo Allianz)
	Hogan Lovells	8/16/2011	Washington	TOZZINI	AEG
	Hogan Lovells	7/13/2011	Venezuela	TOZZINI	Yamaha Motor Corporation USA
	Hogan Lovells	7/4/2011	Washington	TOZZINI	XO Communications, Inc
	Carey	6/14/2011	Chile	TOZZINI	Crystal Lagoon
	Hogan Lovells	6/9/2011	Washington	TOZZINI	Hogan Lovells (Siemens)
	Hogan Lovells	6/9/2011	Washington	TOZZINI	Hogan Lovells LLP (Sikorsky Helicopters)
	Allende Brea	6/8/2011	Argentina	TOZZINI	CSL Behring
	Allende Brea	5/20/2011	Argentina	TOZZINI	CSL Behring LLC
	Hogan Lovells	4/13/2011	England / U	TOZZINI	Bank of Scotland/Lloyds
	Allende Brea	3/29/2011	Argentina	TOZZINI	ACE Seguradora S.A
	Hogan Lovells	3/10/2011	USA	TOZZINI	JigoCity
	Allende Brea	2/23/2011	Argentina	TOZZINI	Smith & Nephew
	Hogan Lovells	2/9/2011	Hong Kong	TOZZINI	Sony Computer entertainment
	Hogan Lovells	2/2/2011	France	TOZZINI	CSL Behring
	ALLENDE	2011		Tozzini	ACE M&A Project
	FRASER	2011		Tozzini	PDAC Toronto reception/dinner

TOZZINI	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	HOGAN LOVELLS	2011		Tozzini	Ref Washington C. Christian
	HOGAN LOVELLS	2011		Tozzini	Ref. Washington C. Christian
	HOGAN LOVELLS	2011		Tozzini	Ref Washington C. Christian
	LUCE	2011		Tozzini	Brazilian law advice
	LUCE	2011		Tozzini	Brazilian guaranty of US real estate development
	WILSON	2011		Tozzini	Review of Brazilian Commercial Contract
	WILSON	2011		Tozzini	Recommendation for Brazilian Firm
	Allende Brea	12/22/2010	Argentina	TOZZINI	Coteminas e outros
	Hogan Lovells	12/22/2010	England / U	TOZZINI	eBay
	Rodyk	11/11/2010	Singapore	TOZZINI	Sakura Tech
	Carey	11/4/2010	Chile	TOZZINI	Fosfoquim
	Carey	10/28/2010	Chile	TOZZINI	Wellington
	Carey	9/21/2010	Chile	TOZZINI	Medplace
	Hogan Lovells	9/9/2010	USA	TOZZINI	American Inst for Research Behavioral Science
	Allende Brea	8/11/2010	Argentina	TOZZINI	Synventive
	Hogan Lovells	6/29/2010	Venezuela	TOZZINI	Zodiac Aerospace
	Hogan Lovells	6/14/2010	Shanghai	TOZZINI	CTA Commerciale Tubi Acciao SpA
	Allende Brea	6/9/2010	Argentina	TOZZINI	Law office Thierry Chaumell/Met Trade India
	Hogan Lovells	6/7/2010	USA	TOZZINI	Acon Investments
	Hogan Lovells	6/4/2010	England / U	TOZZINI	Suzuki
	Rodyk	5/11/2010	Singapore	TOZZINI	Temasek Holdings
	Allende Brea	4/7/2010	Argentina	TOZZINI	Nuevo Banco Industrial de Azul
	Carey	2/25/2010	Chile	TOZZINI	Ober kaler
	HOGAN	2010		Tozzini	US Telecom inquiry ref Brazil
	FRASER	2010		Tozzini	PDAC Toronto reception/dinner
	NISHIMURA	2010		Tozzini	Colloboration research certain Brazilian law
	ALLENDE	2010		Tozzini	Burgwart Construction Co
	Allende	2009		Tozzini	Exotixargentina - Ulouge
	CAREY	2009		Tozzini	Mainstream - jv opportunity in Brazil
	Davis	2009		Tozzini	Gemba Research - Parsons
	Fraser	2009		Tozzini	Jaguar Mining - Missetich
	Hogan	2009		Tozzini	Ziff Brothers Investments LLC - Klinedinst
	Hogan	2009		Tozzini	One Technologies LP - Gray
	Lovells	2009		Tozzini	Mausergroup - Fricke
	Muniz	2009		Tozzini	Tellus do Brasil Ltda - Asencio
	Muniz	2009		Tozzini	Investimentos Rokys Brasil Comércio de Alimentos, Importa - MFPepper
	Carey	12/3/2009	Chile	TOZZINI	SITQ
	Rodyk	9/25/2009	Singapore	TOZZINI	Changi Airports International Pte
	Hogan Lovells	8/15/2009	USA	TOZZINI	Al Khorayef Petroleum Company Limited
	Allende Brea	7/27/2009	Argentina	TOZZINI	Celestron Acquisition
	Carey	7/14/2009	Chile	TOZZINI	Mainstream Renewable Power
	Carey	5/27/2009	Chile	TOZZINI	Masisa
	Hogan Lovells	5/27/2009	Washington	TOZZINI	ICON
	Hogan Lovells	3/11/2009	McLean	TOZZINI	Ziff Brothers Investments LLC
	Hogan Lovells	2/5/2009	Boulder	TOZZINI	One Technologies LP
	Allende Brea	1/19/2009	Argentina	TOZZINI	Exotixargentina
	Carey	9/26/2008	Chile	TOZZINI	Crystal Lagoons
	Hogan Lovells	8/29/2008	Miami	TOZZINI	Chubb & Sons - a subsidiary of Federal Insurance Company
	Allende Brea	7/19/2008	Argentina	TOZZINI	Morgan Lewis
	Allende Brea	7/18/2008	Argentina	TOZZINI	Sulzer A.G.
	Hogan Lovells	7/1/2008	Venezuela	TOZZINI	MWH Global
	Hogan Lovells	6/16/2008	Venezuela	TOZZINI	Cabot
	Hogan Lovells	5/23/2008	Venezuela	TOZZINI	Teime Comunicaciones y Servicios

TOZZINI	INBOUND FROM	DATE	OFFICE	TO	REFERENCE
	Allende	2008		TOZZINI	Sulzer A.G.
	Allende	2008		TOZZINI	Gen Matter -
	Carey	2008		TOZZINI	K+S Group (Alemanha)
	Carey	2008		TOZZINI	Synergex Corporation
	Carey	2008		TOZZINI	Crystal Lagoons
	Clayton	2008		TOZZINI	Atomaer
	Davis	2008		TOZZINI	Demand Media eNom, Inc.
	Fraser	2008		TOZZINI	Gen Matter - Bliss
	Hogan	2008		TOZZINI	Telme Comunicaciones y Servicios
	Hogan	2008		TOZZINI	Cabot
	Hogan	2008		TOZZINI	MWH Global
	Hogan	2008		TOZZINI	Chubb & Sons - a subsidiary of Federal Insurance Company
	Lovells	2008		TOZZINI	EA Online Games
	Lovells	2008		TOZZINI	Bracco Diagnostics Inc.
	Lovells	2008		TOZZINI	Georgemarienhutte Holding GmbH
	Lovells	2008		TOZZINI	German financial institution
	Lovells	2008		TOZZINI	TÜV Rhineland
	Lovells	2008		TOZZINI	Midea
	Morgan	2008		TOZZINI	Venture Imaging LLC
	Morgan	2008		TOZZINI	Hexion Specialty Chemicals Inc
	Morgan	2008		TOZZINI	Apollo
	Muniz	2008		TOZZINI	LLorente Cuenca
	Muniz	2008		TOZZINI	GEOPETSA S.A
	Nishimura	2008		TOZZINI	Shinko Investment Trust Management Co., Ltd.
	Carey	4/28/2008	Chile	TOZZINI	Synergex Corporation
	Carey	4/11/2008	Chile	TOZZINI	K+S Group (Alemanha)
	Allende Brea	12/5/2007	Argentina	TOZZINI	Solvay Indupa SAIC
	Allende Brea	10/29/2007	Argentina	TOZZINI	Agency DPA
	Carey	10/3/2007	Chile	TOZZINI	Grupo Cernaq
	Carey	7/31/2007	Chile	TOZZINI	Amec International
	Hogan	7/6/2007	Venezuela	TOZZINI	Apple
	Hogan	6/21/2007	Venezuela	TOZZINI	Amapa Gold
	Hogan	1/23/2007	Los Angeles	TOZZINI	Glory Ltd
	Allende Brea	1/2/2007	Argentina	TOZZINI	Lanxess/Petroflex
	Brigard Urrutia	1/2/2007	Colombia	TOZZINI	Lanxess/Petroflex
	Hogan	1/2/2007	Venezuela	TOZZINI	Lanxess/Petroflex
	Hogan	5/2/2006	USA	TOZZINI	Umicore S/A.
	Hogan	9/19/2005	USA	TOZZINI	Arcor PET Packaging Latin America

WILSON	OUTBOUND	DATE	TO	REFERENCE
	WILSON	2013	NautaDutilh	S Bernard
	Wilson	2013	SIMPSON	
	WILSON	2013	Arias Munoz	S Bernard
	WILSON	2012	Brigard	Client intending to do business in Colombia - April
	WILSON	2012	Allende	Referral of Roamware in an M&A project
	WILSON	2012	Carey	Acquisition in Chile - July
	WILSON	2012	Clayton	Australian Corporate and Regulatory matters - March
	WILSON	2012	Lee	Contractual matter requiring Taiwan counsel - May
	WILSON	2012	Nauta	Formation of a Dutch subsidiary - May
	WILSON	2012	Nauta	Investor-side representatin on a venture financing - July
	WILSON	2012	Nauta	Acquisition in Belgium - July
	WILSON	2012	Richards	Questions regarding a US citizen joining a BC company's board
	WILSON	2011	Carey	Advice re potential Acquisition of Chilean company
	WILSON	2011	ALLENDE	M&A Matter in Argentina
	WILSON	2011	Brigard	M&A Matter in Colombia
	WILSON	2011	Rodyk	M&A Matter in Singapore
	WILSON	2011	Clayton	Listing on Australian Stock Exchange
	WILSON	2011	NautaDutilh	Advice re Belgian Option Grant
	WILSON	2011	Tozzini	Recommendation for Brazilian Firm
	WILSON	2011	Tozzini	Review of Brazilian Commercial Contract
	WILSON	2010	Baker Botts	Corporate Referral United Arab Emirates
	WILSON	2010	Rodyk	Corporate Acquisition in Singapore
	WILSON	2010	Sycip	Regulatory Advice in Philippines
	WILSON	2010	Nishimura	Potential Litigation matter in Japan
	Wilson	2010	Rodyk	Project Warrior
WILSON	INBOUND FROM	DATE	TO	REFERENCE
	Clayton	2011	WILSON	Cyber security advise for bank client
	Goodsill	2011	WILSON	Tax advise bank client
	Tilleke	2011	WILSON	Launch of web based service in US
	NautaDutilh	2011	WILSON	General Corporate Matters
	SIMPSON	2011	Wilson	Advise on sale of NZ IT business to SanFran IT Company (Sward)
	FRASER	2011	WILSON	North Carolina litigation inquiry
	Clayton	2011	WILSON	Potential Litigation
	CLAYTON	2011	Wilson	Key Contact Initiative
	NautaDutilh	2010	WILSON	Potential representation of two private companies
	Carey	2010	WILSON	Potential representation of a company on employment matters
OTHER	OUTBOUND	DATE	TO	REFERENCE
	Hibiya-Nakata	7/10/2014	SIMPSON	Daifuku Co Ltd Acquisition of BCS Group Ltd
	Morgan Lewis	2015-6	RODYK	Gen Corp Advise Sungard

TAB 20
PRIMARY & PRACTICE GROUP CONTACTS

FIRM	COUNTRY	CITY	WEB SITE	PRIMARY CONTACT	PRIMARY CONTACT EMAIL
ABNR +62 21 2505 125	Indonesia	Jakarta	www.abnrlaw.com	Mrs. Ricky Nazir	rnazir@abnrlaw.com
				Nafis Adwani	nadwani@abnrlaw.com
Allende & Brea +54 11 4318 9900	Argentina	Buenos Alres	www.allendebrea.com.ar	Pablo Louge	pgl@allendebrea.com.ar
Arias Fabrega & Fabrega ARIFA +507 205-700	Panama		www.arifa.com	Ricardo Arango	rarango@arifa.com
Arias & Munoz +506 2503-9801 +502 2382-7700 +503 2257-0900 +505 2270-0480 +504 2221-4505	Costa Rica	San Jose	www.ariaslaw.com	Jose Antonio Munoz	jmunoz@ariaslaw.co.cr
	El Salvador	San Salvador		Armando Arias	armando.arias@ariaslaw.com
	Guatemala	Cd Guatemala		Jorge Luis Arenales	Jorgeluis.arenales@ariaslaw.com
	Honduras	Tegucigalpa		Evangelina Lardizabal	evangelina.lardizabal@ariaslaw.com
	Nicaragua	Managua		Ana Teresa Rizo	ana.rizo@ariaslaw.com
Baker Botts LLP + 1 713 229 1234	United States	Houston	www.bakerbotts.com	Kevin Keenan	Kevin.keenan@bakerbotts.com
Bennett Jones +1 403.298.3100 (Calgary) +1 416.863.1200 (Toronto)	Canada	Calgary	www.bennettjones.com	Bryan Haynes	haynesb@bennettjones.com
		Toronto		Stephen Bowman	bowmans@bennettjones.com
		Toronto		Randal Hughes	hughesr@bennettjones.com
Brigard & Urrutia +57 1 346 2011					
	Colombia	Bogota	www.bu.com.co	Carlos Umana	cumana@bu.com.co
				Carlos Urrutia	currutia@bu.com.co
Carey y Cia +56 2 2928 2200	Chile		www.carey.cl	Jorge Carey	jorge.carey@carey.cl
Clayton Utz +61 7 3292 7000 (Brisbane) +61 2 6279 4000 (Canberra) +61 8 8943 2555 (Darwin) +61 2 9286 6000 (Melbourne) +61 8 9246 8000 (Perth) +61 2 9353 4000 (Sydney)	Australia	Brisbane	www.claytonutz.com	Ross Perrett, PRAC Chairman	rperrett@claytonutz.com
		Canberra		Alfonso Del Rio	adelrio@claytonutz.com
		Darwin		Mark Spain	mspain@claytonutz.com
		Melbourne		Brad Vann	bvann@claytonutz.com
		Perth		Peter Wiese	pwiese@claytonutz.com
		Sydney		John Shirbin	jshirbin@claytonutz.com
Davis Wright Tremaine LLP 206 622 3150 Seattle 213 633 6800 Los Angeles	United States	Seattle	www.dwt.com	Dan Waggoner	danwaggoner@dwt.com
				Sarah Tune	sarahtune@dwt.com
Dentons Rodyk +65 6225 2626	Singapore		www.dentons.com	Sivi Sivanesan	sivanesan.s@dentons.com
Gide +33 (0)1 40 75 60 00	France		www.gide.com	Christophe Eck	eck@gide.com
Goodsill Anderson Quinn & Stifel 8 547 5600	United States	Honolulu	www.goodsill.com	Dave Reber	dreber@goodsill.com
				Miki Okumura	mokumura@goodsill.com
				Michael O'Malley	momalley@goodsill.com
Hoet Pelaez Castillo & Duque +58 212 2018611	Venezuela	Caracas	www.hpcd.com	Fernando Pelaez	fpelaez@hpcd.com
				Luis Lopez	llopez@hpcd.com
Hogan Lovells 202 637 5600 Washington +852 2219 0888 Hong Kong	United States	Washington	www.hoganlovells.com	Warren Gorrell	warren.gorrell@hoganlovells.com
	Hong Kong PRC	Hong Kong		Tim Fletcher	tim.fletcher@hoganlovells.com
				Patrick Sherrington	patrick.sherrington@hoganlovells.com
				Owen Chan	owen.chan@hoganlovells.com

FIRM	COUNTRY	CITY	WEB SITE	PRIMARY CONTACT	PRIMARY CONTACT EMAIL
Kim Chang & Lee +82 397 9800	S. Korea	Seoul	www.kimchanglee.co.kr	Eui Jae Kim	ejkim@kimchanglee.co.kr
				Kyung J Choi	kjchoi@kimchanglee.co.kr
Kochhar & Co. +91 11 4111 5222	India	New Delhi		Rohit Kochhar	rohit@kochhar.com
				Anjuli Sivaramakrishnan	Anjuli.s@kochhar.com
Lee and Li +886 2 2715 3300	Taiwan		www.leeandli.com	Nigel Li	nigelli@leeandli.com
				C T Chang	ctchang@leeandli.com
				Joyce Fan, PRAC Vice-Chair	joycefan@leeandli.com
				Daisy Wang	daisywang@leeandli.com
Mulla & Mulla & Craigie Blunt & Caroe +91 22 2204 4960	India	Mumbai		Yazdi Dandiwal	ypdandiwal@mullas.net
				Shardul Thacker	shardul.thacker@mullaandmulla.com
Muniz Ramirez Perez-Taiman & Olaya +51 1 611 7000	Peru		www.munizlaw.com	Jorge Perez-Taiman	jorgept@munizlaw.com
NautaDutilh +31 20 7171 000	Netherlands, Belgium Luxembourg	Amsterdam Rotterdam	www.nautadutilh.com	Jaap Stoop	jaap.stoop@nautadutilh.com
Pacific Rim Advisory Council 416 777 7463 Tel 416 358 3084 Cell	Canada	Toronto	www.prac.org	Susan Iannetta	susan.iannetta@prac.org
Richards Buell Sutton 604 682 3664	Canada	Vancouver	www.rbs.ca	Jay Munsie	jmunsie@rbs.ca
				Jeff Lowe	jlowe@rbs.ca
Rousaud Costas Duran SLP +34 91 758 39 06 (Madrid) +34 93 503 48 68 (Barcelona)	Spain	Madrid	www.rousaudcostasduran.com	Ignasi Costas	icostas@rcdslp.com
		Barcelona			
Santamarina y Steta +52 55 5279 5400	Mexico	Mexico City	www.s-s.com.mx	Jorge Barrero	jbarrero@s-s.mx
				Alberto Saavedra	asaavedra@s-s.mx
				Vicente Grau	vgrau@s-s.mx
				Heriberto Garza	hgarza@s-s.mx
				Aaron Levet	alevet@s-s.mx
				Jose Alaya	jalaya@s-s.mx
Simpson Grierson +64 9 977 5000 (Auckland) +64 4 924 3550 (Wellington)	New Zealand	Auckland	www.simpsongrierson.com	John Shackleton	john.shackleton@simpsongrierson.com
Skrine +603 2081 3999	Malaysia	Kuala Lumpur	www.skrine.com	D'ato Philip Chan	pc@skrine.com
				Theresa Chong	tc@skrine.com
				Vinayaga Raj Rajaratnam	vrr@skrine.com
SyCipLaw +63 2 817 9811	Philippines	Manila	www.syciplaw.com	Imelda A Manguiat	iamanguiat@syciplaw.com
				Ricardo Ma PG Ongkiko	rmpgongkiko@syciplaw.com
Tozzini Freire +55 11 5086 5000	Brazil	Sao Paulo	www.tozzinifreire.com.br	Jose Luis de Salles Freire	jfreire@tozzinifreire.com.br
				Marcio Baptista	mbaptista@tozzinifreire.com.br
				Maira Huggard-Caine	mhuggardcaine@tozzinifreire.com.br

	PRIMARY CONTACT	Tax	Dispute Resolution Arbitration and Litigation	Intellectual Property & Licensing	Environment & Native Rights	Banking & Finance	Employment & Labour	Corporate Commercial Business Investment & International Trade	Projects Energy/Mining/ Natural Resources
ALI BUDIARDJO INDONESIA www.abnrlaw.com									
Jakarta Tel +62 21 250 5125 Fax +62 21 250 5001	Nafis Adwani Ricky S Nazir	Freddy Karyadi	Nafis Adwani Sahat Siahaan	Nurdin Adiwibowo		Emir Nurmansyah Theodoor Bakker Oene J. Marseille Nurdin Adiwibowo Yanny M. Suryaretina	Ricky S Nazir Nafis Adwani	Rita T Taufik Ricky S Nazir Agus Ahadi Deradjat Chandrawati Dewi Herry Kurniawan	Emir Nurmansyah Philip Payne Woody Pananto Luky I. Walalangi Ayik C. Gunadi
ALLENDE & BREA ARGENTINA www.allendebrea.com									
Buenos Aires Tel +54 11 4318 9900 Fax+54 11 4318 9999	Pablo Germán Louge	Diego Botana Lucía Ibarreche Brühl	David Gurfinkel Enrique Cristián Fox	Pablo Andrés Palazzi	María Morena del Río	Carlos María Melhem Jorge Ignacio Mayora	Nicolás Grandi	Pablo Germán Louge Valeriano Guevara Lynch Julián Peña	Juan Martín Allende Marcos Patrón Costas
ARIAS FABREGA & FABREGA PANAMA www.arifa.com									
Panama City Tel +507 205 7000	Ricardo M. Arango	Estif Aparicio	Fernando Arias	Eduardo de Alba	Eduardo de Alba	Ricardo M. Arango	Vivian Holness	LeRoy W. Watson	Ricardo M. Arango
ARIAS & MUNOZ CENTRAL AMERICA www.ariaslaw.com									
Costa Rica Tel + 506 2503-9800	Jose Antonio Munoz	Carolina Flores	Roy Herrera	Alejandra Castro	Jose Antonio Munoz	Daniel Araya	Anna Jimenez	Carolina Flores	Vicente Lines
El Salvador Tel: +503 2257-0900	Armando Arias	Luis Barahona	Eduardo Angel	Morena Zavaleta	Eduardo Angel	Armando Arias	Eduardo Angel	Roberta Gallardo	Ana Mercedes López Zygmunt Brett
Guatemala Tel +502 2382-7700	Jorge Luis Arenales	José Augusto Toledo	Mario Rene Archila Jorge Luis Arenales	Ivon Hernandez	Jorge Luis Arenales	José Augusto Toledo	Liz Gordillo	Luis Pedro Del Valle	Jorge Luis Arenales Luis Pedro Del Valle
Honduras Tel +504 2221-4505	Evangelina Lardizábal	Evangelina Lardizábal	Fanny Rodríguez	Sonia Urbina	Evangelina Lardizábal	Evangelina Lardizábal	Fanny Rodríguez	Evangelina Lardizábal	Evangelina Lardizábal
Nicaragua Tel +505 2270-0480	Ana Teresa Rizo	Róger Pérez	Bernard Pallais	Angélica Arguello	Roberto Arguello	Ana Teresa Rizo	Bertha Arguello	Ana Teresa Rizo	Bertha Arguello
BAKER BOTTS LLP HOUSTON USA www.bakerbotts.com									
Houston Tel +713 229 1234 Fax +713 229 1522	Kevin Keenan	Derek Green	Michael Goldberg	Scott Partridge Paul Morico	Aileen Hooks	Lyman Paden Suparna Salil	Rob Fowler Shira Yoshor	Kevin Keenan	Kevin Keenan
BENNETT JONES CALGARY and TORONTO, CANADA www.bennettjones.com									
Calgary Tel 403.298.3100 Fax 403.265.7219	Bryan Haynes	Darcy Moch	Donald Cranston Grant Stapon	Martin Kratz	Shawn Munro	Patrick Brennan	John Gilmore	Murray Coleman William Osler	
Toronto Tel 416.863.1200 Fax 416.863.1716	Stephen Bowman Randal Hughes	Thomas Bauer	Richard Swan	Dominique Hussey	Radha Curpen Leonard Griffiths	Mark Rasile	Carl Cunningham	Murray Perelman Michael Melanson	Milos Barutciski Darrel Pearson Sander Grieben

	PRIMARY CONTACT	Tax	Dispute Resolution Arbitration and Litigation	Intellectual Property & Licensing	Environment & Native Rights	Banking & Finance	Employment & Labour	Corporate Commercial Business Investment & International Trade	Projects Energy/Mining/ Natural Resources
BRIGARD & URRUTIA COLOMBIA www.bu.com.co									
Bogota Tel +57 1 346 2011 Fax + 57 1 310 0609	Carlos Umana Sergio Michelsen	José Andrés Romero	Luis A. Barragán Irma Rivera	Juan Pablo Cadena Maria Fernanda Castellanos Martín Torres	Carlos Umana	Carlos Fradique- Mendez Manuel Quinche	Alvaro Cala Catalina Santos	Carlos Umana Sergio Michelsen Carlos Fradique Mendez	Carlos Umana
CAREY CHILE www.carey.cl									
Santiago Tel +56 2 2928 2200 Fax +56 2 2928 2228	Jorge Carey T.	Jaime Carey Jessica Power	Gonzalo Fernandez Ricardo Reveco	Guillermo Carey	Rafael Vergara	Diego Peralta	Oscar Aitken	Pablo Iacobelli Salvador Valdes	Rafael Vergara Juan Francisco Mackenna
CLAYTON UTZ AUSTRALIA www.claytonutz.com									
Brisbane Tel +61 7 3292 7000 Fax+61 7 3292 7950	Ross Perrett	David Cominos	Ian Bloemendal Ross Perrett	Simon Newcomb	Karen Trainor	Scott Sharry Alan Maguire	Hedy Cray	Ross Perrett Andrew Hay	Barry Dunphy Stuart MacGregor
Canberra Tel +61 2 6279 4000 Fax +61 2 6279 4099	Alexandra Wedutenko	Alfonso Del Rio	John Carroll	Alexandra Wedutenko	Alfonso del Rio	Alfonso del Rio		John Carroll	Alfonso Del Rio
Darwin Tel +61 8 8943 2555 Fax +61 8943 2500	Mark Spain		Mark Spain				Mark Spain	Margaret Michaels	Margaret Michaels
Melbourne Tel +61 3 9286 6000 Fax +61 3 9629 8488	Fred Prickett	Niv Tadmore	Paul James Fred Prickett	Chris McLeod	Sallyanne Everett	Dan Fitts Nick Poole	Graham Smith Glen Bartlett	Michael Linehan	Brad Vann
Perth Tel +61 8 9426 8000 Fax+61 8 9481 3095	Nick Cooper	Philip Bisset	Gary Berson Paul Fitzpatrick	Scott Crabb	Brad Wylynko	Cameron Belyea Rohan Mishra	Saul Harben	Mark Paganin	Kevin O'Sullivan Heath Lewis
Sydney Tel +61 2 9353 4000 Fax +61 2 9251 7832	John Shirbin	Andrew Sommer	Stuart Clark Nick Mavrakis	Mary Still John Collins	Brendan Bateman	Alex Schlosser Fran Rush	Robbie Walker	Karen Evans-Cullen Rory Moriarty	John Shirbin Graeme Dennis
DAVIS WRIGHT TREMAINE SEATTLE , USA www.dwt.com									
Seattle Tel +206 622 3150 Fax +206 628 7699	Dan Waggoner Sarah Tune	Jim Wreggelsworth Dirk Giseburt	Bruce Johnson Jonathan Lloyd	Marshall Nelson George Rondeau Stuart Dunwoody	Richard Elliott	Scot Tucker Ragan Powers	Henry Farber Lawton Penn	Joe Weinstein Sarah Tune	Scott MacCormack Craig Gannett
DENTONS RODYK SINGAPORE www.dentons.com									
Singapore Tel +65 225 2626 Fax+65 225 1838	S. Sivanesan	Jacqueline Loke Seow Jia Xian Winnifred Liew	Lek Siang Pheng Philip Jeyaretnam Lok Vi Ming Christopher Chong Paul Wong	Gilbert Leong Lee Ai Ming Yew Woon Chooi	Jacqueline Loke	Herman Jeremiah Low Chai Chong Doreen Sim Lee Ho Wah Nicholas Chong	Lawrence Teh Edric Pan	Gerald Singham S Sivanesan Valerie Ong Lim I An Evelyn Ang	Tan Joo Thye Kenneth Oh

	PRIMARY CONTACT	Tax	Dispute Resolution Arbitration and Litigation	Intellectual Property & Licensing	Environment & Native Rights	Banking & Finance	Employment & Labour	Corporate Commercial Business Investment & International Trade	Projects Energy/Mining/ Natural Resources
GIDE PARIS, FRANCE www.gide.com									
Paris Tel +33 (0)1 40 75 60 00 Fax +33 (0)1 43 59 37 79	Christophe Eck Karl Hepp de Sevelinges	Guillaume Goulard	Olivier Puech	Emmanuel Larere	David Desforges	Eric Cartier-Millon	Baudoin deMoucheron	Christophe Eck	Christophe Eck
GOODSILL ANDERSON QUINN & STIFEL LLP HAWAII, UNITED STATES www.goodsill.com									
Honolulu Tel +808 547 5600 Fax +808 547 5880	David Reber Michael O'Malley Miki Okumura	Michael O'Malley Miki Okumura	Lisa Munger Patty Napier	Shannon Pierce Michael O'Malley	Lisa Munger LindaLee Farm Lisa Bail	Lani Ewart Randall Steverson Vincent Piekarski	Barbara Petrus Carolyn Wong	David Reber Michael O'Malley Alan Fujimoto Miki Okumura	Tom Williams Peter Kikuta Sean Clark Vincent Piekarski
HOET PELAEZ CASTILLO & DUQUE VENEZUELA www.hpcd.com									
Caracas Tel 58 212 201 8611 Fax 58 212 263 7744	Fernando Pelaez Luis Lopez	Jesus Sol Nathalie Rodriguez Elina Pou	Carlos Dominguez Jose Torrealba Mark Melilli	Maria Nebreda Patricia Hoet Alicia Molero	Jorge Acedo Luis Lopez	Fernando Pelaez Jorge Acedo Miguel Rivero	Pablo Benavente John Tucker Maria Subero	Jorge Acedo Luis Lopez Fernando Pelaez Francisco Castillo Gonzalo Capriles	Miguel Rivero Luis Lopez Jose Torrealba
HOGAN LOVELLS HONG KONG; WASHINGTON, DC www.hoganlovells.com									
Hong Kong Tel +852 2219 0888 Fax +852 2219 0222	Tim Fletcher Owen Chan Patrick Sherrington	Tim Fletcher	Allan Leung Timothy Hill Mark Lin James Kwan	Deanna Wong Allan Chu	Allan Leung	Owen Chan Allan Wardrop	Tim Fletcher Allan Leung	Tim Fletcher Mark Parsons Steven Tran	Timothy Hill Tim Fletcher
Washington Tel +202 637 5600 Fax +202 637 5910	Warren Gorrell	Prentiss Feagles Siobhan Rausch	Peter Spivack	Celine Crowson	Adam Kushner	Deborah Staudinger Keith Larson	Bill Flanagan	Warren Gorrell Beth Peters Deena Kaplan	Stefan Krantz Keith Larson
KIM CHANG & LEE SOUTH KOREA www.kimchanglee.co.kr									
Seoul Tel +82 2 397 9800 Fax +82 2 725 8727	EuiJae Kim Kyung Joon Choi	John Kyung Shir	Geong Ung Lee	Kyung Joon Choi	EuiJae Kim	Kang Ho Jhe Moon Young Han	Yeon Jong Chae	Jung Un Eui Jae Kim	Kyung Joon Choi
KOCHHAR & CO. NEW DELHI, INDIA www.kochhar.com									
New Delhi Tel +91 11 29211606 Fax+91 11 29219656	Rohit Kochhar Anjuli Sivaramakrishnan	Shahid Khan Vijay Ravi	Dhruv Wahi Sujoy Kumar Syed Naqvi	Tarvinder Singh	K.V. Singh Shefali Mehra	Rajarshi Chakrabarti Anjuli Sivaramakrishnan	Manishi Pathak	Dhruv Wahi Sujoy Kumar Syed Naqvi	V. Singh Junior Luwang

	PRIMARY CONTACT	Tax	Dispute Resolution Arbitration and Litigation	Intellectual Property & Licensing	Environment & Native Rights	Banking & Finance	Employment & Labour	Corporate Commercial Business Investment & International Trade	Projects Energy/Mining/ Natural Resources
LEE AND LI TAIWAN www.leeandli.com									
TAIPEI Tel+886 2 2715 3300 Fax+886 2 2713 3966	Joyce C. Fan Lihuei Mao	Josephine Peng Frank Lin	Nigel N. T. Li	Daisy Wang	Joyce C. Fan	C. T. Chang	T. C. Chiang	Joyce C. Fan Lihuei Mao	Joyce C. Fan
MULLA & MULLA & CRAGIE BLUNT & CAROE MUMBAI INDIA									
Mumbai Tel +91 22 2204 4960 Fax+91 22 2204 0246	Shardul Thacker Yazdi Dandiwala Hormazdiyaar Vakil	Hormazdiyaar Vakil* J.N. Mistry R.H. Khan	B.H. Antia Shardul Thacker* Yazdi Dandiwala* D.J. Kakalia	Shardul Thacker* Yazdi Dandiwala* S.B. Jijina	Hormazdiyaar Vakil* J.N. Mistry	B.H. Antia Shardul Thacker*	B.H. Antia D.J. Kakalia J.N. Mistry	Shardul Thacker* Yazdi Dandiwala* Hormazdiyaar Vakil* S.B. Jijina	Yazdi Dandiwala* D.J. Kakalia
MUNIZ RAMIREZ PEREZ-TAIMAIN & OLAYA PERU www.munizlaw.com									
Lima Tel +51 1 422 1122 Fax +51 1 442 5548	Jorge Perez-Taiman	Fernando Castro Kahn Daniel Onox	Fernando Meléndez Fernandez	Jorge Muniz Ziches Marta Fernández Pepper	Jorge Perez-Taiman Jenny Caldas	Andrés Kuan- Veng	Ricardo Herrera	Jorge Muniz Ziches Mauricio Olaya	Jorge Perez-Taiman Ricardo Silva
NAUTA DUTILH NETHERLANDS, LUXEMBOURG, BELGIUM www.nautadutilh.com									
Amsterdam Tel +31 20 717 1000 Fax +31 20 717 1111	Jaap Stoop	Chris Warner	Harmen de Mol van Otterloo	John Allen		Thijs Lommen Elizabeth van Schilfgaarde (NY)	Warner Roeters van Lennep	Jaap Stoop	Elizabeth van Schilfgaarde (NY)
Rotterdam Tel +31 10 2240 000 Fax +31 10 414 8444			Bart Gerretsen		Norbert de Munnik	Walter Schellekens	Albert van der Kolk	Jaap Jan Trommel	Jaap Jan Trommel Harm Kerstholt
Brussels Tel +32 2 566 8000 Fax +32 2 566 8001		Christophe Joosen			Francois Tulkens	Benoit Feron	Philippe Francois	Dirk van Gerven	
Luxembourg Tel +352 2612291 Fax +353 2668 4331		Jean-Marc Groelly				Josée Weydert		Jean Michel Schmit Greet Wilkenhuysen	
RICHARDS BUELL SUTTON VANCOUVER, CANADA www.rbs.ca									
Vancouver	Jeff Lowe Jay Munsie	Tim Brown	Scott MacDonald	Georg Reuter	Scott MacDonald	Michael Shane	Scott MacDonald	Jay Munsie	Joe Chan

	PRIMARY CONTACT	Tax	Dispute Resolution Arbitration and Litigation	Intellectual Property & Licensing	Environment & Native Rights	Banking & Finance	Employment & Labour	Corporate Commercial Business Investment & International Trade	Projects Energy/Mining/ Natural Resources
--	-----------------	-----	---	--	-----------------------------------	-------------------------	---------------------------	--	---

ROUSAUD COSTAS DURAN SLP SPAIN www.rousaudcostasduran.com									
Barcelona Tel: +34 93 503 48 68 Fax +34 93 503 48 69	Ignasi Costas	José María Duran	Ignacio Benejam	Oscar Alegre	Eva Giménez	José María de Paz	Jonathan Gil	Carles Ros	Javier Olmos
Madrid Tel: +34 91 758 39 06 Fax +34 91 542 15 90	Ignasi Costas	José María Duran	Ignacio Benejam	Oscar Alegre	Eva Giménez.	José María de Paz	Jonathan Gil	Carles Ros	Javier Olmos
SANTAMARINA Y STETA MEXICO www.s-s.com.mx									
Mexico City Tel +525 281 4198 Fax +525 281 4198	Alberto Saavedra Vicente Grau	Mariano Calderón	Fernando del Castillo	José Pablo Pérez Zea	Gloria Park	Alberto Saavedra Heriberto Garza	Andrés Rodríguez	Vicente Grau	Juan Carlos Machorro
SIMPSON GRIERSON NEW ZEALAND www.simpsongrierson.com									
Auckland Tel +64 9 358 2222 Fax +64 9 307 0331	John Shackleton	Stuart Hutchinson	Anne Callinan	Earl Gray	Paddy McNamara	Andrew Harkness	Shan Wilson	Michael Pollard	Rob McLean
Wellington Tel +64 4 924 3550 Fax +64 4 472 6986	John Shackleton	Stuart Hutchinson	John Shackleton	John Shackleton	James Winchester	Peter Eady	Samantha Turner	Donald Holborow	Dave Trueman
SKRINE MALAYSIA www.skrine.com									
Kuala Lumpur Tel +603 2081 3999 Fax +603 2094 3211	Theresa Chong Dato' Philip Chan	Preetha Pillai	Leong Wai Hong	Charmayne Ong	Janet Looi Lai Heng	Dato' Philip Chan	Siva Kumar Kanagasabai	Theresa Chong Janet Looi Lai Heng	Theresa Chong Faizah Jamaluddin
SYCIPLAW THE PHILIPPINES www.syciplaw.com									
Manila Tel+63 2 982 3500 Fax +63 2 817 3896	Imelda Manguit Ricardo Ongkiko	Rolando V. Medalla	Ricardo Ma. P.G. Ongkiko	Enrique T. Manuel	Angel M. Salita, Jr.	Mia G. Gentugaya	Luisito V. Liban	Rocky A.L. Reyes	Rocky A.L. Reyes
TOZZINI FREIRE ADVOGADO BRAZIL www.tozzinifreire.com.br									
Sao Palo Tel+55 11 50865000 Fax+55 11 50865555	José Luis de Salles Freire Marcio Baptista	Ana Cláudia Utumi Mauricio Braga Chapinoti	Fernando Eduardo Serec Luiz Virgílio Manente	Andreia de Andrade Gomes	Adriana Mathias Baptista	José Luis de Salles Freire Marcio Baptista	Mihoko Sirley Kimura Marcelo Pereira Gômara	Marcio Baptista Marcelo Procópio Calliari	Pedro L. G. Seraphim Luiz Fernando Visconti

TAB 21
FUTURE PRAC CONFERENCE SCHEDULE

PRAC Conference Schedule*

As of September, 2016

	DATE	VENUE	Follow on	SEMINAR		DATE	VENUE	Follow on	SEMINAR
1	February 1987	Singapore	-	Yes	34	Sept 20-24, 2003	Vancouver		No
2	June 1987	Los Angeles	-	Yes	35	May 15-21 2004	Lima Cusco	Machu Picchu	No
3	February 1988	Honolulu	-	Yes	36	Oct 30 - Nov 5 2004	New Delhi	Agra	No
4	June 1988	Bangkok	-	No	37	April 16-20 2005	Honolulu		Yes
5	February 1989	Hong Kong	-	Yes	38	Sept 17-21,2005	Toronto		No
6	June 1989	Vancouver	-	No	39	May 13-19 ,2006	Bangkok	Chang Mai	No
7	March 1990	Auckland	-	Yes	40	Oct-Nov 2006	San Diego	Los Angeles	Yes
8	October 1990	Toronto	-	Yes	41	March 17-21, 2007	Bogota-Cartagena		No
9	April 1991	Seoul	-	No	42	October 20-24 2007	Seoul		Yes
10	September 1991	Seattle	S Francisco	Yes	43	April 12 – 16, 2008	Paris		No
11	April 1992	Sydney	-	Yes	44	Nov 15-19, 2008	Mumbai		Yes
12	October 1992	San Diego	Los Angeles	Yes	45	April 25-28, 2009	Boston		Yes
13	February 1993	Manila	Singapore	Yes	46	Oct 17-20, 2009	Beijing		Yes
14	October 1993	San Francisco	-	Yes	47	April 17-20, 2010	Mexico City		Yes
15	April 1994	Hong Kong	-	Yes	48	Oct 16-19, 2010	Kuala Lumpur		No
16	September 1994	Mexico City	-	Yes	49	May 21-24, 2011	Amsterdam		No
17	June 1995	Kuala Lumpur	-	Yes	50	October 15-18, 2011	Singapore		Yes
18	October 1995	Boston	-	Yes	51	April 21-24, 2012	Houston		No
19	April 1996	Jakarta	-	Yes	52	Oct 20-23, 2012	Buenos Aires		No
20	October 1996	Washington, D.C.	-	Yes	53	April 13-16, 2013	Jakarta		No
21	May 10-14 1997	Amsterdam	-	Yes	54	Sep 28 – Oct 1, 2013	Washington, DC		No
22	Nov 15-19 1997	Santiago	-	No	55	April 16-29, 2014	Taipei		No
23	May 9-13 1998	Taipei		Yes	56	November 8-11, 2014	Atacama Chile		No
24	Nov 14-18 1998	Buenos Aires		Yes	57	April 18 – 21, 2015	Brisbane		No
25	April 24-28 1999	Singapore		Yes	58	Sept 26-29, 2015	Vancouver		No
26	October 16-20 1999	Sydney		Yes	59	May 21 – 24, 2016	Barcelona		No
27	March 25-29 2000	South Africa		No	60	Sep 24 – 27, 2016	Manila		No
28	Oct 28-Nov 1 2000	Tokyo		Yes	61	April 22-25, 2017	Hong Kong		No
29	May 5-9 2001	Los Angeles		Luncheon	62	October 21-24, 2017	Sao Paulo		
30	Nov 3 - 7 2001	Rio de Janeiro		Trade Acts	63	April 2018	Honolulu		
31	May 11-15, 2002	Hong Kong	Beijing	Yes - both	64	Oct Nov 2018	Under Review		
32	Oct 5-9 2002	Seattle		Luncheon	65	April 2019	Under Review		
33	April 5-9; 9-11 2003	Auckland	Queenstown	Yes	66	Oct Nov 2019	Under Review		

* Subject to change

TAB 22
HOGAN LOVELLS HONG KONG 2017

TAB 23
TOZZINI SAVE THE DATE 2017



SAVE THE DATE

PRAC 62nd International Conference

.....
October 21st – 24th, 2017

Grand Hyatt São Paulo - Brazil

.....
Additional details to be announced.

